



**SANTA ANA DISTRICT OFFICE  
FY 2015 LENDER RANKINGS  
AS OF 4/30/15**

**TOP 3 LENDERS**

**#1 U.S. BANK, N.A.**  
149  
\$24,752,100

**#2 WELLS FARGO BANK, N.A.**  
144  
\$56,241,200

**#3 JPMORGAN CHASE BANK, N.A.**  
107  
\$22,173,200

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>U.S. BANK NATIONAL ASSOCIATION</b>	149	\$24,752,100	\$166,121
2	<b>WELLS FARGO BANK NATL ASSOC</b>	144	\$56,241,200	\$390,564
3	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	107	\$22,173,200	\$207,226
4	CDC SMALL BUS. FINAN CORP	27	\$21,283,000	\$788,259
5	WILSHIRE BANK	26	\$7,866,300	\$302,550
6	COMPASS BANK	26	\$6,758,900	\$259,958
7	CELTIC BANK CORPORATION	22	\$15,189,300	\$690,423
8	BANK OF THE WEST	21	\$19,106,000	\$909,810
9	PLAZA BANK	18	\$17,108,200	\$950,456
10	PACIFIC W. CERT. DEVEL CORP	17	\$17,258,000	\$1,015,176
11	CALIFORNIA STATEWIDE CERT. DEV	16	\$12,630,000	\$789,375
12	HANA SMALL BUS. LENDING INC.	16	\$5,725,500	\$357,844
13	COMMUNITY BANK	15	\$10,361,500	\$690,767
14	BUSINESS FINANCE CORPORATION	14	\$15,219,000	\$1,087,071
15	SEACOAST COMMERCE BANK	13	\$18,936,100	\$1,456,623
16	PACIFIC CITY BANK	13	\$5,055,000	\$388,846
17	MUFG UNION BANK NATL ASSOC	12	\$6,141,800	\$511,817
18	BBCN BANK	11	\$8,874,000	\$806,727
19	SOUTHLAND ECONOMIC DEVEL CORP	11	\$7,302,000	\$663,818
20	CALIFORNIA UNITED BANK	11	\$5,670,000	\$515,455
21	CALIFORNIA BANK & TRUST	11	\$2,284,700	\$207,700
22	MORTGAGE CAP. DEVEL CORP	10	\$11,755,000	\$1,175,500
23	SECURITY BANK OF CALIFORNIA	10	\$5,811,500	\$581,150
24	PACIFIC PREMIER BANK	10	\$4,742,500	\$474,250
25	CITY NATIONAL BANK	10	\$1,850,000	\$185,000
26	FIRST CHOICE BANK	9	\$12,880,600	\$1,431,178
27	PACIFIC ENTERPRISE BANK	9	\$6,855,000	\$761,667
28	GBC INTERNATIONAL BANK	9	\$4,880,000	\$542,222
29	CDC SMALL BUSINESS FINANCE COR	9	\$1,316,400	\$146,267
30	EAST WEST BANK	8	\$7,949,000	\$993,625
31	CAPITAL BANK	8	\$4,012,000	\$501,500
32	LIVE OAK BANKING COMPANY	8	\$3,806,500	\$475,813
33	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
34	COMMERCE BK OF TEMECULA VALLEY	7	\$6,543,800	\$934,829
35	LANDMARK CERT. DEVEL CORP	7	\$4,831,000	\$690,143
36	COMMONWEALTH BUSINESS BANK	7	\$4,791,000	\$684,429
37	KINECTA FCU	7	\$2,611,400	\$373,057
38	BANK OF AMERICA NATL ASSOC	7	\$335,000	\$47,857
39	BAY AREA EMPLOYMENT DEVEL CO	6	\$6,056,000	\$1,009,333
40	OPEN BANK	6	\$5,044,000	\$840,667
41	UNITI BANK	6	\$4,907,000	\$817,833
42	HANMI BANK	6	\$3,109,000	\$518,167
43	COMMERCEWEST BANK	6	\$2,425,000	\$404,167
44	COMERICA BANK	6	\$497,000	\$82,833
45	US METRO BANK	5	\$6,657,400	\$1,331,480
46	UNITED BUSINESS BANK, F.S.B.	5	\$6,384,500	\$1,276,900
47	MISSION VALLEY BANK	5	\$4,586,700	\$917,340

