

**SANTA ANA DISTRICT OFFICE
FY 2016 LENDER RANKINGS
AS OF 9/30/16**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
454
\$155,675,100

#2 U.S. BANK, N.A.
245
\$67,652,900

#3 JPMORGAN CHASE BANK, N.A.
131
\$32,539,600

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	454	\$155,675,100	\$342,897
2	U.S. BANK NATIONAL ASSOCIATION	245	\$67,652,900	\$276,134
3	JPMORGAN CHASE BANK NATL ASSOC	131	\$32,539,600	\$248,394
4	CDC SMALL BUS. FINAN CORP	99	\$76,868,700	\$776,452
5	COMPASS BANK	69	\$10,825,300	\$156,888
6	COMMUNITY BANK	44	\$36,700,700	\$834,107
7	CELTIC BANK CORPORATION	43	\$11,927,000	\$277,372
8	BANK OF HOPE	39	\$25,640,900	\$657,459
9	MORTGAGE CAP. DEVEL CORP	35	\$45,261,000	\$1,293,171
10	EAST WEST BANK	35	\$19,207,500	\$548,786
11	PACIFIC W. CERT. DEVEL CORP	32	\$34,273,000	\$1,071,031
12	PACIFIC CITY BANK	32	\$28,447,500	\$888,984
13	BUSINESS FINANCE CAPITAL	30	\$19,660,000	\$655,333
14	SEACOAST COMMERCE BANK	27	\$25,720,800	\$952,622
15	CALIFORNIA STATEWIDE CERT. DEV	26	\$20,936,000	\$805,231
16	FIRST HOME BANK	26	\$6,687,000	\$257,192
17	HANA SMALL BUS. LENDING INC.	25	\$14,611,000	\$584,440
18	COMMONWEALTH BUSINESS BANK	23	\$25,217,000	\$1,096,391
19	PLAZA BANK	23	\$22,981,600	\$999,200
20	SOUTHLAND ECONOMIC DEVEL CORP	23	\$19,873,000	\$864,043
21	PACIFIC PREMIER BANK	23	\$11,090,500	\$482,196
22	LIVE OAK BANKING COMPANY	22	\$27,240,000	\$1,238,182
23	CALIFORNIA UNITED BANK	21	\$12,624,000	\$601,143
24	COMERICA BANK	21	\$2,513,000	\$119,667
25	BANK OF THE WEST	20	\$20,388,400	\$1,019,420
26	US METRO BANK	19	\$19,483,100	\$1,025,426
27	CITIBANK, N.A.	19	\$5,491,000	\$289,000
28	STEARNS BK NATL ASSOC	19	\$4,685,100	\$246,584
29	UNITI BANK	18	\$14,236,000	\$790,889
30	MUFG UNION BANK NATL ASSOC	15	\$10,269,700	\$684,647
31	OPEN BANK	14	\$18,002,700	\$1,285,907
32	HANMI BANK	14	\$13,368,000	\$954,857
33	PACIFIC ENTERPRISE BANK	12	\$13,248,000	\$1,104,000
34	FIRST CHOICE BANK	12	\$10,534,500	\$877,875
35	NEWTEK SMALL BUS. FINANCE INC.	12	\$5,555,000	\$462,917
36	BANK OF AMERICA NATL ASSOC	12	\$5,432,400	\$452,700
37	BANNER BANK	12	\$4,561,300	\$380,108
38	ZIONS BANK, A DIVISION OF	12	\$2,483,000	\$206,917
39	ENTERPRISE FUNDING CORPORATION	11	\$6,176,000	\$561,455
40	RABOBANK, NATIONAL ASSOCIATION	11	\$2,777,800	\$252,527
41	COMMERCEWEST BANK	11	\$2,200,000	\$200,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	COMMUNITY VALLEY BANK	10	\$8,766,500	\$876,650
43	CENTERSTONE SBA LENDING, INC.	10	\$5,685,600	\$568,560
44	MANUFACTURERS BANK	10	\$4,064,000	\$406,400
45	CAPITAL BANK	9	\$4,940,300	\$548,922
46	GBC INTERNATIONAL BANK	9	\$4,880,500	\$542,278
47	KINECTA FCU	9	\$2,797,700	\$310,856
48	BBCN BANK	8	\$2,957,000	\$369,625
49	CITY NATIONAL BANK	8	\$1,475,000	\$184,375
50	RIDGESTONE BANK	7	\$11,586,000	\$1,655,143
51	COMMERCIAL BANK OF CALIFORNIA	6	\$7,816,200	\$1,302,700
52	AMPAC TRI-STATE CDC, INC.	6	\$6,074,000	\$1,012,333
53	SPIRIT OF TEXAS BANK, SSB	6	\$1,858,000	\$309,667
54	ROYAL BUSINESS BANK	5	\$10,336,000	\$2,067,200
