

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 06/30/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
156
\$29,347,600

#2 WELLS FARGO BANK, N.A.
89
\$24,488,000

#3 CDC SMALL BUSINESS FINANCE
83
\$43,255,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	156	\$29,347,600	\$188,126
2	Wells Fargo Bank, National Association	89	\$24,488,000	\$275,146
3	CDC Small Business Finance Corporation	83	\$43,255,000	\$521,145
4	JPMorgan Chase Bank, National Association	72	\$19,721,000	\$273,903
5	Bank of Hope	53	\$21,046,000	\$397,094
6	Business Finance Capital	47	\$48,473,000	\$1,031,340
7	First Home Bank	46	\$11,289,000	\$245,413
8	California Statewide Certified Development	32	\$33,059,000	\$1,033,094
9	Bank of the West	28	\$13,325,100	\$475,896
10	Commonwealth Business Bank	25	\$21,739,000	\$869,560
11	Southland Economic Development Corporation	24	\$15,093,000	\$628,875
12	Independence Bank	24	\$3,225,000	\$134,375
13	Live Oak Banking Company	21	\$30,625,500	\$1,458,357
14	MUFG Union Bank, National Association	20	\$24,868,900	\$1,243,445
15	Mortgage Capital Development Corporation dba TMC Financing	20	\$19,806,000	\$990,300
16	Zions Bancorporation, N.A. dba California Bank & Trust	19	\$9,371,700	\$493,247
17	AMPAC Tri-State CDC, Inc.	18	\$21,633,000	\$1,201,833
18	Hanmi Bank	17	\$3,724,000	\$219,059
19	Newtek Small Business Finance, Inc.	16	\$8,689,000	\$543,063
20	Umpqua Bank	15	\$11,110,500	\$740,700
21	Bank of America, National Association	15	\$7,545,500	\$503,033
22	First Choice Bank	14	\$19,392,700	\$1,385,193
23	Harvest Small Business Finance, LLC	13	\$15,126,300	\$1,163,562
24	Seacoast Commerce Bank	13	\$10,270,600	\$790,046
25	Celtic Bank Corporation	13	\$7,571,200	\$582,400
26	United Business Bank	13	\$3,968,000	\$305,231
27	Five Star Bank	13	\$2,900,000	\$223,077
28	So Cal CDC	12	\$9,642,000	\$803,500
29	Stearns Bank National Association	12	\$6,418,000	\$534,833
30	East West Bank	12	\$5,674,000	\$472,833
31	Centerstone SBA Lending, Inc.	11	\$14,539,000	\$1,321,727
32	US Metro Bank	11	\$12,630,700	\$1,148,245
33	Pacific City Bank	11	\$7,192,500	\$653,864
34	American Business Bank	10	\$6,622,500	\$662,250
35	BSD Capital, LLC dba Lendistry	10	\$2,126,300	\$212,630
36	Comerica Bank	10	\$1,130,000	\$113,000
37	Poppy Bank	9	\$18,612,500	\$2,068,056
38	CalPrivate Bank	9	\$8,948,800	\$994,311
39	Banner Bank	9	\$2,044,000	\$227,111
40	Cadence Bank, National Association	9	\$2,025,000	\$225,000
41	United Midwest Savings Bank, National Association	9	\$1,315,000	\$146,111

