

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - FEBRUARY 28, 2021**



U.S. Small Business
Administration

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Eastern Bank	36	\$11,137,500	\$309,375
2	Leader Bank, National Association	35	\$2,221,600	\$63,474
3	Webster Bank, National Association	17	\$8,432,000	\$496,000
4	Td Bank, National Association	16	\$8,676,500	\$542,281
5	Live Oak Banking Company	12	\$12,820,000	\$1,068,333
6	Berkshire Bank	11	\$6,128,300	\$557,118
7	Newtek Small Business Finance, Inc.	8	\$6,505,200	\$813,150
8	St. Mary'S Credit Union	8	\$362,500	\$45,313
9	Salem Five Cents Savings Bank	7	\$4,724,100	\$674,871
10	Needham Bank	6	\$2,900,000	\$483,333
11	Cape Cod Five Cents Savings Bank	6	\$1,442,000	\$240,333
12	Citizens Bank, National Association	5	\$5,877,500	\$1,175,500
13	Avidia Bank	5	\$3,420,000	\$684,000
14	United Midwest Savings Bank, National Assoc	5	\$2,210,000	\$442,000
15	Newburyport Five Cents Savings Bank	5	\$1,086,200	\$217,240
16	Rockland Trust Company	4	\$1,448,000	\$362,000
17	North Shore Bank, A Cooperative Bank	4	\$725,000	\$181,250
18	Fall River Five Cents Savings Bank D/B/A Ba	4	\$680,500	\$170,125
19	Century Bank And Trust Company	4	\$523,000	\$130,750
20	Cambridge Savings Bank	4	\$458,000	\$114,500
21	Bristol County Savings Bank	4	\$450,000	\$112,500
22	Celtic Bank Corporation	3	\$5,448,000	\$1,816,000
23	Customers Bank	3	\$2,358,000	\$786,000
24	Navigant Credit Union	3	\$1,035,000	\$345,000
25	Enterprise Bank And Trust Company	3	\$666,900	\$222,300
26	East Boston Savings Bank	3	\$645,000	\$215,000
27	Five Star Bank	3	\$500,000	\$166,667
28	Keybank National Association	3	\$434,500	\$144,833
29	Mechanics Cooperative Bank	3	\$350,000	\$116,667
30	Brookline Bank	3	\$321,100	\$107,033
31	Greenfield Co-Operative Bank	3	\$166,000	\$55,333
32	Unibank For Savings	3	\$92,700	\$30,900
33	Ameris Bank	2	\$832,000	\$416,000
34	First Home Bank	2	\$700,000	\$350,000
35	Cadence Bank, National Association	2	\$575,000	\$287,500

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
36	The Provident Bank	2	\$550,000	\$275,000
37	American National Bank	2	\$527,000	\$263,500
38	Florence Bank	2	\$525,000	\$262,500
39	Byline Bank	2	\$520,000	\$260,000
40	Primary Bank	2	\$408,700	\$204,350
41	Bangor Savings Bank	2	\$405,600	\$202,800
42	Northern Bank And Trust Company	2	\$250,000	\$125,000
43	People'S United Bank, National Association	2	\$100,000	\$50,000
44	Lee Bank	2	\$90,000	\$45,000
45	Adams Community Bank	2	\$54,000	\$27,000
46	Atlantic Capital Bank, National Association	1	\$2,765,000	\$2,765,000
47	Pacific Western Bank	1	\$2,133,000	\$2,133,000
48	Hometown Bank	1	\$1,548,500	\$1,548,500
49	First Bank Of The Lake	1	\$1,163,000	\$1,163,000
50	Enterprise Bank & Trust	1	\$1,110,500	\$1,110,500
51	Hanscom Federal Credit Union	1	\$670,000	\$670,000
52	Bank Of Hope	1	\$635,000	\$635,000
53	Dogwood State Bank	1	\$500,000	\$500,000
54	Meridian Bank	1	\$480,000	\$480,000
55	Fund-Ex Solutions Group, Llc	1	\$467,000	\$467,000
56	Santander Bank, National Association	1	\$380,000	\$380,000
57	United Community Bank	1	\$375,000	\$375,000
58	First Bank	1	\$324,200	\$324,200
59	Seamen'S Bank	1	\$301,500	\$301,500
60	Kennebunk Savings Bank	1	\$300,000	\$300,000
61	North State Bank	1	\$280,800	\$280,800
62	Cathay Bank	1	\$215,000	\$215,000
63	Hometrtrust Bank	1	\$210,000	\$210,000
64	South Shore Bank	1	\$200,000	\$200,000
65	Citizens Bank	1	\$175,600	\$175,600
66	The National Grand Bank Of Marblehead	1	\$168,000	\$168,000
67	First Savings Bank	1	\$150,000	\$150,000
68	South Eastern Economic Development Corpo	1	\$150,000	\$150,000
69	Bank Of America, National Association	1	\$102,600	\$102,600
70	The Cooperative Bank Of Cape Cod	1	\$100,000	\$100,000
71	Dean Co-Operative Bank	1	\$60,000	\$60,000
72	The Savings Bank	1	\$50,000	\$50,000
73	Harborone Bank	1	\$40,000	\$40,000
74	Workers Federal Credit Union	1	\$22,600	\$22,600
Grand Total				
		294	\$ 114,859,700	\$ 390,679

