

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - SEPTEMBER 30, 2021**



U.S. Small Business
Administration

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Eastern Bank	185	\$35,737,300	\$193,175
2	Td Bank, National Association	71	\$22,863,200	\$322,017
3	Webster Bank, National Association	66	\$37,359,700	\$566,056
4	Leader Bank, National Association	53	\$6,276,400	\$118,423
5	Live Oak Banking Company	47	\$70,248,000	\$1,494,638
6	Needham Bank	37	\$10,765,000	\$290,946
7	St. Mary'S Cu	34	\$2,898,200	\$85,241
8	Rockland Trust Company	32	\$16,405,500	\$512,672
9	Berkshire Bank	29	\$22,543,700	\$777,369
10	Salem Five Cents Savings Bank	26	\$10,674,600	\$410,562
11	Cambridge Savings Bank	23	\$13,308,000	\$578,609
12	Newtek Small Business Finance, Inc.	20	\$13,610,200	\$680,510
13	Bristol County Savings Bank	19	\$3,770,000	\$198,421
14	Citizens Bank, National Association	17	\$17,496,000	\$1,029,176
15	Cape Cod Five Cents Savings Bank	16	\$2,504,600	\$156,538
16	Customers Bank	15	\$10,017,000	\$667,800
17	North Shore Bank, A Cooperative Bank	15	\$3,801,000	\$253,400
18	United Midwest Savings Bank, National Association	15	\$3,585,000	\$239,000
19	Atlantic Capital Bank, National Association	14	\$16,051,000	\$1,146,500
20	Avidia Bank	12	\$6,171,500	\$514,292
21	South Shore Bank	12	\$3,060,000	\$255,000
22	Northern Bank And Trust Company	11	\$3,327,100	\$302,464
23	Harborone Bank	11	\$1,392,000	\$126,545
24	Workers Federal Credit Union	11	\$1,382,200	\$125,655
25	Keybank National Association	10	\$6,839,500	\$683,950
26	People'S United Bank, National Association	10	\$4,798,300	\$479,830
27	Enterprise Bank And Trust Company	10	\$2,817,400	\$281,740
28	Newburyport Five Cents Savings Bank	10	\$1,956,200	\$195,620
29	Bank Five	10	\$1,149,500	\$114,950
30	Greylock Federal Credit Union	10	\$437,000	\$43,700
31	Cadence Bank, National Association	9	\$3,325,000	\$369,444
32	Mechanics Cooperative Bank	9	\$2,284,000	\$253,778
33	Brookline Bank	9	\$2,158,100	\$239,789
34	The Provident Bank	8	\$1,698,000	\$212,250
35	Ameris Bank	7	\$6,615,000	\$945,000
36	Primary Bank	7	\$5,380,300	\$768,614

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
37	First Home Bank	7	\$2,223,000	\$317,571
38	Greenfield Co-Operative Bank	7	\$1,102,900	\$157,557
39	Bankgloucester	7	\$578,200	\$82,600
40	Byline Bank	6	\$8,048,000	\$1,341,333
41	Adams Community Bank	6	\$1,098,000	\$183,000
42	Webster Five Cents Savings Bank	6	\$657,500	\$109,583
43	Cornerstone Bank	6	\$541,000	\$90,167
44	Unibank For Savings	6	\$387,700	\$64,617
45	Coastal Heritage Bank	5	\$2,206,000	\$441,200
46	Five Star Bank	5	\$1,225,000	\$245,000
47	Lee Bank	5	\$640,000	\$128,000
48	First Bank Of The Lake	4	\$6,915,000	\$1,728,750
49	Celtic Bank Corporation	4	\$6,274,000	\$1,568,500
50	Wells Fargo Bank, National Association	4	\$4,953,000	\$1,238,250
51	Camden National Bank	4	\$4,615,000	\$1,153,750
52	Readycap Lending, Llc	4	\$3,678,500	\$919,625
53	Westfield Bank	4	\$3,118,000	\$779,500
54	Align Credit Union	4	\$970,000	\$242,500
55	Florence Bank	4	\$635,000	\$158,750
56	Century Bank And Trust Company	4	\$523,000	\$130,750
57	Bank Of America, National Association	4	\$462,600	\$115,650
58	Cape Ann Savings Bank	4	\$276,000	\$69,000
59	Bank Five Nine	3	\$3,161,000	\$1,053,667
60	United Community Bank	3	\$1,120,000	\$373,333
61	First Bank	3	\$1,097,000	\$365,667
62	Navigant Credit Union	3	\$1,035,000	\$345,000
63	American National Bank	3	\$690,000	\$230,000
64	East Boston Savings Bank	3	\$645,000	\$215,000
65	Dean Co-Operative Bank	3	\$510,000	\$170,000
66	Pacific Western Bank	2	\$2,575,000	\$1,287,500
67	Fund-Ex Solutions Group, Llc	2	\$2,546,000	\$1,273,000
68	First Internet Bank Of Indiana	2	\$2,307,000	\$1,153,500
69	First National Bank Of Pennsylvania	2	\$1,925,000	\$962,500
70	Hometown Bank	2	\$1,923,500	\$961,750
71	Cathay Bank	2	\$1,532,000	\$766,000
72	North Easton Savings Bank	2	\$1,272,000	\$636,000
73	Dogwood State Bank	2	\$1,213,000	\$606,500
74	The Bancorp Bank	2	\$965,400	\$482,700
75	Bangor Savings Bank	2	\$405,600	\$202,800
76	South Eastern Economic Development Corpo	2	\$250,000	\$125,000
77	Common Capital Inc.	2	\$189,000	\$94,500
78	The Savings Bank	2	\$162,000	\$81,000
79	North Brookfield Savings Bank	2	\$140,000	\$70,000
80	Baycoast Bank	2	\$138,500	\$69,250
81	Martha'S Vineyard Bank	2	\$75,000	\$37,500

