

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 11/30/17**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
33
\$8,154,500

**#2 JP MORGAN CHASE BANK
NATL ASSOC**
26
\$13,139,500

#3 U.S. BANK NATIONAL ASSOC
21
\$2,902,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Wells Fargo Bank, National Association	33	\$8,154,500	\$247,106
2	JPMorgan Chase Bank, National Association	26	\$13,139,500	\$505,365
3	U.S. Bank National Association	21	\$2,902,500	\$138,214
4	Compass Bank	17	\$4,922,000	\$289,529
5	Community Bank	15	\$9,426,800	\$628,453
6	Business Finance Capital	12	\$13,876,000	\$1,156,333
7	Pacific West Certified Development Corporat	12	\$9,748,000	\$812,333
8	CDC Small Business Finance Corporation	11	\$5,789,000	\$526,273
9	Harvest Small Business Finance, LLC	9	\$10,151,700	\$1,127,967
10	First Home Bank	9	\$2,485,000	\$276,111
11	California Statewide Certified Development	8	\$8,441,000	\$1,055,125
12	Celtic Bank Corporation	7	\$1,825,300	\$260,757
13	BSD Capital, LLC dba Lendistry	7	\$1,145,000	\$163,571
14	Seacoast Commerce Bank	6	\$8,073,400	\$1,345,567
15	East West Bank	6	\$1,089,000	\$181,500
16	Bank of Hope	6	\$870,000	\$145,000
17	Cathay Bank	5	\$7,832,000	\$1,566,400
18	US Metro Bank	5	\$3,320,500	\$664,100
19	Partners Bank of California	5	\$3,000,000	\$600,000
20	Kinecta FCU	4	\$3,416,400	\$854,100
21	Bank of the West	4	\$2,687,500	\$671,875
22	Newtek Small Business Finance, Inc.	4	\$1,711,700	\$427,925
23	Hanmi Bank	4	\$1,268,000	\$317,000
24	First Choice Bank	3	\$6,571,500	\$2,190,500
25	Commercial Bank of California	3	\$3,286,500	\$1,095,500
26	Southland Economic Development Corporation	3	\$2,724,000	\$908,000
27	Pacific Enterprise Bank	3	\$2,567,000	\$855,667
28	Open Bank	3	\$2,494,000	\$831,333
29	Mortgage Capital Development Corporation	3	\$2,290,000	\$763,333
30	Banner Bank	3	\$1,709,900	\$569,967
31	CenterStone SBA Lending, Inc.	2	\$4,900,000	\$2,450,000
32	First Bank	2	\$3,468,900	\$1,734,450
33	Live Oak Banking Company	2	\$3,325,000	\$1,662,500
34	Banc of California, National Association	2	\$3,205,000	\$1,602,500
35	MUFG Union Bank, National Association	2	\$2,745,000	\$1,372,500
36	Readycap Lending, LLC	2	\$2,675,200	\$1,337,600
37	Pacific City Bank	2	\$2,635,000	\$1,317,500
38	Zions Bank, A Division of	2	\$2,348,000	\$1,174,000
39	Pacific Premier Bank	2	\$1,754,000	\$877,000
40	Enterprise Funding Corporation	2	\$1,648,000	\$824,000
41	Citizens Bank	2	\$1,267,500	\$633,750

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	United Community Bank	2	\$917,000	\$458,500
43	Stearns Bank National Association	2	\$874,200	\$437,100
44	United Midwest Savings Bank	2	\$573,000	\$286,500
45	United Pacific Bank	1	\$5,000,000	\$5,000,000
46	Byline Bank	1	\$4,900,000	\$4,900,000
47	Bank of America, National Association	1	\$2,790,000	\$2,790,000
48	Shinhan Bank America	1	\$2,060,000	\$2,060,000
49	Pacific Alliance Bank	1	\$1,200,000	\$1,200,000
50	Bank of Southern California, National Assoc	1	\$1,170,000	\$1,170,000
51	Opus Bank	1	\$940,000	\$940,000
52	Trans-Pacific National Bank	1	\$933,000	\$933,000
53	GBC International Bank	1	\$816,000	\$816,000
54	Pacific Western Bank	1	\$638,000	\$638,000
55	EverTrust Bank	1	\$600,000	\$600,000
56	First General Bank	1	\$600,000	\$600,000
57	Community Commerce Bank	1	\$569,000	\$569,000
58	AMPAC Tri-State CDC, Inc.	1	\$497,000	\$497,000
59	International City Bank, National Associati	1	\$475,000	\$475,000
60	Commonwealth Business Bank	1	\$467,000	\$467,000
61	California CU	1	\$465,000	\$465,000
62	San Diego Private Bank	1	\$350,000	\$350,000
63	First-Citizens Bank & Trust Company	1	\$315,000	\$315,000
64	City National Bank	1	\$312,100	\$312,100
65	State Bank and Trust Company	1	\$276,000	\$276,000
66	First Foundation Bank	1	\$250,000	\$250,000
67	Uniti Bank	1	\$250,000	\$250,000
68	Manufacturers Bank	1	\$246,000	\$246,000
69	Rabobank, National Association	1	\$200,000	\$200,000
70	Woori America Bank	1	\$200,000	\$200,000
71	Community Valley Bank	1	\$150,000	\$150,000
72	New Omni Bank, National Association	1	\$150,000	\$150,000
73	American Continental Bank	1	\$120,000	\$120,000
74	Bridge Bank, A Division of	1	\$100,000	\$100,000
75	Comerica Bank	1	\$80,000	\$80,000
76	Citibank, N.A.	1	\$15,000	\$15,000
	TOTALS:	317	\$206,387,600	\$651,065