

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2020 LOAN VOLUME REPORT OCTOBER 1, 2019 - MARCH 31, 2020**



U.S. Small Business
Administration

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Eastern Bank	200	\$ 21,854,000
2	TD Bank, National Association	52	\$ 4,134,000
3	Webster Bank, National Association	32	\$ 9,820,500
4	St. Mary's Credit Union	25	\$ 1,456,000
5	Santander Bank, National Association	20	\$ 4,213,400
6	Salem Five Cents Savings Bank	19	\$ 9,770,900
7	Citizens Bank, National Association	16	\$ 16,454,000
8	People's United Bank, National Association	16	\$ 2,805,000
9	Cambridge Savings Bank	12	\$ 3,387,500
10	Leader Bank, National Association	10	\$ 909,000
11	Berkshire Bank	9	\$ 5,765,000
12	Bristol County Savings Bank	9	\$ 730,000
13	Webster Five Cents Savings Bank	8	\$ 2,103,900
14	South Shore Bank	8	\$ 1,922,000
15	First Home Bank	8	\$ 1,740,000
16	Needham Bank	8	\$ 1,125,000
17	Century Bank and Trust Company	8	\$ 935,000
18	North Shore Bank, A Cooperative Bank	7	\$ 2,055,000
19	Rockland Trust Company	7	\$ 1,641,000
20	Enterprise Bank and Trust Company	6	\$ 3,861,500
21	East Boston Savings Bank	6	\$ 3,029,000
22	Newtek Small Business Finance, Inc.	6	\$ 2,316,000
23	Middlesex Savings Bank	4	\$ 5,518,000
24	Northern Bank and Trust Company	4	\$ 2,392,500
25	Five Star Bank	4	\$ 1,195,000
26	Newburyport Five Cents Savings Bank	4	\$ 925,000
27	Greenfield Co-Operative Bank	4	\$ 692,300
28	Greenfield Savings Bank	4	\$ 615,000
29	Cape Cod Five Cents Savings Bank	4	\$ 540,000
30	Stearns Bank National Association	4	\$ 436,000
31	Bank Five	4	\$ 245,000
32	Adams Community Bank	4	\$ 230,000
33	Avidia Bank	3	\$ 1,270,000
34	Mechanics Cooperative Bank	3	\$ 875,000
35	First Savings Bank	3	\$ 775,000
36	HarborOne Bank	3	\$ 640,000

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
37	Charles River Bank	3	\$ 402,000
38	Leominster Credit Union	3	\$ 380,000
39	North Brookfield Savings Bank	3	\$ 115,000
40	Live Oak Banking Company	2	\$ 4,250,000
41	Bank of America, National Association	2	\$ 2,082,600
42	Celtic Bank Corporation	2	\$ 1,829,700
43	First Bank	2	\$ 1,824,500
44	HomeTrust Bank	2	\$ 1,415,000
45	Firstrust Savings Bank	2	\$ 1,233,300
46	Westfield Bank	2	\$ 1,070,000
47	Ameris Bank	2	\$ 907,900
48	Kennebunk Savings Bank	2	\$ 600,000
49	GFA Federal Credit Union	2	\$ 395,000
50	PeoplesBank	2	\$ 247,000
51	The Cooperative Bank of Cape Cod	2	\$ 211,500
52	Wells Fargo Bank, National Association	2	\$ 162,000
53	Cornerstone Bank	2	\$ 123,100
54	Common Capital Inc.	2	\$ 123,000
55	Dean Co-Operative Bank	2	\$ 95,000
56	Evolve Bank & Trust	1	\$ 4,470,000
57	The Provident Bank	1	\$ 1,600,000
58	Capital One, National Association	1	\$ 927,000
59	The Bancorp Bank	1	\$ 857,300
60	Byline Bank	1	\$ 610,000
61	BankGloucester	1	\$ 550,000
62	Spirit of Texas Bank, SSB	1	\$ 418,600
63	MetaBank	1	\$ 360,000
64	Hanscom Federal Credit Union	1	\$ 350,000
65	Pawtucket CU	1	\$ 350,000
66	Taunton Federal Credit Union	1	\$ 350,000
67	East Cambridge Savings Bank	1	\$ 325,000
68	The Cooperative Bank	1	\$ 320,000
69	Seacoast National Bank	1	\$ 300,000
70	Wilmington Savings Fund Society, FSB	1	\$ 265,000
71	Atlantic Capital Bank, National Association	1	\$ 250,000
72	New Valley Bank & Trust	1	\$ 250,000
73	Strafford Economic Development Corporation	1	\$ 250,000
74	Seamen's Bank	1	\$ 229,600
75	Greylock Federal Credit Union	1	\$ 212,000
76	Mansfield Co-Operative Bank	1	\$ 200,000
77	Independence Bank	1	\$ 150,000
78	United Midwest Savings Bank, National Assoc	1	\$ 150,000
79	Bangor Savings Bank	1	\$ 142,000
80	Boston Private Bank & Trust Company	1	\$ 125,000

