

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2018 LENDER RANKINGS  
AS OF 8/31/18**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 U.S. BANK, N.A.**  
**163**  
**\$33,395,800**

**#2 WELLS FARGO BANK, N.A.**  
**157**  
**\$62,713,900**

**#3 CDC Small Business Finance**  
**111**  
**\$70,579,800**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>U.S. Bank, National Association</b>	<b>163</b>	<b>\$33,395,800</b>	<b>\$204,882</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>157</b>	<b>\$62,713,900</b>	<b>\$399,452</b>
<b>3</b>	<b>CDC Small Business Finance Corporation</b>	<b>111</b>	<b>\$70,579,800</b>	<b>\$635,854</b>
4	JPMorgan Chase Bank, National Association	110	\$30,463,200	\$276,938
5	Bank of Hope	74	\$30,124,500	\$407,088
6	Business Finance Capital	46	\$42,818,000	\$930,826
7	Citizens Business Bank	39	\$24,944,000	\$639,590
8	Compass Bank	36	\$12,766,000	\$354,611
9	Celtic Bank Corporation	36	\$9,746,900	\$270,747
10	Bank of the West	32	\$33,974,200	\$1,061,694
11	Independence Bank	32	\$3,575,000	\$111,719
12	Pacific West Certified Development Corporat	30	\$29,841,000	\$994,700
13	California Statewide Certified Development	28	\$28,083,000	\$1,002,964
14	First Home Bank	28	\$6,990,000	\$249,643
15	East West Bank	24	\$16,491,000	\$687,125
16	Live Oak Banking Company	23	\$30,687,500	\$1,334,239
17	Southland Economic Development Corporation	23	\$25,019,000	\$1,087,783
18	Harvest Small Business Finance, LLC	22	\$29,166,700	\$1,325,759
19	Seacoast Commerce Bank	22	\$22,768,900	\$1,034,950
20	Stearns Bank National Association	22	\$10,604,500	\$482,023
21	BSD Capital, LLC dba Lendistry	22	\$3,785,800	\$172,082
22	Mortgage Capital Development Corporation	21	\$24,166,000	\$1,150,762
23	AMPAC Tri-State CDC, Inc.	20	\$25,942,000	\$1,297,100
24	MUFG Union Bank, National Association	20	\$25,820,000	\$1,291,000
25	American Business Bank	19	\$12,761,400	\$671,653
26	Hanmi Bank	19	\$6,505,000	\$342,368
27	Open Bank	18	\$29,556,000	\$1,642,000
28	Zions Bank, A Division of	18	\$9,953,100	\$552,950
29	US Metro Bank	17	\$20,021,000	\$1,177,706
30	Commonwealth Business Bank	17	\$8,059,000	\$474,059
31	Pacific Premier Bank	14	\$19,656,100	\$1,404,007
32	Pacific City Bank	14	\$13,518,000	\$965,571
33	Newtek Small Business Finance, Inc.	13	\$4,549,700	\$349,977
34	CalPrivate Bank	12	\$22,606,400	\$1,883,867
35	First Choice Bank	12	\$17,095,300	\$1,424,608
36	Readycap Lending, LLC	12	\$10,164,300	\$847,025
37	Umpqua Bank	12	\$9,676,600	\$806,383
38	Uniti Bank	12	\$4,043,000	\$336,917
39	Banner Bank	12	\$3,407,500	\$283,958
40	Bank of Southern California, National Assoc	11	\$9,418,300	\$856,209
41	Spirit of Texas Bank, SSB	11	\$2,631,800	\$239,255

