ORANGE COUNTY / INLAND EMPIRE DISTRICT OFFICE FY 2019 LENDER RANKINGS AS OF 01/31/19 TOP 3 LENDERS



#1 U.S. BANK, N.A. 53 \$13,318,300 #2 WELLS FARGO BANK, N.A. 38 \$16,660,700 #3 JPMORGAN CHASE BANK, N.A. 32 \$11,817,300

1 U.S. Bank, National Association \$3 \$13,318,300 \$251,239 2 Wells Fargo Bank, National Association 38 \$16,660,700 \$438,439 3 JPMorgan Chase Bank, National Association 32 \$11,617,300 \$369,291 4 CDC Small Business Finance Corporation 26 \$13,609,400 \$523,438 5 Bank of Hope 21 \$9,519,500 \$453,310 6 Business Finance Capital 17 \$14,470,000 \$851,176 7 Bank of the West 15 \$7,434,500 \$495,633 8 First Home Bank 15 \$4,222,000 \$282,133 9 MUFG Union Bank, National Association 10 \$14,413,500 \$1,441,350 10 Commonwealth Business Bank 10 \$96,12,000 \$961,200 11 California Statewide Certified Development 9 \$9,110,000 \$101,222 12 Morgage Capital Development Corporation da TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation <t< th=""><th>Rank</th><th>Lender Name</th><th># of Loans</th><th>\$ Amount of Loans</th><th>Average \$/Loan</th></t<>	Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
3 PMorgan Chase Bank, National Association 26 \$13,609,400 \$523,438	1	U.S. Bank, National Association	53	\$13,318,300	\$251,289
4 CDC Small Business Finance Corporation 26 \$13,609,400 \$523,438 6 Bank of Hope 21 \$9,519,500 \$433,310 6 Business Finance Capital 17 \$14,470,000 \$851,176 7 Bank of the West 15 \$7,434,500 \$495,633 8 First Home Bank 15 \$4,232,000 \$282,133 9 MUFG Union Bank, National Association 10 \$14,413,500 \$1,441,500 10 Commonwealth Business Bank 10 \$96,12,000 \$961,200 11 California Statewide Certified Development 9 \$8,110,000 \$10,12222 12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Succities Bank 9 \$6,376,200 \$394,667 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$1,622,300 \$201,538 <td>2</td> <td>Wells Fargo Bank, National Association</td> <td>38</td> <td>\$16,660,700</td> <td>\$438,439</td>	2	Wells Fargo Bank, National Association	38	\$16,660,700	\$438,439
5 Bank of Hope 21 \$9,519,500 \$453,310 6 Business Finance Capital 17 \$14,470,000 \$851,176 7 Bank of the West 15 \$7,434,500 \$495,633 8 First Home Bank 15 \$4,232,000 \$282,133 9 MUFG Union Bank, National Association 10 \$14,41,350 \$1,441,350 10 Commonwealth Business Bank 10 \$9,612,000 \$961,200 11 California Statewide Certified Development 9 \$9,110,000 \$1,012,222 12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$8,6376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,540,000 \$1,318,000 16 Cellic Bank Corporation 8 \$16,123,000 \$201,538 17 Independence Bank 8 \$925,000 \$116,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100	3	JPMorgan Chase Bank, National Association	32	\$11,817,300	\$369,291
6 Business Finance Capital 17 \$14,470,000 \$851,176 7 Bank of the West 15 \$7,434,500 \$495,633 8 First Home Bank 15 \$4,232,000 \$282,133 9 MUFG Union Bank, National Association 10 \$14,413,500 \$1,441,350 10 Commonwealth Business Bank 10 \$9,612,000 \$991,200 11 California Statewide Certified Development 9 \$9,110,000 \$1,012,200 12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$7,814,000 \$898,222 14 Seacoast Commerce Bank 9 \$6,376,200 \$888,225 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$26,000 \$115,662 18 Harvest Small Business Finance, LLC 7 \$11,203,100	4	CDC Small Business Finance Corporation	26	\$13,609,400	\$523,438
7 Bank of the West 15 \$7,434,500 \$495,633 8 First Home Bank 15 \$4,232,000 \$282,133 9 MUFG Union Bank, National Association 10 \$14,413,500 \$1,441,350 10 Commonwealth Business Bank 10 \$9,612,000 \$961,200 11 California Statewide Certified Development 9 \$9,110,000 \$1,012,222 12 Mortgage Capital Development Corporation da TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$8,376,200 \$944,667 14 Seacoast Commerce Bank 9 \$6,376,200 \$708,467 15 AMPAC Tin-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,662,738 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,668,714 20 US Metro Bank 7 \$6,767,700	5	Bank of Hope	21	\$9,519,500	\$453,310
