

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 9/30/18**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
182
\$36,486,500

#2 WELLS FARGO BANK, N.A.
168
\$67,002,100

#3 CDC Small Business Finance
122
\$79,888,600

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	182	\$36,486,500	\$200,475
2	Wells Fargo Bank, National Association	168	\$67,002,100	\$398,822
3	CDC Small Business Finance Corporation	122	\$79,888,600	\$654,825
4	JPMorgan Chase Bank, National Association	117	\$31,323,200	\$267,720
5	Bank of Hope	85	\$36,585,500	\$430,418
6	Business Finance Capital	48	\$45,102,000	\$939,625
7	Independence Bank	43	\$4,900,000	\$113,953
8	Citizens Business Bank	40	\$26,676,500	\$666,913
9	Celtic Bank Corporation	38	\$10,257,900	\$269,945
10	Compass Bank	37	\$12,791,000	\$345,703
11	Bank of the West	34	\$35,941,100	\$1,057,091
12	Pacific West Certified Development Corporat	33	\$32,454,000	\$983,455
13	First Home Bank	32	\$8,040,000	\$251,250
14	California Statewide Certified Development	31	\$30,726,000	\$991,161
15	Stearns Bank National Association	27	\$14,672,000	\$543,407
16	Harvest Small Business Finance, LLC	26	\$32,777,700	\$1,260,681
17	East West Bank	26	\$16,716,000	\$642,923
18	Seacoast Commerce Bank	25	\$27,344,800	\$1,093,792
19	Southland Economic Development Corporation	25	\$26,752,000	\$1,070,080
20	Commonwealth Business Bank	25	\$16,357,000	\$654,280
21	BSD Capital, LLC dba Lendistry	24	\$4,095,800	\$170,658
22	Live Oak Banking Company	23	\$30,687,500	\$1,334,239
23	Mortgage Capital Development Corporation	23	\$28,175,000	\$1,225,000
24	American Business Bank	23	\$14,546,400	\$632,452
25	AMPAC Tri-State CDC, Inc.	22	\$26,807,000	\$1,218,500
26	MUFG Union Bank, National Association	21	\$28,067,000	\$1,336,524
27	Hanmi Bank	21	\$7,242,000	\$344,857
28	Open Bank	19	\$29,706,000	\$1,563,474
29	Zions Bank, A Division of	18	\$9,953,100	\$552,950
30	First Choice Bank	17	\$20,405,800	\$1,200,341
31	US Metro Bank	17	\$20,021,000	\$1,177,706
32	CalPrivate Bank	15	\$26,186,700	\$1,745,780
33	Pacific Premier Bank	15	\$20,653,100	\$1,376,873
34	Pacific City Bank	14	\$13,518,000	\$965,571
35	Readycap Lending, LLC	14	\$12,078,300	\$862,736
36	Uniti Bank	14	\$4,705,000	\$336,071
37	Newtek Small Business Finance, Inc.	13	\$4,549,700	\$349,977
38	Banner Bank	13	\$3,457,500	\$265,962
39	Cathay Bank	12	\$12,213,700	\$1,017,808
40	Bank of America, National Association	12	\$11,820,800	\$985,067
41	First Bank	12	\$11,382,200	\$948,517