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
82	The Freedom Bank Of Virginia	1	\$3,184,000	\$3,184,000
83	Centerstone Sba Lending, Inc.	1	\$2,800,000	\$2,800,000
84	Fountainhead Sbf Llc	1	\$2,687,000	\$2,687,000
85	Blue Ridge Bank, National Association	1	\$1,665,000	\$1,665,000
86	Patriot Bank, National Association	1	\$1,590,000	\$1,590,000
87	New Valley Bank & Trust	1	\$1,530,000	\$1,530,000
88	Bank Of George	1	\$1,281,500	\$1,281,500
89	New Millennium Bank	1	\$1,230,000	\$1,230,000
90	Enterprise Bank & Trust	1	\$1,110,500	\$1,110,500
91	Cambridge Trust Company	1	\$1,000,000	\$1,000,000
92	Pnc Bank, National Association	1	\$807,500	\$807,500
93	Pentucket Bank	1	\$750,000	\$750,000
94	Incrediblebank	1	\$700,000	\$700,000
95	Hanscom Federal Credit Union	1	\$670,000	\$670,000
96	Bank Of Hope	1	\$635,000	\$635,000
97	CRF Small Business Loan Company, LLC	1	\$540,000	\$540,000
98	The Cooperative Bank	1	\$500,000	\$500,000
99	Gulf Coast Bank And Trust Company	1	\$496,800	\$496,800
100	Meridian Bank	1	\$480,000	\$480,000
101	Santander Bank, National Association	1	\$380,000	\$380,000
102	Liberty Bay Credit Union	1	\$350,000	\$350,000
103	West Town Bank & Trust	1	\$350,000	\$350,000
104	Seamen'S Bank	1	\$301,500	\$301,500
105	Bank Rhode Island	1	\$300,000	\$300,000
106	Kennebunk Savings Bank	1	\$300,000	\$300,000
107	Colony Bank	1	\$295,500	\$295,500
108	Connecticut Community Bank, National Asso	1	\$290,500	\$290,500
109	North State Bank	1	\$280,800	\$280,800
110	Dedham Institution For Savings	1	\$250,000	\$250,000
111	Community Investment Corporation	1	\$238,000	\$238,000
112	The Millyard Bank	1	\$228,000	\$228,000
113	Hometrust Bank	1	\$210,000	\$210,000
114	The National Grand Bank Of Marblehead	1	\$168,000	\$168,000
115	First Chatham Bank	1	\$150,000	\$150,000
116	First Savings Bank	1	\$150,000	\$150,000
117	Fidelity Co-Operative Bank	1	\$149,200	\$149,200
118	Greenfield Savings Bank	1	\$125,000	\$125,000
119	The Cooperative Bank Of Cape Cod	1	\$100,000	\$100,000
120	The Pittsfield Co-Operative Bank	1	\$100,000	\$100,000
121	Triangle Credit Union	1	\$86,000	\$86,000
122	Mutualone Bank	1	\$50,000	\$50,000
123	Main Street Bank	1	\$34,900	\$34,900
	Grand Total	1,105	\$ 480,254,600	\$ 434,620

SBA MASSACHUSETTS DISTRICT OFFICE
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504 Loans

