



FYE 2015
thru
(10/1/14 - 9/30/15)

New Mexico District
Lender Rankings &
Loan Activity Report

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$\$
7(a) Loan Activity				
Wells Fargo Bank	79	\$ 17,565,100	1	1
U.S. Bank National Association	36	\$ 10,951,000	2	2
Western Commerce Bank	32	\$ 9,397,000	3	4
Compass Bank	24	\$ 6,860,900	4	5
Bank of the West	19	\$ 10,871,800	5	3
Bank of the Southwest	10	\$ 3,869,300	6	6
Century Bank	10	\$ 2,740,000	7	10
New Mexico Bank & Trust	10	\$ 1,937,600	8	14
Community Reinvestment Small Business	5	\$ 1,489,100	9	18
Celtic Bank Corporation	5	\$ 470,000	10	30
Live Oak Banking Company	4	\$ 2,845,000	11	9
First Savings Bank	4	\$ 504,000	12	28
Golden Pacific National Association	4	\$ 235,000	13	33
First American Bank	3	\$ 696,000	14	24
Western Bank of Clovis	3	\$ 3,360,700	15	7
The Huntington National Bank	2	\$ 3,090,000	16	8
United Midwest Savings Bank	2	\$ 2,345,100	17	12
Northeast Bank	2	\$ 835,000	18	22
United Bank of El Paso del Norte	2	\$ 725,000	19	23
Happy State Bank	2	\$ 480,500	20	29
Lea County State Bank	2	\$ 290,100	21	32
Pioneer Bank	2	\$ 75,000	22	37
Commonwealth Business Bank	1	\$ 2,457,000	23	11
Trans-Pacific National Bank	1	\$ 1,958,000	24	13
Western Bank Lordsburg	1	\$ 1,702,100	25	15
Elvolve Bank & Trust	1	\$ 1,675,000	26	16
United Community Bank	1	\$ 1,587,000	27	17
Zions First National Bank	1	\$ 1,286,000	28	19
Midwest Regional Bank	1	\$ 1,187,000	29	20
First Citizens Bank	1	\$ 1,117,500	30	21
Pacific Western Bank	1	\$ 660,000	31	25
Pacific Premier Bank	1	\$ 624,000	32	26
Peoples Bank	1	\$ 513,800	33	27
First National Bank of Santa Fe	1	\$ 460,000	34	31
Seacoast Commerce Bank	1	\$ 249,600	35	34
Bank '34	1	\$ 200,000	36	35
Newtek Small Business Finance	1	\$ 82,000	37	36
Bank of Albuquerque (BOKF)	1	\$ 35,000	38	38
Westar Bank	1	\$ 20,000	39	39
First New Mexico Bank - Las Cruces	1	\$ 15,000	40	40
Total	280	\$ 97,462,200		
504 CDC Participation				
Capital CDC	14	\$ 6,413,000	1	2
Enchantment Land CDC	8	\$ 6,582,000	2	1
Mortgage Capital Development Corp.	2	\$ 689,000	3	4
Evergreen Business Capital	1	\$ 1,215,000	4	3
Total	25	\$ 14,899,000		
504 3rd Party Lender Participation				
Peoples Bank	4	\$ 3,308,258	1	1
New Mexico Bank & Trust	4	\$ 2,198,363	2	4
Los Alamos National Bank	3	\$ 2,340,513	3	3
First American Bank	2	\$ 1,721,192	4	5
Nusenda Federal Credit Union	2	\$ 955,167	5	7
California Bank & Trust	2	\$ 665,000	6	8
First National Bank of Santa Fe	1	\$ 3,061,394	7	2
Wells Fargo Bank	1	\$ 1,700,000	8	6
Pioneer Bank	1	\$ 444,700	9	9
First Citizens Bank	1	\$ 385,000	10	10
First Savings Bank	1	\$ 337,500	11	11
State Employees Credit Union	1	\$ 312,500	12	12
Century Bank	1	\$ 288,750	13	13
Sandia Laboratory FCU	1	\$ 75,000	14	14
Total	25	\$ 17,793,337		
SBA Microloans				
WESST	34	\$ 222,555	1	2
The Loan Fund	27	\$ 530,851	2	1
LiftFund, Inc.	1	\$ 4,080	3	3
Total	62	\$ 757,486		
TOTAL SBA RELATED LOAN ACTIVITY - FY 2015 - 10/1/2014 through 9/30/2015				
		FYTD 2015		FYTD 2014
7(a) Loans	280	\$ 97,462,200	248	\$ 92,188,800
504 Loans - CDCs	25	\$ 14,899,000	30	\$ 15,120,000
SBA NM LOAN SUBTOTAL	305	\$ 112,361,200	278	\$ 107,308,800
SBA Microloans	62	\$ 757,486	35	\$ 958,578
SBA NM LOAN TOTAL	367	\$ 113,118,686	313	\$ 108,267,378
504 Loans - 3rd Party Lenders	25	\$ 17,793,337	30	\$ 20,286,330
TOTAL NM CAPITAL		\$130,912,023		