

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 05/31/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
139
\$28,058,300

#2 WELLS FARGO BANK, N.A.
81
\$22,504,600

#3 CDC SMALL BUSINESS FINANCE
78
\$38,703,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	139	\$28,058,300	\$201,858
2	Wells Fargo Bank, National Association	81	\$22,504,600	\$277,835
3	CDC Small Business Finance Corporation	78	\$38,703,000	\$496,192
4	JPMorgan Chase Bank, National Association	63	\$18,676,300	\$296,449
5	Bank of Hope	47	\$19,750,000	\$420,213
6	Business Finance Capital	39	\$40,221,000	\$1,031,308
7	First Home Bank	39	\$9,949,000	\$255,103
8	California Statewide Certified Development	30	\$31,266,000	\$1,042,200
9	Bank of the West	28	\$13,325,100	\$475,896
10	Independence Bank	24	\$3,225,000	\$134,375
11	Southland Economic Development Corporation	23	\$14,783,000	\$642,739
12	Commonwealth Business Bank	22	\$20,185,000	\$917,500
13	Live Oak Banking Company	19	\$28,200,500	\$1,484,237
14	Mortgage Capital Development Corporation dba TMC Financing	19	\$17,914,000	\$942,842
15	MUFG Union Bank, National Association	17	\$22,253,900	\$1,309,053
16	AMPAC Tri-State CDC, Inc.	17	\$20,464,000	\$1,203,765
17	Zions Bancorporation, N.A. dba California Bank & Trust	16	\$6,730,700	\$420,669
18	Hanmi Bank	15	\$2,124,000	\$141,600
19	First Choice Bank	14	\$19,392,700	\$1,385,193
20	Umpqua Bank	14	\$10,086,600	\$720,471
21	Celtic Bank Corporation	13	\$7,571,200	\$582,400
22	Seacoast Commerce Bank	12	\$9,942,100	\$828,508
23	So Cal CDC	12	\$9,642,000	\$803,500
24	Bank of America, National Association	12	\$6,250,500	\$520,875
25	US Metro Bank	11	\$12,630,700	\$1,148,245
26	Newtek Small Business Finance, Inc.	11	\$6,504,000	\$591,273
27	East West Bank	11	\$4,579,000	\$416,273
28	Five Star Bank	11	\$2,535,000	\$230,455
29	Harvest Small Business Finance, LLC	10	\$13,766,000	\$1,376,600
30	American Business Bank	10	\$6,622,500	\$662,250
31	Pacific City Bank	10	\$6,002,500	\$600,250
32	Stearns Bank National Association	10	\$5,954,000	\$595,400
33	Uniti Bank	10	\$2,778,000	\$277,800
34	BSD Capital, LLC dba Lendistry	10	\$2,126,300	\$212,630
35	Centerstone SBA Lending, Inc.	9	\$11,289,000	\$1,254,333
36	Cadence Bank, National Association	9	\$2,025,000	\$225,000
37	United Midwest Savings Bank, National Association	9	\$1,315,000	\$146,111
38	Comerica Bank	9	\$1,045,000	\$116,111
39	Pacific Enterprise Bank	8	\$8,370,000	\$1,046,250
40	Open Bank	8	\$7,120,500	\$890,063
41	CalPrivate Bank	8	\$6,585,800	\$823,225