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - FEBRUARY 28, 2021

504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Bay Colony Development Corporation	48	\$31,636,000	\$659,083
2	Granite State Economic Development Corp.	45	\$24,491,000	\$544,244
3	New England Certified Development Corp.	23	\$15,769,000	\$685,609
4	Cape & Islands Community Development	11	\$5,476,000	\$497,818
5	South Eastern Economic Development Corp.	6	\$2,617,000	\$436,167
6	Worcester Business Development Corp.	5	\$2,604,000	\$520,800
Grand Total		138	\$ 82,593,000	\$ 598,500

Third Party Lenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Eastern Bank	9	\$ 5,345,500	\$ 593,944
2	Enterprise Bank and Trust Company	7	\$ 3,612,500	\$ 516,071
3	Needham Bank	5	\$ 7,167,860	\$ 1,433,572
4	Seamen's Bank	5	\$ 3,247,500	\$ 649,500
5	Rockland Trust Company	5	\$ 2,502,450	\$ 500,490
6	North Shore Bank, A Cooperative Bank	5	\$ 2,499,716	\$ 499,943
7	Greenfield Savings Bank	5	\$ 1,407,703	\$ 281,541
8	Lee Bank	5	\$ 629,250	\$ 125,850
9	Bristol County Savings Bank	4	\$ 15,948,050	\$ 3,987,013
10	Salem Five Cents Savings Bank	4	\$ 2,720,500	\$ 680,125
11	South Shore Bank	4	\$ 2,275,350	\$ 568,838
12	Webster Bank, National Association	4	\$ 2,267,725	\$ 566,931
13	Salem Five Bancorp	4	\$ 1,650,371	\$ 412,593
14	Cape Cod Five Cents Savings Bank	4	\$ 1,596,250	\$ 399,063
15	Middlesex Savings Bank	3	\$ 3,837,500	\$ 1,279,167
16	The Cooperative Bank of Cape Cod	3	\$ 2,206,600	\$ 735,533
17	UniBank for Savings	3	\$ 1,418,000	\$ 472,667
18	Northern Bank and Trust Company	3	\$ 1,346,750	\$ 448,917
19	Avidia Bank	3	\$ 1,219,000	\$ 406,333
20	Cape Ann Savings Bank	2	\$ 3,185,417	\$ 1,592,709
21	Main Street Bank	2	\$ 2,497,500	\$ 1,248,750
22	Cambridge Savings Bank	2	\$ 1,840,000	\$ 920,000
23	Haverhill Bank	2	\$ 1,478,711	\$ 739,356
24	TD Bank, National Association	2	\$ 1,084,050	\$ 542,025
25	North Easton Savings Bank	2	\$ 897,500	\$ 448,750
26	Cornerstone Bank	2	\$ 892,500	\$ 446,250
27	Coastal Heritage Bank	2	\$ 545,000	\$ 272,500
28	Rollstone Bank & Trust	2	\$ 541,500	\$ 270,750
29	Leader Bank, National Association	2	\$ 457,500	\$ 228,750
30	The Bank of Canton	1	\$ 4,555,556	\$ 4,555,556

