

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021**



U.S. Small Business
Administration

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Eastern Bank	83	\$20,716,800	\$249,600
2	Webster Bank, National Association	46	\$29,343,500	\$637,902
3	Leader Bank, National Association	41	\$2,683,400	\$65,449
4	TD Bank, National Association	30	\$7,091,500	\$236,383
5	Live Oak Banking Company	27	\$33,800,000	\$1,251,852
6	St. Mary's CU	23	\$1,612,700	\$70,117
7	Rockland Trust Company	18	\$7,870,500	\$437,250
8	Needham Bank	18	\$5,890,000	\$327,222
9	Berkshire Bank	17	\$8,960,300	\$527,076
10	Salem Five Cents Savings Bank	17	\$6,132,100	\$360,712
11	Bristol County Savings Bank	15	\$2,183,000	\$145,533
12	Cambridge Savings Bank	14	\$6,401,800	\$457,271
13	North Shore Bank, A Cooperative Bank	14	\$2,841,000	\$202,929
14	United Midwest Savings Bank, National Association	13	\$3,285,000	\$252,692
15	Cape Cod Five Cents Savings Bank	13	\$2,359,600	\$181,508
16	Citizens Bank, National Association	11	\$15,960,400	\$1,450,945
17	Newtek Small Business Finance, Inc.	10	\$7,538,200	\$753,820
18	South Shore Bank	10	\$2,530,000	\$253,000
19	Atlantic Capital Bank, National Association	9	\$8,120,300	\$902,256
20	The Provident Bank	8	\$1,698,000	\$212,250
21	Enterprise Bank And Trust Company	8	\$1,607,000	\$200,875
22	Fall River Five Cents Savings Bank D/B/A Bank	8	\$1,059,500	\$132,438
23	Avidia Bank	7	\$3,919,000	\$559,857
24	Cadence Bank, National Association	6	\$2,126,000	\$354,333
25	Northern Bank And Trust Company	6	\$1,726,500	\$287,750
26	People's United Bank, National Association	6	\$1,695,000	\$282,500
27	Brookline Bank	6	\$1,098,100	\$183,017
28	Newburyport Five Cents Savings Bank	6	\$1,036,200	\$172,700
29	Unibank For Savings	6	\$387,700	\$64,617
30	Greylock FCU	6	\$207,100	\$34,517
31	Mechanics Cooperative Bank	5	\$1,217,000	\$243,400
32	Harborone Bank	5	\$1,128,000	\$225,600
33	Workers FCU	5	\$971,700	\$194,340
34	Keybank National Association	5	\$889,500	\$177,900
35	Primary Bank	4	\$1,166,500	\$34,425

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021**

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
36	Adams Community Bank	4	\$804,000	\$201,000
37	Five Star Bank	4	\$800,000	\$200,000
38	Century Bank And Trust Company	4	\$523,000	\$130,750
39	Cornerstone Bank	4	\$336,000	\$84,000
40	Greenfield Co-Operative Bank	4	\$226,000	\$56,500
41	Celtic Bank Corporation	3	\$5,448,000	\$1,816,000
42	Westfield Bank	3	\$3,018,000	\$1,006,000
43	Customers Bank	3	\$2,358,000	\$786,000
44	Byline Bank	3	\$2,173,000	\$724,333
45	Ameris Bank	3	\$1,232,000	\$410,667
46	First Bank	3	\$1,097,000	\$365,667
47	Navigant CU	3	\$1,035,000	\$345,000
48	First Home Bank	3	\$722,000	\$240,667
49	American National Bank	3	\$690,000	\$230,000
50	East Boston Savings Bank	3	\$645,000	\$215,000
51	Bank Of America, National Association	3	\$302,600	\$100,867
52	Cape Ann Savings Bank	3	\$216,000	\$72,000
53	Pacific Western Bank	2	\$2,575,000	\$1,287,500
54	First Internet Bank of Indiana	2	\$2,307,000	\$1,153,500
55	Readycap Lending, LLC	2	\$2,285,000	\$1,142,500
56	Hometown Bank	2	\$1,923,500	\$961,750
57	North Easton Savings Bank	2	\$1,272,000	\$636,000
58	Dogwood State Bank	2	\$1,213,000	\$606,500
59	The Bancorp Bank	2	\$965,400	\$482,700
60	United Community Bank	2	\$845,000	\$422,500
61	Camden National Bank	2	\$750,000	\$375,000
62	Bank Five Nine	2	\$661,000	\$330,500
63	Florence Bank	2	\$525,000	\$262,500
64	Bangor Savings Bank	2	\$405,600	\$202,800
65	South Eastern Economic Development Corpo	2	\$250,000	\$125,000
66	Align CU	2	\$220,000	\$110,000
67	The Savings Bank	2	\$162,000	\$81,000
68	North Brookfield Savings Bank	2	\$140,000	\$70,000
69	Lee Bank	2	\$90,000	\$45,000
70	The Freedom Bank Of Virginia	1	\$3,184,000	\$3,184,000
71	Fountainhead SBF LLC	1	\$2,687,000	\$2,687,000
72	Patriot Bank, National Association	1	\$1,590,000	\$1,590,000
73	Bank Of George	1	\$1,281,500	\$1,281,500
74	First Bank Of The Lake	1	\$1,163,000	\$1,163,000
75	Enterprise Bank & Trust	1	\$1,110,500	\$1,110,500
76	Hanscom FCU	1	\$670,000	\$670,000
77	Bank Of Hope	1	\$635,000	\$635,000
78	Meridian Bank	1	\$480,000	\$480,000
79	Fund-Ex Solutions Group, LLC	1	\$467,000	\$467,000