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Pacific Enterprise Bank	12	\$9,747,000	\$812,250
43	Umpqua Bank	12	\$9,676,600	\$806,383
44	Partners Bank of California	12	\$5,255,000	\$437,917
45	Bank of Southern California, National Assoc	11	\$9,418,300	\$856,209
46	Manufacturers Bank	11	\$6,628,000	\$602,545
47	Spirit of Texas Bank, SSB	11	\$2,631,800	\$239,255
48	Poppy Bank	10	\$14,552,700	\$1,455,270
49	Kinecta FCU	10	\$6,901,400	\$690,140
50	American Continental Bank	9	\$6,465,500	\$718,389
51	Citibank, N.A.	9	\$4,988,000	\$554,222
52	First Foundation Bank	9	\$4,190,000	\$465,556
53	Comerica Bank	9	\$2,315,000	\$257,222
54	Seacoast National Bank	9	\$1,948,000	\$216,444
55	Commercial Bank of California	8	\$8,199,300	\$1,024,913
56	Hana Small Business Lending, Inc.	8	\$7,193,000	\$899,125
57	Banc of California, National Association	8	\$6,288,000	\$786,000
58	City National Bank	8	\$5,110,000	\$638,750
59	United Midwest Savings Bank, National Assoc	8	\$1,473,000	\$184,125
60	Enterprise Funding Corporation	7	\$9,269,000	\$1,324,143
61	Sunwest Bank	7	\$6,623,700	\$946,243
62	GBC International Bank	7	\$5,182,700	\$740,386
63	New Omni Bank, National Association	7	\$2,834,000	\$404,857
64	United Pacific Bank	6	\$14,045,000	\$2,340,833
65	Centerstone SBA Lending, Inc.	6	\$13,699,000	\$2,283,167
66	First General Bank	6	\$6,285,000	\$1,047,500
67	Citizens Bank	6	\$4,971,500	\$828,583
68	Five Star Bank	6	\$1,440,000	\$240,000
69	Byline Bank	5	\$9,978,000	\$1,995,600
70	Meadows Bank	5	\$7,541,800	\$1,508,360
71	BankUnited, National Association	5	\$5,253,200	\$1,050,640
72	California International Bank, A National B	5	\$4,016,600	\$803,320
73	State Bank and Trust Company	5	\$1,546,000	\$309,200
74	Main Street Launch	5	\$810,000	\$162,000
75	Pacific Western Bank	4	\$3,907,000	\$976,750
76	United Community Bank	4	\$3,677,000	\$919,250
77	Crossroads Small Business Solutions, LLC	4	\$3,628,500	\$907,125
78	Pacific Alliance Bank	4	\$3,037,000	\$759,250
79	Shinhan Bank America	3	\$4,870,000	\$1,623,333
80	United Business Bank	3	\$4,795,000	\$1,598,333
81	The Bancorp Bank	3	\$3,295,900	\$1,098,633
82	Advantage Certified Development Corporation	3	\$2,192,000	\$730,667
83	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
84	Pacific Mercantile Bank	3	\$1,455,400	\$485,133
85	Nano Banc	3	\$700,000	\$233,333
86	Pinnacle Bank	2	\$8,995,000	\$4,497,500
87	CIT Bank	2	\$5,289,000	\$2,644,500
88	First Financial Bank	2	\$4,600,000	\$2,300,000
89	Bay Area Employment Development Company	2	\$3,022,000	\$1,511,000
90	Community Valley Bank	2	\$1,072,500	\$536,250
91	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
92	EverTrust Bank	2	\$950,000	\$475,000
93	FinWise Bank	2	\$750,000	\$375,000
94	Wallis State Bank	2	\$730,000	\$365,000
95	International City Bank	2	\$605,000	\$302,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
96	Woori America Bank	2	\$530,000	\$265,000
97	Crestmark Bank, A Division of	2	\$365,000	\$182,500
98	Valley Economic Development Corp.	2	\$250,000	\$125,000
99	Radius Bank	1	\$4,955,000	\$4,955,000
100	Royal Business Bank	1	\$4,844,000	\$4,844,000
101	Silvergate Bank	1	\$4,500,000	\$4,500,000
102	T Bank, National Association	1	\$2,272,000	\$2,272,000
103	Horizon Community Bank	1	\$1,830,000	\$1,830,000
104	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
105	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
106	West Valley National Bank	1	\$1,000,000	\$1,000,000
107	KeyPoint CU	1	\$990,000	\$990,000
108	Opus Bank	1	\$940,000	\$940,000
109	Beacon Business Bank, National Association	1	\$933,000	\$933,000
110	So Cal CDC	1	\$873,000	\$873,000
111	Suncrest Bank	1	\$813,500	\$813,500
112	Bank of American Fork, A Division of	1	\$740,000	\$740,000
113	CommerceWest Bank	1	\$707,000	\$707,000
114	Home Bank of California	1	\$700,000	\$700,000
115	First Bank Financial Centre	1	\$671,200	\$671,200
116	California Bank of Commerce	1	\$600,000	\$600,000
117	Community Commerce Bank	1	\$569,000	\$569,000
118	California CU	1	\$465,000	\$465,000
119	Mohave State Bank	1	\$445,000	\$445,000
120	American Plus Bank, National Association	1	\$400,000	\$400,000
121	Fidelity Bank	1	\$376,500	\$376,500
122	Midwest Regional Bank	1	\$345,000	\$345,000
123	San Fernando Valley Small Business Developm	1	\$316,000	\$316,000
124	Florida Capital Bank, National Association	1	\$300,000	\$300,000
125	Redding Bank of Commerce	1	\$250,000	\$250,000
126	Gulf Coast Bank and Trust Company	1	\$234,000	\$234,000
127	West Town Bank & Trust	1	\$215,000	\$215,000
128	Rabobank, National Association	1	\$200,000	\$200,000
129	CTBC Bank Corp. (USA).	1	\$160,000	\$160,000
130	E-Central CU	1	\$18,600	\$18,600
	<i>TOTALS:</i>	<i>1,883</i>	<i>\$1,235,611,700</i>	<i>\$656,193</i>