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Bay Colony Development Corporation	128	\$79,157,000	\$618,414
2	Granite State Economic Development Corpora	105	\$57,828,000	\$550,743
3	New England Certified Development Corpora	54	\$38,163,000	\$706,722
4	South Eastern Economic Development Corpo	22	\$16,089,000	\$731,318
5	Cape & Islands Community Development, Inc	22	\$11,200,000	\$509,091
6	Worcester Business Development Corporatio	9	\$4,041,000	\$449,000
7	Community Investment Corporation	1	\$516,000	\$516,000
8	Ocean State Business Development Authority	1	\$197,000	\$197,000
Grand Total				
		342	\$ 207,191,000	\$ 605,822

Third Party Lenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Eastern Bank	30	\$ 31,161,805	\$1,038,727
2	Salem Five Cents Savings Bank	21	\$ 16,108,211	\$767,058
3	Rockland Trust Company	21	\$ 14,549,370	\$692,827
4	Enterprise Bank and Trust Company	17	\$ 10,668,500	\$627,559
5	South Shore Bank	12	\$ 9,726,054	\$810,505
6	Greenfield Savings Bank	12	\$ 2,809,972	\$234,164
7	Middlesex Savings Bank	10	\$ 10,903,107	\$1,090,311
8	Avidia Bank	10	\$ 6,269,961	\$626,996
9	North Shore Bank	8	\$ 5,733,716	\$716,715
10	Cape Cod Five Cents Savings Bank	8	\$ 4,953,750	\$619,219
11	Seamen's Bank	8	\$ 4,797,500	\$599,688
12	Main Street Bank	8	\$ 4,571,910	\$571,489
13	Northern Bank and Trust Company	8	\$ 4,097,950	\$512,244
14	Bristol County Savings Bank	7	\$ 18,260,000	\$2,608,571
15	Webster Bank, National Association	7	\$ 6,903,725	\$986,246
16	Coastal Heritage Bank	6	\$ 3,624,000	\$604,000
17	BayCoast Bank	6	\$ 3,596,350	\$599,392
18	North Easton Savings Bank	6	\$ 2,465,000	\$410,833
19	People's United Bank, National Association	6	\$ 1,840,000	\$306,667
20	Cambridge Savings Bank	5	\$ 5,090,000	\$1,018,000
21	BankFive	5	\$ 1,450,000	\$290,000
22	Lee Bank	5	\$ 629,250	\$125,850
23	TD Bank, National Association	4	\$ 5,978,008	\$1,494,502
24	Needham Bank	4	\$ 5,748,710	\$1,437,178
25	Martha's Vineyard Bank	4	\$ 4,442,750	\$1,110,688
26	The Cooperative Bank	4	\$ 2,603,441	\$650,860
27	UniBank for Savings	4	\$ 1,590,500	\$397,625

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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
28	Leader Bank, National Association	4	\$ 952,500	\$238,125
29	Dedham Institution for Savings	3	\$ 3,692,500	\$1,230,833
30	Berkshire Bank	3	\$ 2,886,775	\$962,258
31	Easthampton Savings Bank	3	\$ 2,503,000	\$834,333
32	The Cooperative Bank of Cape Cod	3	\$ 2,206,600	\$735,533
33	Newburyport Five Cents Savings Bank	3	\$ 1,767,950	\$589,317
34	Haverhill Bank	3	\$ 1,710,111	\$570,037
35	Florence Bank	3	\$ 1,292,190	\$430,730
36	New Valley Bank & Trust	3	\$ 1,181,150	\$393,717
37	Cornerstone Bank	3	\$ 1,125,000	\$375,000
38	Charles River Bank	3	\$ 1,072,500	\$357,500
39	Greylock Federal Credit Union	2	\$ 4,435,000	\$2,217,500
40	Bank of America, National Association	2	\$ 3,300,000	\$1,650,000
41	Cape Ann Savings Bank	2	\$ 3,185,417	\$1,592,709
42	Hometown Bank	2	\$ 3,100,000	\$1,550,000
43	Bay State Savings Bank	2	\$ 1,884,500	\$942,250
43	Pentucket Bank	2	\$ 1,800,000	\$900,000
44	Bank Rhode Island	2	\$ 1,794,407	\$897,204
45	Cambridge Trust Company	2	\$ 1,418,000	\$709,000
46	East Boston Savings Bank	2	\$ 1,120,000	\$560,000
47	St. Mary's Credit Union	2	\$ 840,000	\$420,000
48	Webster Five Cents Savings Bank	2	\$ 775,500	\$387,750
49	MountainOne Bank	2	\$ 754,500	\$377,250
50	Fidelity Co-Operative Bank	2	\$ 754,000	\$377,000
51	Fidelity Bank	2	\$ 731,250	\$365,625
52	Bluestone Bank	2	\$ 620,500	\$310,250
53	Rollstone Bank & Trust	2	\$ 541,500	\$270,750
54	Adams Community Bank	2	\$ 370,000	\$185,000
55	Liberty Bank	1	\$ 17,647,342	\$17,647,342
56	The Bank of Canton	1	\$ 4,555,556	\$4,555,556
57	Dean Co-Operative Bank	1	\$ 3,389,000	\$3,389,000
58	Live Oak Banking Company	1	\$ 2,243,249	\$2,243,249
59	Atlantic Capital Bank, National Association	1	\$ 2,136,000	\$2,136,000
60	Boston Private Bank & Trust Company, A Div	1	\$ 1,750,000	\$1,750,000
61	Bank Five Nine	1	\$ 1,472,500	\$1,472,500
62	Camden National Bank	1	\$ 1,170,000	\$1,170,000
63	The Provident Bank	1	\$ 1,159,200	\$1,159,200
64	Westfield Bank	1	\$ 1,063,636	\$1,063,636
65	HarborOne Bank	1	\$ 850,000	\$850,000
66	Navigant Credit Union	1	\$ 723,821	\$723,821
67	Freedom Credit Union	1	\$ 607,500	\$607,500
68	First Citizens Federal Credit Union	1	\$ 600,000	\$600,000
69	Holyoke Credit Union	1	\$ 400,000	\$400,000
70	Metro Credit Union	1	\$ 390,000	\$390,000
71	The Lowell Five Cent Savings Bank	1	\$ 388,000	\$388,000
72	Franklin Savings Bank	1	\$ 382,500	\$382,500
73	Primary Bank	1	\$ 275,000	\$275,000