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Pacific Enterprise Bank	8	\$8,370,000	\$1,046,250
43	Crossroads Small Business Solutions, LLC	8	\$7,941,000	\$992,625
44	Open Bank	8	\$7,120,500	\$890,063
45	Readycap Lending, LLC	7	\$10,437,000	\$1,491,000
46	First Bank	7	\$4,919,400	\$702,771
47	Enterprise Funding Corporation	6	\$6,013,000	\$1,002,167
48	GBC International Bank	6	\$4,673,400	\$778,900
49	EverTrust Bank	6	\$4,054,000	\$675,667
50	Advantage Certified Development Corporation	5	\$9,730,000	\$1,946,000
51	Pacific Premier Bank	5	\$8,791,000	\$1,758,200
52	American Continental Bank	5	\$6,621,000	\$1,324,200
53	California International Bank, A National Banking Association	5	\$5,854,000	\$1,170,800
54	Cathay Bank	5	\$3,750,000	\$750,000
55	First General Bank	5	\$3,331,000	\$666,200
56	Compass Bank	5	\$1,662,500	\$332,500
57	Commercial Bank of California	4	\$8,310,000	\$2,077,500
58	Sunwest Bank	4	\$8,222,000	\$2,055,500
59	Mission Valley Bank	4	\$4,820,000	\$1,205,000
60	Byline Bank	4	\$4,365,000	\$1,091,250
61	Pacific Alliance Bank	4	\$3,467,000	\$866,750
62	Manufacturers Bank	4	\$3,225,000	\$806,250
63	Spirit of Texas Bank, SSB	4	\$893,500	\$223,375
64	Pinnacle Bank	3	\$7,195,000	\$2,398,333
65	Rabobank, National Association	3	\$5,728,000	\$1,909,333
66	Shinhan Bank America	3	\$4,955,000	\$1,651,667
67	Hana Small Business Lending, Inc.	3	\$4,580,000	\$1,526,667
68	Pacific Western Bank	3	\$3,821,100	\$1,273,700
69	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
70	CRF Small Business Loan Company, LLC	3	\$1,913,000	\$637,667
71	BankUnited, National Association	3	\$1,759,000	\$586,333
72	Citibank, N.A.	3	\$1,063,000	\$354,333
73	Seacoast National Bank	3	\$905,000	\$301,667
74	Kinecta FCU	3	\$606,000	\$202,000
75	PromiseOne Bank	2	\$6,060,000	\$3,030,000
76	The Bancorp Bank	2	\$5,262,000	\$2,631,000
77	First Financial Bank	2	\$4,515,000	\$2,257,500
78	Bay Area Employment Development Company	2	\$4,186,000	\$2,093,000
79	First Chatham Bank	2	\$3,816,000	\$1,908,000
80	Beacon Business Bank, National Association	2	\$2,917,000	\$1,458,500
81	River Valley Bank	2	\$2,730,900	\$1,365,450
82	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
83	Berkshire Bank	2	\$2,380,000	\$1,190,000
84	First Savings Bank	2	\$2,353,000	\$1,176,500
85	Citizens Bank	2	\$856,000	\$428,000
86	Pacific Mercantile Bank	2	\$840,000	\$420,000
87	City National Bank	2	\$511,000	\$255,500
88	Mega Bank	2	\$340,000	\$170,000
89	Main Street Launch	2	\$245,000	\$122,500
90	US Eagle FCU	1	\$5,000,000	\$5,000,000
91	American Plus Bank, National Association	1	\$5,000,000	\$5,000,000
92	CIBC Bank USA	1	\$2,336,000	\$2,336,000
93	Bank of Southern California, National Association	1	\$1,035,000	\$1,035,000
94	KeyPoint CU	1	\$825,000	\$825,000
95	Citizens Business Bank	1	\$823,000	\$823,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	FirstBank	1	\$722,100	\$722,100
97	International City Bank	1	\$710,000	\$710,000
98	CIT Bank	1	\$703,000	\$703,000
99	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
100	First Bank Financial Centre	1	\$552,500	\$552,500
101	Stone Bank	1	\$488,800	\$488,800
102	First Foundation Bank	1	\$440,000	\$440,000
103	EH National Bank	1	\$438,000	\$438,000
104	Wallis Bank	1	\$433,000	\$433,000
105	Florida Capital Bank, National Association	1	\$350,000	\$350,000
106	HomeStreet Bank	1	\$340,000	\$340,000
107	PACE Finance Corporation	1	\$250,000	\$250,000
108	Atlantic Capital Bank, National Association	1	\$225,000	\$225,000
109	Plumas Bank	1	\$212,000	\$212,000
110	Bank Rhode Island	1	\$175,000	\$175,000
111	CommerceWest Bank	1	\$150,000	\$150,000
112	Central Bank	1	\$133,600	\$133,600
113	Flagstar Bank, FSB	1	\$50,000	\$50,000
114	Bridge Bank, A Division of Western Alliance Bank	1	\$37,000	\$37,000
115	Washington Trust Bank	1	\$18,000	\$18,000
<i>TOTALS:</i>		<i>1,271</i>	<i>\$803,160,200</i>	<i>\$631,912</i>