

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2020 LENDER RANKINGS  
AS OF 01/31/20**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 U.S. BANK, N.A.**  
65  
\$5,216,500

**#3 CDC SMALL BUSINESS FINANCE**  
32  
\$24,294,500

**#2 WELLS FARGO BANK, N.A.**  
31  
\$7,380,300

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>U.S. Bank, National Association</b>	65	\$5,216,500	\$80,254
2	<b>CDC Small Business Finance Corporation</b>	32	\$24,294,500	\$759,203
3	<b>Wells Fargo Bank, National Association</b>	31	\$7,380,300	\$238,074
4	JPMorgan Chase Bank, National Association	25	\$3,677,900	\$147,116
5	Business Finance Capital	23	\$26,875,000	\$1,168,478
6	Bank of Hope	22	\$2,959,500	\$134,523
7	Bank of the West	17	\$8,281,800	\$487,165
8	California Statewide Certified Development	14	\$9,599,000	\$685,643
9	Bank of America, National Association	14	\$6,122,700	\$437,336
10	Mortgage Capital Development Corporation dba TMC Financing	13	\$18,210,000	\$1,400,769
11	AMPAC Tri-State CDC, Inc.	12	\$13,820,000	\$1,151,667
12	Five Star Bank	11	\$2,800,000	\$254,545
13	Southland Economic Development Corporation	10	\$12,372,000	\$1,237,200
14	Seacoast Commerce Bank	9	\$14,310,400	\$1,590,044
15	MUFG Union Bank, National Association	9	\$12,208,900	\$1,356,544
16	Hanmi Bank	9	\$7,672,000	\$852,444
17	Commonwealth Business Bank	9	\$4,862,000	\$540,222
18	American Business Bank	8	\$4,647,500	\$580,938
19	Celtic Bank Corporation	8	\$4,029,700	\$503,713
20	Newtek Small Business Finance, Inc.	8	\$3,862,600	\$482,825
21	Stearns Bank National Association	8	\$2,013,700	\$251,713
22	Umpqua Bank	7	\$9,391,600	\$1,341,657
23	So Cal CDC	7	\$6,676,000	\$953,714
24	CalPrivate Bank	6	\$6,092,000	\$1,015,333
25	First Home Bank	6	\$1,365,000	\$227,500
26	Live Oak Banking Company	5	\$9,315,000	\$1,863,000
27	GBC International Bank	5	\$3,014,600	\$602,920
28	US Metro Bank	5	\$2,222,000	\$444,400
29	Banner Bank	5	\$1,032,000	\$206,400
30	Comerica Bank	5	\$560,000	\$112,000
31	VelocitySBA, LLC	4	\$6,180,000	\$1,545,000
32	First Choice Bank	4	\$3,631,000	\$907,750
33	First Bank	4	\$1,935,400	\$483,850
34	East West Bank	4	\$1,600,000	\$400,000
35	Pacific City Bank	4	\$1,188,000	\$297,000
36	BSD Capital, LLC dba Lendistry	4	\$585,000	\$146,250
37	Harvest Small Business Finance, LLC	3	\$7,600,600	\$2,533,533
38	Open Bank	3	\$3,285,000	\$1,095,000
39	First General Bank	3	\$3,217,000	\$1,072,333
40	Commercial Bank of California	3	\$2,545,000	\$848,333
41	Enterprise Funding Corporation	3	\$2,418,000	\$806,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Readycap Lending, LLC	3	\$2,373,800	\$791,267
43	Zions Bancorporation, N.A. dba California Bank & Trust	3	\$1,743,000	\$581,000
44	BBVA USA	3	\$1,460,000	\$486,667
45	EH National Bank	3	\$1,167,500	\$389,167
46	Shinhan Bank America	3	\$860,000	\$286,667
47	First Savings Bank	3	\$712,500	\$237,500
48	Cadence Bank, National Association	3	\$710,000	\$236,667
49	Main Street Launch	3	\$700,000	\$233,333
50	City National Bank	2	\$5,000,800	\$2,500,400
51	Sunwest Bank	2	\$2,795,000	\$1,397,500
52	Pacific Western Bank	2	\$2,475,000	\$1,237,500
53	IncredibleBank	2	\$2,185,200	\$1,092,600
54	Berkshire Bank	2	\$1,626,000	\$813,000
55	Fresno First Bank	2	\$1,381,000	\$690,500
56	Pacific Enterprise Bank	2	\$1,035,000	\$517,500
57	Cathay Bank	2	\$929,000	\$464,500
58	United Business Bank	2	\$465,000	\$232,500
59	American Continental Bank	2	\$385,000	\$192,500
60	Citibank, N.A.	2	\$135,000	\$67,500
61	Hana Small Business Lending, Inc.	1	\$5,000,000	\$5,000,000
62	Summit State Bank	1	\$5,000,000	\$5,000,000
63	United Community Bank	1	\$3,400,000	\$3,400,000
64	Byline Bank	1	\$3,106,000	\$3,106,000
65	CTBC Bank Corp. (USA).	1	\$3,020,000	\$3,020,000
66	Manufacturers Bank	1	\$2,000,000	\$2,000,000
67	CIT Bank	1	\$1,994,100	\$1,994,100
68	Woori America Bank	1	\$1,450,000	\$1,450,000
69	Golden Bank, National Association	1	\$1,360,000	\$1,360,000
70	Centerstone SBA Lending, Inc.	1	\$1,187,000	\$1,187,000
71	Fountainhead SBF LLC	1	\$1,171,800	\$1,171,800
72	Citizens Bank	1	\$1,055,000	\$1,055,000
73	Mission Valley Bank	1	\$987,600	\$987,600
74	Pacific Premier Bank	1	\$948,000	\$948,000
75	New Omni Bank, National Association	1	\$500,000	\$500,000
76	California International Bank, A National Banking Association	1	\$500,000	\$500,000
77	Spirit of Texas Bank, SSB	1	\$462,000	\$462,000
78	Meadows Bank	1	\$450,000	\$450,000
79	Partners Bank of California	1	\$391,500	\$391,500
80	CRF Small Business Loan Company, LLC	1	\$345,000	\$345,000
81	Patriot Bank, National Association	1	\$285,000	\$285,000
82	Bank Rhode Island	1	\$220,000	\$220,000
83	Seacoast National Bank	1	\$200,000	\$200,000
84	West Town Bank & Trust	1	\$200,000	\$200,000
85	United Midwest Savings Bank, National Association	1	\$150,000	\$150,000
86	Grow America Fund, Incorporated	1	\$120,000	\$120,000
87	Western Alliance Bank	1	\$100,000	\$100,000
	<b>TOTALS:</b>	<b>520</b>	<b>\$332,811,000</b>	<b>\$640,021</b>