**SBA MASSACHUSETTS DISTRICT OFFICE
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RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
73	Athol Savings Bank	1	\$ 252,500	\$252,500
74	PeoplesBank	1	\$ 250,000	\$250,000
75	Reading Co-Operative Bank	1	\$ 225,000	\$225,000
76	Greenfield Co-Operative Bank	1	\$ 205,000	\$205,000
77	BankNewport	1	\$ 191,000	\$191,000
78	Jeanne D' Arc Credit Union	1	\$ 187,500	\$187,500
79	Millbury Federal Credit Union	1	\$ 175,000	\$175,000
80	The Pittsfield Co-Operative Bank	1	\$ 160,000	\$160,000
81	Centreville Bank	1	\$ 104,500	\$104,500
Grand Total		342	281,342,194	\$ 822,638

Microlenders

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Common Capital Inc	26	\$ 693,319	\$ 26,666
2	South Eastern Economic Development Corp	16	\$ 445,000	\$ 27,813
3	North Central Massachusetts Development	11	\$ 187,700	\$ 17,064
4	Community Teamwork Inc	10	\$ 170,000	\$ 17,000
5	New Bedford Economic Development Council	10	\$ 88,500	\$ 8,850
6	Dorchester Bay Economic Development Corp	7	\$ 205,000	\$ 29,286
7	Ascendus, Inc.	3	\$ 50,370	\$ 16,790
8	The EDIC of Lynn	3	\$ 40,000	\$ 13,333
Grand Total		86	\$ 1,879,889	\$ 21,859

Surety Bond

RANK	BOND AGENCY	# BONDS	GROSS \$\$ AMOUNT	MEDIAN
1	The Ohio Casualty Insurance Company	64	\$ 27,571,150	\$ 430,799
2	KOG International, Inc.	25	\$ 50,245,168	\$ 2,009,807
3	Surety Bond Professionals, Inc.	17	\$ 17,621,152	\$ 1,036,538
4	Contractors Bonding & Insurance Co.	12	\$ 5,410,256	\$ 450,855
5	Tonry Insurance Group	8	\$ 3,333,122	\$ 416,640
6	Travelers Casualty and Surety Company of Ar	7	\$ 5,042,427	\$ 720,347
7	Surety Placement Services, LLC dba The Sure	5	\$ 1,306,000	\$ 261,200
8	CCI Surety, Inc.	3	\$ 589,059	\$ 196,353
9	Baldwin Cox Allen	1	\$ 350,000	\$ 350,000
10	Capstone Brokerage, Inc.	1	\$ 310,956	\$ 310,956
11	The Bond Exchange, Inc. - NC	1	\$ 258,655	\$ 258,655
Grand Total		144	\$ 112,037,944	\$ 778,041

**SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - SEPTEMBER 30, 2021**

**SBA SPRINGFIELD BRANCH OFFICE
FY- 2021 LOAN VOLUME REPORT OCTOBER 1, 2020 - SEPTEMBER 30, 2021
WESTERN MASSACHUSETTS**

The following loans are included in the MA Loan Volume Report totals above:

