

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2020 LENDER RANKINGS
AS OF 10/31/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
24
\$1,609,300

#2 WELLS FARGO BANK, N.A.
11
\$3,139,600

#3 BANK OF HOPE
11
\$1,724,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	24	\$1,609,300	\$67,054
2	Wells Fargo Bank, National Association	11	\$3,139,600	\$285,418
3	Bank of Hope	11	\$1,724,500	\$156,773
4	Bank of the West	7	\$2,823,100	\$403,300
5	CDC Small Business Finance Corporation	6	\$5,295,000	\$882,500
6	Business Finance Capital	5	\$5,236,000	\$1,047,200
7	California Statewide Certified Development	5	\$3,850,000	\$770,000
8	Bank of America, National Association	5	\$624,300	\$124,860
9	MUFG Union Bank, National Association	4	\$3,750,000	\$937,500
10	American Business Bank	4	\$2,350,000	\$587,500
11	JPMorgan Chase Bank, National Association	4	\$780,000	\$195,000
12	Umpqua Bank	3	\$5,542,200	\$1,847,400
13	Live Oak Banking Company	3	\$4,965,000	\$1,655,000
14	GBC International Bank	3	\$1,285,600	\$428,533
15	Stearns Bank National Association	3	\$787,200	\$262,400
16	First Home Bank	3	\$665,000	\$221,667
17	Harvest Small Business Finance, LLC	2	\$4,753,100	\$2,376,550
18	Enterprise Funding Corporation	2	\$2,315,000	\$1,157,500
19	Commercial Bank of California	2	\$2,155,000	\$1,077,500
20	AMPAC Tri-State CDC, Inc.	2	\$1,899,000	\$949,500
21	Compass Bank	2	\$1,410,000	\$705,000
22	US Metro Bank	2	\$1,136,000	\$568,000
23	Commonwealth Business Bank	2	\$538,000	\$269,000
24	Cadence Bank, National Association	2	\$460,000	\$230,000
25	Newtek Small Business Finance, Inc.	2	\$325,000	\$162,500
26	Comerica Bank	2	\$290,000	\$145,000
27	Sunwest Bank	1	\$2,445,000	\$2,445,000
28	First General Bank	1	\$2,350,000	\$2,350,000
29	IncredibleBank	1	\$2,072,000	\$2,072,000
30	First Choice Bank	1	\$1,451,000	\$1,451,000
31	Woori America Bank	1	\$1,450,000	\$1,450,000
32	First Bank	1	\$746,900	\$746,900
33	CalPrivate Bank	1	\$467,500	\$467,500
34	Meadows Bank	1	\$450,000	\$450,000
35	Pacific Enterprise Bank	1	\$400,000	\$400,000
36	EH National Bank	1	\$395,000	\$395,000
37	Readycap Lending, LLC	1	\$350,000	\$350,000
38	City National Bank	1	\$310,300	\$310,300
39	Cathay Bank	1	\$294,000	\$294,000
40	American Continental Bank	1	\$285,000	\$285,000
41	Mortgage Capital Development Corporation dba TMC Financing	1	\$258,000	\$258,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	United Business Bank	1	\$250,000	\$250,000
43	Hanmi Bank	1	\$200,000	\$200,000
44	Five Star Bank	1	\$200,000	\$200,000
45	West Town Bank & Trust	1	\$200,000	\$200,000
46	Seacoast National Bank	1	\$200,000	\$200,000
47	Fresno First Bank	1	\$169,000	\$169,000
48	Celtic Bank Corporation	1	\$150,000	\$150,000
49	BSD Capital, LLC dba Lendistry	1	\$105,000	\$105,000
50	Banner Bank	1	\$100,000	\$100,000
51		0		
<i>TOTALS:</i>		<i>145</i>	<i>\$75,006,600</i>	<i>\$517,287</i>