

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2020 LOAN VOLUME REPORT OCTOBER 1, 2019 - SEPTEMBER 30, 2020**



U.S. Small Business
Administration

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Eastern Bank	426	\$ 41,231,900
2	TD Bank, National Association	83	\$ 12,277,400
3	Webster Bank, National Association	43	\$ 13,980,000
4	St. Mary'S Credit Union	40	\$ 2,567,000
5	Salem Five Cents Savings Bank	31	\$ 22,326,600
6	Santander Bank, National Association	21	\$ 4,313,400
7	People'S United Bank, National Association	21	\$ 4,019,800
8	Cambridge Savings Bank	20	\$ 5,352,500
9	Citizens Bank, National Association	18	\$ 16,854,000
10	Bristol County Savings Bank	18	\$ 2,969,000
11	Live Oak Banking Company	16	\$ 18,187,000
12	Leader Bank, National Association	16	\$ 1,786,500
13	Berkshire Bank	15	\$ 10,866,000
14	Needham Bank	15	\$ 2,294,000
15	South Shore Bank	13	\$ 2,558,000
16	Rockland Trust Company	12	\$ 8,024,700
17	Century Bank And Trust Company	12	\$ 1,468,000
18	Northern Bank And Trust Company	10	\$ 3,327,000
19	Five Star Bank	10	\$ 2,685,000
20	North Shore Bank, A Cooperative Bank	10	\$ 2,555,000
21	Newburyport Five Cents Savings Bank	10	\$ 1,465,000
22	Dean Co-Operative Bank	9	\$ 783,900
23	Enterprise Bank And Trust Company	8	\$ 4,160,500
24	Webster Five Cents Savings Bank	8	\$ 2,103,900
25	First Home Bank	8	\$ 1,740,000
26	Harborone Bank	8	\$ 798,000
27	Newtek Small Business Finance, Inc.	7	\$ 3,119,700
28	Avidia Bank	7	\$ 2,185,000
29	Cornerstone Bank	7	\$ 1,881,500
30	United Midwest Savings Bank, National Assoc	7	\$ 1,050,000
31	North Brookfield Savings Bank	7	\$ 918,300
32	Cape Cod Five Cents Savings Bank	7	\$ 860,000
33	Adams Community Bank	7	\$ 625,000
34	East Boston Savings Bank	6	\$ 3,029,000
35	First Savings Bank	6	\$ 2,249,300
36	Martha'S Vineyard Savings Bank	6	\$ 140,000
37	The Bancorp Bank	5	\$ 3,904,100

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
38	Cadence Bank, National Association	5	\$ 1,215,800
39	Mechanics Cooperative Bank	5	\$ 970,000
40	Wells Fargo Bank, National Association	5	\$ 927,700
41	Greenfield Savings Bank	5	\$ 775,000
42	Fall River Five Cents Savings Bank D/B/A Ba	5	\$ 314,000
43	Middlesex Savings Bank	4	\$ 5,518,000
44	Byline Bank	4	\$ 5,194,900
45	Celtic Bank Corporation	4	\$ 4,163,700
46	Camden National Bank	4	\$ 2,792,000
47	Ameris Bank	4	\$ 2,404,900
48	Bankgloucester	4	\$ 726,600
49	Greenfield Co-Operative Bank	4	\$ 692,300
50	The Cooperative Bank Of Cape Cod	4	\$ 579,500
51	Stearns Bank National Association	4	\$ 436,000
52	Common Capital Inc.	4	\$ 306,700
53	Bank Of America, National Association	3	\$ 2,282,600
54	Atlantic Capital Bank, National Association	3	\$ 1,676,000
55	First Internet Bank Of Indiana	3	\$ 975,000
56	Hometown Bank	3	\$ 600,200
57	Main Street Bank	3	\$ 568,500
58	Coastal Heritage Bank	3	\$ 475,000
59	Pentucket Bank	3	\$ 465,000
60	Charles River Bank	3	\$ 402,000
61	Leominster Credit Union	3	\$ 380,000
62	Peoplesbank	3	\$ 297,000
63	Florence Bank	3	\$ 275,000
64	Unibank For Savings	3	\$ 62,000
65	Capital One, National Association	2	\$ 5,645,000
66	North Easton Savings Bank	2	\$ 5,500,000
67	First Bank	2	\$ 1,824,500
68	Hometruster Bank	2	\$ 1,415,000
69	Firsttrust Savings Bank	2	\$ 1,233,300
70	Westfield Bank	2	\$ 1,070,000
71	Hanscom Federal Credit Union	2	\$ 687,600
72	East Cambridge Savings Bank	2	\$ 625,000
73	Kennebunk Savings Bank	2	\$ 600,000
74	The Lowell Five Cent Savings Bank	2	\$ 495,000
75	Lee Bank	2	\$ 450,000
76	GFA Federal Credit Union	2	\$ 395,000
77	Workers Credit Union	2	\$ 75,000
78	Evolve Bank & Trust	1	\$ 4,470,000
79	US Eagle Federal Credit Union	1	\$ 2,040,000
80	The Provident Bank	1	\$ 1,600,000
81	Pacific Western Bank	1	\$ 1,553,000
82	Readycap Lending, LLC	1	\$ 1,252,900

