



**SANTA ANA DISTRICT OFFICE  
FY 2015 LENDER RANKINGS  
AS OF 6/30/15**

**TOP 3 LENDERS**

**#1 WELLS FARGO BANK, N.A.**  
210  
\$76,164,400

**#2 U.S. BANK, N.A.**  
188  
\$30,111,200

**#3 JPMORGAN CHASE BANK, N.A.**  
139  
\$26,555,400

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>WELLS FARGO BANK NATL ASSOC</b>	<b>210</b>	<b>\$76,164,400</b>	<b>\$362,688</b>
<b>2</b>	<b>U.S. BANK NATIONAL ASSOCIATION</b>	<b>188</b>	<b>\$30,111,200</b>	<b>\$160,166</b>
<b>3</b>	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	<b>139</b>	<b>\$26,555,400</b>	<b>\$191,046</b>
4	CDC SMALL BUS. FINAN CORP	46	\$39,239,000	\$853,022
5	WILSHIRE BANK	33	\$17,126,300	\$518,979
6	COMPASS BANK	33	\$9,245,900	\$280,179
7	CELTIC BANK CORPORATION	29	\$19,950,300	\$687,941
8	PACIFIC CITY BANK	24	\$8,797,500	\$366,563
9	PACIFIC W. CERT. DEVEL CORP	23	\$23,464,000	\$1,020,174
10	BANK OF THE WEST	23	\$21,918,300	\$952,970
11	HANA SMALL BUS. LENDING INC.	22	\$8,479,500	\$385,432
12	PLAZA BANK	21	\$21,163,200	\$1,007,771
13	COMMUNITY BANK	18	\$12,365,500	\$686,972
14	BFC	17	\$16,453,000	\$967,824
15	CALIFORNIA STATEWIDE CERT. DEV	17	\$12,830,000	\$754,706
16	MORTGAGE CAP. DEVEL CORP	16	\$19,970,000	\$1,248,125
17	EAST WEST BANK	16	\$15,058,200	\$941,138
18	BBCN BANK	16	\$13,884,000	\$867,750
19	CDC SMALL BUSINESS FINANCE COR	16	\$2,425,400	\$151,588
20	SEACOAST COMMERCE BANK	15	\$20,829,300	\$1,388,620
21	SOUTHLAND ECONOMIC DEVEL CORP	15	\$11,764,000	\$784,267
22	MUFG UNION BANK NATL ASSOC	15	\$7,581,100	\$505,407
23	CALIFORNIA UNITED BANK	15	\$6,587,000	\$439,133
24	PACIFIC ENTERPRISE BANK	14	\$17,355,000	\$1,239,643
25	CALIFORNIA BANK & TRUST	14	\$2,409,700	\$172,121
26	FIRST CHOICE BANK	13	\$14,470,600	\$1,113,123
27	SECURITY BANK OF CALIFORNIA	13	\$8,351,500	\$642,423
28	CITY NATIONAL BANK	13	\$2,100,000	\$161,538
29	BANK OF AMERICA NATL ASSOC	13	\$1,085,000	\$83,462
30	LIVE OAK BANKING COMPANY	12	\$9,242,000	\$770,167
31	CAPITAL BANK	12	\$7,820,400	\$651,700
32	COMMONWEALTH BUSINESS BANK	11	\$7,571,000	\$688,273
33	COMMERCEWEST BANK	11	\$6,325,000	\$575,000
34	HANMI BANK	11	\$4,723,000	\$429,364
35	GBC INTERNATIONAL BANK	10	\$6,173,700	\$617,370
36	PACIFIC PREMIER BANK	10	\$4,742,500	\$474,250
37	KINECTA FCU	10	\$2,961,400	\$296,140
38	COMMERCE BK OF TEMECULA VALLEY	9	\$6,693,800	\$743,756
39	UNITI BANK	9	\$6,104,000	\$678,222
40	COMERICA BANK	9	\$727,000	\$80,778
41	LANDMARK CERT. DEVEL CORP	8	\$5,025,000	\$628,125
42	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
43	BAY AREA EMPLOYMENT DEVEL CO	7	\$7,595,000	\$1,085,000
44	CITIBANK, N.A.	7	\$1,331,400	\$190,200
45	US METRO BANK	6	\$8,141,000	\$1,356,833
46	OPEN BANK	6	\$5,044,000	\$840,667
47	MISSION VALLEY BANK	6	\$4,917,200	\$819,533

