

**SANTA ANA DISTRICT OFFICE
FY 2015 LENDER RANKINGS
AS OF 7/31/15**

U.S. Small Business Administration



Your Small Business Resource

TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
282
\$108,223,700

#2 U.S. BANK, N.A.
215
\$47,315,100

#3 JPMORGAN CHASE BANK, N.A.
156
\$28,632,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	282	\$108,223,700	\$383,772
2	U.S. BANK NATIONAL ASSOCIATION	215	\$47,315,100	\$220,070
3	JPMORGAN CHASE BANK NATL ASSOC	156	\$28,632,800	\$183,544
4	CDC SMALL BUS. FINAN CORP	56	\$48,609,000	\$868,018
5	CELTIC BANK CORPORATION	51	\$30,781,300	\$603,555
6	COMPASS BANK	40	\$9,395,900	\$234,898
7	WILSHIRE BANK	39	\$24,006,800	\$615,559
8	COMMUNITY BANK	31	\$24,385,300	\$786,623
9	PACIFIC CITY BANK	30	\$13,284,500	\$442,817
10	BANK OF THE WEST	29	\$27,490,800	\$947,959
11	HANA SMALL BUS. LENDING INC.	26	\$15,098,500	\$580,712
12	PACIFIC W. CERT. DEVEL CORP	24	\$23,603,000	\$983,458
13	PLAZA BANK	22	\$21,848,200	\$993,100
14	EAST WEST BANK	21	\$24,764,200	\$1,179,248
15	CALIFORNIA UNITED BANK	20	\$10,965,900	\$548,295
16	BFC	19	\$17,968,000	\$945,684
17	BBCN BANK	19	\$17,143,500	\$902,289
18	KINECTA FCU	19	\$6,991,000	\$367,947
19	SEACOAST COMMERCE BANK	18	\$29,862,200	\$1,659,011
20	SECURITY BANK OF CALIFORNIA	18	\$10,761,500	\$597,861
21	CAPITAL BANK	18	\$9,570,400	\$531,689
22	CALIFORNIA STATEWIDE CERT. DEV	17	\$12,830,000	\$754,706
23	MUFG UNION BANK NATL ASSOC	17	\$9,981,100	\$587,124
24	COMMERCEWEST BANK	17	\$9,346,700	\$549,806
25	CDC SMALL BUSINESS FINANCE COR	17	\$2,627,400	\$154,553
26	MORTGAGE CAP. DEVEL CORP	16	\$19,970,000	\$1,248,125
27	LIVE OAK BANKING COMPANY	16	\$12,892,000	\$805,750
28	CITY NATIONAL BANK	16	\$3,250,000	\$203,125
29	FIRST CHOICE BANK	15	\$20,255,600	\$1,350,373
30	PACIFIC ENTERPRISE BANK	15	\$19,380,000	\$1,292,000
31	SOUTHLAND ECONOMIC DEVEL CORP	15	\$11,764,000	\$784,267
32	BANK OF AMERICA NATL ASSOC	15	\$1,135,000	\$75,667
33	COMMONWEALTH BUSINESS BANK	14	\$8,716,000	\$622,571
34	HANMI BANK	14	\$7,321,000	\$522,929
35	CALIFORNIA BANK & TRUST	14	\$2,409,700	\$172,121
36	UNITI BANK	12	\$7,634,000	\$636,167
37	COMMERCE BK OF TEMECULA VALLEY	11	\$10,665,500	\$969,591
38	GBC INTERNATIONAL BANK	11	\$6,593,700	\$599,427
39	PACIFIC PREMIER BANK	11	\$4,997,500	\$454,318
40	CITIBANK, N.A.	11	\$1,588,600	\$144,418
41	COMERICA BANK	11	\$987,000	\$89,727
42	BAY AREA EMPLOYMENT DEVEL CO	8	\$9,444,000	\$1,180,500
43	LANDMARK CERT. DEVEL CORP	8	\$5,025,000	\$628,125
44	RIDGESTONE BANK	7	\$18,305,500	\$2,615,071
45	US METRO BANK	7	\$12,433,500	\$1,776,214
46	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
47	FIRST GENERAL BANK	7	\$4,150,000	\$592,857