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Banner Bank	8	\$1,944,000	\$243,000
43	Poppy Bank	7	\$9,452,500	\$1,350,357
44	Crossroads Small Business Solutions, LLC	7	\$6,650,000	\$950,000
45	Readycap Lending, LLC	6	\$9,857,000	\$1,642,833
46	GBC International Bank	6	\$4,673,400	\$778,900
47	EverTrust Bank	6	\$4,054,000	\$675,667
48	Advantage Certified Development Corporation	5	\$9,730,000	\$1,946,000
49	American Continental Bank	5	\$6,621,000	\$1,324,200
50	California International Bank, A National Banking Association	5	\$5,854,000	\$1,170,800
51	Cathay Bank	5	\$3,750,000	\$750,000
52	Enterprise Funding Corporation	5	\$3,576,000	\$715,200
53	Compass Bank	5	\$1,662,500	\$332,500
54	Commercial Bank of California	4	\$8,310,000	\$2,077,500
55	Sunwest Bank	4	\$8,222,000	\$2,055,500
56	Mission Valley Bank	4	\$4,820,000	\$1,205,000
57	Byline Bank	4	\$4,365,000	\$1,091,250
58	First Bank	4	\$3,648,000	\$912,000
59	First General Bank	4	\$1,198,000	\$299,500
60	Spirit of Texas Bank, SSB	4	\$893,500	\$223,375
61	Pinnacle Bank	3	\$7,195,000	\$2,398,333
62	Rabobank, National Association	3	\$5,728,000	\$1,909,333
63	Shinhan Bank America	3	\$4,955,000	\$1,651,667
64	Hana Small Business Lending, Inc.	3	\$4,580,000	\$1,526,667
65	Pacific Western Bank	3	\$3,821,100	\$1,273,700
66	Manufacturers Bank	3	\$3,100,000	\$1,033,333
67	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
68	Pacific Premier Bank	3	\$2,133,500	\$711,167
69	CRF Small Business Loan Company, LLC	3	\$1,913,000	\$637,667
70	BankUnited, National Association	3	\$1,759,000	\$586,333
71	Citibank, N.A.	3	\$1,063,000	\$354,333
72	Kinecta FCU	3	\$606,000	\$202,000
73	NOA Bank	2	\$6,060,000	\$3,030,000
74	The Bancorp Bank	2	\$5,262,000	\$2,631,000
75	First Financial Bank	2	\$4,515,000	\$2,257,500
76	Bay Area Employment Development Company	2	\$4,186,000	\$2,093,000
77	First Chatham Bank	2	\$3,816,000	\$1,908,000
78	Pacific Alliance Bank	2	\$2,970,000	\$1,485,000
79	Beacon Business Bank, National Association	2	\$2,917,000	\$1,458,500
80	River Valley Bank	2	\$2,730,900	\$1,365,450
81	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
82	Berkshire Bank	2	\$2,380,000	\$1,190,000
83	First Savings Bank	2	\$2,353,000	\$1,176,500
84	Citizens Bank	2	\$856,000	\$428,000
85	Pacific Mercantile Bank	2	\$840,000	\$420,000
86	United Business Bank	2	\$775,000	\$387,500
87	Seacoast National Bank	2	\$555,000	\$277,500
88	City National Bank	2	\$511,000	\$255,500
89	Mega Bank	2	\$340,000	\$170,000
90	US Eagle FCU	1	\$5,000,000	\$5,000,000
91	American Plus Bank, National Association	1	\$5,000,000	\$5,000,000
92	CIBC Bank USA	1	\$2,336,000	\$2,336,000
93	Bank of Southern California, National Association	1	\$1,035,000	\$1,035,000
94	KeyPoint CU	1	\$825,000	\$825,000
95	Citizens Business Bank	1	\$823,000	\$823,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	FirstBank	1	\$722,100	\$722,100
97	International City Bank	1	\$710,000	\$710,000
98	CIT Bank	1	\$703,000	\$703,000
99	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
100	First Bank Financial Centre	1	\$552,500	\$552,500
101	Stone Bank	1	\$488,800	\$488,800
102	First Foundation Bank	1	\$440,000	\$440,000
103	Wallis Bank	1	\$433,000	\$433,000
104	Florida Capital Bank, National Association	1	\$350,000	\$350,000
105	HomeStreet Bank	1	\$340,000	\$340,000
106	PACE Finance Corporation	1	\$250,000	\$250,000
107	Atlantic Capital Bank, National Association	1	\$225,000	\$225,000
108	Plumas Bank	1	\$212,000	\$212,000
109	Main Street Launch	1	\$195,000	\$195,000
110	CommerceWest Bank	1	\$150,000	\$150,000
111	Central Bank	1	\$133,600	\$133,600
112	Flagstar Bank, FSB	1	\$50,000	\$50,000
113	Bridge Bank, A Division of Western Alliance Bank	1	\$37,000	\$37,000
114	Washington Trust Bank	1	\$18,000	\$18,000
	<i>TOTALS:</i>	<i>1,150</i>	<i>\$726,719,200</i>	<i>\$631,930</i>