

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2018 LENDER RANKINGS  
AS OF 4/30/18**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 WELLS FARGO BANK, N.A.**  
94  
\$42,298,800

**#2 U.S. BANK, N.A.**  
96  
\$21,093,500

**#3 JP MORGAN CHASE BANK, N.A.**  
66  
\$22,315,200

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>U.S. Bank National Association</b>	96	\$21,093,500	\$219,724
2	<b>Wells Fargo Bank, National Association</b>	94	\$42,298,800	\$449,987
3	<b>JPMorgan Chase Bank, National Association</b>	66	\$22,315,200	\$338,109
4	CDC Small Business Finance Corporation	52	\$36,790,000	\$707,500
5	Bank of Hope	50	\$25,477,000	\$509,540
6	Community Bank	32	\$22,396,700	\$699,897
7	Business Finance Capital	27	\$25,590,000	\$947,778
8	Compass Bank	27	\$6,796,000	\$251,704
9	Pacific West Certified Development Corporat	23	\$22,625,000	\$983,696
10	First Home Bank	22	\$5,325,000	\$242,045
11	Celtic Bank Corporation	21	\$7,043,300	\$335,395
12	Bank of the West	20	\$24,131,800	\$1,206,590
13	California Statewide Certified Development	20	\$19,901,000	\$995,050
14	Independence Bank	20	\$2,350,000	\$117,500
15	Harvest Small Business Finance, LLC	17	\$22,529,700	\$1,325,276
16	East West Bank	16	\$10,652,000	\$665,750
17	Live Oak Banking Company	15	\$24,155,500	\$1,610,367
18	Seacoast Commerce Bank	15	\$19,563,100	\$1,304,207
19	US Metro Bank	15	\$17,458,500	\$1,163,900
20	American Business Bank	15	\$7,449,900	\$496,660
21	BSD Capital, LLC dba Lendistry	15	\$2,615,800	\$174,387
22	Hanmi Bank	14	\$4,030,000	\$287,857
23	Southland Economic Development Corporation	13	\$18,103,000	\$1,392,538
24	Mortgage Capital Development Corporation	13	\$13,002,000	\$1,000,154
25	AMPAC Tri-State CDC, Inc.	12	\$9,314,000	\$776,167
26	Uniti Bank	12	\$4,043,000	\$336,917
27	Newtek Small Business Finance, Inc.	11	\$4,342,700	\$394,791
28	Stearns Bank National Association	11	\$3,352,500	\$304,773
29	Bank of Southern California, National Assoc	10	\$9,041,300	\$904,130
30	Pacific City Bank	10	\$8,268,000	\$826,800
31	Spirit of Texas Bank, SSB	10	\$2,556,800	\$255,680
32	First Choice Bank	9	\$14,449,800	\$1,605,533
33	Open Bank	9	\$13,049,000	\$1,449,889
34	Pacific Premier Bank	8	\$11,706,000	\$1,463,250
35	Cathay Bank	8	\$10,763,300	\$1,345,413
36	MUFG Union Bank, National Association	8	\$8,859,000	\$1,107,375
37	Banc of California, National Association	8	\$6,288,000	\$786,000
38	Manufacturers Bank	8	\$5,755,000	\$719,375
39	Readycap Lending, LLC	8	\$5,636,800	\$704,600
40	Citibank, N.A.	8	\$4,979,000	\$622,375
41	Zions Bank, A Division of	8	\$4,465,200	\$558,150

