

**SANTA ANA DISTRICT OFFICE
FY 2015 LENDER RANKINGS
AS OF 2/28/15**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
109
\$10,283,000

#2 WELLS FARGO BANK, N.A.
85
\$34,332,000

#3 JPMORGAN CHASE BANK, N.A.
79
\$15,264,600

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	109	\$10,283,000	\$94,339
2	WELLS FARGO BANK NATL ASSOC	85	\$34,332,000	\$403,906
3	JPMORGAN CHASE BANK NATL ASSOC	79	\$15,264,600	\$193,223
4	CDC SMALL BUS. FINAN CORP	22	\$16,784,000	\$762,909
5	WILSHIRE BANK	18	\$3,789,300	\$210,517
6	CELTIC BANK CORPORATION	16	\$8,454,300	\$528,394
7	COMPASS BANK	16	\$1,240,000	\$77,500
8	PACIFIC W. CERT. DEVEL CORP	14	\$15,254,000	\$1,089,571
9	BANK OF THE WEST	14	\$13,037,500	\$931,250
10	CALIFORNIA STATEWIDE CERT. DEV	12	\$9,412,000	\$784,333
11	COMMUNITY BANK	11	\$8,700,500	\$790,955
12	BUSINESS FINANCE CORPORATION	10	\$11,254,000	\$1,125,400
13	SOUTHLAND ECONOMIC DEVEL CORP	10	\$5,181,000	\$518,100
14	PLAZA BANK	9	\$7,410,800	\$823,422
15	CALIFORNIA UNITED BANK	9	\$5,190,000	\$576,667
16	SEACOAST COMMERCE BANK	8	\$12,271,600	\$1,533,950
17	MORTGAGE CAP. DEVEL CORP	8	\$9,652,000	\$1,206,500
18	BBCN BANK	8	\$6,856,000	\$857,000
19	MUFG UNION BANK NATL ASSOC	8	\$4,966,800	\$620,850
20	PACIFIC CITY BANK	8	\$3,008,000	\$376,000
21	HANA SMALL BUS. LENDING INC.	8	\$2,705,000	\$338,125
22	CALIFORNIA BANK & TRUST	8	\$1,334,700	\$166,838
23	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
24	FIRST CHOICE BANK	7	\$11,622,400	\$1,660,343
25	COMMERCE BK OF TEMECULA VALLEY	7	\$6,543,800	\$934,829
26	PACIFIC ENTERPRISE BANK	7	\$5,960,000	\$851,429
27	SECURITY BANK OF CALIFORNIA	7	\$4,011,500	\$573,071
28	INDEPENDENCE BANK	7	\$3,470,000	\$495,714
29	CDC SMALL BUS. FINAN CORP.	7	\$826,800	\$118,114
30	LANDMARK CERT. DEVEL CORP	6	\$4,569,000	\$761,500
31	CAPITAL BANK	6	\$3,322,000	\$553,667
32	GBC INTERNATIONAL BANK	6	\$2,680,000	\$446,667
33	LIVE OAK BANKING COMPANY	6	\$2,561,500	\$426,917
34	BANK OF AMERICA NATL ASSOC	6	\$310,000	\$51,667
35	US METRO BANK	5	\$6,657,400	\$1,331,480
36	MISSION VALLEY BANK	5	\$4,586,700	\$917,340
37	KINECTA FCU	5	\$1,638,400	\$327,680
38	COMMERCEWEST BANK	5	\$925,000	\$185,000
39	CITY NATIONAL BANK	5	\$850,000	\$170,000
40	UNITI BANK	4	\$4,667,000	\$1,166,750
41	EAST WEST BANK	4	\$4,234,500	\$1,058,625
42	HANMI BANK	4	\$1,913,000	\$478,250
43	ENTERPRISE FUNDING CORPORATION	4	\$1,736,000	\$434,000
44	COMERICA BANK	4	\$330,000	\$82,500
45	PACIFIC MERCANTILE BANK	3	\$5,705,000	\$1,901,667
46	UNITED BUSINESS BANK, F.S.B.	3	\$4,366,000	\$1,455,333
47	CATHAY BANK	3	\$3,025,000	\$1,008,333

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	COMMERCIAL BANK OF CALIFORNIA	3	\$1,463,000	\$487,667
49	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
50	BRIDGE BANK NATL ASSOC	2	\$5,453,000	\$2,726,500
51	PREMIER BUSINESS BANK	2	\$3,272,000	\$1,636,000
52	VIBRA BANK	2	\$2,499,000	\$1,249,500
53	COMMONWEALTH BUSINESS BANK	2	\$2,420,000	\$1,210,000
54	EVERTRUST BANK	2	\$2,250,000	\$1,125,000
55	BAY AREA EMPLOYMENT DEVEL CO	2	\$1,303,000	\$651,500
56	CITIBANK, N.A.	2	\$1,088,400	\$544,200
57	SQUARE 1 BANK	2	\$760,500	\$380,250
58	CTBC BANK CORP. (USA).	2	\$660,000	\$330,000
59	OPEN BANK	2	\$651,000	\$325,500
60	PACIFIC PREMIER BANK	2	\$639,000	\$319,500
61	UMPQUA BANK	2	\$631,400	\$315,700
62	COMMUNITY REINVESTMENT SMALL B	2	\$539,000	\$269,500
63	GOLDEN PACIFIC BANK NATL ASSOC	2	\$175,000	\$87,500
64	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
65	RIDGESTONE BANK	1	\$3,700,000	\$3,700,000
66	UNITED PACIFIC BANK	1	\$2,000,000	\$2,000,000
67	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
68	PACIFIC WESTERN BANK	1	\$987,000	\$987,000
69	CALIFORNIA CU	1	\$912,000	\$912,000
70	TECHNOLOGY CU	1	\$695,000	\$695,000
71	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
72	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200
73	CONESTOGA BANK	1	\$524,400	\$524,400
74	THE BANCORP BANK	1	\$514,000	\$514,000
75	SAN DIEGO PRIVATE BANK	1	\$470,000	\$470,000
76	AMPAC TRI-STATE CDC, INC.	1	\$467,000	\$467,000
77	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
78	AMERICAN CONTINENTAL BANK	1	\$385,000	\$385,000
79	SUNWEST BANK	1	\$350,000	\$350,000
80	MEADOWS BANK	1	\$300,000	\$300,000
81	U T FCU	1	\$300,000	\$300,000
82	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
83	SPIRIT OF TEXAS BANK, SSB	1	\$220,800	\$220,800
84	FIRST COMMERCIAL BANK (USA)	1	\$200,000	\$200,000
85	RABOBANK, NATIONAL ASSOCIATION	1	\$200,000	\$200,000
86	SO CAL CDC	1	\$139,000	\$139,000
87	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
88	PROAMERICA BANK	1	\$80,000	\$80,000
89	INTERNATL CITY BANK NATL ASSOC	1	\$68,500	\$68,500
90	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000
	TOTALS:	684	\$349,414,300	\$510,840