

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2012 LOAN VOLUME REPORT OCTOBER 1, 2011 - JULY 31, 2012



7(a) LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	EASTERN BANK	\$ 18,849,100	326
2	SOVEREIGN BANK	\$ 8,031,600	111
3	CITIZENS	\$ 5,312,500	63
4	ROCKLAND TRUST COMPANY	\$ 7,046,106	51
5	TD BANK	\$ 9,211,400	46
6	ENTERPRISE BK	\$ 4,663,900	45
7	CAMBRIDGE SAVINGS BANK	\$ 3,968,877	43
8	UNIBANK FOR SAVINGS	\$ 1,432,000	29
9	SOUTH SHORE SAVINGS BANK	\$ 1,108,400	29
10	BANKFIVE	\$ 2,668,800	27
11	UNITED BANK	\$ 1,619,100	24
12	CAMBRIDGE TRUST COMPANY	\$ 1,856,900	21
13	COMMERCE BANK & TRUST COMPANY	\$ 1,388,200	21
14	LEADER BANK	\$ 2,576,000	19
15	HARBORONE CU	\$ 709,900	19
16	PEOPLE'S UNITED BANK	\$ 2,573,700	18
17	MIDDLESEX SAVINGS BANK	\$ 2,522,838	18
18	CAPE COD FIVE CENTS SAVINGS BK	\$ 2,379,600	18
19	FIRST TRADE UNION BANK	\$ 3,928,200	17
20	MONSON SAVINGS BANK	\$ 1,376,900	16
21	FRAMINGHAM CO-OPERATIVE BANK	\$ 1,515,000	12
22	CENTURY BANK AND TRUST COMPANY	\$ 658,300	12
23	BROOKLINE BANK	\$ 931,800	11
24	GEORGETOWN SAVINGS BANK	\$ 900,800	11
25	WELLS FARGO BANK	\$ 4,359,600	10
26	SALEM FIVE CENTS SAVINGS BANK	\$ 2,190,200	10
27	WEBSTER BANK	\$ 1,821,600	10
28	BANKGLOUCESTER	\$ 1,257,500	9
29	MECHANICS COOPERATIVE BANK	\$ 734,500	9
30	WESTFIELD BANK	\$ 349,200	9
31	EAST BOSTON SAVINGS BANK	\$ 1,957,000	8
32	BANK OF CAPE COD	\$ 726,000	8
33	WORKERS CU	\$ 190,000	8
34	LIVE OAK BANKING COMPANY	\$ 6,210,000	7
35	BANCORP BANK	\$ 1,148,100	7
36	MILFORD NATL BK	\$ 930,000	7
37	MERCANTILE BK	\$ 2,825,000	6
38	WALPOLE CO-OPERATIVE BANK	\$ 475,000	6
39	HOLBROOK CO-OPERATIVE BANK	\$ 6,030,000	5
40	BRIDGEWATER SAVINGS BANK	\$ 740,000	5
41	BANK OF AMERICA	\$ 220,000	5
42	FREEDOM CU	\$ 160,000	5
43	BAYCOAST BANK	\$ 80,000	5
44	AVIDIA BANK	\$ 2,247,000	4
45	HOMETOWN BANK	\$ 1,115,000	4