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	BRIDGE BANK NATL ASSOC	4	\$12,453,000	\$3,113,250
49	PACIFIC MERCANTILE BANK	4	\$6,905,000	\$1,726,250
50	EVERTRUST BANK	4	\$3,555,000	\$888,750
51	COMMERCIAL BANK OF CALIFORNIA	4	\$3,038,000	\$759,500
52	ENTERPRISE FUNDING CORPORATION	4	\$1,736,000	\$434,000
53	UNITED PACIFIC BANK	3	\$4,965,000	\$1,655,000
54	CATHAY BANK	3	\$3,025,000	\$1,008,333
55	MANUFACTURERS BANK	3	\$2,400,000	\$800,000
56	CITIBANK, N.A.	3	\$1,102,400	\$367,467
57	CTBC BANK CORP. (USA).	3	\$1,010,000	\$336,667
58	VALLEY ECONOMIC DEVEL CORP.	3	\$585,000	\$195,000
59	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
60	GOLDEN PACIFIC BANK NATL ASSOC	3	\$275,000	\$91,667
61	RIDGESTONE BANK	2	\$3,980,000	\$1,990,000
62	PREMIER BUSINESS BANK	2	\$3,272,000	\$1,636,000
63	PACIFIC WESTERN BANK	2	\$2,507,000	\$1,253,500
64	PACIFIC COMMERCE BANK	2	\$2,499,000	\$1,249,500
65	AMERICAN CONTINENTAL BANK	2	\$1,194,000	\$597,000
66	SQUARE 1 BANK	2	\$760,500	\$380,250
67	AMPAC TRI-STATE CDC, INC.	2	\$675,000	\$337,500
68	SAN DIEGO PRIVATE BANK	2	\$655,000	\$327,500
69	UMPQUA BANK	2	\$631,400	\$315,700
70	FIRST GENERAL BANK	2	\$590,000	\$295,000
71	COMMUNITY REINVESTMENT SMALL B	2	\$539,000	\$269,500
72	FIRST COMMERCIAL BANK (USA)	2	\$350,000	\$175,000
73	RABOBANK, NATIONAL ASSOCIATION	2	\$300,000	\$150,000
74	PROAMERICA BANK	2	\$205,000	\$102,500
75	INTERNATL CITY BANK NATL ASSOC	2	\$143,500	\$71,750
76	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
77	UNITED COMMUNITY BANK	1	\$1,927,000	\$1,927,000
78	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
79	FIRST COMMUNITY BANK	1	\$1,150,000	\$1,150,000
80	CALIFORNIA CU	1	\$912,000	\$912,000
81	TECHNOLOGY CU	1	\$695,000	\$695,000
82	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
83	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200
84	CONESTOGA BANK	1	\$524,400	\$524,400
85	TITAN BANK NATL ASSOC	1	\$518,000	\$518,000
86	THE BANCORP BANK	1	\$514,000	\$514,000
87	TOMATOBANK	1	\$500,000	\$500,000
88	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
89	WALLIS STATE BANK	1	\$350,000	\$350,000
90	SUNWEST BANK	1	\$350,000	\$350,000
91	U T FCU	1	\$300,000	\$300,000
92	MEADOWS BANK	1	\$300,000	\$300,000
93	SPIRIT OF TEXAS BANK, SSB	1	\$220,800	\$220,800
94	WEST TOWN BANK & TRUST	1	\$185,000	\$185,000
95	SO CAL CDC	1	\$139,000	\$139,000
96	COMMUNITY VALLEY BANK	1	\$132,500	\$132,500
97	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
98	BANK OF HAWAII	1	\$100,000	\$100,000
99	FIRST FINANCIAL BANK	1	\$40,000	\$40,000
100	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000
	<b>TOTALS:</b>	<b>992</b>	<b>\$518,736,800</b>	<b>\$522,920</b>