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021**

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
80	Santander Bank, National Association	1	\$380,000	\$380,000
81	West Town Bank & Trust	1	\$350,000	\$350,000
82	Liberty Bay CU	1	\$350,000	\$350,000
83	Seamen's Bank	1	\$301,500	\$301,500
84	Kennebunk Savings Bank	1	\$300,000	\$300,000
85	Colony Bank	1	\$295,500	\$295,500
86	North State Bank	1	\$280,800	\$280,800
87	Bank Gloucester	1	\$275,000	\$275,000
88	Cathay Bank	1	\$215,000	\$215,000
89	Hometruster Bank	1	\$210,000	\$210,000
90	Citizens Bank	1	\$175,600	\$175,600
91	The National Grand Bank Of Marblehead	1	\$168,000	\$168,000
92	First Chatham Bank	1	\$150,000	\$150,000
93	Coastal Heritage Bank	1	\$145,000	\$145,000
94	The Cooperative Bank Of Cape Cod	1	\$100,000	\$100,000
95	The Pittsfield Co-Operative Bank	1	\$100,000	\$100,000
96	Common Capital Inc.	1	\$99,000	\$99,000
97	Triangle CU	1	\$86,000	\$86,000
98	Dean Co-Operative Bank	1	\$60,000	\$60,000
99	Martha's Vineyard Bank	1	\$50,000	\$50,000
100	Baycoast Bank	1	\$45,000	\$45,000
101	Main Street Bank	1	\$34,900	\$34,900
102	Webster Five Cents Savings Bank	1	\$15,000	\$15,000
	Grand Total	646	\$252,827,400	\$391,374

504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Bay Colony Development Corporation	91	\$59,656,000	\$655,560
2	Granite State Economic Development Corp	78	\$43,778,000	\$561,256
3	New England Certified Development Corp	39	\$30,044,000	\$770,359
4	Cape & Islands Community Development	18	\$9,123,000	\$506,833
5	South Eastern Economic Development Corp	16	\$11,292,000	\$705,750
6	Worcester Business Development Corp	6	\$2,847,000	\$474,500
7	Ocean State Business Development Authority	1	\$197,000	\$197,000

	Grand Total	249	\$156,937,000	\$630,269
--	--------------------	------------	----------------------	------------------

Third Party Lenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Eastern Bank	20	\$18,111,000	\$905,550
2	Enterprise Bank and Trust Company	11	\$6,750,000	\$613,636

