

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2018 LENDER RANKINGS  
AS OF 5/31/18**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

<b>#1 U.S. BANK, N.A.</b>
<b>117</b>
<b>\$24,629,100</b>

<b>#2 WELLS FARGO BANK, N.A.</b>
<b>111</b>
<b>\$48,343,600</b>

<b>#2 JP MORGAN CHASE BANK, N.A.</b>
<b>81</b>
<b>\$26,752,200</b>

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>U.S. Bank National Association</b>	<b>117</b>	<b>\$24,629,100</b>	<b>\$210,505</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>111</b>	<b>\$48,343,600</b>	<b>\$435,528</b>
<b>3</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>81</b>	<b>\$26,752,200</b>	<b>\$330,274</b>
4	CDC Small Business Finance Corporation	64	\$45,285,100	\$707,580
5	Bank of Hope	55	\$26,017,000	\$473,036
6	Community Bank	33	\$22,628,400	\$685,709
7	Business Finance Capital	32	\$33,136,000	\$1,035,500
8	Compass Bank	29	\$7,322,000	\$252,483
9	First Home Bank	26	\$6,365,000	\$244,808
10	Pacific West Certified Development Corporat	25	\$24,880,000	\$995,200
11	Celtic Bank Corporation	24	\$7,443,300	\$310,138
12	California Statewide Certified Development	22	\$21,361,000	\$970,955
13	Bank of the West	21	\$25,719,500	\$1,224,738
14	Independence Bank	21	\$2,475,000	\$117,857
15	East West Bank	19	\$11,002,000	\$579,053
16	Live Oak Banking Company	18	\$27,825,500	\$1,545,861
17	Harvest Small Business Finance, LLC	18	\$24,878,200	\$1,382,122
18	Mortgage Capital Development Corporation	17	\$21,924,000	\$1,289,647
19	Southland Economic Development Corporation	17	\$20,552,000	\$1,208,941
20	Hanmi Bank	17	\$6,130,000	\$360,588
21	American Business Bank	16	\$10,045,400	\$627,838
22	BSD Capital, LLC dba Lendistry	16	\$2,785,800	\$174,113
23	Seacoast Commerce Bank	15	\$19,563,100	\$1,304,207
24	US Metro Bank	15	\$17,458,500	\$1,163,900
25	Stearns Bank National Association	13	\$4,801,500	\$369,346
26	AMPAC Tri-State CDC, Inc.	12	\$9,314,000	\$776,167
27	Pacific City Bank	12	\$8,678,000	\$723,167
28	Zions Bank, A Division of	12	\$6,767,200	\$563,933
29	Newtek Small Business Finance, Inc.	12	\$4,442,700	\$370,225
30	Uniti Bank	12	\$4,043,000	\$336,917
31	Pacific Premier Bank	10	\$15,777,000	\$1,577,700
32	First Choice Bank	10	\$14,772,800	\$1,477,280
33	Bank of Southern California, National Assoc	10	\$9,041,300	\$904,130
34	Spirit of Texas Bank, SSB	10	\$2,556,800	\$255,680
35	Open Bank	9	\$13,049,000	\$1,449,889
36	Bank of America, National Association	9	\$9,433,200	\$1,048,133
37	Commonwealth Business Bank	9	\$3,975,000	\$441,667
38	Banner Bank	9	\$3,314,900	\$368,322
39	Cathay Bank	8	\$10,763,300	\$1,345,413
40	MUFG Union Bank, National Association	8	\$8,859,000	\$1,107,375
41	Commercial Bank of California	8	\$8,199,300	\$1,024,913