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Partners Bank of California	8	\$3,898,500	\$487,313
43	Commonwealth Business Bank	8	\$3,840,000	\$480,000
44	Commercial Bank of California	7	\$7,999,300	\$1,142,757
45	Bank of America, National Association	7	\$7,692,500	\$1,098,929
46	First Bank	7	\$7,226,300	\$1,032,329
47	Kinecta FCU	7	\$6,391,400	\$913,057
48	City National Bank	7	\$4,760,000	\$680,000
49	Banner Bank	7	\$3,234,900	\$462,129
50	CenterStone SBA Lending, Inc.	5	\$8,699,000	\$1,739,800
51	Enterprise Funding Corporation	5	\$8,694,000	\$1,738,800
52	First General Bank	5	\$6,160,000	\$1,232,000
53	Pacific Enterprise Bank	5	\$3,312,000	\$662,400
54	United Midwest Savings Bank	5	\$1,023,000	\$204,600
55	Hana Small Business Lending, Inc.	4	\$3,284,000	\$821,000
56	Citizens Bank	4	\$2,981,500	\$745,375
57	Umpqua Bank	4	\$2,911,000	\$727,750
58	GBC International Bank	4	\$2,332,700	\$583,175
59	First Foundation Bank	4	\$900,000	\$225,000
60	Comerica Bank	4	\$705,000	\$176,250
61	United Pacific Bank	3	\$8,700,000	\$2,900,000
62	Shinhan Bank America	3	\$4,870,000	\$1,623,333
63	Premier Business Bank	3	\$2,790,000	\$930,000
64	Sunwest Bank	3	\$1,792,600	\$597,533
65	Pacific Western Bank	3	\$1,683,500	\$561,167
66	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
67	American Continental Bank	3	\$1,457,000	\$485,667
68	New Omni Bank, National Association	3	\$850,000	\$283,333
69	Five Star Bank	3	\$800,000	\$266,667
70	Commerce Bank of Temecula Valley	3	\$700,000	\$233,333
71	Byline Bank	2	\$5,875,000	\$2,937,500
72	Meadows Bank	2	\$4,341,800	\$2,170,900
73	Pacific Alliance Bank	2	\$2,517,000	\$1,258,500
74	BankUnited, National Association	2	\$1,687,200	\$843,600
75	Pacific Mercantile Bank	2	\$1,200,000	\$600,000
76	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
77	United Community Bank	2	\$917,000	\$458,500
78	Blue Gate Bank	2	\$799,500	\$399,750
79	FinWise Bank	2	\$750,000	\$375,000
80	California International Bank, A National B	2	\$635,000	\$317,500
81	International City Bank	2	\$605,000	\$302,500
82	Woori America Bank	2	\$530,000	\$265,000
83	Main Street Launch	2	\$275,000	\$137,500
84	Radius Bank	1	\$4,955,000	\$4,955,000
85	Crossroads Small Business Solutions, LLC	1	\$2,219,000	\$2,219,000
86	United Business Bank	1	\$2,150,000	\$2,150,000
87	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
88	Pacific Commerce Bank	1	\$1,600,000	\$1,600,000
89	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
90	West Valley National Bank	1	\$1,000,000	\$1,000,000
91	Opus Bank	1	\$940,000	\$940,000
92	Beacon Business Bank, National Association	1	\$933,000	\$933,000
93	So Cal CDC	1	\$873,000	\$873,000
94	Suncrest Bank	1	\$813,500	\$813,500
95	CommerceWest Bank	1	\$707,000	\$707,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Home Bank of California	1	\$700,000	\$700,000
97	First Bank Financial Centre	1	\$671,200	\$671,200
98	Poppy Bank	1	\$620,500	\$620,500
99	EverTrust Bank	1	\$600,000	\$600,000
100	Community Commerce Bank	1	\$569,000	\$569,000
101	Wallis State Bank	1	\$474,000	\$474,000
102	California CU	1	\$465,000	\$465,000
103	Advantage Certified Development Corporation	1	\$438,000	\$438,000
104	CalPrivate Bank	1	\$350,000	\$350,000
105	Florida Capital Bank, National Association	1	\$300,000	\$300,000
106	The Bancorp Bank	1	\$290,400	\$290,400
107	State Bank and Trust Company	1	\$276,000	\$276,000
108	Redding Bank of Commerce	1	\$250,000	\$250,000
109	West Town Bank & Trust	1	\$215,000	\$215,000
110	Crestmark Bank	1	\$215,000	\$215,000
111	Rabobank, National Association	1	\$200,000	\$200,000
112	Seacoast National Bank	1	\$150,000	\$150,000
113	Community Valley Bank	1	\$150,000	\$150,000
<b><i>TOTALS:</i></b>		<b><i>1,069</i></b>	<b><i>\$709,198,500</i></b>	<b><i>\$663,422</i></b>