

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2018 LENDER RANKINGS  
AS OF 6/30/18**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 U.S. BANK, N.A.**  
**140**  
**\$30,502,000**

**#2 WELLS FARGO BANK, N.A.**  
**127**  
**\$52,819,100**

**#3 JP MORGAN CHASE BANK, N.A.**  
**96**  
**\$28,617,000**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>U.S. Bank, National Association</b>	<b>140</b>	<b>\$30,502,300</b>	<b>\$217,874</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>127</b>	<b>\$52,819,100</b>	<b>\$415,898</b>
<b>3</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>96</b>	<b>\$28,617,000</b>	<b>\$298,094</b>
4	CDC Small Business Finance Corporation	85	\$58,555,800	\$688,892
5	Bank of Hope	61	\$27,057,000	\$443,557
6	Community Bank	34	\$23,228,400	\$683,188
7	Business Finance Capital	33	\$34,261,000	\$1,038,212
8	Compass Bank	31	\$7,357,000	\$237,323
9	Celtic Bank Corporation	29	\$8,093,300	\$279,079
10	First Home Bank	26	\$6,365,000	\$244,808
11	California Statewide Certified Development	25	\$25,850,000	\$1,034,000
12	Pacific West Certified Development Corporat	25	\$24,880,000	\$995,200
13	Independence Bank	24	\$2,800,000	\$116,667
14	Bank of the West	21	\$25,719,500	\$1,224,738
15	East West Bank	21	\$11,880,000	\$565,714
16	Harvest Small Business Finance, LLC	19	\$26,025,700	\$1,369,774
17	Southland Economic Development Corporation	19	\$23,327,000	\$1,227,737
18	Seacoast Commerce Bank	19	\$21,495,600	\$1,131,347
19	Live Oak Banking Company	18	\$27,825,500	\$1,545,861
20	Mortgage Capital Development Corporation	18	\$22,542,000	\$1,252,333
21	BSD Capital, LLC dba Lendistry	18	\$3,070,800	\$170,600
22	Hanmi Bank	17	\$6,130,000	\$360,588
23	American Business Bank	16	\$10,045,400	\$627,838
24	Zions Bank, A Division of	16	\$9,738,100	\$608,631
25	Stearns Bank National Association	16	\$5,322,500	\$332,656
26	US Metro Bank	15	\$17,458,500	\$1,163,900
27	AMPAC Tri-State CDC, Inc.	14	\$16,237,000	\$1,159,786
28	Pacific Premier Bank	13	\$19,455,100	\$1,496,546
29	MUFG Union Bank, National Association	13	\$17,544,000	\$1,349,538
30	Pacific City Bank	13	\$9,418,000	\$724,462
31	Newtek Small Business Finance, Inc.	13	\$4,549,700	\$349,977
32	Uniti Bank	12	\$4,043,000	\$336,917
33	Open Bank	11	\$14,075,000	\$1,279,545
34	Commonwealth Business Bank	11	\$5,165,000	\$469,545
35	First Choice Bank	10	\$14,772,800	\$1,477,280
36	Bank of America, National Association	10	\$11,375,400	\$1,137,540
37	Bank of Southern California, National Assoc	10	\$9,041,300	\$904,130
38	Spirit of Texas Bank, SSB	10	\$2,556,800	\$255,680
39	Citibank, N.A.	9	\$4,988,000	\$554,222
40	Partners Bank of California	9	\$4,323,500	\$480,389
41	Banner Bank	9	\$3,314,900	\$368,322

