

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2020 LOAN VOLUME REPORT OCTOBER 1, 2019 - FEBRUARY 29, 2020**



U.S. Small Business
Administration

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Eastern Bank	145	\$ 18,091,700
2	TD Bank, National Association	43	\$ 3,552,000
3	Webster Bank, National Association	29	\$ 8,945,000
4	St. Mary's Credit Union	23	\$ 1,246,000
5	Santander Bank, National Association	19	\$ 4,063,400
6	Salem Five Cents Savings Bank	17	\$ 6,035,900
7	People's United Bank, National Association	15	\$ 2,705,000
8	Citizens Bank, National Association	14	\$ 15,993,000
9	Cambridge Savings Bank	10	\$ 2,567,500
10	Leader Bank, National Association	9	\$ 834,000
11	Berkshire Bank	8	\$ 5,740,000
12	Webster Five Cents Savings Bank	8	\$ 2,103,900
13	Century Bank and Trust Company	8	\$ 935,000
14	South Shore Bank	7	\$ 1,872,000
15	First Home Bank	7	\$ 1,465,000
16	Needham Bank	7	\$ 1,065,000
17	North Shore Bank, A Cooperative Bank	6	\$ 1,295,000
18	Bristol County Savings Bank	6	\$ 560,000
19	Enterprise Bank and Trust Company	5	\$ 3,511,500
20	Rockland Trust Company	5	\$ 1,329,000
21	Middlesex Savings Bank	4	\$ 5,518,000
22	Northern Bank and Trust Company	4	\$ 2,392,500
23	Newtek Small Business Finance, Inc.	4	\$ 1,551,000
24	East Boston Savings Bank	4	\$ 1,419,000
25	Greenfield Co-Operative Bank	4	\$ 692,300
26	Greenfield Savings Bank	4	\$ 615,000
27	Cape Cod Five Cents Savings Bank	4	\$ 540,000
28	Stearns Bank National Association	4	\$ 436,000
29	Newburyport Five Cents Savings Bank	3	\$ 850,000
30	Five Star Bank	3	\$ 845,000
31	HarborOne Bank	3	\$ 640,000
32	Charles River Bank	3	\$ 402,000
33	North Brookfield Savings Bank	3	\$ 115,000
34	Live Oak Banking Company	2	\$ 4,250,000
35	Celtic Bank Corporation	2	\$ 1,829,700
36	First Bank	2	\$ 1,824,500
37	HomeTrust Bank	2	\$ 1,415,000

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
38	Firstrust Savings Bank	2	\$ 1,233,300
39	Ameris Bank	2	\$ 907,900
40	First Savings Bank	2	\$ 250,000
41	PeoplesBank	2	\$ 247,000
42	The Cooperative Bank of Cape Cod	2	\$ 211,500
43	Adams Community Bank	2	\$ 170,000
44	Wells Fargo Bank, National Association	2	\$ 162,000
45	Cornerstone Bank	2	\$ 123,100
46	Common Capital Inc.	2	\$ 123,000
47	Dean Co-Operative Bank	2	\$ 95,000
48	Evolve Bank & Trust	1	\$ 4,470,000
49	The Provident Bank	1	\$ 1,600,000
50	Capital One, National Association	1	\$ 927,000
51	The Bancorp Bank	1	\$ 857,300
52	Mechanics Cooperative Bank	1	\$ 800,000
53	Byline Bank	1	\$ 610,000
54	BankGloucester	1	\$ 550,000
55	Bank of America, National Association	1	\$ 532,600
56	Spirit of Texas Bank, SSB	1	\$ 418,600
57	MetaBank	1	\$ 360,000
58	GFA Federal Credit Union	1	\$ 350,000
59	Hanscom Federal Credit Union	1	\$ 350,000
60	Pawtucket Credit Union	1	\$ 350,000
61	Taunton Federal Credit Union	1	\$ 350,000
62	Leominster Credit Union	1	\$ 345,000
63	East Cambridge Savings Bank	1	\$ 325,000
64	The Cooperative Bank	1	\$ 320,000
65	Westfield Bank	1	\$ 320,000
66	Kennebunk Savings Bank	1	\$ 300,000
67	Seacoast National Bank	1	\$ 300,000
68	Wilmington Savings Fund Society, FSB	1	\$ 265,000
69	Atlantic Capital Bank, National Association	1	\$ 250,000
70	New Valley Bank & Trust	1	\$ 250,000
71	Strafford Economic Development Corporation	1	\$ 250,000
72	Seamen's Bank	1	\$ 229,600
73	Greylock Federal Credit Union	1	\$ 212,000
74	Mansfield Co-Operative Bank	1	\$ 200,000
75	Independence Bank	1	\$ 150,000
76	United Midwest Savings Bank, National Assoc	1	\$ 150,000
77	Bangor Savings Bank	1	\$ 142,000
78	Boston Private Bank & Trust Company	1	\$ 125,000
79	Optus Bank	1	\$ 107,000
80	Align Credit Union	1	\$ 100,000
81	Avidia Bank	1	\$ 100,000
82	Coastal Heritage Bank	1	\$ 60,000

