

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 03/31/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
92
\$20,923,000

#2 WELLS FARGO BANK, N.A.
61
\$17,325,500

#3 CDC SMALL BUSINESS FINANCE
51
\$30,719,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	92	\$20,923,000	\$227,424
2	Wells Fargo Bank, National Association	61	\$17,325,500	\$284,025
3	CDC Small Business Finance Corporation	51	\$30,719,800	\$602,349
4	JPMorgan Chase Bank, National Association	45	\$13,352,600	\$296,724
5	Bank of Hope	35	\$15,954,000	\$455,829
6	First Home Bank	32	\$8,337,000	\$260,531
7	Business Finance Capital	30	\$26,639,000	\$887,967
8	Bank of the West	26	\$12,625,100	\$485,581
9	California Statewide Certified Development	20	\$17,986,000	\$899,300
10	Independence Bank	20	\$2,675,000	\$133,750
11	MUFG Union Bank, National Association	15	\$19,027,000	\$1,268,467
12	Commonwealth Business Bank	15	\$11,546,000	\$769,733
13	Live Oak Banking Company	13	\$19,517,500	\$1,501,346
14	AMPAC Tri-State CDC, Inc.	13	\$17,879,000	\$1,375,308
15	Southland Economic Development Corporation	13	\$10,843,000	\$834,077
16	Mortgage Capital Development Corporation dba TMC Financing	11	\$9,813,000	\$892,091
17	Seacoast Commerce Bank	11	\$8,543,700	\$776,700
18	Zions Bancorporation, N.A. dba California Bank & Trust	11	\$4,115,700	\$374,155
19	So Cal CDC	10	\$8,908,000	\$890,800
20	Bank of America, National Association	10	\$4,290,000	\$429,000
21	Celtic Bank Corporation	10	\$2,322,300	\$232,230
22	Hanmi Bank	10	\$1,129,000	\$112,900
23	First Choice Bank	9	\$13,747,000	\$1,527,444
24	Harvest Small Business Finance, LLC	9	\$12,749,000	\$1,416,556
25	American Business Bank	9	\$6,272,500	\$696,944
26	Newtek Small Business Finance, Inc.	9	\$2,887,000	\$320,778
27	Uniti Bank	9	\$2,712,000	\$301,333
28	US Metro Bank	8	\$10,872,700	\$1,359,088
29	East West Bank	8	\$2,489,000	\$311,125
30	BSD Capital, LLC dba Lendistry	8	\$1,650,000	\$206,250
31	Pacific Enterprise Bank	7	\$7,900,000	\$1,128,571
32	Crossroads Small Business Solutions, LLC	7	\$6,650,000	\$950,000
33	CalPrivate Bank	7	\$6,390,800	\$912,971
34	Umpqua Bank	7	\$6,386,400	\$912,343
35	Open Bank	7	\$6,320,500	\$902,929
36	Pacific City Bank	7	\$4,562,000	\$651,714
37	Stearns Bank National Association	7	\$3,349,000	\$478,429
38	Five Star Bank	7	\$1,675,000	\$239,286
39	Readycap Lending, LLC	6	\$9,857,000	\$1,642,833
40	Centerstone SBA Lending, Inc.	6	\$6,136,000	\$1,022,667
41	Cadence Bank, National Association	6	\$1,600,000	\$266,667

