

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 01/31/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
53
\$13,318,300

#2 WELLS FARGO BANK, N.A.
38
\$16,660,700

#3 JPMORGAN CHASE BANK, N.A.
32
\$11,817,300

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	53	\$13,318,300	\$251,289
2	Wells Fargo Bank, National Association	38	\$16,660,700	\$438,439
3	JPMorgan Chase Bank, National Association	32	\$11,817,300	\$369,291
4	CDC Small Business Finance Corporation	26	\$13,609,400	\$523,438
5	Bank of Hope	21	\$9,519,500	\$453,310
6	Business Finance Capital	17	\$14,470,000	\$851,176
7	Bank of the West	15	\$7,434,500	\$495,633
8	First Home Bank	15	\$4,232,000	\$282,133
9	MUFG Union Bank, National Association	10	\$14,413,500	\$1,441,350
10	Commonwealth Business Bank	10	\$9,612,000	\$961,200
11	California Statewide Certified Development	9	\$9,110,000	\$1,012,222
12	Mortgage Capital Development Corporation dba TMC Financing	9	\$8,502,000	\$944,667
13	Southland Economic Development Corporation	9	\$7,814,000	\$868,222
14	Seacoast Commerce Bank	9	\$6,376,200	\$708,467
15	AMPAC Tri-State CDC, Inc.	8	\$10,544,000	\$1,318,000
16	Celtic Bank Corporation	8	\$1,612,300	\$201,538
17	Independence Bank	8	\$925,000	\$115,625
18	Harvest Small Business Finance, LLC	7	\$11,203,100	\$1,600,443
19	First Choice Bank	7	\$10,981,000	\$1,568,714
20	US Metro Bank	7	\$6,776,700	\$968,100
21	Bank of America, National Association	7	\$3,530,800	\$504,400
22	Zions Bancorporation, N.A. dba California Bank & Trust	7	\$686,000	\$98,000
23	Readycap Lending, LLC	6	\$9,857,000	\$1,642,833
24	Live Oak Banking Company	6	\$5,527,500	\$921,250
25	Crossroads Small Business Solutions, LLC	6	\$4,583,000	\$763,833
26	American Business Bank	6	\$3,168,500	\$528,083
27	Newtek Small Business Finance, Inc.	6	\$2,200,000	\$366,667
28	Hanmi Bank	6	\$479,000	\$79,833
29	Open Bank	5	\$5,127,500	\$1,025,500
30	CalPrivate Bank	5	\$4,463,800	\$892,760
31	EverTrust Bank	5	\$3,169,000	\$633,800
32	Pacific Enterprise Bank	5	\$1,880,000	\$376,000
33	Cadence Bank, National Association	5	\$1,290,000	\$258,000
34	BSD Capital, LLC dba Lendistry	5	\$1,100,000	\$220,000
35	So Cal CDC	4	\$4,502,000	\$1,125,500
36	Byline Bank	4	\$4,365,000	\$1,091,250
37	Pacific City Bank	4	\$3,866,000	\$966,500
38	Stearns Bank National Association	4	\$1,905,000	\$476,250
39	Umpqua Bank	4	\$1,897,400	\$474,350
40	Uniti Bank	4	\$1,592,000	\$398,000
41	United Midwest Savings Bank, National Association	4	\$600,000	\$150,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Pinnacle Bank	3	\$7,195,000	\$2,398,333
43	Advantage Certified Development Corporation	3	\$5,699,000	\$1,899,667
44	Hana Small Business Lending, Inc.	3	\$4,580,000	\$1,526,667
45	Centerstone SBA Lending, Inc.	3	\$4,242,000	\$1,414,000
46	California International Bank, A National Banking Association	3	\$3,329,000	\$1,109,667
47	Manufacturers Bank	3	\$3,100,000	\$1,033,333
48	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
49	GBC International Bank	3	\$2,093,400	\$697,800
50	BankUnited, National Association	3	\$1,759,000	\$586,333
51	Five Star Bank	3	\$700,000	\$233,333
52	Kinecta FCU	3	\$606,000	\$202,000
53	First General Bank	3	\$580,000	\$193,333
54	Comerica Bank	3	\$450,000	\$150,000
55	NOA Bank	2	\$6,060,000	\$3,030,000
56	Sunwest Bank	2	\$5,914,000	\$2,957,000
57	Commercial Bank of California	2	\$5,727,000	\$2,863,500
58	Shinhan Bank America	2	\$4,283,000	\$2,141,500
59	Poppy Bank	2	\$3,810,000	\$1,905,000
60	Beacon Business Bank, National Association	2	\$2,917,000	\$1,458,500
61	Rabobank, National Association	2	\$2,882,000	\$1,441,000
62	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
63	Berkshire Bank	2	\$2,380,000	\$1,190,000
64	Enterprise Funding Corporation	2	\$1,888,000	\$944,000
65	CRF Small Business Loan Company, LLC	2	\$1,763,000	\$881,500
66	Pacific Premier Bank	2	\$1,668,500	\$834,250
67	First Bank	2	\$1,542,400	\$771,200
68	Cathay Bank	2	\$1,325,000	\$662,500
69	East West Bank	2	\$1,150,000	\$575,000
70	Citizens Bank	2	\$856,000	\$428,000
71	Pacific Mercantile Bank	2	\$840,000	\$420,000
72	City National Bank	2	\$511,000	\$255,500
73	Banner Bank	2	\$150,000	\$75,000
74	Bay Area Employment Development Company	1	\$3,280,000	\$3,280,000
75	Pacific Western Bank	1	\$2,861,100	\$2,861,100
76	American Continental Bank	1	\$2,185,000	\$2,185,000
77	Pacific Alliance Bank	1	\$1,985,000	\$1,985,000
78	KeyPoint CU	1	\$825,000	\$825,000
79	Citizens Business Bank	1	\$823,000	\$823,000
80	International City Bank	1	\$710,000	\$710,000
81	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
82	First Financial Bank	1	\$550,000	\$550,000
83	Stone Bank	1	\$488,800	\$488,800
84	Wallis Bank	1	\$433,000	\$433,000
85	United Business Bank	1	\$425,000	\$425,000
86	Florida Capital Bank, National Association	1	\$350,000	\$350,000
87	HomeStreet Bank	1	\$340,000	\$340,000
88	First Chatham Bank	1	\$262,000	\$262,000
89	Mission Valley Bank	1	\$250,000	\$250,000
90	Plumas Bank	1	\$212,000	\$212,000
91	Spirit of Texas Bank, SSB	1	\$200,000	\$200,000
92	CommerceWest Bank	1	\$150,000	\$150,000
93	Mega Bank	1	\$130,000	\$130,000
94	Compass Bank	1	\$35,000	\$35,000
95	Citibank, N.A.	1	\$17,000	\$17,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
	TOTALS:	525	\$357,255,200	\$680,486