

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 08/31/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
193
\$32,609,900

#2 WELLS FARGO BANK, N.A.
118
\$28,970,800

#3 CDC SMALL BUSINESS FINANCE
95
\$50,207,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	193	\$32,609,900	\$168,963
2	Wells Fargo Bank, National Association	118	\$28,970,800	\$245,515
3	CDC Small Business Finance Corporation	95	\$50,207,000	\$528,495
4	JPMorgan Chase Bank, National Association	88	\$22,376,000	\$254,273
5	Bank of Hope	68	\$27,704,000	\$407,412
6	Business Finance Capital	60	\$61,904,000	\$1,031,733
7	First Home Bank	53	\$12,889,000	\$243,189
8	California Statewide Certified Development	41	\$46,484,000	\$1,133,756
9	Bank of the West	35	\$21,857,400	\$624,497
10	Commonwealth Business Bank	31	\$26,342,000	\$849,742
11	Southland Economic Development Corporation	30	\$23,008,000	\$766,933
12	MUFG Union Bank, National Association	28	\$31,653,500	\$1,130,482
13	Mortgage Capital Development Corporation dba TMC Financing	26	\$26,286,000	\$1,011,000
14	Zions Bancorporation, N.A. dba California Bank & Trust	25	\$10,827,800	\$433,112
15	Independence Bank	25	\$3,325,000	\$133,000
16	Live Oak Banking Company	23	\$31,835,500	\$1,384,152
17	AMPAC Tri-State CDC, Inc.	23	\$29,258,000	\$1,272,087
18	Umpqua Bank	23	\$15,460,600	\$672,200
19	Newtek Small Business Finance, Inc.	21	\$9,241,400	\$440,067
20	Bank of America, National Association	20	\$10,504,600	\$525,230
21	Hanmi Bank	20	\$4,319,000	\$215,950
22	Harvest Small Business Finance, LLC	18	\$19,438,700	\$1,079,928
23	Stearns Bank National Association	18	\$9,079,000	\$504,389
24	Celtic Bank Corporation	17	\$11,240,600	\$661,212
25	Five Star Bank	16	\$3,327,000	\$207,938
26	First Choice Bank	15	\$19,542,700	\$1,302,847
27	So Cal CDC	15	\$15,683,000	\$1,045,533
28	United Business Bank	15	\$5,038,000	\$335,867
29	Seacoast Commerce Bank	14	\$12,256,300	\$875,450
30	American Business Bank	14	\$7,662,500	\$547,321
31	Comerica Bank	14	\$1,626,000	\$116,143
32	Pacific City Bank	13	\$11,306,500	\$869,731
33	East West Bank	13	\$6,329,000	\$486,846
34	Banner Bank	13	\$4,060,400	\$312,338
35	United Midwest Savings Bank, National Association	13	\$1,915,000	\$147,308
36	Readycap Lending, LLC	12	\$13,941,000	\$1,161,750
37	Centerstone SBA Lending, Inc.	11	\$14,539,000	\$1,321,727
38	US Metro Bank	11	\$12,630,700	\$1,148,245
39	Cadence Bank, National Association	11	\$2,625,000	\$238,636
40	Poppy Bank	10	\$19,118,200	\$1,911,820
41	CalPrivate Bank	10	\$13,473,800	\$1,347,380