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
83	Coastal States Bank	1	\$ 895,000
84	Finwise Bank	1	\$ 500,000
85	Fountainhead Sbf Llc	1	\$ 426,500
86	Spirit Of Texas Bank, Ssb	1	\$ 418,600
87	Metabank, National Association	1	\$ 360,000
88	Pawtucket Credit Union	1	\$ 350,000
89	Taunton Federal Credit Union	1	\$ 350,000
90	Customers Bank	1	\$ 340,000
91	The Cooperative Bank	1	\$ 320,000
92	Seacoast National Bank	1	\$ 300,000
93	Wilmington Savings Fund Society, Fsb	1	\$ 265,000
94	Bay State Savings Bank	1	\$ 250,200
95	New Valley Bank & Trust	1	\$ 250,000
96	Strafford Economic Development Corporation	1	\$ 250,000
97	Seamen'S Bank	1	\$ 229,600
98	Greylock Federal Credit Union	1	\$ 212,000
99	Mansfield Co-Operative Bank	1	\$ 200,000
100	Independence Bank	1	\$ 150,000
101	Vermont 504 Corporation	1	\$ 150,000
102	Freedom Credit Union	1	\$ 144,000
103	Bangor Savings Bank	1	\$ 142,000
104	Boston Private Bank & Trust Company	1	\$ 125,000
105	Optus Bank	1	\$ 107,000
106	Sharon & Crescent United Credit Union	1	\$ 103,900
107	Align Credit Union	1	\$ 100,000
108	Banknewport	1	\$ 100,000
109	Homefield Credit Union	1	\$ 54,500
110	Brookline Bank	1	\$ 40,000
111	Freedom National Bank, A Division Of	1	\$ 40,000
112	Primary Bank	1	\$ 25,000
113	Manufacturers And Traders Trust Company	1	\$ 17,200

Grand Total	1,136	\$ 284,278,200
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Bay Colony Development Corporation	95	\$ 45,264,000
2	Granite State Economic Development Corp	84	\$ 50,557,000
3	New England Certified Development Corp	49	\$ 37,944,000
4	South Eastern Economic Development Corp	18	\$ 7,947,000
5	Cape & Islands Community Development, Inc.	15	\$ 8,389,000
6	Worcester Business Development Corporation	8	\$ 9,471,000
7	Ocean State Business Development Authority	1	\$ 1,962,000