8 First Home Bank 15 \$4,232,000 \$282,133 9 MUFG Union Bank, National Association 10 \$14,413,500 \$1,441,350 \$1,441,350 \$961,200 10 Commonwealth Business Bank 10 \$9,612,000 \$961,200 11 California Statewide Certified Development 9 \$9,110,000 \$1,012,222 12 Mortgage Capital Development Corporation 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$8,576,200 \$944,667 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$11,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$11,525 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$0,996,100 \$1,568,714 20 US Metro Bank 7 \$10,991,000 \$1,568,714 21 Bank of America, National Associat	6	Business Finance Capital	17	\$14,470,000	\$851,176
9 MUFG Union Bank, National Association 10 \$14,413,500 \$1,441,350 10 Commonwealth Business Bank 10 \$9,612,000 \$961,200 11 California Statewide Certified Development 9 \$9,110,000 \$1,012,222 12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$6,376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$13,800 16 Celtic Bank Corporation 8 \$1612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,604,43 19 First Choice Bank 7 \$10,991,000 \$1,568,714 20 US Metro Bank 7 \$5,776,700 \$998,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust	7	Bank of the West	15	\$7,434,500	\$495,633
10 Commonwealth Business Bank 10 \$9,612,000 \$961,200 11 California Statewide Certified Development 9 \$9,110,000 \$1,012,222 12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$7,814,000 \$888,222 14 Seacoast Commerce Bank 9 \$6,376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,162,300 \$201,538 17 Independence Bank 8 \$12,153,300 \$201,538 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,381,000 \$1,568,714 20 US Metro Bank 7 \$1,588,714 \$20 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7	8	First Home Bank	15	\$4,232,000	\$282,133
111 California Statewide Certified Development 9 \$9,110,000 \$1,012,222 12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$7,814,000 \$868,222 14 Seacoast Commerce Bank 9 \$6,376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$1,612,300 \$211,582 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$11,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6	9	MUFG Union Bank, National Association	10	\$14,413,500	\$1,441,350
12 Mortgage Capital Development Corporation dba TMC Financing 9 \$8,502,000 \$944,667 13 Southland Economic Development Corporation 9 \$7,814,000 \$868,222 14 Seacoast Commerce Bank 9 \$6,376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$6,6000 \$98,000 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$66,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,462,833 24 Live Oak Banking Company 6 \$5,527,500	10	Commonwealth Business Bank	10	\$9,612,000	\$961,200
13 Southland Economic Development Corporation 9 \$7,814,000 \$868,222 14 Seacoast Commerce Bank 9 \$6,376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$3,530,800 \$504,400 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833	11	California Statewide Certified Development	9	\$9,110,000	\$1,012,222
14 Seacoast Commerce Bank 9 \$6,376,200 \$708,467 15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$660,000 \$98,000 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$76,833 26 American Business Solutions, LLC 6 \$3,168,500 \$528,083	12	Mortgage Capital Development Corporation dba TMC Financing	9	\$8,502,000	\$944,667
15 AMPAC Tri-State CDC, Inc. 8 \$10,544,000 \$1,318,000 16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$6,8000 \$968,100 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$666,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 <td>13</td> <td>Southland Economic Development Corporation</td> <td>9</td> <td>\$7,814,000</td> <td>\$868,222</td>	13	Southland Economic Development Corporation	9	\$7,814,000	\$868,222
