

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 7/31/18**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
147
\$31,109,300

#2 WELLS FARGO BANK, N.A.
142
\$57,716,700

#3 JP MORGAN CHASE BANK, N.A.
106
\$29,597,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	147	\$31,109,300	\$211,628
2	Wells Fargo Bank, National Association	142	\$57,716,700	\$406,456
3	JPMorgan Chase Bank, National Association	106	\$29,597,000	\$279,217
4	CDC Small Business Finance Corporation	97	\$63,859,800	\$658,348
5	Bank of Hope	65	\$27,417,000	\$421,800
6	Business Finance Capital	40	\$37,524,000	\$938,100
7	Community Bank	35	\$23,433,400	\$669,526
8	Celtic Bank Corporation	34	\$9,009,300	\$264,979
9	Compass Bank	34	\$7,397,000	\$217,559
10	Bank of the West	29	\$31,346,800	\$1,080,924
11	Independence Bank	29	\$3,200,000	\$110,345
12	Pacific West Certified Development Corporat	27	\$28,464,000	\$1,054,222
13	First Home Bank	26	\$6,365,000	\$244,808
14	California Statewide Certified Development	25	\$25,850,000	\$1,034,000
15	East West Bank	23	\$14,131,000	\$614,391
16	Southland Economic Development Corporation	21	\$23,970,000	\$1,141,429
17	Seacoast Commerce Bank	21	\$22,369,400	\$1,065,210
18	Live Oak Banking Company	20	\$29,825,500	\$1,491,275
19	BSD Capital, LLC dba Lendistry	20	\$3,285,800	\$164,290
20	Harvest Small Business Finance, LLC	19	\$26,025,700	\$1,369,774
21	Mortgage Capital Development Corporation	19	\$23,061,000	\$1,213,737
22	Hanmi Bank	19	\$6,505,000	\$342,368
23	Stearns Bank National Association	19	\$5,894,500	\$310,237
24	AMPAC Tri-State CDC, Inc.	18	\$22,363,000	\$1,242,389
25	MUFG Union Bank, National Association	17	\$23,246,000	\$1,367,412
26	American Business Bank	17	\$10,545,400	\$620,318
27	US Metro Bank	16	\$19,081,000	\$1,192,563
28	Zions Bank, A Division of	16	\$9,738,100	\$608,631
29	Open Bank	15	\$24,846,000	\$1,656,400
30	Commonwealth Business Bank	15	\$6,568,000	\$437,867
31	Pacific City Bank	14	\$13,518,000	\$965,571
32	Pacific Premier Bank	13	\$19,455,100	\$1,496,546
33	Newtek Small Business Finance, Inc.	13	\$4,549,700	\$349,977
34	CalPrivate Bank	12	\$22,606,400	\$1,883,867
35	Uniti Bank	12	\$4,043,000	\$336,917
36	Readycap Lending, LLC	11	\$8,301,300	\$754,664
37	Banner Bank	11	\$3,381,900	\$307,445
38	First Choice Bank	10	\$14,772,800	\$1,477,280
39	Bank of America, National Association	10	\$11,375,400	\$1,137,540
40	Cathay Bank	10	\$11,298,700	\$1,129,870
41	Bank of Southern California, National Assoc	10	\$9,041,300	\$904,130

