



**SANTA ANA DISTRICT OFFICE
FY 2015 LENDER RANKINGS
AS OF 3/31/15**

TOP 3 LENDERS

#1 U.S. BANK, N.A.
128
\$18,885,700

#2 WELLS FARGO BANK, N.A.
117
\$44,187,600

#3 JPMORGAN CHASE BANK, N.A.
95
\$20,006,900

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	128	\$18,885,700	\$147,545
2	WELLS FARGO BANK NATL ASSOC	117	\$44,187,600	\$377,672
3	JPMORGAN CHASE BANK NATL ASSOC	95	\$20,006,900	\$210,599
4	CDC SMALL BUS. FINAN CORP	22	\$16,784,000	\$762,909
5	COMPASS BANK	22	\$6,538,900	\$297,223
6	WILSHIRE BANK	22	\$6,446,300	\$293,014
7	BANK OF THE WEST	18	\$17,137,200	\$952,067
8	CELTIC BANK CORPORATION	18	\$8,664,300	\$481,350
9	PACIFIC W. CERT. DEVEL CORP	15	\$15,586,000	\$1,039,067
10	PLAZA BANK	15	\$14,731,400	\$982,093
11	CALIFORNIA STATEWIDE CERT. DEV	14	\$11,216,000	\$801,143
12	PACIFIC CITY BANK	13	\$5,055,000	\$388,846
13	COMMUNITY BANK	12	\$9,067,500	\$755,625
14	MUFG UNION BANK NATL ASSOC	12	\$6,141,800	\$511,817
15	SEACOAST COMMERCE BANK	11	\$17,560,300	\$1,596,391
16	BUSINESS FINANCE CORPORATION	11	\$13,359,000	\$1,214,455
17	CALIFORNIA UNITED BANK	11	\$5,670,000	\$515,455
18	MORTGAGE CAP. DEVEL CORP	10	\$11,755,000	\$1,175,500
19	SOUTHLAND ECONOMIC DEVEL CORP	10	\$5,181,000	\$518,100
20	SECURITY BANK OF CALIFORNIA	9	\$5,661,500	\$629,056
21	HANA SMALL BUS. LENDING INC.	9	\$3,072,000	\$341,333
22	CITY NATIONAL BANK	9	\$1,550,000	\$172,222
23	CALIFORNIA BANK & TRUST	9	\$1,434,700	\$159,411
24	BBCN BANK	8	\$6,856,000	\$857,000
25	CDC SMALL BUS. FINAN CORP.	8	\$1,076,800	\$134,600
26	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
27	FIRST CHOICE BANK	7	\$11,622,400	\$1,660,343
28	COMMERCE BK OF TEMECULA VALLEY	7	\$6,543,800	\$934,829
29	PACIFIC ENTERPRISE BANK	7	\$5,960,000	\$851,429
30	CAPITAL BANK	7	\$3,862,000	\$551,714
31	INDEPENDENCE BANK	7	\$3,470,000	\$495,714
32	GBC INTERNATIONAL BANK	7	\$2,930,000	\$418,571
33	LIVE OAK BANKING COMPANY	7	\$2,816,500	\$402,357
34	BANK OF AMERICA NATL ASSOC	7	\$335,000	\$47,857
35	LANDMARK CERT. DEVEL CORP	6	\$4,569,000	\$761,500
36	COMMONWEALTH BUSINESS BANK	6	\$4,409,000	\$734,833
37	HANMI BANK	6	\$3,109,000	\$518,167
38	COMMERCEWEST BANK	6	\$2,425,000	\$404,167
39	US METRO BANK	5	\$6,657,400	\$1,331,480
40	BAY AREA EMPLOYMENT DEVEL CO	5	\$5,445,000	\$1,089,000
41	OPEN BANK	5	\$4,781,000	\$956,200
42	UNITI BANK	5	\$4,757,000	\$951,400
43	EAST WEST BANK	5	\$4,644,500	\$928,900
44	MISSION VALLEY BANK	5	\$4,586,700	\$917,340
45	KINECTA FCU	5	\$1,638,400	\$327,680
46	EVERTRUST BANK	4	\$3,555,000	\$888,750
47	COMMERCIAL BANK OF CALIFORNIA	4	\$3,038,000	\$759,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	ENTERPRISE FUNDING CORPORATION	4	\$1,736,000	\$434,000
49	COMERICA BANK	4	\$330,000	\$82,500
50	BRIDGE BANK NATL ASSOC	3	\$8,953,000	\$2,984,333
51	PACIFIC MERCANTILE BANK	3	\$5,705,000	\$1,901,667
52	UNITED PACIFIC BANK	3	\$4,965,000	\$1,655,000
53	UNITED BUSINESS BANK, F.S.B.	3	\$4,366,000	\$1,455,333
54	CATHAY BANK	3	\$3,025,000	\$1,008,333
55	PACIFIC PREMIER BANK	3	\$1,272,500	\$424,167
56	CTBC BANK CORP. (USA).	3	\$1,010,000	\$336,667
57	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
58	RIDGESTONE BANK	2	\$3,980,000	\$1,990,000
59	PREMIER BUSINESS BANK	2	\$3,272,000	\$1,636,000
60	VIBRA BANK	2	\$2,499,000	\$1,249,500
61	MANUFACTURERS BANK	2	\$1,400,000	\$700,000
62	AMERICAN CONTINENTAL BANK	2	\$1,194,000	\$597,000
63	CITIBANK, N.A.	2	\$1,088,400	\$544,200
64	SQUARE 1 BANK	2	\$760,500	\$380,250
65	AMPAC TRI-STATE CDC, INC.	2	\$675,000	\$337,500
66	SAN DIEGO PRIVATE BANK	2	\$655,000	\$327,500
67	UMPQUA BANK	2	\$631,400	\$315,700
68	COMMUNITY REINVESTMENT SMALL B	2	\$539,000	\$269,500
69	RABOBANK, NATIONAL ASSOCIATION	2	\$300,000	\$150,000
70	GOLDEN PACIFIC BANK NATL ASSOC	2	\$175,000	\$87,500
71	INTERNATL CITY BANK NATL ASSOC	2	\$143,500	\$71,750
72	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
73	UNITED COMMUNITY BANK	1	\$1,927,000	\$1,927,000
74	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
75	FIRST COMMUNITY BANK	1	\$1,150,000	\$1,150,000
76	PACIFIC WESTERN BANK	1	\$987,000	\$987,000
77	CALIFORNIA CU	1	\$912,000	\$912,000
78	TECHNOLOGY CU	1	\$695,000	\$695,000
79	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
80	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200
81	CONESTOGA BANK	1	\$524,400	\$524,400
82	TITAN BANK NATL ASSOC	1	\$518,000	\$518,000
83	THE BANCORP BANK	1	\$514,000	\$514,000
84	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
85	SUNWEST BANK	1	\$350,000	\$350,000
86	WALLIS STATE BANK	1	\$350,000	\$350,000
87	U T FCU	1	\$300,000	\$300,000
88	MEADOWS BANK	1	\$300,000	\$300,000
89	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
90	SPIRIT OF TEXAS BANK, SSB	1	\$220,800	\$220,800
91	FIRST COMMERCIAL BANK (USA)	1	\$200,000	\$200,000
92	SO CAL CDC	1	\$139,000	\$139,000
93	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
94	PROAMERICA BANK	1	\$80,000	\$80,000
95	FIRST FINANCIAL BANK	1	\$40,000	\$40,000
96	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000
	TOTALS:	843	\$442,867,300	\$525,347