

**SANTA ANA DISTRICT OFFICE
FY 2016 LENDER RANKINGS
AS OF 8/31/16**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
414
\$138,448,200

#2 U.S. BANK, N.A.
216
\$52,353,100

#3 JPMORGAN CHASE BANK, N.A.
121
\$29,711,200

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	414	\$138,448,200	\$334,416
2	U.S. BANK NATIONAL ASSOCIATION	216	\$52,353,100	\$242,375
3	JPMORGAN CHASE BANK NATL ASSOC	121	\$29,711,200	\$245,547
4	CDC SMALL BUS. FINAN CORP	86	\$64,487,700	\$749,857
5	COMPASS BANK	64	\$9,871,900	\$154,248
6	COMMUNITY BANK	43	\$36,090,700	\$839,319
7	CELTIC BANK CORPORATION	36	\$11,008,000	\$305,778
8	MORTGAGE CAP. DEVEL CORP	32	\$42,061,000	\$1,314,406
9	EAST WEST BANK	32	\$16,999,500	\$531,234
10	PACIFIC W. CERT. DEVEL CORP	31	\$33,853,000	\$1,092,032
11	PACIFIC CITY BANK	29	\$27,303,500	\$941,500
12	BUSINESS FINANCE CAPITAL	27	\$17,522,000	\$648,963
13	SEACOAST COMMERCE BANK	23	\$20,809,900	\$904,778
14	CALIFORNIA STATEWIDE CERT. DEV	22	\$19,344,000	\$879,273
15	HANA SMALL BUS. LENDING INC.	22	\$13,046,000	\$593,000
16	WILSHIRE BANK	22	\$10,603,500	\$481,977
17	PLAZA BANK	21	\$21,403,700	\$1,019,224
18	COMERICA BANK	21	\$2,513,000	\$119,667
19	SOUTHLAND ECONOMIC DEVEL CORP	20	\$17,265,000	\$863,250
20	CALIFORNIA UNITED BANK	20	\$12,143,000	\$607,150
21	FIRST HOME BANK	20	\$5,167,000	\$258,350
22	PACIFIC PREMIER BANK	19	\$9,275,500	\$488,184
23	BANK OF THE WEST	18	\$19,761,500	\$1,097,861
24	COMMONWEALTH BUSINESS BANK	18	\$17,926,000	\$995,889
25	LIVE OAK BANKING COMPANY	18	\$16,555,000	\$919,722
26	BBCN BANK	18	\$14,761,200	\$820,067
27	CITIBANK, N.A.	18	\$5,466,000	\$303,667
28	US METRO BANK	16	\$17,461,000	\$1,091,313
29	STEARNS BK NATL ASSOC	16	\$4,123,500	\$257,719
30	UNITI BANK	15	\$11,252,000	\$750,133
31	OPEN BANK	13	\$17,902,700	\$1,377,131
32	HANMI BANK	13	\$13,019,000	\$1,001,462
33	FIRST CHOICE BANK	12	\$10,534,500	\$877,875
34	PACIFIC ENTERPRISE BANK	11	\$13,078,000	\$1,188,909
35	COMMUNITY VALLEY BANK	10	\$8,766,500	\$876,650
36	MUFG UNION BANK NATL ASSOC	10	\$7,262,000	\$726,200
37	RABOBANK, NATIONAL ASSOCIATION	10	\$2,527,800	\$252,780
38	NEWTEK SMALL BUS. FINANCE INC.	10	\$2,295,000	\$229,500
39	COMMERCEWEST BANK	10	\$1,950,000	\$195,000
40	GBC INTERNATIONAL BANK	9	\$4,880,500	\$542,278
41	BANK OF AMERICA NATL ASSOC	9	\$4,143,800	\$460,422