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021**

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
3	South Shore Bank	11	\$6,524,000	\$593,091
4	Rockland Trust Company	11	\$4,761,000	\$432,818
5	Greenfield Savings Bank	10	\$1,685,000	\$168,500
6	Salem Five Cents Savings Bank	8	\$6,243,000	\$780,375
7	Bristol County Savings Bank	7	\$8,099,000	\$1,157,000
8	Middlesex Savings Bank	7	\$5,857,000	\$836,714
9	North Shore Bank, A Cooperative Bank	7	\$4,868,000	\$695,429
10	Main Street Bank	7	\$3,194,000	\$456,286
11	Salem Five Bancorp	7	\$3,056,000	\$436,571
12	Seamen's Bank	7	\$2,993,000	\$427,571
13	Coastal Heritage Bank	6	\$2,980,000	\$496,667
14	BayCoast Bank	6	\$2,927,000	\$487,833
15	Needham Bank	5	\$5,915,000	\$1,183,000
16	Cape Cod Five Cents Savings Bank	5	\$2,376,000	\$475,200
17	Northern Bank and Trust Company	5	\$1,604,000	\$320,800
18	Lee Bank	5	\$508,000	\$101,600
19	Cambridge Savings Bank	4	\$3,831,000	\$957,750
20	Martha's Vineyard Bank	4	\$3,316,000	\$829,000
21	North Easton Savings Bank	4	\$1,749,000	\$437,250
22	Webster Bank, National Association	4	\$1,630,000	\$407,500
23	UniBank for Savings	4	\$1,454,000	\$363,500
24	Dedham Institution for Savings	3	\$2,836,000	\$945,333
25	Easthampton Savings Bank	3	\$1,868,000	\$622,667
26	The Cooperative Bank of Cape Cod	3	\$1,526,000	\$508,667
27	Cornerstone Bank	3	\$1,067,000	\$355,667
28	Avidia Bank	3	\$958,000	\$319,333
29	Leader Bank, National Association	3	\$605,000	\$201,667
30	People's United Bank, National Association	3	\$563,000	\$187,667
31	Greylock FCU	2	\$3,642,000	\$1,821,000
32	Bank of America, National Association	2	\$2,697,000	\$1,348,500
33	Cape Ann Savings Bank	2	\$2,189,000	\$1,094,500
34	Cambridge Trust Company	2	\$1,595,000	\$797,500
35	Bay State Savings Bank	2	\$1,531,000	\$765,500
36	Bank Rhode Island	2	\$1,471,000	\$735,500
37	Newburyport Five Cents Savings Bank	2	\$1,318,000	\$659,000
38	Haverhill Bank	2	\$1,049,000	\$524,500
39	East Boston Savings Bank	2	\$922,000	\$461,000
40	TD Bank, National Association	2	\$897,000	\$448,500
41	St. Mary's CU	2	\$692,000	\$346,000
42	Charles River Bank	2	\$558,000	\$279,000
43	Bluestone Bank	2	\$548,000	\$274,000
44	Bankfive Corporation	2	\$540,000	\$270,000
45	Rollstone Bank & Trust	2	\$451,000	\$225,500
46	Florence Bank	2	\$308,000	\$154,000

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021**

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
47	Adams Community Bank	2	\$304,000	\$152,000
48	Liberty Bank	1	\$4,926,000	\$4,926,000
49	The Bank of Canton	1	\$3,742,000	\$3,742,000
50	Dean Co-Operative Bank	1	\$2,748,000	\$2,748,000
51	Atlantic Capital Bank, National Association	1	\$1,757,000	\$1,757,000
52	Live Oak Banking Company	1	\$1,631,000	\$1,631,000
53	Berkshire Bank	1	\$1,460,000	\$1,460,000
54	Boston Private Bank & Trust Company	1	\$1,441,000	\$1,441,000
55	Westfield Bank	1	\$1,040,000	\$1,040,000
56	Hometown Bank	1	\$1,015,000	\$1,015,000
57	Santander Bank, National Association	1	\$991,000	\$991,000
58	The Provident Bank	1	\$942,000	\$942,000
59	First Citizens FCU	1	\$490,000	\$490,000
60	Pentucket Bank	1	\$463,000	\$463,000
61	The Cooperative Bank	1	\$404,000	\$404,000
62	Fall River Five Cents Savings Bank d/b/a Bank	1	\$346,000	\$346,000
63	Metro CU	1	\$319,000	\$319,000
64	The Lowell Five Cent Savings Bank	1	\$317,000	\$317,000
65	Franklin Savings Bank	1	\$313,000	\$313,000
66	Holyoke CU	1	\$243,000	\$243,000
67	Webster Five Cents Savings Bank	1	\$243,000	\$243,000
68	Primary Bank	1	\$229,000	\$229,000
69	Fidelity Bank	1	\$220,000	\$220,000
70	Athol Savings Bank	1	\$210,000	\$210,000
71	BankNewport	1	\$197,000	\$197,000
72	MountainOne Bank	1	\$179,000	\$179,000
73	Jeanne D' Arc CU	1	\$157,000	\$157,000
74	Newburyport Five Cents Bancorp	1	\$140,000	\$140,000
75	The Pittsfield Co-Operative Bank	1	\$132,000	\$132,000
76	Centreville Bank	1	\$76,000	\$76,000
	Grand Total	249	\$156,937,000	\$630,269

Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Common Capital Inc	20	\$502,778	\$25,139
2	South Eastern Economic Development Corp	12	\$320,000	\$26,667
3	North Central Massachusetts Development	9	\$147,700	\$16,411
4	New Bedford Economic Development Council	6	\$48,500	\$8,083
5	Community Teamwork Inc	2	\$90,000	\$45,000
7	Massachusetts Growth Capital Corporation	1	\$50,000	\$50,000
6	Dorchester Bay Economic Development Corp	1	\$15,000	\$15,000

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021**

Grand Total	51	\$1,173,978	\$23,019
--------------------	-----------	--------------------	-----------------

**SBA SPRINGFIELD BRANCH OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021
WESTERN MASSACHUSETTS**

The following loans are included in the MA Loan Volume Report totals above:

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Greylock FCU	6	\$207,100	\$25,000
2	TD Bank, National Association	5	\$824,000	\$313,150
3	Berkshire Bank	4	\$3,646,300	\$72,500
4	Rockland Trust Company	4	\$1,360,000	\$58,000
5	Adams Community Bank	4	\$804,000	\$49,750
6	Greenfield Co-Operative Bank	4	\$226,000	\$637,000
7	Westfield Bank	3	\$3,018,000	\$30,000
8	Citizens Bank, National Association	2	\$2,807,900	\$1,403,950
9	First Internet Bank Of Indiana	2	\$2,307,000	\$350,000
10	Cadence Bank, National Association	2	\$700,000	\$262,500
11	Florence Bank	2	\$525,000	\$45,000
12	Keybank National Association	2	\$99,500	\$2,687,000
13	Lee Bank	2	\$90,000	\$2,133,000
14	Fountainhead SBF LLC	1	\$2,687,000	\$1,237,000
15	Pacific Western Bank	1	\$2,133,000	\$635,000
16	Customers Bank	1	\$1,237,000	\$500,000
17	Bank Of Hope	1	\$635,000	\$100,000
18	The Pittsfield Co-Operative Bank	1	\$100,000	\$99,000
19	Common Capital Inc.	1	\$99,000	\$75,000
20	Five Star Bank	1	\$75,000	\$50,000
21	Leader Bank, National Association	1	\$50,000	\$50,000
22	People's United Bank, National Association	1	\$50,000	\$45,000
23	Webster Bank, National Association	1	\$45,000	\$45,000
24	North Brookfield Savings Bank	1	\$40,000	\$40,000
25	Needham Bank	1	\$15,000	\$15,000
	Grand Total	54	\$ 23,780,800	\$ 440,385

504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Granite State Economic Development Corp.	24	\$13,133,000	\$547,208
2	New England Certified Development Corp.	3	\$2,544,000	\$848,000
3	Bay Colony Development Corporation	3	\$1,295,000	\$431,667

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - JUNE 30, 2021

Grand Total		30	\$16,972,000	\$565,733

Third Party Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Greenfield Savings Bank	10	\$1,685,000	\$168,500
2	Lee Bank	5	\$508,000	\$101,600
3	Easthampton Savings Bank	3	\$1,868,000	\$622,667
4	Greylock FCU	2	\$3,642,000	\$1,821,000
5	Florence Bank	2	\$308,000	\$154,000
6	Adams Community Bank	2	\$304,000	\$152,000
7	Liberty Bank	1	\$4,926,000	\$4,926,000
8	Berkshire Bank	1	\$1,460,000	\$1,460,000
9	Westfield Bank	1	\$1,040,000	\$1,040,000
10	Cambridge Trust Company	1	\$856,000	\$856,000
11	Holyoke CU	1	\$243,000	\$243,000
12	The Pittsfield Co-Operative Bank	1	\$132,000	\$132,000
	Grand Total	30	\$16,972,000	\$565,733