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Open Bank	10	\$12,395,500	\$1,239,550
43	VelocitySBA, LLC	10	\$11,070,000	\$1,107,000
44	BSD Capital, LLC dba Lendistry	10	\$2,126,300	\$212,630
45	First Bank	9	\$5,560,800	\$617,867
46	Pacific Enterprise Bank	8	\$8,370,000	\$1,046,250
47	Advantage Certified Development Corporation	7	\$10,898,000	\$1,556,857
48	Enterprise Funding Corporation	7	\$7,300,000	\$1,042,857
49	Manufacturers Bank	7	\$4,541,000	\$648,714
50	Commercial Bank of California	6	\$9,270,000	\$1,545,000
51	Pacific Premier Bank	6	\$9,236,500	\$1,539,417
52	Cathay Bank	6	\$7,617,000	\$1,269,500
53	American Continental Bank	6	\$6,821,000	\$1,136,833
54	GBC International Bank	6	\$4,673,400	\$778,900
55	EverTrust Bank	6	\$4,054,000	\$675,667
56	Compass Bank	6	\$3,296,500	\$549,417
57	Sunwest Bank	5	\$9,695,000	\$1,939,000
58	California International Bank, A National Banking Association	5	\$5,854,000	\$1,170,800
59	New Omni Bank, National Association	5	\$3,580,000	\$716,000
60	First General Bank	5	\$3,331,000	\$666,200
61	Kinecta FCU	5	\$1,245,000	\$249,000
62	Spirit of Texas Bank, SSB	5	\$1,179,100	\$235,820
63	Hana Small Business Lending, Inc.	4	\$9,580,000	\$2,395,000
64	Mission Valley Bank	4	\$4,820,000	\$1,205,000
65	Byline Bank	4	\$4,365,000	\$1,091,250
66	Pacific Alliance Bank	4	\$3,467,000	\$866,750
67	Pacific Mercantile Bank	4	\$3,055,700	\$763,925
68	Main Street Launch	4	\$670,000	\$167,500
69	Pinnacle Bank	3	\$7,195,000	\$2,398,333
70	Rabobank, National Association	3	\$5,728,000	\$1,909,333
71	The Bancorp Bank	3	\$5,479,500	\$1,826,500
72	Shinhan Bank America	3	\$4,955,000	\$1,651,667
73	Beacon Business Bank, National Association	3	\$4,122,000	\$1,374,000
74	Pacific Western Bank	3	\$3,821,100	\$1,273,700
75	City National Bank	3	\$3,611,000	\$1,203,667
76	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
77	CRF Small Business Loan Company, LLC	3	\$1,913,000	\$637,667
78	BankUnited, National Association	3	\$1,759,000	\$586,333
79	Citibank, N.A.	3	\$1,063,000	\$354,333
80	Seacoast National Bank	3	\$905,000	\$301,667
81	PromiseOne Bank	2	\$6,060,000	\$3,030,000
82	First Financial Bank	2	\$4,515,000	\$2,257,500
83	Bay Area Employment Development Company	2	\$4,186,000	\$2,093,000
84	First Chatham Bank	2	\$3,816,000	\$1,908,000
85	River Valley Bank	2	\$2,730,900	\$1,365,450
86	Berkshire Bank	2	\$2,380,000	\$1,190,000
87	First Savings Bank	2	\$2,353,000	\$1,176,500
88	EH National Bank	2	\$1,338,000	\$669,000
89	Citizens Bank	2	\$856,000	\$428,000
90	Stone Bank	2	\$662,800	\$331,400
91	Mega Bank	2	\$340,000	\$170,000
92	American Plus Bank, National Association	1	\$5,000,000	\$5,000,000
93	US Eagle FCU	1	\$5,000,000	\$5,000,000
94	First IC Bank	1	\$4,750,000	\$4,750,000
95	T Bank, National Association	1	\$4,495,000	\$4,495,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Summit State Bank	1	\$3,875,000	\$3,875,000
97	CIBC Bank USA	1	\$2,336,000	\$2,336,000
98	Touchmark National Bank	1	\$2,100,000	\$2,100,000
99	Evolve Bank & Trust	1	\$1,222,000	\$1,222,000
100	Bank of Southern California, National Association	1	\$1,035,000	\$1,035,000
101	California Bank of Commerce	1	\$1,000,000	\$1,000,000
102	KeyPoint CU	1	\$825,000	\$825,000
103	Citizens Business Bank	1	\$823,000	\$823,000
104	Southwestern National Bank	1	\$730,000	\$730,000
105	FirstBank	1	\$722,100	\$722,100
106	International City Bank	1	\$710,000	\$710,000
107	CIT Bank	1	\$703,000	\$703,000
108	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
109	First Bank Financial Centre	1	\$552,500	\$552,500
110	First Foundation Bank	1	\$440,000	\$440,000
111	Wallis Bank	1	\$433,000	\$433,000
112	Superior California Economic Development, I	1	\$372,000	\$372,000
113	Florida Capital Bank, National Association	1	\$350,000	\$350,000
114	HomeStreet Bank	1	\$340,000	\$340,000
115	Ventura County CU	1	\$260,000	\$260,000
116	PACE Finance Corporation	1	\$250,000	\$250,000
117	Atlantic Capital Bank, National Association	1	\$225,000	\$225,000
118	Plumas Bank	1	\$212,000	\$212,000
119	United Pacific Bank	1	\$200,000	\$200,000
120	Woori America Bank	1	\$200,000	\$200,000
121	Bank Rhode Island	1	\$175,000	\$175,000
122	Community Valley Bank	1	\$160,200	\$160,200
123	CommerceWest Bank	1	\$150,000	\$150,000
124	Central Bank	1	\$133,600	\$133,600
125	Flagstar Bank, FSB	1	\$50,000	\$50,000
126	Bridge Bank, A Division of Western Alliance Bank	1	\$37,000	\$37,000
127	Washington Trust Bank	1	\$18,000	\$18,000
<i>TOTALS:</i>		<i>1,577</i>	<i>\$1,003,083,400</i>	<i>\$636,071</i>