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	CalPrivate Bank	8	\$17,627,900	\$2,203,488
43	Cathay Bank	8	\$10,763,300	\$1,345,413
44	Commercial Bank of California	8	\$8,199,300	\$1,024,913
45	Pacific Enterprise Bank	8	\$6,932,000	\$866,500
46	Banc of California, National Association	8	\$6,288,000	\$786,000
47	Manufacturers Bank	8	\$5,755,000	\$719,375
48	Readycap Lending, LLC	8	\$5,636,800	\$704,600
49	First Bank	7	\$7,226,300	\$1,032,329
50	Kinecta FCU	7	\$6,391,400	\$913,057
51	American Continental Bank	7	\$5,775,500	\$825,071
52	Umpqua Bank	7	\$5,236,600	\$748,086
53	City National Bank	7	\$4,760,000	\$680,000
54	First Foundation Bank	7	\$3,690,000	\$527,143
55	CenterStone SBA Lending, Inc.	5	\$8,699,000	\$1,739,800
56	Enterprise Funding Corporation	5	\$8,694,000	\$1,738,800
57	First General Bank	5	\$6,160,000	\$1,232,000
58	Hana Small Business Lending, Inc.	5	\$3,721,000	\$744,200
59	GBC International Bank	5	\$2,682,700	\$536,540
60	United Midwest Savings Bank	5	\$1,023,000	\$204,600
61	United Pacific Bank	4	\$11,200,000	\$2,800,000
62	Meadows Bank	4	\$7,278,700	\$1,819,675
63	Pacific Western Bank	4	\$3,907,000	\$976,750
64	Citizens Bank	4	\$2,981,500	\$745,375
65	New Omni Bank, National Association	4	\$2,114,000	\$528,500
66	Five Star Bank	4	\$890,000	\$222,500
67	Comerica Bank	4	\$705,000	\$176,250
68	Seacoast National Bank	4	\$668,000	\$167,000
69	Main Street Launch	4	\$560,000	\$140,000
70	Byline Bank	3	\$6,826,000	\$2,275,333
71	Shinhan Bank America	3	\$4,870,000	\$1,623,333
72	The Bancorp Bank	3	\$3,295,900	\$1,098,633
73	Pacific Alliance Bank	3	\$2,746,000	\$915,333
74	Sunwest Bank	3	\$1,792,600	\$597,533
75	California International Bank, A National B	3	\$1,570,000	\$523,333
76	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
77	Pacific Mercantile Bank	3	\$1,455,400	\$485,133
78	State Bank and Trust Company	3	\$876,000	\$292,000
79	Nano Banc	3	\$700,000	\$233,333
80	United Business Bank	2	\$4,180,000	\$2,090,000
81	Crossroads Small Business Solutions, LLC	2	\$2,682,500	\$1,341,250
82	Poppy Bank	2	\$2,262,500	\$1,131,250
83	Advantage Certified Development Corporation	2	\$1,749,000	\$874,500
84	BankUnited, National Association	2	\$1,687,200	\$843,600
85	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
86	United Community Bank	2	\$917,000	\$458,500
87	Blue Gate Bank	2	\$799,500	\$399,750
88	FinWise Bank	2	\$750,000	\$375,000
89	International City Bank	2	\$605,000	\$302,500
90	Woori America Bank	2	\$530,000	\$265,000
91	Crestmark Bank	2	\$365,000	\$182,500
92	Valley Economic Development Corp.	2	\$250,000	\$125,000
93	Radius Bank	1	\$4,955,000	\$4,955,000
94	Bay Area Employment Development Company	1	\$2,089,000	\$2,089,000
95	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000

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96	Pacific Commerce Bank	1	\$1,600,000	\$1,600,000
97	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
98	West Valley National Bank	1	\$1,000,000	\$1,000,000
99	Opus Bank	1	\$940,000	\$940,000
100	Beacon Business Bank, National Association	1	\$933,000	\$933,000
101	So Cal CDC	1	\$873,000	\$873,000
102	Suncrest Bank	1	\$813,500	\$813,500
103	Bank of American Fork, A Division of	1	\$740,000	\$740,000
104	CommerceWest Bank	1	\$707,000	\$707,000
105	Home Bank of California	1	\$700,000	\$700,000
106	First Bank Financial Centre	1	\$671,200	\$671,200
107	EverTrust Bank	1	\$600,000	\$600,000
108	Community Commerce Bank	1	\$569,000	\$569,000
109	Wallis State Bank	1	\$474,000	\$474,000
110	California CU	1	\$465,000	\$465,000
111	Mohave State Bank	1	\$445,000	\$445,000
112	Midwest Regional Bank	1	\$345,000	\$345,000
113	Florida Capital Bank, National Association	1	\$300,000	\$300,000
114	Redding Bank of Commerce	1	\$250,000	\$250,000
115	Gulf Coast Bank and Trust Company	1	\$234,000	\$234,000
116	West Town Bank & Trust	1	\$215,000	\$215,000
117	Rabobank, National Association	1	\$200,000	\$200,000
118	CTBC Bank Corp. (USA).	1	\$160,000	\$160,000
119	Community Valley Bank	1	\$150,000	\$150,000
	<b><i>TOTALS:</i></b>	<b><i>1,383</i></b>	<b><i>\$904,421,300</i></b>	<b><i>\$653,956</i></b>