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
83	Cadence Bank, National Association	1	\$ 50,000
84	Fall River Five Cents Savings Bank d/b/a Ba	1	\$ 50,000
85	The Lowell Five Cent Savings Bank	1	\$ 50,000
86	Primary Bank	1	\$ 25,000
87	Workers Credit Union	1	\$ 25,000
88	UniBank for Savings	1	\$ 10,000

	Grand Total	507	\$ 130,003,800
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Granite State Economic Development Corp.	41	\$ 26,794,000
2	Bay Colony Development Corporation	35	\$ 14,637,000
3	New England Certified Development Corp.	20	\$ 18,825,000
4	South Eastern Economic Development Corporat	10	\$ 5,449,000
5	Cape & Islands Community Development, Inc.	7	\$ 4,018,000
6	Worcester Business Development Corporation	6	\$ 9,020,000
7	Ocean State Business Development Authority	1	\$ 1,962,000

	Grand Total	120	\$ 80,705,000
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3rd Party

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Rockland Trust Company	9	\$ 3,996,750
2	Eastern Bank	8	\$ 5,963,500
3	Enterprise Bank and Trust Company	7	\$ 3,437,500
4	Coastal Heritage Bank	6	\$ 7,983,000
5	Salem Five Bancorp	6	\$ 6,243,823
6	Cape Cod Five Cents Savings Bank	5	\$ 2,322,500
7	Webster Bank, National Association	4	\$ 4,037,500
8	Rollstone Bank & Trust	4	\$ 3,535,366
9	Bristol County Savings Bank	3	\$ 3,267,500
10	The Cooperative Bank of Cape Cod	3	\$ 3,051,000
11	South Shore Bank	3	\$ 2,835,000
12	St. Mary's Credit Union	3	\$ 502,500
13	Florence Bank	3	\$ 436,250
14	Clinton Savings Bank	2	\$ 22,110,575
15	Middlesex Savings Bank	2	\$ 2,822,500
16	North Easton Savings Bank	2	\$ 2,606,000
17	East Boston Savings Bank	2	\$ 1,810,000
18	Cambridge Savings Bank	2	\$ 1,379,800
19	Haverhill Bank	2	\$ 819,200
20	Westfield Bank	2	\$ 795,000
21	Greenfield Savings Bank	2	\$ 675,500