Grand Total	270	\$ 161,534,000
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SBA MASSACHUSETTS DISTRICT OFFICE
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Third Party Lenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Eastern Bank	19	\$ 12,908,507
2	Enterprise Bank and Trust Company	16	\$ 7,988,688
3	Salem Five Bancorp	15	\$ 15,452,473
4	Rockland Trust Company	14	\$ 5,556,750
5	Webster Bank, National Association	13	\$ 12,090,250
6	Coastal Heritage Bank	9	\$ 16,290,500
7	The Cooperative Bank of Cape Cod	8	\$ 5,369,750
8	South Shore Bank	8	\$ 4,555,000
9	Cape Cod Five Cents Savings Bank	8	\$ 3,277,100
10	Middlesex Savings Bank	7	\$ 11,523,398
11	North Shore Bancorp	7	\$ 2,728,300
12	St. Mary's CU	7	\$ 1,889,500
13	Main Street Bank	6	\$ 5,455,637
14	Westfield Bank	5	\$ 2,480,278
15	Martha's Vineyard Savings Bank	5	\$ 2,385,000
16	People's United Bank, National Association	5	\$ 1,928,672
17	East Boston Savings Bank	4	\$ 8,141,578
18	Rollstone Bank & Trust	4	\$ 3,535,366
19	North Easton Savings Bank	4	\$ 3,096,000
20	Avidia Bank	4	\$ 2,450,723
21	Lee Bank	4	\$ 2,075,000
22	Leader Bank, National Association	4	\$ 1,730,000
23	Greenfield Savings Bank	4	\$ 1,693,783
24	Haverhill Bank	4	\$ 1,686,700
25	Cambridge Savings Bank	4	\$ 1,618,550
26	Brookline Bank	4	\$ 1,157,500
27	The Provident Bank	3	\$ 13,674,700
28	Bristol County Savings Bank	3	\$ 3,267,500
29	Century Bank and Trust Company	3	\$ 1,497,500
30	Easthampton Savings Bank	3	\$ 1,371,130
31	Wells Fargo Bank, National Association	3	\$ 1,150,300
32	Institution for Savings In Newburyport and its Vicinity	3	\$ 1,117,000
33	Florence Bank	3	\$ 436,250
34	Clinton Savings Bank	2	\$ 22,110,575
35	TD Bank, N.A.	2	\$ 5,149,810
36	Seamen's Bank	2	\$ 2,109,500
37	Mansfield Co-Operative Bank	2	\$ 2,044,500
38	The Lowell Five Cent Savings Bank	2	\$ 1,767,950
39	KeyBank National Association	2	\$ 855,000
40	Webster First Federal Credit Union	2	\$ 847,000
41	PeoplesBank	2	\$ 645,500
42	MountainOne Bank	2	\$ 472,500

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
42	Hometown Bank	2	\$ 437,500
43	Hanscom FCU	1	\$ 7,600,000
44	BankNewport	1	\$ 3,750,880
45	Liberty Bank	1	\$ 2,801,250
46	Digital FCU	1	\$ 1,400,000
47	Cambridge Trust Company	1	\$ 1,375,000
48	Live Oak Banking Company	1	\$ 1,294,090
49	MutualOne Bank	1	\$ 1,246,068
50	Customers Bank	1	\$ 1,221,000
51	BayCoast Bank	1	\$ 1,202,500
52	Bank of America, National Association	1	\$ 1,100,000
53	Country Bank for Savings	1	\$ 960,000
54	Berkshire Bank	1	\$ 900,000
55	Boston Private Bank & Trust Company	1	\$ 870,000
56	Cape Ann Savings Bank	1	\$ 796,498
57	JPMorgan Chase Bank, National Association	1	\$ 665,000
58	Workers' Credit Union	1	\$ 642,500
59	Camden National Bank	1	\$ 631,500
60	HarborOne Bank	1	\$ 625,000
61	Naveo CU	1	\$ 610,000
62	Fidelity Co-Operative Bank	1	\$ 431,179
63	Bay State Savings Bank	1	\$ 382,500
64	Eastern Funding LLC	1	\$ 350,000
65	Jeanne D' Arc CU	1	\$ 350,000
66	Santander Bank, National Association	1	\$ 342,325
67	Align CU	1	\$ 317,888
68	River Works CU	1	\$ 300,000
69	Greylock FCU	1	\$ 225,000
70	Sharon & Crescent United CU	1	\$ 225,000
71	BankFive	1	\$ 189,400
72	Align Credit Union	1	\$ 162,500
73	Webster Five Cents Savings Bank	1	\$ 157,500
74	IC Credit Union	1	\$ 150,000
75	Cornerstone Bank	1	\$ 135,000
76	Needham Bank	1	\$ 122,500
77	Adams Community Bank	1	\$ 92,500
78	New Valley Bank & Trust	1	\$ 87,500
79	BankGloucester	1	\$ 55,500
Grand Total		270	\$ 231,786,796