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46	CITIBANK	\$	1,106,800	4
47	SOUTHBRIDGE SAVINGS BANK	\$	1,074,900	4
48	MUTUAL FED. SAVINGS BK	\$	854,000	4
49	NORTH MIDDLESEX SAVINGS BANK	\$	621,400	4
50	SOUTH COASTAL BANK	\$	570,000	4
51	S-BANK	\$	385,000	4
52	MAYFLOWER CO-OPERATIVE BANK	\$	325,000	4
53	BANK OF CANTON	\$	230,400	4
54	MEDICAL AREA FCU	\$	200,000	4
55	LIBERTY BAY CU	\$	123,800	4
56	CAPE COD CO-OPERATIVE BANK	\$	1,161,400	3
57	HOOSAC BANK	\$	760,000	3
58	NORTHEAST COMMUNITY BANK	\$	670,000	3
59	GREENFIELD SAVINGS BANK	\$	270,000	3
60	DIGITAL FCU	\$	230,000	3
61	GFA FCU	\$	125,000	3
62	CHARLES RIVER BANK	\$	120,000	3
63	MARTHA'S VINEYARD SAVINGS BANK	\$	100,000	3
64	BERKSHIRE BANK	\$	93,700	3
65	GREYLOCK FCU	\$	63,100	3
66	KEYBANK	\$	2,550,000	2
67	BANK RHODE ISLAND	\$	1,950,000	2
68	PENTUCKET BANK	\$	900,000	2
69	FIDELITY CO-OPERATIVE BANK	\$	649,000	2
70	SPIRIT OF TEXAS BANK, SSB	\$	627,200	2
71	NORTH BROOKFIELD SAVINGS BANK	\$	484,000	2
72	BEVERLY CO-OPERATIVE BANK	\$	475,000	2
73	WEBSTER FIRST FCU	\$	391,000	2
74	EAST CAMBRIDGE SAVINGS BANK	\$	235,100	2
75	ROCKPORT NATIONAL BANK	\$	225,000	2
76	FIRST NIAGARA BANK	\$	165,000	2
77	NORTH SHORE BANK	\$	146,000	2
78	CRESCENT CU	\$	110,000	2
79	LEOMINSTER CU	\$	108,000	2
80	NEWTEK SMALL BUS. FINANCE INC.	\$	2,085,000	1
81	COMPASS BANK	\$	778,000	1
82	MASSACHUSETTS BUSINESS	\$	600,000	1
83	RANDOLPH SAVINGS BANK	\$	600,000	1
84	U.S. BANK	\$	583,500	1
85	COMMUNITY 1ST BK OF INDIANA	\$	500,000	1
86	THE VILLAGE BANK	\$	500,000	1
87	ATHOL SAVINGS BANK	\$	400,000	1
88	SOUTHBRIDGE CU	\$	370,000	1
89	EAST WEST BANK	\$	350,000	1
90	PROVIDENT BANK	\$	300,000	1
91	ROLLSTONE BANK & TRUST	\$	293,000	1
92	MILLBURY SAVINGS BANK	\$	290,000	1
93	SEAMEN'S BANK	\$	261,000	1
94	BRIDGEWATER CU	\$	250,000	1
95	COMMON CAPITAL	\$	208,000	1
96	FIRST PRIORITY CU	\$	200,000	1
97	BRISTOL COUNTY SAVINGS BANK	\$	185,000	1
98	COMMUNITY REINVESTMENT SMALL B	\$	150,000	1
99	LEE BANK	\$	115,000	1
100	CHICOPEE SAVINGS BANK	\$	115,000	1

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101	MANSFIELD CO-OPERATIVE BANK	\$	100,000	1
102	FLORENCE SAVINGS BANK	\$	100,000	1
103	CAPE ANN SAVINGS BANK	\$	76,000	1
104	METRO CU	\$	75,000	1
105	HAVERTHILL BANK	\$	75,000	1
106	SOUTH EASTERN ECONOMIC DEVEL C	\$	70,000	1
107	BANK OF NEW ENGLAND	\$	70,000	1
108	DEAN CO-OPERATIVE BANK	\$	50,000	1
109	INSTITUTION FOR SAVINGS IN NEW	\$	50,000	1
110	SPENCER SAVINGS BANK	\$	50,000	1
111	NORTHWAY BANK	\$	35,000	1
112	WASHINGTON TR CO OF WESTERLY	\$	30,000	1
113	GREENFIELD CO-OPERATIVE BANK	\$	25,000	1
114	WEBSTER FIVE CENTS SAVINGS BK	\$	25,000	1
115	MERRIMACK VALLEY FCU	\$	20,000	1
116	SUPERIOR FINANCIAL GROUP, LLC	\$	15,000	1
	Grand Total	\$	151,094,921	1289
	504 LOANS			
RANK	LENDER NAME		GROSS \$\$ AMOUNT	# LOANS
1	GRANITE ST. ECONOMIC DEVEL COR	\$	53,865,000	84
2	BAY COLONY DEVEL CORP	\$	39,592,000	69
3	NEW ENGLAND CERT. DEVEL CORP	\$	35,755,000	39
4	SOUTH EASTERN ECONOMIC DEVEL C	\$	15,494,000	34
5	WORCESTER BUS. DEVEL CORP	\$	7,986,000	7
6	CAPE & ISLANDS COMMUN DEVELOPM	\$	2,076,000	5
7	SOUTH SHORE ECONOMIC DEVEL COR	\$	416,000	2
	Grand Total	\$	155,184,000	240
	3RD PARTY LENDER			
RANK	LENDER NAME		GROSS \$\$ AMOUNT	# LOANS
1	Rockland Trust Company	\$	30,082,450	19
2	Eastern Bank	\$	5,958,594	17
3	TD Bank	\$	21,154,090	13
4	Cape Cod Five Cents Savings Bank	\$	10,320,699	13
5	Middlesex Savings Bank	\$	6,049,250	12
6	Salem Five Cents Savings Bank	\$	6,182,500	8
7	Sovereign Bank	\$	4,472,500	8
8	Enterprise Bank and Trust Company	\$	2,562,000	7
9	UniBank for Savings	\$	3,942,500	6
10	Citizens	\$	4,839,275	5
11	Bank of America	\$	3,521,347	5
12	Hampden Bank	\$	3,310,000	5
13	Mechanics Cooperative Bank	\$	1,976,070	5
14	Mutual Federal Savings Bank	\$	830,500	5
15	Bristol County Savings Bank	\$	6,536,475	4
16	Weymouth Bank	\$	2,762,500	4
17	Brookline Bank	\$	5,045,500	3
18	Bank of Cape Cod	\$	1,873,300	3
19	Milford National Bank and Trust Company	\$	1,271,500	3
20	Digital FCU	\$	935,125	3
21	Mansfield Co-Operative Bank	\$	835,000	3