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	United Midwest Savings Bank, National Association	6	\$885,000	\$147,500
43	Comerica Bank	6	\$655,000	\$109,167
44	GBC International Bank	5	\$4,323,400	\$864,680
45	EverTrust Bank	5	\$3,169,000	\$633,800
46	Banner Bank	5	\$581,000	\$116,200
47	Advantage Certified Development Corporation	4	\$6,401,000	\$1,600,250
48	American Continental Bank	4	\$5,590,000	\$1,397,500
49	Byline Bank	4	\$4,365,000	\$1,091,250
50	California International Bank, A National Banking Association	4	\$4,004,000	\$1,001,000
51	First General Bank	4	\$1,198,000	\$299,500
52	Spirit of Texas Bank, SSB	4	\$893,500	\$223,375
53	Sunwest Bank	3	\$7,222,000	\$2,407,333
54	Pinnacle Bank	3	\$7,195,000	\$2,398,333
55	Commercial Bank of California	3	\$6,170,000	\$2,056,667
56	Rabobank, National Association	3	\$5,728,000	\$1,909,333
57	Poppy Bank	3	\$5,085,000	\$1,695,000
58	Hana Small Business Lending, Inc.	3	\$4,580,000	\$1,526,667
59	Manufacturers Bank	3	\$3,100,000	\$1,033,333
60	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
61	Enterprise Funding Corporation	3	\$2,158,000	\$719,333
62	Pacific Premier Bank	3	\$2,133,500	\$711,167
63	CRF Small Business Loan Company, LLC	3	\$1,913,000	\$637,667
64	BankUnited, National Association	3	\$1,759,000	\$586,333
65	Cathay Bank	3	\$1,493,000	\$497,667
66	Kinecta FCU	3	\$606,000	\$202,000
67	NOA Bank	2	\$6,060,000	\$3,030,000
68	The Bancorp Bank	2	\$5,262,000	\$2,631,000
69	Shinhan Bank America	2	\$4,283,000	\$2,141,500
70	Bay Area Employment Development Company	2	\$4,186,000	\$2,093,000
71	First Chatham Bank	2	\$3,816,000	\$1,908,000
72	Pacific Alliance Bank	2	\$2,970,000	\$1,485,000
73	Beacon Business Bank, National Association	2	\$2,917,000	\$1,458,500
74	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
75	Berkshire Bank	2	\$2,380,000	\$1,190,000
76	First Bank	2	\$1,542,400	\$771,200
77	Citibank, N.A.	2	\$1,017,000	\$508,500
78	Citizens Bank	2	\$856,000	\$428,000
79	Pacific Mercantile Bank	2	\$840,000	\$420,000
80	Compass Bank	2	\$792,500	\$396,250
81	Seacoast National Bank	2	\$555,000	\$277,500
82	City National Bank	2	\$511,000	\$255,500
83	Pacific Western Bank	1	\$2,861,100	\$2,861,100
84	CIBC Bank USA	1	\$2,336,000	\$2,336,000
85	KeyPoint CU	1	\$825,000	\$825,000
86	Citizens Business Bank	1	\$823,000	\$823,000
87	First Savings Bank	1	\$745,000	\$745,000
88	International City Bank	1	\$710,000	\$710,000
89	CIT Bank	1	\$703,000	\$703,000
90	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
91	First Bank Financial Centre	1	\$552,500	\$552,500
92	First Financial Bank	1	\$550,000	\$550,000
93	River Valley Bank	1	\$515,900	\$515,900
94	Stone Bank	1	\$488,800	\$488,800
95	Wallis Bank	1	\$433,000	\$433,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	United Business Bank	1	\$425,000	\$425,000
97	Florida Capital Bank, National Association	1	\$350,000	\$350,000
98	HomeStreet Bank	1	\$340,000	\$340,000
99	Mission Valley Bank	1	\$250,000	\$250,000
100	PACE Finance Corporation	1	\$250,000	\$250,000
101	Plumas Bank	1	\$212,000	\$212,000
102	CommerceWest Bank	1	\$150,000	\$150,000
103	Central Bank	1	\$133,600	\$133,600
104	Mega Bank	1	\$130,000	\$130,000
105	Bridge Bank, A Division of Western Alliance Bank	1	\$37,000	\$37,000
106	Washington Trust Bank	1	\$18,000	\$18,000
<i>TOTALS:</i>		<i>846</i>	<i>\$537,733,300</i>	<i>\$635,619</i>