

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2018 LENDER RANKINGS  
AS OF 10/31/17**



**TOP 3 LENDERS**

**#1 WELLS FARGO BANK, N.A.**  
22  
\$5,985,300

**#2 JP MORGAN CHASE BANK  
NATL ASSOC**  
12  
\$6,694,400

**#3 U.S. BANK NATIONAL ASSOC**  
12  
\$1,235,500

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>Wells Fargo Bank, National Association</b>	22	\$5,985,300	\$272,059
2	<b>JPMorgan Chase Bank, National Association</b>	12	\$6,694,400	\$557,867
3	<b>U.S. Bank National Association</b>	12	\$1,235,500	\$102,958
4	Community Bank	8	\$5,471,000	\$683,875
5	Compass Bank	7	\$608,000	\$86,857
6	Harvest Small Business Finance, LLC	6	\$7,794,700	\$1,299,117
7	California Statewide Certified Development	6	\$5,952,000	\$992,000
8	Pacific West Certified Development Corporat	6	\$5,313,000	\$885,500
9	CDC Small Business Finance Corporation	6	\$2,959,500	\$493,250
10	First Home Bank	5	\$1,485,000	\$297,000
11	Celtic Bank Corporation	4	\$1,280,300	\$320,075
12	BSD Capital, LLC dba Lendistry	4	\$545,000	\$136,250
13	Business Finance Capital	3	\$6,756,000	\$2,252,000
14	Seacoast Commerce Bank	3	\$5,502,400	\$1,834,133
15	Pacific Enterprise Bank	3	\$2,567,000	\$855,667
16	Bank of the West	3	\$2,562,500	\$854,167
17	Hanmi Bank	3	\$1,248,000	\$416,000
18	Bank of Hope	3	\$450,000	\$150,000
19	Pacific City Bank	2	\$2,635,000	\$1,317,500
20	Southland Economic Development Corporation	2	\$2,314,000	\$1,157,000
21	Mortgage Capital Development Corporation	2	\$1,993,000	\$996,500
22	Cathay Bank	2	\$1,750,000	\$875,000
23	US Metro Bank	2	\$1,620,000	\$810,000
24	Partners Bank of California	2	\$1,500,000	\$750,000
25	Stearns Bank National Association	2	\$874,200	\$437,100
26	Kinecta FCU	2	\$691,600	\$345,800
27	Banner Bank	2	\$149,900	\$74,950
28	Bank of America, National Association	1	\$2,790,000	\$2,790,000
29	Live Oak Banking Company	1	\$2,125,000	\$2,125,000
30	MUFG Union Bank, National Association	1	\$1,470,000	\$1,470,000
31	Open Bank	1	\$1,400,000	\$1,400,000
32	Plaza Bank	1	\$1,400,000	\$1,400,000
33	Newtek Small Business Finance, Inc.	1	\$1,015,700	\$1,015,700
34	CenterStone SBA Lending, Inc.	1	\$1,000,000	\$1,000,000
35	Citizens Bank	1	\$960,000	\$960,000
36	Banc of California, National Association	1	\$880,000	\$880,000
37	First General Bank	1	\$600,000	\$600,000
38	EverTrust Bank	1	\$600,000	\$600,000
39	Commonwealth Business Bank	1	\$467,000	\$467,000
40	United Midwest Savings Bank	1	\$423,000	\$423,000
41	Pacific Premier Bank	1	\$354,000	\$354,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Enterprise Funding Corporation	1	\$328,000	\$328,000
43	City National Bank	1	\$312,100	\$312,100
44	Uniti Bank	1	\$250,000	\$250,000
45	First Foundation Bank	1	\$250,000	\$250,000
46	Woori America Bank	1	\$200,000	\$200,000
47	First Choice Bank	1	\$158,000	\$158,000
48	New Omni Bank, National Association	1	\$150,000	\$150,000
49	Community Valley Bank	1	\$150,000	\$150,000
50	American Continental Bank	1	\$120,000	\$120,000
51	Bridge Bank, A Division of	1	\$100,000	\$100,000
52	Comerica Bank	1	\$80,000	\$80,000
53	East West Bank	1	\$10,000	\$10,000
	<b><i>TOTALS:</i></b>	<b><i>160</i></b>	<b><i>\$95,530,100</i></b>	<b><i>\$597,063</i></b>