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
22	PeoplesBank	2	\$ 645,500
23	Lee Bank	2	\$ 587,500
24	Main Street Bank	2	\$ 526,650
25	Align Credit Union	2	\$ 480,388
26	Leader Bank, National Association	2	\$ 380,000
27	People's United Bank, National Association	2	\$ 363,000
28	Brookline Bank	2	\$ 362,500
29	The Provident Bank	1	\$ 12,609,700
30	Hanscom Federal Credit Union	1	\$ 7,600,000
31	BankNewport	1	\$ 3,750,880
32	Liberty Bank	1	\$ 2,801,250
33	TD Bank, N.A.	1	\$ 2,527,500
34	Wellesley Bank	1	\$ 1,375,000
35	MutualOne Bank	1	\$ 1,246,068
36	Bank of America, National Association	1	\$ 1,100,000
37	Provident Bank	1	\$ 960,000
38	Seamen's Bank	1	\$ 889,500
39	Century Bank and Trust Company	1	\$ 850,000
40	JPMorgan Chase Bank, National Association	1	\$ 665,000
41	Workers' Credit Union	1	\$ 642,500
42	Martha's Vineyard Savings Bank	1	\$ 550,000
43	Institution for Savings In Newburyport and its Vici	1	\$ 525,000
44	North Shore Bancorp	1	\$ 432,500
45	Fidelity Co-Operative Bank	1	\$ 431,179
46	KeyBank National Association	1	\$ 380,000
47	Webster First Federal Credit Union	1	\$ 362,000
48	Eastern Funding LLC	1	\$ 350,000
49	Jeanne D' Arc Credit Union	1	\$ 350,000
50	MountainOne Bank	1	\$ 222,500
51	Easthampton Savings Bank	1	\$ 195,000
52	BankFive	1	\$ 189,400
53	The Lowell Five Cent Savings Bank	1	\$ 177,300
54	Adams Community Bank	1	\$ 92,500

	Grand Total	120	\$ 125,251,079
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Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Dorchester Bay Neighborhood	15	\$ 187,750
2	Common Capital Inc	11	\$ 237,200
3	South Eastern Economic Development Corp.	6	\$ 230,000
4	North Central Massachusetts Development Corp.	5	\$ 192,000
5	Lynn Economic Development and Industrial Corp.	4	\$ 30,000
6	New Bedford Economic Development Council, Inc	3	\$ 19,950
7	Massachusetts Growth Capital Corp.	1	\$ 20,000

	Grand Total	45	\$ 916,900
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**SBA MASSACHUSETTS DISTRICT OFFICE
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**SBA SPRINGFIELD BRANCH OFFICE
FY- 2020 LOAN VOLUME REPORT OCTOBER 1, 2019 - FEBRUARY 29, 2020
WESTERN MASSACHUSETTS**

The following loans are included in the MA Loan Volume Report totals above:

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	TD Bank, National Association	11	\$ 1,778,000
2	People's United Bank, National Association	6	\$ 393,000
3	Citizens Bank, National Association	4	\$ 2,910,000
4	Greenfield Co-Operative Bank	4	\$ 692,300
5	Greenfield Savings Bank	4	\$ 615,000
6	Berkshire Bank	4	\$ 100,000
7	First Bank	2	\$ 1,824,500
8	PeoplesBank	2	\$ 247,000
9	Adams Community Bank	2	\$ 170,000
10	Wells Fargo Bank, National Association	2	\$ 162,000
11	Common Capital Inc.	2	\$ 123,000
12	The Bancorp Bank	1	\$ 857,300
13	Westfield Bank	1	\$ 320,000
14	Wilmington Savings Fund Society, FSB	1	\$ 265,000
15	New Valley Bank & Trust	1	\$ 250,000
16	Greylock Federal Credit Union	1	\$ 212,000
17	First Home Bank	1	\$ 150,000
18	Optus Bank	1	\$ 107,000

	Grand Total	50	\$ 11,176,100
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Granite State Economic Development Corporat	12	\$ 5,321,000
2	Bay Colony Development Corporation	3	\$ 728,000

	Grand Total	15	\$ 6,049,000
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3rd Party

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Florence Bank	3	\$ 436,250
2	Westfield Bank	2	\$ 795,000
3	Greenfield Savings Bank	2	\$ 675,500
4	PeoplesBank	2	\$ 645,500
5	Lee Bank	2	\$ 587,500

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
6	Liberty Bank	1	\$ 2,801,250
7	Middlesex Savings Bank	1	\$ 797,500
8	Easthampton Savings Bank	1	\$ 195,000
9	Adams Community Bank	1	\$ 92,500
Grand Total		15	\$ 7,026,000