

**SANTA ANA DISTRICT OFFICE  
FY 2016 504 THIRD PARTY LENDER RANKINGS  
AS OF 7/31/2016**



**TOP 3 LENDERS**

**#1 JPMORGAN CHASE BANK, N.A.**  
**19**  
**\$20,272,489**

**#2 ZIONS FIRST NATIONAL BANK**  
**17**  
**\$12,499,137**

**#3 BANK OF AMERICA, N.A.**  
**15**  
**\$11,942,956**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>19</b>	<b>\$20,272,489</b>	<b>\$1,066,973</b>
<b>2</b>	<b>Zions First National Bank</b>	<b>17</b>	<b>\$12,499,137</b>	<b>\$735,243</b>
<b>3</b>	<b>Bank of America, National Association</b>	<b>15</b>	<b>\$11,942,956</b>	<b>\$796,197</b>
4	CIT Bank, National Association	14	\$19,215,250	\$1,372,518
5	MUFG Union Bank, National Association	11	\$17,271,494	\$1,570,136
6	Plaza Bank	11	\$11,452,444	\$1,041,131
7	Bank of the West	9	\$18,062,349	\$2,006,928
8	HomeStreet Bank	9	\$14,521,307	\$1,613,479
9	Wells Fargo Bank, National Association	9	\$14,230,586	\$1,581,176
10	Pacific Premier Bank	7	\$10,576,750	\$1,510,964
11	City National Bank	7	\$3,470,366	\$495,767
12	California United Bank	6	\$5,262,400	\$877,067
13	East West Bank	4	\$6,172,000	\$1,543,000
14	Rabobank, National Association	4	\$3,186,615	\$796,654
15	Citizens Business Bank	4	\$2,925,490	\$731,373
16	Citibank, N.A.	3	\$4,979,200	\$1,659,733
17	Redding Bank of Commerce	3	\$3,229,000	\$1,076,333
18	First Choice Bank	2	\$19,649,319	\$9,824,660
19	Torrey Pines Bank	2	\$8,390,531	\$4,195,266
20	AltaPacific Bank	2	\$7,487,436	\$3,743,718
21	Community Bank	2	\$4,931,526	\$2,465,763
22	Comerica Bank	2	\$4,785,966	\$2,392,983
23	U.S. Bank National Association	2	\$3,557,500	\$1,778,750
24	Capital Bank	2	\$3,131,600	\$1,565,800
25	Farmers & Merchants Bank of Long Beach	2	\$1,525,000	\$762,500
26	First-Citizens Bank & Trust Company	2	\$1,270,000	\$635,000
27	First Commercial Bank (USA)	2	\$825,000	\$412,500
28	Quaker City Bank, A Division of	1	\$13,320,000	\$13,320,000
29	BBCN Bank	1	\$11,150,000	\$11,150,000
30	Silvergate Bank	1	\$7,788,000	\$7,788,000
31	BBCN Bancorp, Inc	1	\$4,382,500	\$4,382,500
32	Technology CU	1	\$3,200,000	\$3,200,000
33	Mega Bank	1	\$3,057,000	\$3,057,000
34	OneWest Bank, FSB	1	\$2,890,000	\$2,890,000
35	Banc of California, National Association	1	\$2,528,400	\$2,528,400
36	California Bank & Trust, A Division of	1	\$2,000,000	\$2,000,000
37	Valley Business Bank	1	\$931,500	\$931,500
38	First State Bank	1	\$787,500	\$787,500
39	First Foundation Bank	1	\$592,500	\$592,500
40	Bank of Southern California, National Association	1	\$580,000	\$580,000
41	CommerceWest Bank	1	\$526,961	\$526,961

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	The Bancorp Bank	1	\$515,662	\$515,662
43	Evolve Bank & Trust	1	\$470,000	\$470,000
44	South County Bank, National Association	1	\$455,000	\$455,000
45	Pacific Western Bank	1	\$414,000	\$414,000
46	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$376,500	\$376,500
47	Pacific Enterprise Bancorp	1	\$291,000	\$291,000
48	Alaska USA FCU	1	\$242,000	\$242,000
49	Pacific Enterprise Bank	1	\$148,500	\$148,500
50	California Bank & Trust	1	\$135,000	\$135,000
	<b><i>TOTAL:</i></b>	<b><i>195</i></b>	<b><i>\$291,605,734</i></b>	<b><i>\$1,495,414</i></b>