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Banc of California, National Association	8	\$6,288,000	\$786,000
43	Manufacturers Bank	8	\$5,755,000	\$719,375
44	Readycap Lending, LLC	8	\$5,636,800	\$704,600
45	Citibank, N.A.	8	\$4,979,000	\$622,375
46	Partners Bank of California	8	\$3,898,500	\$487,313
47	First Bank	7	\$7,226,300	\$1,032,329
48	Kinecta FCU	7	\$6,391,400	\$913,057
49	City National Bank	7	\$4,760,000	\$680,000
50	Pacific Enterprise Bank	6	\$4,062,000	\$677,000
51	CenterStone SBA Lending, Inc.	5	\$8,699,000	\$1,739,800
52	Enterprise Funding Corporation	5	\$8,694,000	\$1,738,800
53	First General Bank	5	\$6,160,000	\$1,232,000
54	American Continental Bank	5	\$4,075,500	\$815,100
55	Hana Small Business Lending, Inc.	5	\$3,721,000	\$744,200
56	Umpqua Bank	5	\$3,382,600	\$676,520
57	United Midwest Savings Bank	5	\$1,023,000	\$204,600
58	Citizens Bank	4	\$2,981,500	\$745,375
59	GBC International Bank	4	\$2,332,700	\$583,175
60	First Foundation Bank	4	\$900,000	\$225,000
61	Five Star Bank	4	\$890,000	\$222,500
62	Comerica Bank	4	\$705,000	\$176,250
63	Main Street Launch	4	\$560,000	\$140,000
64	United Pacific Bank	3	\$8,700,000	\$2,900,000
65	Shinhan Bank America	3	\$4,870,000	\$1,623,333
66	Premier Business Bank	3	\$2,790,000	\$930,000
67	Sunwest Bank	3	\$1,792,600	\$597,533
68	Pacific Western Bank	3	\$1,683,500	\$561,167
69	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
70	New Omni Bank, National Association	3	\$850,000	\$283,333
71	Nano Banc	3	\$700,000	\$233,333
72	Byline Bank	2	\$5,875,000	\$2,937,500
73	Meadows Bank	2	\$4,341,800	\$2,170,900
74	United Business Bank	2	\$4,180,000	\$2,090,000
75	Crossroads Small Business Solutions, LLC	2	\$2,682,500	\$1,341,250
76	Pacific Alliance Bank	2	\$2,517,000	\$1,258,500
77	Poppy Bank	2	\$2,262,500	\$1,131,250
78	BankUnited, National Association	2	\$1,687,200	\$843,600
79	Pacific Mercantile Bank	2	\$1,200,000	\$600,000
80	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
81	United Community Bank	2	\$917,000	\$458,500
82	Blue Gate Bank	2	\$799,500	\$399,750
83	FinWise Bank	2	\$750,000	\$375,000
84	California International Bank, A National B	2	\$635,000	\$317,500
85	International City Bank	2	\$605,000	\$302,500
86	Woori America Bank	2	\$530,000	\$265,000
87	Valley Economic Development Corp.	2	\$250,000	\$125,000
88	Seacoast National Bank	2	\$208,000	\$104,000
89	Radius Bank	1	\$4,955,000	\$4,955,000
90	Bay Area Employment Development Company	1	\$2,089,000	\$2,089,000
91	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
92	Pacific Commerce Bank	1	\$1,600,000	\$1,600,000
93	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
94	West Valley National Bank	1	\$1,000,000	\$1,000,000
95	Opus Bank	1	\$940,000	\$940,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Beacon Business Bank, National Association	1	\$933,000	\$933,000
97	So Cal CDC	1	\$873,000	\$873,000
98	Suncrest Bank	1	\$813,500	\$813,500
99	CommerceWest Bank	1	\$707,000	\$707,000
100	Home Bank of California	1	\$700,000	\$700,000
101	First Bank Financial Centre	1	\$671,200	\$671,200
102	EverTrust Bank	1	\$600,000	\$600,000
103	Community Commerce Bank	1	\$569,000	\$569,000
104	Wallis State Bank	1	\$474,000	\$474,000
105	California CU	1	\$465,000	\$465,000
106	Mohave State Bank	1	\$445,000	\$445,000
107	Advantage Certified Development Corporation	1	\$438,000	\$438,000
108	CalPrivate Bank	1	\$350,000	\$350,000
109	Midwest Regional Bank	1	\$345,000	\$345,000
110	Florida Capital Bank, National Association	1	\$300,000	\$300,000
111	The Bancorp Bank	1	\$290,400	\$290,400
112	State Bank and Trust Company	1	\$276,000	\$276,000
113	Redding Bank of Commerce	1	\$250,000	\$250,000
114	Gulf Coast Bank and Trust Company	1	\$234,000	\$234,000
115	West Town Bank & Trust	1	\$215,000	\$215,000
116	Crestmark Bank	1	\$215,000	\$215,000
117	Rabobank, National Association	1	\$200,000	\$200,000
118	CTBC Bank Corp. (USA).	1	\$160,000	\$160,000
119	Community Valley Bank	1	\$150,000	\$150,000
	<b><i>TOTALS:</i></b>	<b><i>1,217</i></b>	<b><i>\$793,206,700</i></b>	<b><i>\$651,772</i></b>