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Umpqua Bank	10	\$8,325,600	\$832,560
43	Partners Bank of California	10	\$4,723,500	\$472,350
44	Spirit of Texas Bank, SSB	10	\$2,556,800	\$255,680
45	Citibank, N.A.	9	\$4,988,000	\$554,222
46	First Bank	8	\$8,546,300	\$1,068,288
47	Commercial Bank of California	8	\$8,199,300	\$1,024,913
48	Pacific Enterprise Bank	8	\$6,932,000	\$866,500
49	American Continental Bank	8	\$6,315,500	\$789,438
50	Banc of California, National Association	8	\$6,288,000	\$786,000
51	Manufacturers Bank	8	\$5,755,000	\$719,375
52	Kinecta FCU	7	\$6,391,400	\$913,057
53	City National Bank	7	\$4,760,000	\$680,000
54	First Foundation Bank	7	\$3,690,000	\$527,143
55	Enterprise Funding Corporation	6	\$9,171,000	\$1,528,500
56	Poppy Bank	6	\$4,567,700	\$761,283
57	Sunwest Bank	6	\$3,917,600	\$652,933
58	New Omni Bank, National Association	6	\$2,484,000	\$414,000
59	Comerica Bank	6	\$1,765,000	\$294,167
60	United Midwest Savings Bank, National Assoc	6	\$1,173,000	\$195,500
61	Seacoast National Bank	6	\$1,143,000	\$190,500
62	United Pacific Bank	5	\$13,945,000	\$2,789,000
63	Byline Bank	5	\$9,978,000	\$1,995,600
64	CenterStone SBA Lending, Inc.	5	\$8,699,000	\$1,739,800
65	First General Bank	5	\$6,160,000	\$1,232,000
66	Hana Small Business Lending, Inc.	5	\$3,721,000	\$744,200
67	GBC International Bank	5	\$2,682,700	\$536,540
68	Five Star Bank	5	\$1,240,000	\$248,000
69	Meadows Bank	4	\$7,278,700	\$1,819,675
70	Pacific Western Bank	4	\$3,907,000	\$976,750
71	Citizens Bank	4	\$2,981,500	\$745,375
72	California International Bank, A National B	4	\$1,840,600	\$460,150
73	U.S. Bank National Association	4	\$1,076,500	\$269,125
74	Main Street Launch	4	\$560,000	\$140,000
75	Shinhan Bank America	3	\$4,870,000	\$1,623,333
76	The Bancorp Bank	3	\$3,295,900	\$1,098,633
77	Crossroads Small Business Solutions, LLC	3	\$3,149,500	\$1,049,833
78	Pacific Alliance Bank	3	\$2,746,000	\$915,333
79	Advantage Certified Development Corporation	3	\$2,192,000	\$730,667
80	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
81	Pacific Mercantile Bank	3	\$1,455,400	\$485,133
82	State Bank and Trust Company	3	\$876,000	\$292,000
83	Nano Banc	3	\$700,000	\$233,333
84	CIT Bank	2	\$5,289,000	\$2,644,500
85	United Business Bank	2	\$4,180,000	\$2,090,000
86	BankUnited, National Association	2	\$1,687,200	\$843,600
87	Community Valley Bank	2	\$1,072,500	\$536,250
88	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
89	EverTrust Bank	2	\$950,000	\$475,000
90	United Community Bank	2	\$917,000	\$458,500
91	FinWise Bank	2	\$750,000	\$375,000
92	International City Bank	2	\$605,000	\$302,500
93	Woori America Bank	2	\$530,000	\$265,000
94	Crestmark Bank	2	\$365,000	\$182,500
95	Valley Economic Development Corp.	2	\$250,000	\$125,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Pinnacle Bank	1	\$5,000,000	\$5,000,000
97	Radius Bank	1	\$4,955,000	\$4,955,000
98	Bay Area Employment Development Company	1	\$2,089,000	\$2,089,000
99	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
100	Pacific Commerce Bank	1	\$1,600,000	\$1,600,000
101	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
102	West Valley National Bank	1	\$1,000,000	\$1,000,000
103	KeyPoint CU	1	\$990,000	\$990,000
104	Opus Bank	1	\$940,000	\$940,000
105	Beacon Business Bank, National Association	1	\$933,000	\$933,000
106	So Cal CDC	1	\$873,000	\$873,000
107	Suncrest Bank	1	\$813,500	\$813,500
108	Bank of American Fork, A Division of	1	\$740,000	\$740,000
109	CommerceWest Bank	1	\$707,000	\$707,000
110	Home Bank of California	1	\$700,000	\$700,000
111	First Bank Financial Centre	1	\$671,200	\$671,200
112	California Bank of Commerce	1	\$600,000	\$600,000
113	Community Commerce Bank	1	\$569,000	\$569,000
114	Wallis State Bank	1	\$474,000	\$474,000
115	California CU	1	\$465,000	\$465,000
116	Mohave State Bank	1	\$445,000	\$445,000
117	Midwest Regional Bank	1	\$345,000	\$345,000
118	Florida Capital Bank, National Association	1	\$300,000	\$300,000
119	Redding Bank of Commerce	1	\$250,000	\$250,000
120	Gulf Coast Bank and Trust Company	1	\$234,000	\$234,000
121	West Town Bank & Trust	1	\$215,000	\$215,000
122	Rabobank, National Association	1	\$200,000	\$200,000
123	CTBC Bank Corp. (USA).	1	\$160,000	\$160,000
<i>TOTALS:</i>		<i>1,545</i>	<i>\$1,009,691,200</i>	<i>\$653,522</i>