**SBA MASSACHUSETTS DISTRICT OFFICE
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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
31	Greylock Federal Credit Union	1	\$ 4,060,000	\$ 4,060,000
32	Live Oak Banking Company	1	\$ 2,264,295	\$ 2,264,295
33	Atlantic Capital Bank, National Association	1	\$ 2,136,000	\$ 2,136,000
34	Berkshire Bank	1	\$ 1,800,000	\$ 1,800,000
35	Boston Private Bank & Trust Company	1	\$ 1,750,000	\$ 1,750,000
36	Bank of America, National Association	1	\$ 1,550,000	\$ 1,550,000
37	Cambridge Trust Company	1	\$ 1,418,000	\$ 1,418,000
38	Newburyport Five Cents Savings Bank	1	\$ 1,375,450	\$ 1,375,450
39	Dedham Institution for Savings	1	\$ 1,375,000	\$ 1,375,000
40	Martha's Vineyard Savings Bank	1	\$ 1,370,000	\$ 1,370,000
41	BayCoast Bank	1	\$ 1,241,500	\$ 1,241,500
42	Easthampton Savings Bank	1	\$ 1,200,000	\$ 1,200,000
43	Santander Bank, National Association	1	\$ 1,163,500	\$ 1,163,500
44	Bay State Savings Bank	1	\$ 1,153,000	\$ 1,153,000
45	Westfield Bank	1	\$ 1,063,636	\$ 1,063,636
46	Bank Rhode Island	1	\$ 994,407	\$ 994,407
47	St. Mary's Credit Union	1	\$ 525,000	\$ 525,000
48	The Cooperative Bank	1	\$ 487,500	\$ 487,500
49	People's United Bank, National Association	1	\$ 425,000	\$ 425,000
50	Metro Credit Union	1	\$ 390,000	\$ 390,000
51	The Lowell Five Cent Savings Bank	1	\$ 388,000	\$ 388,000
52	Franklin Savings Bank	1	\$ 382,500	\$ 382,500
53	Primary Bank	1	\$ 275,000	\$ 275,000
54	Florence Bank	1	\$ 271,590	\$ 271,590
55	Fidelity Bank	1	\$ 265,000	\$ 265,000
56	Charles River Bank	1	\$ 255,000	\$ 255,000
57	Athol Savings Bank	1	\$ 252,500	\$ 252,500
58	Jeanne D' Arc Credit Union	1	\$ 187,500	\$ 187,500
59	Bluestone Bank	1	\$ 175,000	\$ 175,000
60	Newburyport Five Cents Bancorp MCH	1	\$ 167,500	\$ 167,500
61	The Pittsfield Co-Operative Bank	1	\$ 160,000	\$ 160,000
62	Adams Community Bank	1	\$ 157,500	\$ 157,500

	Grand Total	138	111,553,187	\$ 808,356
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Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Common Capital Inc	9	\$ 210,500	\$ 23,389
2	South Eastern Economic Development Corp	6	\$ 150,000	\$ 25,000
3	New Bedford Economic Development Council	5	\$ 45,000	\$ 9,000
4	North Central Massachusetts Development	3	\$ 51,000	\$ 17,000
5	Community Teamwork Inc	1	\$ 40,000	\$ 40,000
6	Dorchester Bay Economic Development Corp	1	\$ 15,000	\$ 15,000

	Grand Total	25	\$ 511,500	\$ 20,460
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**SBA MASSACHUSETTS DISTRICT OFFICE
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**SBA SPRINGFIELD BRANCH OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2010 - FEBRUARY 28, 2021
WESTERN MASSACHUSETTS**

The following loans are included in the MA Loan Volume Report totals above:

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Berkshire Bank	4	\$3,646,300	\$911,575
2	Greenfield Co-Operative Bank	3	\$166,000	\$55,333
3	Adams Community Bank	2	\$54,000	\$27,000
4	Keybank National Association	2	\$84,500	\$42,250
5	Lee Bank	2	\$90,000	\$45,000
6	Florence Bank	2	\$525,000	\$262,500
7	Td Bank, National Association	1	\$45,000	\$45,000
8	Webster Bank, National Association	1	\$45,000	\$45,000
9	Leader Bank, National Association	1	\$50,000	\$50,000
10	Five Star Bank	1	\$75,000	\$75,000
11	Cadence Bank, National Association	1	\$350,000	\$350,000
12	Bank Of Hope	1	\$635,000	\$635,000
13	Customers Bank	1	\$1,237,000	\$1,237,000
14	Pacific Western Bank	1	\$2,133,000	\$2,133,000

Grand Total	23	\$ 9,135,800	\$ 397,209
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Granite State Economic Development Corp.	13	\$6,293,000	\$484,077
2	New England Certified Development Corp.	3	\$2,544,000	\$848,000
3	Bay Colony Development Corporation	2	\$988,000	\$494,000
Grand Total	18	\$9,825,000	\$ 545,833	

Third Party Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Greenfield Savings Bank	5	\$ 1,407,703	\$ 281,541
2	Lee Bank	5	\$ 629,250	\$ 125,850
3	Greylock Federal Credit Union	1	\$ 4,060,000	\$ 4,060,000
4	Berkshire Bank	1	\$ 1,800,000	\$ 1,800,000
5	Cambridge Trust Company	1	\$ 1,418,000	\$ 1,418,000
6	Easthampton Savings Bank	1	\$ 1,200,000	\$ 1,200,000
7	Westfield Bank	1	\$ 1,063,636	\$ 1,063,636
8	Florence Bank	1	\$ 271,590	\$ 271,590
9	The Pittsfield Co-Operative Bank	1	\$ 160,000	\$ 160,000
10	Adams Community Bank	1	\$ 157,500	\$ 157,500
Grand Total	18	\$12,167,679	\$675,982	