55	PREMIER BUSINESS BANK	5	\$9,555,000	\$1,911,000
56	HOMESTREET BANK	5	\$7,821,400	\$1,564,280
57	BAY AREA EMPLOYMENT DEVEL CO	5	\$3,598,000	\$719,600
58	INTERNATL CITY BANK NATL ASSOC	5	\$1,250,000	\$250,000
59	SO CAL CDC	4	\$11,212,000	\$2,803,000
60	FIRST COMMUNITY BANK	4	\$10,110,000	\$2,527,500
61	CTBC BANK CORP. (USA).	4	\$5,290,000	\$1,322,500
62	OPUS BANK	4	\$2,839,500	\$709,875
63	UMPQUA BANK	4	\$994,800	\$248,700
64	VALLEY ECONOMIC DEVEL CORP.	4	\$480,000	\$120,000
65	FIRST GENERAL BANK	3	\$5,607,600	\$1,869,200
66	CATHAY BANK	3	\$4,647,000	\$1,549,000
67	MISSION VALLEY BANK	3	\$3,890,800	\$1,296,933
68	FIRST FINANCIAL BANK	3	\$3,350,000	\$1,116,667
69	HARVEST SMALL BUS. FINANCE LLC	3	\$3,231,300	\$1,077,100
70	HOME BANK OF CALIFORNIA	3	\$2,520,000	\$840,000
71	ADVANTAGE CERT. DEVEL CORP	3	\$1,275,000	\$425,000
72	BANK RHODE ISLAND	3	\$525,000	\$175,000
73	CAPITAL ACCESS GROUP, INC.	2	\$2,197,000	\$1,098,500
74	THE BANCORP BANK	2	\$2,183,200	\$1,091,600
75	PACIFIC WESTERN BANK	2	\$1,958,000	\$979,000
76	READYCAP LENDING, LLC	2	\$1,667,500	\$833,750
77	UNITED COMMUNITY BANK	2	\$1,589,000	\$794,500
78	MEADOWS BANK	2	\$1,167,000	\$583,500
79	EVERTRUST BANK	2	\$1,150,000	\$575,000
80	FIRST BANK FINANCIAL CENTRE	2	\$1,081,100	\$540,550
81	SCE FCU	2	\$982,500	\$491,250
82	SHINHAN BANK AMERICA	2	\$967,000	\$483,500
83	PARAGON BANK	2	\$629,000	\$314,500
84	COMMERCE BANK OF TEMECULA VALL	2	\$581,300	\$290,650
85	KEYPOINT CU	2	\$529,500	\$264,750
86	CALIFORNIA CU	2	\$525,000	\$262,500
87	WOORI AMERICA BANK	2	\$497,000	\$248,500
88	UNITED BUSINESS BANK, F.S.B.	2	\$474,500	\$237,250
89	GOLDEN PACIFIC BANK NATL ASSOC	2	\$425,000	\$212,500
90	PACIFIC MERCANTILE BANK	2	\$375,000	\$187,500
91	BANK OF SOUTHERN CALIFORNIA NA	2	\$356,000	\$178,000
92	MAIN STREET LAUNCH	2	\$323,000	\$161,500
93	CROSSROADS SMALL BUS. SOLUTION	2	\$200,000	\$100,000
94	FIRST UTAH BANK	1	\$5,000,000	\$5,000,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
95	T BANK, NATIONAL ASSOCIATION	1	\$3,640,000	\$3,640,000
96	WALLIS STATE BANK	1	\$3,347,000	\$3,347,000
97	CITIZENS BANK	1	\$2,750,000	\$2,750,000
98	SOUTH CNTY BANK NATL ASSOC	1	\$1,300,000	\$1,300,000
99	UNITED MIDWEST SAVINGS BANK	1	\$1,093,000	\$1,093,000
100	HERITAGE BANK OF COMMERCE	1	\$1,000,000	\$1,000,000
101	LCA BANK CORPORATION	1	\$917,000	\$917,000
102	SUNWEST BANK	1	\$600,000	\$600,000
103	HSBC BK USA NATL ASSOC	1	\$350,000	\$350,000
104	CIT BANK, NATIONAL ASSOCIATION	1	\$340,000	\$340,000
105	BANC OF CALIFORNIA NATL ASSOC	1	\$327,000	\$327,000
106	TECHNOLOGY CU	1	\$310,000	\$310,000
107	MEGA BANK	1	\$300,000	\$300,000
108	AMER PLUS BANK NATL ASSOC	1	\$300,000	\$300,000
109	FIRST BANK	1	\$277,000	\$277,000
110	AMERICAN BUSINESS BANK	1	\$250,000	\$250,000
111	SAN DIEGO PRIVATE BANK	1	\$176,000	\$176,000
112	WEST VALLEY NATIONAL BANK	1	\$150,000	\$150,000
113	PACIFIC COMMERCE BANK	1	\$150,000	\$150,000
114	PLUMAS BANK	1	\$135,000	\$135,000
115	E-CENTRAL CU	1	\$54,900	\$54,900
	<i>TOTALS:</i>	<i>2,026</i>	<i>\$1,107,123,800</i>	<i>\$546,458</i>