

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2021 - OCTOBER 31, 2021**



7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	Eastern Bank	14	\$1,132,600	\$80,900
2	Newtek Small Business Finance, Inc.	4	\$2,261,500	\$565,375
3	Needham Bank	4	\$460,000	\$115,000
4	Webster Bank, National Association	3	\$561,500	\$187,167
5	St. Mary'S Credit Union	3	\$129,000	\$43,000
6	Salem Five Cents Savings Bank	2	\$378,000	\$189,000
7	Workers Federal Credit Union	2	\$109,900	\$54,950
8	Easthampton Savings Bank	2	\$87,000	\$43,500
9	Lee Bank	2	\$33,400	\$16,700
10	Enterprise Bank And Trust Company	1	\$742,500	\$742,500
11	Reading Co-Operative Bank	1	\$550,000	\$550,000
12	Cambridge Savings Bank	1	\$500,000	\$500,000
13	Leader Bank, National Association	1	\$500,000	\$500,000
14	First Home Bank	1	\$250,000	\$250,000
15	GFA Federal Credit Union	1	\$152,000	\$152,000
16	Unibank For Savings	1	\$125,000	\$125,000
17	Brookline Bank	1	\$115,000	\$115,000
18	Cape Ann Savings Bank	1	\$115,000	\$115,000
19	Rockland Trust Company	1	\$100,000	\$100,000
20	South Eastern Economic Development Corpo	1	\$82,000	\$82,000
21	Rollstone Bank & Trust	1	\$75,000	\$75,000
22	Greenfield Savings Bank	1	\$70,000	\$70,000
23	North Brookfield Savings Bank	1	\$66,000	\$66,000
24	Bankgloucester	1	\$25,000	\$25,000
25	Td Bank, National Association	1	\$22,800	\$22,800
26	Bank Five	1	\$20,100	\$20,100
27	Webster Five Cents Savings Bank	1	\$15,000	\$15,000
28	Berkshire Bank	1	\$6,000	\$6,000
Grand Total				
		55	\$ 8,684,300	\$ 157,896

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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	Bay Colony Development Corporation	14	\$8,291,000	\$592,214
2	New England Certified Development Corpora	12	\$11,870,000	\$989,167
3	Granite State Economic Development Corpor	12	\$4,803,000	\$400,250
4	South Eastern Economic Development Corpo	3	\$5,172,000	\$1,724,000
5	Cape & Islands Community Development, Inc	2	\$1,234,000	\$617,000
6	Worcester Business Development Corporatio	2	\$1,087,000	\$543,500
Grand Total				
		45	\$ 32,457,000	\$ 721,267

Third Party Lenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	People's United Bank, National Association	5	\$ 4,765,618	\$953,124
2	Eastern Bank	5	\$ 2,433,305	\$486,661
3	Salem Five Cents Savings Bank	4	\$ 3,256,500	\$814,125
4	Rockland Trust Company	4	\$ 1,815,000	\$453,750
5	Enterprise Bank and Trust Company	3	\$ 2,700,000	\$900,000
6	HarborOne Bank	2	\$ 3,822,247	\$1,911,124
7	Webster Bank, National Association	2	\$ 1,812,500	\$906,250
8	Cornerstone Bank	2	\$ 1,545,932	\$772,966
9	Martha's Vineyard Bank	1	\$ 3,325,000	\$3,325,000
10	MountainOne Bank	1	\$ 2,195,500	\$2,195,500
11	Walpole Co-Operative Bank	1	\$ 1,440,000	\$1,440,000
12	Bank of America, National Association	1	\$ 1,340,790	\$1,340,790
13	Berkshire Bank	1	\$ 1,322,500	\$1,322,500
14	Webster First Federal Credit Union	1	\$ 1,176,430	\$1,176,430
15	The Provident Bank	1	\$ 955,863	\$955,863
16	SVB Financial Group	1	\$ 705,000	\$705,000
17	Needham Bank	1	\$ 615,000	\$615,000
18	KeyBank National Association	1	\$ 610,000	\$610,000
19	Reading Co-Operative Bank	1	\$ 600,000	\$600,000
20	Community Bank, National Association	1	\$ 527,575	\$527,575
21	Greenfield Co-Operative Bank	1	\$ 510,000	\$510,000
22	Bank Five Corporation	1	\$ 475,000	\$475,000
23	Cape Cod Five Cents Savings Bank	1	\$ 454,250	\$454,250
24	Align Credit Union	1	\$ 349,949	\$349,949
25	TD Bank	1	\$ 292,500	\$292,500
26	Coastal Heritage Bank	1	\$ 234,500	\$234,500
Grand Total				
		45	39,280,959	\$ 872,910

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Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	Dorchester Bay Economic Development Corp	1	\$ 15,000	\$ 15,000
2	Common Capital Inc	1	\$ 1,000	\$ 1,000
Grand Total		2	\$ 16,000	\$ 8,000

SBA SPRINGFIELD BRANCH OFFICE
 FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2021 - OCTOBER 31, 2021
 WESTERN MASSACHUSETTS
 The following loans are included in the MA Loan Volume Report totals above:

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	Newtek Small Business Finance, Inc.	2	\$1,809,000	\$904,500
2	Easthampton Savings Bank	2	\$87,000	\$43,500
3	Lee Bank	2	\$33,400	\$16,700
4	Greenfield Savings Bank	1	\$70,000	\$70,000
5	Berkshire Bank	1	\$6,000	\$6,000
Grand Total		8	\$ 2,005,400	\$ 250,675

504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	New England Certified Development Corpora	2	\$2,217,000	\$1,108,500
2	Granite State Economic Development Corpor	2	\$1,500,000	\$750,000
Grand Total		4	\$3,717,000	\$ 929,250

Third Party Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	AVERAGE
1	MountainOne Bank	1	\$ 2,195,500	\$2,195,500
2	Berkshire Bank	1	\$ 1,322,500	\$1,322,500
3	Community Bank, National Association	1	\$ 527,575	\$527,575
4	Greenfield Co-Operative Bank	1	\$ 510,000	\$510,000
Grand Total		4	\$4,555,575	\$1,138,894