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	ENTERPRISE FUNDING CORPORATION	7	\$2,529,000	\$361,286
49	EVERTRUST BANK	6	\$5,603,000	\$933,833
50	OPEN BANK	6	\$5,044,000	\$840,667
51	MISSION VALLEY BANK	6	\$4,917,200	\$819,533
52	MANUFACTURERS BANK	6	\$3,175,000	\$529,167
53	AMPAC TRI-STATE CDC, INC.	6	\$2,878,000	\$479,667
54	RABOBANK, NATIONAL ASSOCIATION	6	\$760,000	\$126,667
55	GOLDEN PACIFIC BANK NATL ASSOC	6	\$550,000	\$91,667
56	UNITED BUSINESS BANK, F.S.B.	5	\$6,384,500	\$1,276,900
57	COMMERCIAL BANK OF CALIFORNIA	5	\$3,929,000	\$785,800
58	INTERNATL CITY BANK NATL ASSOC	5	\$1,243,500	\$248,700
59	AMERICANWEST BANK	5	\$768,000	\$153,600
60	VALLEY ECONOMIC DEVEL CORP.	5	\$735,000	\$147,000
61	HOMESTREET BANK	4	\$8,800,000	\$2,200,000
62	CATHAY BANK	4	\$7,025,000	\$1,756,250
63	PACIFIC MERCANTILE BANK	4	\$6,905,000	\$1,726,250
64	PACIFIC WESTERN BANK	4	\$5,217,000	\$1,304,250
65	MEADOWS BANK	4	\$4,510,000	\$1,127,500
66	WESTERN ALLIANCE BANK	3	\$8,953,000	\$2,984,333
67	UNITED PACIFIC BANK	3	\$4,965,000	\$1,655,000
68	PREMIER BUSINESS BANK	3	\$3,822,000	\$1,274,000
69	AMERICAN CONTINENTAL BANK	3	\$1,806,000	\$602,000
70	UNITED MIDWEST SAVINGS BANK	3	\$1,460,000	\$486,667
71	UMPQUA BANK	3	\$1,286,400	\$428,800
72	SO CAL CDC	3	\$1,021,000	\$340,333
73	CTBC BANK CORP. (USA).	3	\$1,010,000	\$336,667
74	FIRST HOME BANK	3	\$1,000,000	\$333,333
75	ALTERRA BANK	3	\$880,000	\$293,333
76	COMMUNITY REINVESTMENT SMALL B	3	\$764,000	\$254,667
77	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
78	GROW AMERICA FUND INC	2	\$2,700,000	\$1,350,000
79	PACIFIC COMMERCE BANK	2	\$2,499,000	\$1,249,500
80	UNITED COMMUNITY BANK	2	\$2,377,000	\$1,188,500
81	CALIFORNIA CU	2	\$1,422,000	\$711,000
82	YADKIN BANK	2	\$1,310,000	\$655,000
83	FIRST-CITIZENS BK & TR CO	2	\$1,009,000	\$504,500
84	COMMUNITY VALLEY BANK	2	\$997,500	\$498,750
85	PLUMAS BANK	2	\$877,100	\$438,550
86	SQUARE 1 BANK	2	\$760,500	\$380,250
87	SAN DIEGO PRIVATE BANK	2	\$655,000	\$327,500
88	SPIRIT OF TEXAS BANK, SSB	2	\$649,800	\$324,900
89	WEST TOWN BANK & TRUST	2	\$535,000	\$267,500
90	ORANGE COUNTY BUSINESS BANK	2	\$500,000	\$250,000
91	STEARNS BK NATL ASSOC	2	\$454,000	\$227,000
92	FIRST COMMERCIAL BANK (USA)	2	\$350,000	\$175,000
93	INDEPENDENCE BANK	2	\$300,000	\$150,000
94	PROAMERICA BANK	2	\$205,000	\$102,500
95	BANC OF CALIFORNIA NATL ASSOC	1	\$5,000,000	\$5,000,000
96	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
97	BRIDGE BANK NATL ASSOC	1	\$3,500,000	\$3,500,000
98	EH NATIONAL BANK	1	\$2,260,000	\$2,260,000
99	NEWTEK SMALL BUS. FINANCE INC.	1	\$1,350,000	\$1,350,000
100	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
101	FIRST COMMUNITY BANK	1	\$1,150,000	\$1,150,000
102	TECHNOLOGY CU	1	\$695,000	\$695,000
103	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
104	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200
105	FIRST CHATHAM BANK	1	\$550,000	\$550,000
106	CONESTOGA BANK	1	\$524,400	\$524,400

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	TITAN BANK, NATIONAL ASSOCIATI	1	\$518,000	\$518,000
108	THE BANCORP BANK	1	\$514,000	\$514,000
109	TOMATOBANK	1	\$500,000	\$500,000
110	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
111	SCE FCU	1	\$351,000	\$351,000
112	SUNWEST BANK	1	\$350,000	\$350,000
113	WALLIS STATE BANK	1	\$350,000	\$350,000
114	WOORI AMERICA BANK	1	\$310,000	\$310,000
115	U T FCU	1	\$300,000	\$300,000
116	FIRST MOUNTAIN BANK	1	\$168,800	\$168,800
117	BANK OF AMERICAN FORK	1	\$150,000	\$150,000
118	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
119	BANK OF HAWAII	1	\$100,000	\$100,000
120	FIRST FINANCIAL BANK	1	\$40,000	\$40,000
121	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000
	<i>TOTALS:</i>	<i>1,673</i>	<i>\$928,582,300</i>	<i>\$555,040</i>