**SBA MASSACHUSETTS DISTRICT OFFICE
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Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Accion East Inc	46	\$ 314,947
2	Common Capital Inc	25	\$ 574,247
3	Dorchester Bay Neighborhood	19	\$ 245,750
4	North Central Massachusetts Development Corp	18	\$ 511,000
5	South Eastern Economic Development Corp	15	\$ 512,000
6	New Bedford Economic Development Council	14	\$ 164,800
7	Community Teamwork Inc	10	\$ 311,801
8	EDIC of Lynn	5	\$ 35,000
9	Massachusetts Growth Capital Corporation	3	\$ 120,000
Grand Total		155	\$ 2,789,545

**SBA SPRINGFIELD BRANCH OFFICE
FY- 2020 LOAN VOLUME REPORT OCTOBER 1, 2019 - SEPTEMBER 30, 2020
WESTERN MASSACHUSETTS
The following loans are included in the MA Loan Volume Report totals above:**

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	TD Bank, National Association	13	\$ 2,349,000
2	Berkshire Bank	7	\$ 1,598,000
3	Adams Community Bank	7	\$ 625,000
4	People's United Bank, National Association	6	\$ 393,000
5	Greenfield Savings Bank	5	\$ 775,000
6	Citizens Bank, National Association	4	\$ 2,910,000
7	North Brookfield Savings Bank	4	\$ 803,300
8	Greenfield Co-Operative Bank	4	\$ 692,300
9	Common Capital Inc.	4	\$ 306,700
10	Peoplesbank	3	\$ 297,000
11	Florence Bank	3	\$ 275,000
12	First Bank	2	\$ 1,824,500
13	Westfield Bank	2	\$ 1,070,000
14	Live Oak Banking Company	2	\$ 835,000
15	Lee Bank	2	\$ 450,000
16	Wells Fargo Bank, National Association	2	\$ 162,000
17	The Bancorp Bank	1	\$ 857,300
18	Five Star Bank	1	\$ 350,000
19	Wilmington Savings Fund Society, Fsb	1	\$ 265,000
20	New Valley Bank & Trust	1	\$ 250,000
21	Greylock Federal Credit Union	1	\$ 212,000
22	First Home Bank	1	\$ 150,000
23	Freedom Credit Union	1	\$ 144,000
24	Optus Bank	1	\$ 107,000
25	Manufacturers And Traders Trust Company	1	\$ 17,200

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Grand Total	79	\$	17,718,300
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT
1	Granite State Economic Development Corp	21	\$ 8,373,000
2	New England Certified Development Corp.	3	\$ 1,395,000
3	Bay Colony Development Corporation	3	\$ 728,000
Grand Total		27	\$ 10,496,000

Surety Bond

RANK	BOND AGENCY	# BONDS	GROSS \$\$ AMOUNT
1	The Ohio Casualty Insurance Co.	10	\$ 1,824,391
2	Contractors Bonding & Insurance Co.	9	\$ 3,578,350
3	Surety Bond Professionals, Inc.	7	\$ 12,021,816
4	Tonry Insurance Group	7	\$ 1,801,047
5	Eastern Insurance Group LLC	4	\$ 2,887,637
6	Surety Placement Services, LLC	2	\$ 182,900
7	CCI Surety, Inc.	1	\$ 516,302
8	BondPro, Inc.	1	\$ 353,498
9	Capstone Brokerage	1	\$ 274,728
Grand Total		42	\$ 23,440,670