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	UNITED BUSINESS BANK, F.S.B.	5	\$6,384,500	\$1,276,900
49	EVERTRUST BANK	5	\$4,380,000	\$876,000
50	COMMERCIAL BANK OF CALIFORNIA	5	\$3,929,000	\$785,800
51	ENTERPRISE FUNDING CORPORATION	5	\$1,996,000	\$399,200
52	AMERICANWEST BANK	5	\$768,000	\$153,600
53	VALLEY ECONOMIC DEVEL CORP.	5	\$735,000	\$147,000
54	RABOBANK, NATIONAL ASSOCIATION	5	\$610,000	\$122,000
55	GOLDEN PACIFIC BANK NATL ASSOC	5	\$450,000	\$90,000
56	BRIDGE BANK NATL ASSOC	4	\$12,453,000	\$3,113,250
57	RIDGESTONE BANK	4	\$7,393,000	\$1,848,250
58	PACIFIC MERCANTILE BANK	4	\$6,905,000	\$1,726,250
59	PACIFIC WESTERN BANK	4	\$5,217,000	\$1,304,250
60	MANUFACTURERS BANK	4	\$2,615,000	\$653,750
61	AMPAC TRI-STATE CDC, INC.	4	\$1,890,000	\$472,500
62	UNITED PACIFIC BANK	3	\$4,965,000	\$1,655,000
63	CATHAY BANK	3	\$3,025,000	\$1,008,333
64	AMERICAN CONTINENTAL BANK	3	\$1,806,000	\$602,000
65	SO CAL CDC	3	\$1,021,000	\$340,333
66	CTBC BANK CORP. (USA).	3	\$1,010,000	\$336,667
67	COMMUNITY REINVESTMENT SMALL B	3	\$764,000	\$254,667
68	FIRST GENERAL BANK	3	\$740,000	\$246,667
69	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
70	INTERNATL CITY BANK NATL ASSOC	3	\$393,500	\$131,167
71	PREMIER BUSINESS BANK	2	\$3,272,000	\$1,636,000
72	PACIFIC COMMERCE BANK	2	\$2,499,000	\$1,249,500
73	UNITED COMMUNITY BANK	2	\$2,377,000	\$1,188,500
74	CALIFORNIA CU	2	\$1,422,000	\$711,000
75	FIRST-CITIZENS BK & TR CO	2	\$1,009,000	\$504,500
76	PLUMAS BANK	2	\$877,100	\$438,550
77	SQUARE 1 BANK	2	\$760,500	\$380,250
78	SAN DIEGO PRIVATE BANK	2	\$655,000	\$327,500
79	UMPQUA BANK	2	\$631,400	\$315,700
80	WEST TOWN BANK & TRUST	2	\$535,000	\$267,500
81	ORANGE COUNTY BUSINESS BANK	2	\$500,000	\$250,000
82	STEARNS BK NATL ASSOC	2	\$454,000	\$227,000
83	FIRST COMMERCIAL BANK (USA)	2	\$350,000	\$175,000
84	INDEPENDENCE BANK	2	\$300,000	\$150,000
85	PROAMERICA BANK	2	\$205,000	\$102,500
86	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
87	EH NATIONAL BANK	1	\$2,260,000	\$2,260,000
88	NEWTEK SMALL BUS. FINANCE INC.	1	\$1,350,000	\$1,350,000
89	HOMESTREET BANK	1	\$1,300,000	\$1,300,000
90	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
91	FIRST COMMUNITY BANK	1	\$1,150,000	\$1,150,000
92	LOS ANGELES CNTY SMALL BUS. DE	1	\$859,000	\$859,000
93	TECHNOLOGY CU	1	\$695,000	\$695,000
94	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
95	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200
96	CONESTOGA BANK	1	\$524,400	\$524,400
97	TITAN BANK, NATIONAL ASSOCIATI	1	\$518,000	\$518,000
98	THE BANCORP BANK	1	\$514,000	\$514,000
99	TOMATOBANK	1	\$500,000	\$500,000
100	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
101	UNITED MIDWEST SAVINGS BANK	1	\$454,500	\$454,500
102	SCE FCU	1	\$351,000	\$351,000
103	SUNWEST BANK	1	\$350,000	\$350,000
104	WALLIS STATE BANK	1	\$350,000	\$350,000
105	WOORI AMERICA BANK	1	\$310,000	\$310,000
106	MEADOWS BANK	1	\$300,000	\$300,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	U T FCU	1	\$300,000	\$300,000
108	SPIRIT OF TEXAS BANK, SSB	1	\$220,800	\$220,800
109	FIRST MOUNTAIN BANK	1	\$168,800	\$168,800
110	COMMUNITY VALLEY BANK	1	\$132,500	\$132,500
111	BANK OF HAWAII	1	\$100,000	\$100,000
112	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
113	FIRST FINANCIAL BANK	1	\$40,000	\$40,000
114	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000
	<b><i>TOTALS:</i></b>	<b><i>1,358</i></b>	<b><i>\$700,871,900</i></b>	<b><i>\$516,106</i></b>