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22	Nuvo Bank and Trust Company	\$	493,878	3
23	PeoplesBank	\$	7,495,500	2
24	Commerce Bank & Trust Company	\$	3,832,500	2
25	East Boston Savings Bank	\$	3,063,787	2
26	Century Bank and Trust Company	\$	2,680,000	2
27	Haverhill Bank	\$	2,393,601	2
28	Webster First FCU	\$	2,067,190	2
29	Pittsfield Co-Operative Bank	\$	1,962,500	2
30	Lee Bank	\$	1,959,722	2
31	The Village Bank	\$	1,948,131	2
32	South Shore Savings Bank	\$	1,930,000	2
33	Avidia Bank	\$	1,470,000	2
34	Framingham Co-operative Bank	\$	1,405,000	2
35	Hometown Bank	\$	912,500	2
36	Pentucket Bank	\$	820,000	2
37	Bridgewater Savings Bank	\$	681,800	2
38	Cambridge Trust Company	\$	524,500	2
39	Institution for Savings In Newburyport and its V	\$	497,222	2
40	Bridgewater CU	\$	470,000	2
41	Southbridge Savings Bank	\$	444,444	2
42	North Middlesex Savings Bank	\$	425,000	2
43	Boston Private Bank & Trust Company	\$	327,500	2
44	Country Bank for Savings	\$	7,103,000	1
45	Flagstar Bank, FSB	\$	4,426,471	1
46	Cambridge Savings Bank	\$	4,400,000	1
47	Webster Five Cents Savings Bank	\$	2,690,310	1
48	Berkshire Bank	\$	2,276,500	1
49	Northway Bank	\$	2,000,000	1
50	Stearns Bank	\$	1,865,000	1
51	Greenfield Savings Bank	\$	1,792,804	1
52	Everett Co-operative Bank	\$	1,604,167	1
53	Wells Fargo Bank	\$	1,580,000	1
54	First U.S. Power	\$	1,495,000	1
55	Clinton Savings Bank	\$	1,472,222	1
56	S-Bank	\$	1,337,500	1
57	Cape Cod Co-Operative Bank	\$	1,282,600	1
58	Chicopee Savings Bank	\$	1,070,723	1
59	Charles River Bank	\$	950,000	1
60	Martha's Vineyard Savings Bank	\$	900,000	1
61	Home Loan Investment Bank	\$	890,500	1
62	Wellesley Bank	\$	787,500	1
63	Rollstone Bank & Trust	\$	775,000	1
64	Bank of New England	\$	717,500	1
65	Webster Bank	\$	675,000	1
66	Massachusetts Business	\$	660,000	1
67	Centrix Bank & Trust	\$	642,500	1
68	BankNewport	\$	550,000	1
69	Fidelity Bank	\$	550,000	1
70	Citizens Bank	\$	525,000	1
71	Bank of Canton	\$	387,500	1
72	Community Bank	\$	377,777	1
73	Newburyport Five Cents Savings Bank	\$	363,000	1
74	Hoosac Bank	\$	350,000	1
75	North Shore Bank	\$	332,500	1
76	Winter Hill Bank	\$	328,000	1

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77	First Priority CU	\$	295,000	1
78	Hometown Bancorp, Inc	\$	294,500	1
79	East Cambridge Savings Bank	\$	291,000	1
80	Salisbury Bank & Trust Company	\$	280,500	1
81	BankFive	\$	279,157	1
82	Randolph Savings Bank	\$	260,000	1
83	Fidelity Co-Operative Bank	\$	250,000	1
84	Northeast Community Bank	\$	217,500	1
85	People's United Bank	\$	204,800	1
86	North Easton Savings Bank	\$	200,000	1
87	United Bank	\$	92,500	1
	Grand Total	\$	212,088,981	240
RANK	Microloan Lender		GROSS \$\$ AMOUNT	# LOANS
1	Common Capital	\$	283,490	14
2	SEED	\$	313,685	10
3	Economic Development of Lynn	\$	225,098	10
4	RCAP Solutions	\$	135,052	9
5	Dorchester Bay	\$	195,000	7
6	ACCION USA	\$	83,251	7
7	New Bedford Economic Development	\$	140,782	5
8	Jobs for Fall River	\$	160,000	4
	Grand Total	\$	1,536,358	66