16 Celtic Bank Corporation 8 \$1,612,300 \$201,538 17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$78,833 <t< td=""><td>14</td><td>Seacoast Commerce Bank</td><td>9</td><td>\$6,376,200</td><td>\$708,467</td></t<>	14	Seacoast Commerce Bank	9	\$6,376,200	\$708,467
17 Independence Bank 8 \$925,000 \$115,625 18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$996,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 <	15	AMPAC Tri-State CDC, Inc.	8	\$10,544,000	\$1,318,000
18 Harvest Small Business Finance, LLC 7 \$11,203,100 \$1,600,443 19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,672 28 Hanrni Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$3,180,000 \$368,600	16	Celtic Bank Corporation	8	\$1,612,300	\$201,538
19 First Choice Bank 7 \$10,981,000 \$1,568,714 20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$3,169,000 \$633,800 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 P	17	Independence Bank	8	\$925,000	\$115,625
20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$3,169,000 \$633,800 31 EverTrust Bank 5 \$1,880,000 \$376,000 32 Pacific Enterprise Bank 5 \$1,290,000 \$258,000 34 <t< td=""><td>18</td><td>Harvest Small Business Finance, LLC</td><td>7</td><td>\$11,203,100</td><td>\$1,600,443</td></t<>	18	Harvest Small Business Finance, LLC	7	\$11,203,100	\$1,600,443
20 US Metro Bank 7 \$6,776,700 \$968,100 21 Bank of America, National Association 7 \$3,530,800 \$504,400 22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$3,169,000 \$893,800 31 EverTrust Bank 5 \$3,169,000 \$376,000 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 <t< td=""><td>19</td><td>First Choice Bank</td><td>7</td><td>\$10,981,000</td><td>\$1,568,714</td></t<>	19	First Choice Bank	7	\$10,981,000	\$1,568,714
22 Zions Bancorporation, N.A. dba California Bank & Trust 7 \$686,000 \$98,000 23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline	20	US Metro Bank	7	\$6,776,700	\$968,100
23 Readycap Lending, LLC 6 \$9,857,000 \$1,642,833 24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hammi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$228,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank	21	Bank of America, National Association	7	\$3,530,800	\$504,400
24 Live Oak Banking Company 6 \$5,527,500 \$921,250 25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association </td <td>22</td> <td>Zions Bancorporation, N.A. dba California Bank & Trust</td> <td>7</td> <td>\$686,000</td> <td>\$98,000</td>	22	Zions Bancorporation, N.A. dba California Bank & Trust	7	\$686,000	\$98,000
25 Crossroads Small Business Solutions, LLC 6 \$4,583,000 \$763,833 26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association	23	Readycap Lending, LLC	6	\$9,857,000	\$1,642,833
26 American Business Bank 6 \$3,168,500 \$528,083 27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 <	24	Live Oak Banking Company	6	\$5,527,500	\$921,250
27 Newtek Small Business Finance, Inc. 6 \$2,200,000 \$366,667 28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	25	Crossroads Small Business Solutions, LLC	6	\$4,583,000	\$763,833
28 Hanmi Bank 6 \$479,000 \$79,833 29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	26	American Business Bank	6	\$3,168,500	\$528,083
29 Open Bank 5 \$5,127,500 \$1,025,500 30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	27	Newtek Small Business Finance, Inc.	6	\$2,200,000	\$366,667
30 CalPrivate Bank 5 \$4,463,800 \$892,760 31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	28	Hanmi Bank	6	\$479,000	\$79,833
31 EverTrust Bank 5 \$3,169,000 \$633,800 32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	29	Open Bank	5	\$5,127,500	\$1,025,500
32 Pacific Enterprise Bank 5 \$1,880,000 \$376,000 33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	30	CalPrivate Bank	5	\$4,463,800	\$892,760
33 Cadence Bank, National Association 5 \$1,290,000 \$258,000 34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	31	EverTrust Bank	5	\$3,169,000	\$633,800
