

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 07/31/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
173
\$31,336,900

#2 WELLS FARGO BANK, N.A.
103
\$26,113,100

#3 CDC SMALL BUSINESS FINANCE
91
\$47,981,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	173	\$31,336,900	\$181,138
2	Wells Fargo Bank, National Association	103	\$26,113,100	\$253,525
3	CDC Small Business Finance Corporation	91	\$47,981,000	\$527,264
4	JPMorgan Chase Bank, National Association	76	\$20,372,000	\$268,053
5	Bank of Hope	64	\$26,683,000	\$416,922
6	Business Finance Capital	52	\$56,470,000	\$1,085,962
7	First Home Bank	51	\$12,189,000	\$239,000
8	California Statewide Certified Development	36	\$38,948,000	\$1,081,889
9	Bank of the West	31	\$15,428,000	\$497,677
10	Commonwealth Business Bank	29	\$24,142,000	\$832,483
11	Southland Economic Development Corporation	27	\$18,293,000	\$677,519
12	Mortgage Capital Development Corporation dba TMC Financing	25	\$25,792,000	\$1,031,680
13	Independence Bank	24	\$3,225,000	\$134,375
14	Zions Bancorporation, N.A. dba California Bank & Trust	23	\$10,802,800	\$469,687
15	AMPAC Tri-State CDC, Inc.	22	\$28,699,000	\$1,304,500
16	MUFG Union Bank, National Association	22	\$27,988,900	\$1,272,223
17	Live Oak Banking Company	21	\$30,625,500	\$1,458,357
18	Umpqua Bank	20	\$13,959,000	\$697,950
19	Newtek Small Business Finance, Inc.	19	\$8,870,000	\$466,842
20	Hanmi Bank	18	\$3,999,000	\$222,167
21	Harvest Small Business Finance, LLC	16	\$18,429,700	\$1,151,856
22	Celtic Bank Corporation	16	\$10,964,900	\$685,306
23	First Choice Bank	15	\$19,542,700	\$1,302,847
24	So Cal CDC	15	\$15,683,000	\$1,045,533
25	Bank of America, National Association	15	\$7,545,500	\$503,033
26	Seacoast Commerce Bank	14	\$12,256,300	\$875,450
27	Stearns Bank National Association	14	\$6,783,000	\$484,500
28	Pacific City Bank	13	\$11,306,500	\$869,731
29	East West Bank	13	\$6,329,000	\$486,846
30	United Business Bank	13	\$3,968,000	\$305,231
31	Five Star Bank	13	\$2,900,000	\$223,077
32	American Business Bank	12	\$7,022,500	\$585,208
33	Centerstone SBA Lending, Inc.	11	\$14,539,000	\$1,321,727
34	US Metro Bank	11	\$12,630,700	\$1,148,245
35	Banner Bank	11	\$3,844,900	\$349,536
36	United Midwest Savings Bank, National Association	11	\$1,615,000	\$146,818
37	Comerica Bank	11	\$1,230,000	\$111,818
38	Poppy Bank	10	\$19,118,200	\$1,911,820
39	Open Bank	10	\$12,395,500	\$1,239,550
40	Readycap Lending, LLC	10	\$12,343,000	\$1,234,300
41	Cadence Bank, National Association	10	\$2,375,000	\$237,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	BSD Capital, LLC dba Lendistry	10	\$2,126,300	\$212,630
43	VelocitySBA, LLC	9	\$10,391,000	\$1,154,556
44	CalPrivate Bank	9	\$8,948,800	\$994,311
45	Pacific Enterprise Bank	8	\$8,370,000	\$1,046,250
46	First Bank	8	\$5,150,800	\$643,850
47	Advantage Certified Development Corporation	7	\$10,898,000	\$1,556,857
48	Enterprise Funding Corporation	7	\$7,300,000	\$1,042,857
49	Manufacturers Bank	7	\$4,541,000	\$648,714
50	Cathay Bank	6	\$7,617,000	\$1,269,500
51	American Continental Bank	6	\$6,821,000	\$1,136,833
52	GBC International Bank	6	\$4,673,400	\$778,900
53	EverTrust Bank	6	\$4,054,000	\$675,667
54	Commercial Bank of California	5	\$9,070,000	\$1,814,000
55	Pacific Premier Bank	5	\$8,791,000	\$1,758,200
56	California International Bank, A National Banking Association	5	\$5,854,000	\$1,170,800