7(a) LOANS

RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Greylock Federal Credit Union	10	\$437,000	\$43,700
2	Td Bank, National Association	8	\$1,154,000	\$144,250
3	Berkshire Bank	7	\$6,822,700	\$974,671
4	Greenfield Co-Operative Bank	7	\$1,102,900	\$157,557
5	Adams Community Bank	6	\$1,098,000	\$183,000
6	Lee Bank	5	\$640,000	\$128,000
7	Westfield Bank	4	\$3,118,000	\$779,500
8	Rockland Trust Company	4	\$1,360,000	\$340,000
9	Keybank National Association	4	\$184,500	\$46,125
10	Florence Bank	3	\$610,000	\$203,333
11	Citizens Bank, National Association	2	\$2,807,900	\$1,403,950
12	Live Oak Banking Company	2	\$2,360,000	\$1,180,000
13	First Internet Bank Of Indiana	2	\$2,307,000	\$1,153,500
14	Cadence Bank, National Association	2	\$700,000	\$350,000
15	Webster Bank, National Association	2	\$495,000	\$247,500
16	Common Capital Inc.	2	\$189,000	\$94,500
17	People'S United Bank, National Association	2	\$170,000	\$85,000
18	Fountainhead Sbf Llc	1	\$2,687,000	\$2,687,000
19	Bank Five Nine	1	\$2,500,000	\$2,500,000
20	Pacific Western Bank	1	\$2,133,000	\$2,133,000
21	Fund-Ex Solutions Group, Llc	1	\$2,079,000	\$2,079,000
22	New Valley Bank & Trust	1	\$1,530,000	\$1,530,000
23	Customers Bank	1	\$1,237,000	\$1,237,000
24	New Millennium Bank	1	\$1,230,000	\$1,230,000
25	Bank Of Hope	1	\$635,000	\$635,000
26	Newtek Small Business Finance, Inc.	1	\$430,000	\$430,000
27	Atlantic Capital Bank, National Association	1	\$353,200	\$353,200
28	Greenfield Savings Bank	1	\$125,000	\$125,000
29	The Pittsfield Co-Operative Bank	1	\$100,000	\$100,000
30	First Home Bank	1	\$95,000	\$95,000
31	Five Star Bank	1	\$75,000	\$75,000
32	Leader Bank, National Association	1	\$50,000	\$50,000
33	North Brookfield Savings Bank	1	\$40,000	\$40,000
34	Needham Bank	1	\$15,000	\$15,000
	Grand Total	89	\$ 40,870,200	\$ 459,216

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504 Loans				
RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Granite State Economic Development Corpor	35	\$17,198,000	\$491,371
2	New England Certified Development Corpora	4	\$2,936,000	\$734,000
3	Bay Colony Development Corporation	4	\$1,500,000	\$375,000
Grand Total		43	\$21,634,000	\$ 503,116

Third Party Loans				
RANK	LENDER NAME	# LOANS	GROSS \$\$ AMOUNT	MEDIAN
1	Greenfield Savings Bank	12	\$ 2,809,972	\$234,164
2	Lee Bank	5	\$ 629,250	\$125,850
3	Easthampton Savings Bank	3	\$ 2,503,000	\$834,333
4	Florence Bank	3	\$ 1,292,190	\$430,730
5	New Valley Bank & Trust	3	\$ 1,181,150	\$393,717
6	Greylock Federal Credit Union	2	\$ 4,435,000	\$2,217,500
7	People's United Bank, National Association	2	\$ 950,000	\$475,000
8	Adams Community Bank	2	\$ 370,000	\$185,000
9	Liberty Bank	1	\$ 17,647,342	\$17,647,342
10	Berkshire Bank	1	\$ 1,800,000	\$1,800,000
11	Cambridge Trust Company	1	\$ 1,418,000	\$1,418,000
12	Westfield Bank	1	\$ 1,063,636	\$1,063,636
13	Freedom CU	1	\$ 607,500	\$607,500
14	Webster Five Cents Savings Bank	1	\$ 480,000	\$480,000
15	Holyoke CU	1	\$ 400,000	\$400,000
16	Rockland Trust Company	1	\$ 375,000	\$375,000
17	PeoplesBank	1	\$ 250,000	\$250,000
18	Greenfield Co-Operative Bank	1	\$ 205,000	\$205,000
19	The Pittsfield Co-Operative Bank	1	\$ 160,000	\$160,000
Grand Total		43	\$38,577,040	\$897,140