34 BSD Capital, LLC dba Lendistry 5 \$1,100,000 \$220,000 35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	32	Pacific Enterprise Bank	5	\$1,880,000	\$376,000
35 So Cal CDC 4 \$4,502,000 \$1,125,500 36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	33	Cadence Bank, National Association	5	\$1,290,000	\$258,000
36 Byline Bank 4 \$4,365,000 \$1,091,250 37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	34	BSD Capital, LLC dba Lendistry	5	\$1,100,000	\$220,000
37 Pacific City Bank 4 \$3,866,000 \$966,500 38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	35	So Cal CDC	4	\$4,502,000	\$1,125,500
38 Stearns Bank National Association 4 \$1,905,000 \$476,250 39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	36	Byline Bank	4	\$4,365,000	\$1,091,250
39 Umpqua Bank 4 \$1,897,400 \$474,350 40 Uniti Bank 4 \$1,592,000 \$398,000	37	Pacific City Bank	4	\$3,866,000	\$966,500
40 Uniti Bank 4 \$1,592,000 \$398,000	38	Stearns Bank National Association	4	\$1,905,000	\$476,250
	39	Umpqua Bank	4	\$1,897,400	\$474,350
41 United Midwest Savings Bank, National Association 4 \$600,000 \$150,000	40	Uniti Bank	4	\$1,592,000	\$398,000
	41	United Midwest Savings Bank, National Association	4	\$600,000	\$150,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
42	Pinnacle Bank	3	\$7,195,000	\$2,398,333
43	Advantage Certified Development Corporation	3	\$5,699,000	\$1,899,667
44	Hana Small Business Lending, Inc.	3	\$4,580,000	\$1,526,667
45	Centerstone SBA Lending, Inc.	3	\$4,242,000	\$1,414,000
46	California International Bank, A National Banking Association	3	\$3,329,000	\$1,109,667
47	Manufacturers Bank	3	\$3,100,000	\$1,033,333
48	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
49	GBC International Bank	3	\$2,093,400	\$697,800
50	BankUnited, National Association	3	\$1,759,000	\$586,333
51	Five Star Bank	3	\$700,000	\$233,333
52	Kinecta FCU	3	\$606,000	\$202,000
53	First General Bank	3	\$580,000	\$193,333
54	Comerica Bank	3	\$450,000	\$150,000
55	NOA Bank	2	\$6,060,000	\$3,030,000
56	Sunwest Bank	2	\$5,914,000	\$2,957,000
57	Commercial Bank of California	2	\$5,727,000	\$2,863,500
58	Shinhan Bank America	2	\$4,283,000	\$2,141,500
59	Poppy Bank	2	\$3,810,000	\$1,905,000
60	Beacon Business Bank, National Association	2	\$2,917,000	\$1,458,500
61	Rabobank, National Association	2	\$2,882,000	\$1,441,000
62	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
63	Berkshire Bank	2	\$2,380,000	\$1,190,000
64	Enterprise Funding Corporation	2	\$1,888,000	\$944,000
65	CRF Small Business Loan Company, LLC	2	\$1,763,000	\$881,500
66	Pacific Premier Bank	2	\$1,668,500	\$834,250
67	First Bank	2	\$1,542,400	\$771,200
68	Cathay Bank	2	\$1,325,000	\$662,500
69	East West Bank	2	\$1,150,000	\$575,000
70	Citizens Bank	2	\$856,000	\$428,000
71	Pacific Mercantile Bank	2	\$840,000	\$420,000
72	City National Bank	2	\$511,000	\$255,500
73	Banner Bank	2	\$150,000	\$75,000
73	Bay Area Employment Development Company	1		
75	Pacific Western Bank	1	\$3,280,000	\$3,280,000
76	American Continental Bank	1	\$2,861,100	\$2,861,100
77		1	\$2,185,000 \$1,985,000	\$2,185,000 \$1,985,000
78	Pacific Alliance Bank KeyPoint CU	1		
79	Citizens Business Bank	1	\$825,000	\$825,000
	International City Bank	1	\$823,000 \$710,000	\$823,000
80	HomeStar Bank and Financial Services			\$710,000
81		1	\$670,000	\$670,000
82	First Financial Bank	1	\$550,000	\$550,000
83	Stone Bank	1	\$488,800	\$488,800
84	Wallis Bank	1	\$433,000	\$433,000
85	United Business Bank	1	\$425,000	\$425,000
86	Florida Capital Bank, National Association	1	\$350,000	\$350,000
87	HomeStreet Bank	1	\$340,000	\$340,000
88	First Chatham Bank	1	\$262,000	\$262,000
89	Mission Valley Bank	1	\$250,000	\$250,000
90	Plumas Bank	1	\$212,000	\$212,000
91	Spirit of Texas Bank, SSB	1	\$200,000	\$200,000
92	CommerceWest Bank	1	\$150,000	\$150,000
93	Mega Bank	1	\$130,000	\$130,000
94	Compass Bank	1	\$35,000	\$35,000
95	Citibank, N.A.	1	\$17,000	\$17,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
	TOTALS:	525	\$357,255,200	\$680,486