57	First General Bank	5	\$3,331,000	\$666,200
58	Compass Bank	5	\$1,662,500	\$332,500
59	Sunwest Bank	4	\$8,222,000	\$2,055,500
60	Mission Valley Bank	4	\$4,820,000	\$1,205,000
61	Byline Bank	4	\$4,365,000	\$1,091,250
62	Pacific Alliance Bank	4	\$3,467,000	\$866,750
63	Pacific Mercantile Bank	4	\$3,055,700	\$763,925
64	Kinecta FCU	4	\$1,020,000	\$255,000
65	Spirit of Texas Bank, SSB	4	\$893,500	\$223,375
66	Pinnacle Bank	3	\$7,195,000	\$2,398,333
67	Rabobank, National Association	3	\$5,728,000	\$1,909,333
68	Shinhan Bank America	3	\$4,955,000	\$1,651,667
69	Hana Small Business Lending, Inc.	3	\$4,580,000	\$1,526,667
70	Beacon Business Bank, National Association	3	\$4,122,000	\$1,374,000
71	Pacific Western Bank	3	\$3,821,100	\$1,273,700
72	City National Bank	3	\$3,611,000	\$1,203,667
73	New Omni Bank, National Association	3	\$3,030,000	\$1,010,000
74	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
75	CRF Small Business Loan Company, LLC	3	\$1,913,000	\$637,667
76	BankUnited, National Association	3	\$1,759,000	\$586,333
77	Citibank, N.A.	3	\$1,063,000	\$354,333
78	Seacoast National Bank	3	\$905,000	\$301,667
79	PromiseOne Bank	2	\$6,060,000	\$3,030,000
80	The Bancorp Bank	2	\$5,262,000	\$2,631,000
81	First Financial Bank	2	\$4,515,000	\$2,257,500
82	Bay Area Employment Development Company	2	\$4,186,000	\$2,093,000
83	First Chatham Bank	2	\$3,816,000	\$1,908,000
84	River Valley Bank	2	\$2,730,900	\$1,365,450
85	Berkshire Bank	2	\$2,380,000	\$1,190,000
86	First Savings Bank	2	\$2,353,000	\$1,176,500
87	EH National Bank	2	\$1,338,000	\$669,000
88	Citizens Bank	2	\$856,000	\$428,000
89	Mega Bank	2	\$340,000	\$170,000
90	Main Street Launch	2	\$245,000	\$122,500
91	American Plus Bank, National Association	1	\$5,000,000	\$5,000,000
92	US Eagle FCU	1	\$5,000,000	\$5,000,000
93	First IC Bank	1	\$4,750,000	\$4,750,000
94	CIBC Bank USA	1	\$2,336,000	\$2,336,000
95	Touchmark National Bank	1	\$2,100,000	\$2,100,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Evolve Bank & Trust	1	\$1,222,000	\$1,222,000
97	Bank of Southern California, National Association	1	\$1,035,000	\$1,035,000
98	California Bank of Commerce	1	\$1,000,000	\$1,000,000
99	KeyPoint CU	1	\$825,000	\$825,000
100	Citizens Business Bank	1	\$823,000	\$823,000
101	Southwestern National Bank	1	\$730,000	\$730,000
102	FirstBank	1	\$722,100	\$722,100
103	International City Bank	1	\$710,000	\$710,000
104	CIT Bank	1	\$703,000	\$703,000
105	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
106	First Bank Financial Centre	1	\$552,500	\$552,500
107	Stone Bank	1	\$488,800	\$488,800
108	First Foundation Bank	1	\$440,000	\$440,000
109	Wallis Bank	1	\$433,000	\$433,000
110	Florida Capital Bank, National Association	1	\$350,000	\$350,000
111	HomeStreet Bank	1	\$340,000	\$340,000
112	Ventura County CU	1	\$260,000	\$260,000
113	PACE Finance Corporation	1	\$250,000	\$250,000
114	Atlantic Capital Bank, National Association	1	\$225,000	\$225,000
115	Plumas Bank	1	\$212,000	\$212,000
116	Woori America Bank	1	\$200,000	\$200,000
117	Bank Rhode Island	1	\$175,000	\$175,000
118	Community Valley Bank	1	\$160,200	\$160,200
119	CommerceWest Bank	1	\$150,000	\$150,000
120	Central Bank	1	\$133,600	\$133,600
121	Flagstar Bank, FSB	1	\$50,000	\$50,000
122	Bridge Bank, A Division of Western Alliance Bank	1	\$37,000	\$37,000
123	Washington Trust Bank	1	\$18,000	\$18,000
TOTALS:		1,429	\$921,819,800	\$645,080