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
81	Optus Bank	1	\$ 107,000
82	Align Credit Union	1	\$ 100,000
83	BankNewport	1	\$ 100,000
84	Coastal Heritage Bank	1	\$ 60,000
85	Homefield Credit Union	1	\$ 54,500
86	Cadence Bank, National Association	1	\$ 50,000
87	Lee Bank	1	\$ 50,000
88	The Lowell Five Cent Savings Bank	1	\$ 50,000
89	Primary Bank	1	\$ 25,000
90	Workers Credit Union	1	\$ 25,000
91	UniBank for Savings	1	\$ 10,000

	Grand Total	621	\$ 150,486,100
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Granite State Economic Development Corp	45	\$ 28,733,000
2	Bay Colony Development Corporation	44	\$ 17,621,000
3	New England Certified Development Corp	26	\$ 25,251,000
4	South Eastern Economic Development Corp	13	\$ 6,797,000
5	Cape & Islands Community Development, Inc.	8	\$ 4,773,000
6	Worcester Business Development Corporation	7	\$ 9,338,000
7	Ocean State Business Development Authority	1	\$ 1,962,000

	Grand Total	144	\$ 94,475,000
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3rd Party

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Enterprise Bank and Trust Company	10	\$ 5,212,500
2	Eastern Bank	9	\$ 6,137,000
3	Rockland Trust Company	9	\$ 4,066,750
4	Webster Bank, National Association	7	\$ 4,735,000
5	Coastal Heritage Bank	5	\$ 5,933,000
6	Cape Cod Five Cents Savings Bank	5	\$ 2,260,000
7	Salem Five Bancorp	4	\$ 4,670,748
8	Middlesex Savings Bank	4	\$ 3,700,000
9	Rollstone Bank & Trust	4	\$ 3,535,366
10	South Shore Bank	4	\$ 2,962,500
11	People's United Bank, National Association	4	\$ 1,226,614
12	East Boston Savings Bank	3	\$ 7,110,000
13	Bristol County Savings Bank	3	\$ 3,267,500
14	The Cooperative Bank of Cape Cod	3	\$ 3,051,000
15	Salem Five Cents Savings Bank	3	\$ 1,985,575
16	Lee Bank	3	\$ 1,237,500

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
17	Brookline Bank	3	\$ 907,500
18	St. Mary's Credit Union	3	\$ 502,500
19	Florence Bank	3	\$ 436,250
20	Clinton Savings Bank	2	\$ 22,110,575
21	Southern Bancorp Bank	2	\$ 3,010,000
22	North Easton Savings Bank	2	\$ 2,606,000
23	Seamen's Bank	2	\$ 2,114,500
24	Martha's Vineyard Savings Bank	2	\$ 1,600,000
25	Cambridge Savings Bank	2	\$ 1,379,800
26	KeyBank National Association	2	\$ 855,000
27	Haverhill Bank	2	\$ 819,200
28	Westfield Bank	2	\$ 795,000
29	Greenfield Savings Bank	2	\$ 675,500
30	PeoplesBank	2	\$ 645,500
31	Main Street Bank	2	\$ 526,650
32	North Shore Bank, A Cooperative Bank	2	\$ 495,000
33	Align Credit Union	2	\$ 480,388
34	Leader Bank, National Association	2	\$ 380,000
35	The Provident Bank	1	\$ 12,609,700
36	Hanscom Federal Credit Union	1	\$ 7,600,000
37	BankNewport	1	\$ 3,750,880
38	Liberty Bank	1	\$ 2,801,250
39	TD Bank, N.A.	1	\$ 2,527,500
40	Wellesley Bank	1	\$ 1,375,000
41	Live Oak Banking Company	1	\$ 1,294,090
42	MutualOne Bank	1	\$ 1,246,068
43	Bank of America, National Association	1	\$ 1,100,000
44	Provident Bank	1	\$ 960,000
45	Century Bank and Trust Company	1	\$ 850,000
46	JPMorgan Chase Bank, National Association	1	\$ 665,000
47	Workers Credit Union	1	\$ 642,500
48	Institution for Savings In Newburyport and its Vici	1	\$ 525,000
49	North Shore Bancorp	1	\$ 432,500
50	Fidelity Co-Operative Bank	1	\$ 431,179
51	Bay State Savings Bank	1	\$ 382,500
52	Webster First Federal Credit Union	1	\$ 362,000
53	Eastern Funding LLC	1	\$ 350,000
54	Jeanne D' Arc Credit Union	1	\$ 350,000
55	MountainOne Bank	1	\$ 222,500
56	Easthampton Savings Bank	1	\$ 195,000
57	BankFive	1	\$ 189,400
58	The Lowell Five Cent Savings Bank	1	\$ 177,300
59	Adams Community Bank	1	\$ 92,500
Grand Total		144	\$ 142,562,283