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	ENTERPRISE FUNDING CORPORATION	9	\$3,415,000	\$379,444
43	KINECTA FCU	9	\$2,797,700	\$310,856
44	BANNER BANK	9	\$2,587,300	\$287,478
45	ZIONS BANK, A DIVISION OF	9	\$2,358,000	\$262,000
46	CAPITAL BANK	8	\$4,715,300	\$589,413
47	CENTERSTONE SBA LENDING, INC.	8	\$4,517,600	\$564,700
48	MANUFACTURERS BANK	8	\$3,839,000	\$479,875
49	CITY NATIONAL BANK	8	\$1,475,000	\$184,375
50	RIDGESTONE BANK	7	\$11,586,000	\$1,655,143
51	COMMERCIAL BANK OF CALIFORNIA	6	\$7,816,200	\$1,302,700
52	AMPAC TRI-STATE CDC, INC.	6	\$6,074,000	\$1,012,333
53	HOMESTREET BANK	5	\$7,821,400	\$1,564,280
54	BAY AREA EMPLOYMENT DEVEL CO	5	\$3,598,000	\$719,600
55	BANK OF HOPE	5	\$2,833,200	\$566,640
56	SPIRIT OF TEXAS BANK, SSB	5	\$1,658,000	\$331,600
57	PREMIER BUSINESS BANK	4	\$9,320,000	\$2,330,000
58	ROYAL BUSINESS BANK	4	\$5,436,000	\$1,359,000
59	CTBC BANK CORP. (USA).	4	\$5,290,000	\$1,322,500
60	OPUS BANK	4	\$2,839,500	\$709,875
61	INTERNATL CITY BANK NATL ASSOC	4	\$1,200,000	\$300,000
62	UMPQUA BANK	4	\$994,800	\$248,700
63	SO CAL CDC	3	\$10,541,000	\$3,513,667
64	FIRST GENERAL BANK	3	\$5,607,600	\$1,869,200
65	CATHAY BANK	3	\$4,647,000	\$1,549,000
66	MISSION VALLEY BANK	3	\$3,890,800	\$1,296,933
67	HARVEST SMALL BUS. FINANCE LLC	3	\$3,231,300	\$1,077,100
68	HOME BANK OF CALIFORNIA	3	\$2,520,000	\$840,000
69	ADVANTAGE CERT. DEVEL CORP	3	\$1,275,000	\$425,000
70	BANK RHODE ISLAND	3	\$525,000	\$175,000
71	ZIONS FIRST NATIONAL BANK	3	\$125,000	\$41,667
72	FIRST COMMUNITY BANK	2	\$7,736,000	\$3,868,000
73	CAPITAL ACCESS GROUP, INC.	2	\$2,197,000	\$1,098,500
74	THE BANCORP BANK	2	\$2,183,200	\$1,091,600
75	PACIFIC WESTERN BANK	2	\$1,958,000	\$979,000
76	READYCAP LENDING, LLC	2	\$1,667,500	\$833,750
77	FIRST FINANCIAL BANK	2	\$1,350,000	\$675,000
78	MEADOWS BANK	2	\$1,167,000	\$583,500
79	EVERTRUST BANK	2	\$1,150,000	\$575,000
80	FIRST BANK FINANCIAL CENTRE	2	\$1,081,100	\$540,550
81	SCE FCU	2	\$982,500	\$491,250
82	COMMERCE BANK OF TEMECULA VALL	2	\$581,300	\$290,650
83	KEYPOINT CU	2	\$529,500	\$264,750
84	CALIFORNIA CU	2	\$525,000	\$262,500
85	WOORI AMERICA BANK	2	\$497,000	\$248,500
86	UNITED BUSINESS BANK, F.S.B.	2	\$474,500	\$237,250
87	GOLDEN PACIFIC BANK NATL ASSOC	2	\$425,000	\$212,500
88	PACIFIC MERCANTILE BANK	2	\$375,000	\$187,500
89	BANK OF SOUTHERN CALIFORNIA NA	2	\$356,000	\$178,000
90	MAIN STREET LAUNCH	2	\$323,000	\$161,500
91	CROSSROADS SMALL BUS. SOLUTION	2	\$200,000	\$100,000
92	VALLEY ECONOMIC DEVEL CORP.	2	\$170,000	\$85,000
93	FIRST UTAH BANK	1	\$5,000,000	\$5,000,000
94	T BANK, NATIONAL ASSOCIATION	1	\$3,640,000	\$3,640,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
95	WALLIS STATE BANK	1	\$3,347,000	\$3,347,000
96	CITIZENS BANK	1	\$2,750,000	\$2,750,000
97	SOUTH CNTY BANK NATL ASSOC	1	\$1,300,000	\$1,300,000
98	HERITAGE BANK OF COMMERCE	1	\$1,000,000	\$1,000,000
99	LCA BANK CORPORATION	1	\$917,000	\$917,000
100	UNITED COMMUNITY BANK	1	\$655,000	\$655,000
101	SUNWEST BANK	1	\$600,000	\$600,000
102	SHINHAN BANK AMERICA	1	\$540,000	\$540,000
103	PARAGON BANK	1	\$428,000	\$428,000
104	HSBC BK USA NATL ASSOC	1	\$350,000	\$350,000
105	CIT BANK, NATIONAL ASSOCIATION	1	\$340,000	\$340,000
106	TECHNOLOGY CU	1	\$310,000	\$310,000
107	MEGA BANK	1	\$300,000	\$300,000
108	AMER PLUS BANK NATL ASSOC	1	\$300,000	\$300,000
109	FIRST BANK	1	\$277,000	\$277,000
110	AMERICAN BUSINESS BANK	1	\$250,000	\$250,000
111	SAN DIEGO PRIVATE BANK	1	\$176,000	\$176,000
112	WEST VALLEY NATIONAL BANK	1	\$150,000	\$150,000
113	PACIFIC COMMERCE BANK	1	\$150,000	\$150,000
114	PLUMAS BANK	1	\$135,000	\$135,000
115	E-CENTRAL CU	1	\$54,900	\$54,900
	<i>TOTALS:</i>	<i>1,818</i>	<i>\$978,379,600</i>	<i>\$538,163</i>