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Poppy Bank	10	\$14,552,700	\$1,455,270
43	Bank of America, National Association	10	\$11,375,400	\$1,137,540
44	Cathay Bank	10	\$11,298,700	\$1,129,870
45	Partners Bank of California	10	\$4,723,500	\$472,350
46	Pacific Enterprise Bank	9	\$7,482,000	\$831,333
47	American Continental Bank	9	\$6,465,500	\$718,389
48	Manufacturers Bank	9	\$6,255,000	\$695,000
49	Citibank, N.A.	9	\$4,988,000	\$554,222
50	First Foundation Bank	9	\$4,190,000	\$465,556
51	First Bank	8	\$8,546,300	\$1,068,288
52	Commercial Bank of California	8	\$8,199,300	\$1,024,913
53	Kinecta FCU	8	\$6,501,400	\$812,675
54	Banc of California, National Association	8	\$6,288,000	\$786,000
55	City National Bank	8	\$5,110,000	\$638,750
56	Comerica Bank	8	\$2,065,000	\$258,125
57	Enterprise Funding Corporation	7	\$9,269,000	\$1,324,143
58	Hana Small Business Lending, Inc.	7	\$6,833,000	\$976,143
59	Sunwest Bank	7	\$6,623,700	\$946,243
60	Seacoast National Bank	7	\$1,358,000	\$194,000
61	United Midwest Savings Bank, National Assoc	7	\$1,323,000	\$189,000
62	United Pacific Bank	6	\$14,045,000	\$2,340,833
63	CenterStone SBA Lending, Inc.	6	\$13,699,000	\$2,283,167
64	New Omni Bank, National Association	6	\$2,484,000	\$414,000
65	Five Star Bank	6	\$1,440,000	\$240,000
66	Byline Bank	5	\$9,978,000	\$1,995,600
67	First General Bank	5	\$6,160,000	\$1,232,000
68	California International Bank, A National B	5	\$4,016,600	\$803,320
69	Citizens Bank	5	\$3,303,500	\$660,700
70	GBC International Bank	5	\$2,682,700	\$536,540
71	Meadows Bank	4	\$7,278,700	\$1,819,675
72	BankUnited, National Association	4	\$3,935,200	\$983,800
73	Pacific Western Bank	4	\$3,907,000	\$976,750
74	Crossroads Small Business Solutions, LLC	4	\$3,628,500	\$907,125
75	Pacific Alliance Bank	4	\$3,037,000	\$759,250
76	State Bank and Trust Company	4	\$1,196,000	\$299,000
77	Main Street Launch	4	\$560,000	\$140,000
78	Shinhan Bank America	3	\$4,870,000	\$1,623,333
79	United Business Bank	3	\$4,795,000	\$1,598,333
80	The Bancorp Bank	3	\$3,295,900	\$1,098,633
81	Advantage Certified Development Corporation	3	\$2,192,000	\$730,667
82	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
83	Pacific Mercantile Bank	3	\$1,455,400	\$485,133
84	Nano Banc	3	\$700,000	\$233,333
85	CIT Bank	2	\$5,289,000	\$2,644,500
86	Bay Area Employment Development Company	2	\$3,022,000	\$1,511,000
87	Community Valley Bank	2	\$1,072,500	\$536,250
88	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
89	EverTrust Bank	2	\$950,000	\$475,000
90	United Community Bank	2	\$917,000	\$458,500
91	FinWise Bank	2	\$750,000	\$375,000
92	Wallis State Bank	2	\$730,000	\$365,000
93	International City Bank	2	\$605,000	\$302,500
94	Woori America Bank	2	\$530,000	\$265,000
95	Crestmark Bank	2	\$365,000	\$182,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Valley Economic Development Corp.	2	\$250,000	\$125,000
97	Pinnacle Bank	1	\$5,000,000	\$5,000,000
98	Radius Bank	1	\$4,955,000	\$4,955,000
99	Royal Business Bank	1	\$4,844,000	\$4,844,000
100	Silvergate Bank	1	\$4,500,000	\$4,500,000
101	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
102	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
103	West Valley National Bank	1	\$1,000,000	\$1,000,000
104	KeyPoint CU	1	\$990,000	\$990,000
105	Opus Bank	1	\$940,000	\$940,000
106	Beacon Business Bank, National Association	1	\$933,000	\$933,000
107	So Cal CDC	1	\$873,000	\$873,000
108	Suncrest Bank	1	\$813,500	\$813,500
109	Bank of American Fork, A Division of	1	\$740,000	\$740,000
110	CommerceWest Bank	1	\$707,000	\$707,000
111	Home Bank of California	1	\$700,000	\$700,000
112	First Bank Financial Centre	1	\$671,200	\$671,200
113	California Bank of Commerce	1	\$600,000	\$600,000
114	Community Commerce Bank	1	\$569,000	\$569,000
115	California CU	1	\$465,000	\$465,000
116	Mohave State Bank	1	\$445,000	\$445,000
117	First Financial Bank	1	\$350,000	\$350,000
118	Midwest Regional Bank	1	\$345,000	\$345,000
119	San Fernando Valley Small Business Developm	1	\$316,000	\$316,000
120	Florida Capital Bank, National Association	1	\$300,000	\$300,000
121	Redding Bank of Commerce	1	\$250,000	\$250,000
122	Gulf Coast Bank and Trust Company	1	\$234,000	\$234,000
123	West Town Bank & Trust	1	\$215,000	\$215,000
124	Rabobank, National Association	1	\$200,000	\$200,000
125	CTBC Bank Corp. (USA).	1	\$160,000	\$160,000
126		0		
	<b>TOTALS:</b>	<b>1,703</b>	<b>\$1,122,483,400</b>	<b>\$659,121</b>