**SBA MASSACHUSETTS DISTRICT OFFICE
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Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Dorchester Bay Neighborhood	16	\$ 202,750
2	Common Capital Inc	14	\$ 304,200
3	South Eastern Economic Development Corp.	7	\$ 280,000
4	North Central Massachusetts Development Corp.	7	\$ 269,000
5	Accion East, Inc.	6	\$ 87,779
6	New Bedford Economic Development Council, Inc	6	\$ 44,800
7	Lynn Economic Development and Industrial Corp.	5	\$ 35,000
8	Massachusetts Growth Capital Corp.	1	\$ 20,000
Grand Total		62	\$ 1,243,529

**SBA SPRINGFIELD BRANCH OFFICE
FY- 2020 LOAN VOLUME REPORT OCTOBER 1, 2019 - MARCH 31, 2020
WESTERN MASSACHUSETTS
The following loans are included in the MA Loan Volume Report totals above:**

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	TD Bank, National Association	11	\$ 1,778,000
2	People's United Bank, National Association	6	\$ 393,000
3	Berkshire Bank	5	\$ 125,000
4	Citizens Bank, National Association	4	\$ 2,910,000
5	Greenfield Co-Operative Bank	4	\$ 692,300
6	Greenfield Savings Bank	4	\$ 615,000
7	Adams Community Bank	4	\$ 230,000
8	First Bank	2	\$ 1,824,500
9	Westfield Bank	2	\$ 1,070,000
10	PeoplesBank	2	\$ 247,000
11	Wells Fargo Bank, National Association	2	\$ 162,000
12	Common Capital Inc.	2	\$ 123,000
13	The Bancorp Bank	1	\$ 857,300
14	Wilmington Savings Fund Society, FSB	1	\$ 265,000
15	New Valley Bank & Trust	1	\$ 250,000
16	Greylock Federal Credit Union	1	\$ 212,000
17	First Home Bank	1	\$ 150,000
18	Optus Bank	1	\$ 107,000
19	Lee Bank	1	\$ 50,000
Grand Total		55	\$ 12,061,100

**SBA MASSACHUSETTS DISTRICT OFFICE
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Granite State Economic Development Corporat	13	\$ 5,855,000
2	Bay Colony Development Corporation	3	\$ 728,000
Grand Total		16	\$ 6,583,000

3rd Party

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Lee Bank	3	\$ 1,237,500
2	Florence Bank	3	\$ 436,250
3	Westfield Bank	2	\$ 795,000
4	Greenfield Savings Bank	2	\$ 675,500
5	PeoplesBank	2	\$ 645,500
6	Liberty Bank	1	\$ 2,801,250
7	Middlesex Savings Bank	1	\$ 797,500
8	Easthampton Savings Bank	1	\$ 195,000
9	Adams Community Bank	1	\$ 92,500
Grand Total		16	\$ 7,676,000

Surety Bond

RANK	BOND AGENCY	# BONDS	GROSS \$\$ AMOUNT
1	The Ohio Casualty Insurance Co.	32	\$ 11,066,649
2	Tonry Insurance Group	17	\$ 4,973,145
3	Surety Bond Professionals, Inc.	5	\$ 9,493,522
4	Surety Placement Services, LLC	5	\$ 1,166,390
5	Eastern Insurance Group LLC	4	\$ 2,887,637
6	Contractors Bonding & Insurance Co.	4	\$ 1,208,516
7	Travelers Casualty & Surety Company	3	\$ 370,658
8	CCI Surety, Inc.	1	\$ 516,302
9	BondPro, Inc.	1	\$ 353,498
Grand Total		72	\$ 32,036,317