

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 3/31/18**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
84
\$37,920,400

#2 U.S. BANK, N.A.
79
\$17,412,300

#3 JP MORGAN CHASE BANK, N.A.
56
\$20,963,300

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Wells Fargo Bank, National Association	84	\$37,920,400	\$451,433
2	U.S. Bank National Association	79	\$17,412,300	\$220,409
3	JPMorgan Chase Bank, National Association	56	\$20,963,300	\$374,345
4	CDC Small Business Finance Corporation	43	\$26,624,100	\$619,165
5	Bank of Hope	40	\$15,851,500	\$396,288
6	Community Bank	29	\$20,837,800	\$718,545
7	Compass Bank	27	\$6,796,000	\$251,704
8	Business Finance Capital	24	\$22,009,000	\$917,042
9	Pacific West Certified Development Corporat	22	\$20,783,000	\$944,682
10	First Home Bank	21	\$5,125,000	\$244,048
11	Celtic Bank Corporation	20	\$6,918,300	\$345,915
12	Bank of the West	17	\$18,608,000	\$1,094,588
13	California Statewide Certified Development	17	\$16,536,000	\$972,706
14	Harvest Small Business Finance, LLC	15	\$20,373,500	\$1,358,233
15	Seacoast Commerce Bank	15	\$19,563,100	\$1,304,207
16	Independence Bank	15	\$1,825,000	\$121,667
17	Live Oak Banking Company	14	\$19,405,500	\$1,386,107
18	East West Bank	14	\$10,227,000	\$730,500
19	US Metro Bank	12	\$16,209,200	\$1,350,767
20	Mortgage Capital Development Corporation	12	\$11,951,000	\$995,917
21	BSD Capital, LLC dba Lendistry	12	\$2,038,800	\$169,900
22	Hanmi Bank	11	\$3,505,000	\$318,636
23	Uniti Bank	10	\$3,678,000	\$367,800
24	Southland Economic Development Corporation	9	\$10,803,000	\$1,200,333
25	Bank of Southern California, National Assoc	9	\$8,784,100	\$976,011
26	AMPAC Tri-State CDC, Inc.	9	\$3,998,000	\$444,222
27	Stearns Bank National Association	9	\$2,939,200	\$326,578
28	Pacific Premier Bank	8	\$11,706,000	\$1,463,250
29	Cathay Bank	8	\$10,763,300	\$1,345,413
30	Readycap Lending, LLC	8	\$5,636,800	\$704,600
31	Citibank, N.A.	8	\$4,979,000	\$622,375
32	Partners Bank of California	8	\$3,898,500	\$487,313
33	Newtek Small Business Finance, Inc.	8	\$3,542,700	\$442,838
34	American Business Bank	8	\$3,380,000	\$422,500
35	First Choice Bank	7	\$13,457,800	\$1,922,543
36	MUFG Union Bank, National Association	7	\$8,022,000	\$1,146,000
37	Commercial Bank of California	7	\$7,999,300	\$1,142,757
38	Kinecta FCU	7	\$6,391,400	\$913,057
39	Pacific City Bank	7	\$5,918,000	\$845,429
40	Manufacturers Bank	7	\$5,279,000	\$754,143
41	Open Bank	7	\$4,212,000	\$601,714

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Commonwealth Business Bank	7	\$3,610,000	\$515,714
43	Zions Bank, A Division of	7	\$3,594,000	\$513,429
44	Banner Bank	7	\$3,234,900	\$462,129
45	Spirit of Texas Bank, SSB	7	\$1,400,900	\$200,129
46	City National Bank	6	\$4,685,000	\$780,833
47	Banc of California, National Association	6	\$4,323,000	\$720,500
48	Enterprise Funding Corporation	5	\$8,694,000	\$1,738,800
49	Bank of America, National Association	5	\$6,415,700	\$1,283,140
50	First Bank	5	\$5,780,300	\$1,156,060
51	Pacific Enterprise Bank	5	\$3,312,000	\$662,400
52	CenterStone SBA Lending, Inc.	4	\$8,264,000	\$2,066,000
53	Citizens Bank	4	\$2,981,500	\$745,375
54	GBC International Bank	4	\$2,332,700	\$583,175
55	First Foundation Bank	4	\$900,000	\$225,000
56	United Midwest Savings Bank	4	\$873,000	\$218,250
57	Comerica Bank	4	\$705,000	\$176,250
58	United Pacific Bank	3	\$8,700,000	\$2,900,000
59	Umpqua Bank	3	\$2,345,500	\$781,833
60	Hana Small Business Lending, Inc.	3	\$2,250,000	\$750,000
61	Sunwest Bank	3	\$1,792,600	\$597,533
62	Pacific Western Bank	3	\$1,683,500	\$561,167
63	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
64	New Omni Bank, National Association	3	\$850,000	\$283,333
65	Commerce Bank of Temecula Valley	3	\$700,000	\$233,333
66	Meadows Bank	2	\$4,341,800	\$2,170,900
67	Shinhan Bank America	2	\$2,680,000	\$1,340,000
68	Premier Business Bank	2	\$2,230,000	\$1,115,000
69	American Continental Bank	2	\$1,170,000	\$585,000
70	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
71	United Community Bank	2	\$917,000	\$458,500
72	FinWise Bank	2	\$750,000	\$375,000
73	International City Bank	2	\$605,000	\$302,500
74	Woori America Bank	2	\$530,000	\$265,000
75	Five Star Bank	2	\$450,000	\$225,000
76	Radius Bank	1	\$4,955,000	\$4,955,000
77	Byline Bank	1	\$4,900,000	\$4,900,000
78	Crossroads Small Business Solutions, LLC	1	\$2,219,000	\$2,219,000
79	United Business Bank	1	\$2,150,000	\$2,150,000
80	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
81	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
82	Pacific Alliance Bank	1	\$1,200,000	\$1,200,000
83	West Valley National Bank	1	\$1,000,000	\$1,000,000
84	Opus Bank	1	\$940,000	\$940,000
85	Beacon Business Bank, National Association	1	\$933,000	\$933,000
86	Suncrest Bank	1	\$813,500	\$813,500
87	BankUnited, National Association	1	\$737,000	\$737,000
88	CommerceWest Bank	1	\$707,000	\$707,000
89	Home Bank of California	1	\$700,000	\$700,000
90	First Bank Financial Centre	1	\$671,200	\$671,200
91	First General Bank	1	\$600,000	\$600,000
92	EverTrust Bank	1	\$600,000	\$600,000
93	Community Commerce Bank	1	\$569,000	\$569,000
94	Wallis State Bank	1	\$474,000	\$474,000
95	Blue Gate Bank	1	\$467,500	\$467,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	California CU	1	\$465,000	\$465,000
97	San Diego Private Bank	1	\$350,000	\$350,000
98	Florida Capital Bank, National Association	1	\$300,000	\$300,000
99	State Bank and Trust Company	1	\$276,000	\$276,000
100	Redding Bank of Commerce	1	\$250,000	\$250,000
101	West Town Bank & Trust	1	\$215,000	\$215,000
102	Crestmark Bank	1	\$215,000	\$215,000
103	Rabobank, National Association	1	\$200,000	\$200,000
104	Main Street Launch	1	\$150,000	\$150,000
105	Seacoast National Bank	1	\$150,000	\$150,000
106	Community Valley Bank	1	\$150,000	\$150,000
107	California International Bank, A National B	1	\$125,000	\$125,000
<i>TOTALS:</i>		<i>910</i>	<i>\$593,145,500</i>	<i>\$651,808</i>