

# Introduction to Government Contracting



Are you interested in expanding your market share, increasing revenues, and growing your business? Have you considered selling to the government? If not, let the MN Procurement Technical Assistance Center (PTAC) and SBA show you why you should! Learn about registering as a vendor, certifications, and how to find contract opportunities. We will also discuss small business procurement programs, small business goals and set-asides as well as basic contracting terms and steps to get started.

**Tuesday, March 5, 2019**

**9:30 – 11:30 am**

(Sign in begins at 9:00 am)

**St. Cloud State University Welcome Center**

355 5th Avenue South, Room 120

St. Cloud, MN 56301

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**Register today!**

<https://mngov.ecenterdirect.com/events/1326>

## Who We Are

Our team provides counseling, procurement technical assistance, and equips businesses across Minnesota with the necessary resources to secure government certifications and contracts.

## Contact Us

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