

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 11/30/18**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
33
\$5,267,900

#2 WELLS FARGO BANK, N.A.
23
\$5,723,000

#3 JPMORGAN CHASE BANK, N.A.
18
\$7,738,600

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	33	\$5,267,900	\$159,633
2	Wells Fargo Bank, National Association	23	\$5,723,000	\$248,826
3	JPMorgan Chase Bank, National Association	18	\$7,738,600	\$429,922
4	CDC Small Business Finance Corporation	13	\$5,929,000	\$456,077
5	Bank of Hope	12	\$2,075,000	\$172,917
6	Business Finance Capital	9	\$5,064,000	\$562,667
7	Bank of the West	9	\$3,727,700	\$414,189
8	First Home Bank	8	\$2,030,000	\$253,750
9	AMPAC Tri-State CDC, Inc.	7	\$10,204,000	\$1,457,714
10	Hanmi Bank	6	\$479,000	\$79,833
11	MUFG Union Bank, National Association	5	\$6,630,800	\$1,326,160
12	California Statewide Certified Development	5	\$5,186,000	\$1,037,200
13	Southland Economic Development Corporation	5	\$4,007,000	\$801,400
14	Zions Bancorporation, N.A. dba California Bank & Trust	5	\$636,000	\$127,200
15	Mortgage Capital Development Corporation dba TMC Financing	4	\$4,985,000	\$1,246,250
16	Live Oak Banking Company	4	\$3,144,500	\$786,125
17	Commonwealth Business Bank	4	\$2,850,000	\$712,500
18	Bank of America, National Association	4	\$2,663,800	\$665,950
19	BSD Capital, LLC dba Lendistry	4	\$1,000,000	\$250,000
20	Advantage Certified Development Corporation	3	\$5,699,000	\$1,899,667
21	CalPrivate Bank	3	\$3,348,800	\$1,116,267
22	California International Bank, A National Banking Association	3	\$3,329,000	\$1,109,667
23	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000
24	Celtic Bank Corporation	3	\$1,077,300	\$359,100
25	EverTrust Bank	3	\$1,044,000	\$348,000
26	Five Star Bank	3	\$700,000	\$233,333
27	First General Bank	3	\$580,000	\$193,333
28	Comerica Bank	3	\$450,000	\$150,000
29	NOA Bank	2	\$6,060,000	\$3,030,000
30	Poppy Bank	2	\$3,810,000	\$1,905,000
31	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
32	Enterprise Funding Corporation	2	\$1,888,000	\$944,000
33	Pacific Premier Bank	2	\$1,668,500	\$834,250
34	First Choice Bank	2	\$1,415,000	\$707,500
35	Pacific City Bank	2	\$1,408,000	\$704,000
36	Cathay Bank	2	\$1,325,000	\$662,500
37	East West Bank	2	\$1,150,000	\$575,000
38	Stearns Bank National Association	2	\$1,095,000	\$547,500
39	Pacific Mercantile Bank	2	\$840,000	\$420,000
40	GBC International Bank	2	\$754,000	\$377,000
41	US Metro Bank	2	\$488,000	\$244,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Pacific Enterprise Bank	2	\$445,000	\$222,500
43	Uniti Bank	2	\$445,000	\$222,500
44	Independence Bank	2	\$175,000	\$87,500
45	Commercial Bank of California	1	\$4,975,000	\$4,975,000
46	Sunwest Bank	1	\$4,554,000	\$4,554,000
47	So Cal CDC	1	\$3,955,000	\$3,955,000
48	Bay Area Employment Development Company	1	\$3,280,000	\$3,280,000
49	Readycap Lending, LLC	1	\$2,970,000	\$2,970,000
50	Pacific Western Bank	1	\$2,861,100	\$2,861,100
51	American Continental Bank	1	\$2,185,000	\$2,185,000
52	Pacific Alliance Bank	1	\$1,985,000	\$1,985,000
53	Centerstone SBA Lending, Inc.	1	\$1,032,000	\$1,032,000
54	Citizens Business Bank	1	\$823,000	\$823,000
55	International City Bank	1	\$710,000	\$710,000
56	American Business Bank	1	\$650,000	\$650,000
57	First Financial Bank	1	\$550,000	\$550,000
58	Open Bank	1	\$475,000	\$475,000
59	Byline Bank	1	\$430,000	\$430,000
60	Citizens Bank	1	\$381,700	\$381,700
61	Harvest Small Business Finance, LLC	1	\$356,300	\$356,300
62	Crossroads Small Business Solutions, LLC	1	\$350,000	\$350,000
63	Hana Small Business Lending, Inc.	1	\$348,000	\$348,000
64	Seacoast Commerce Bank	1	\$326,400	\$326,400
65	First Chatham Bank	1	\$262,000	\$262,000
66	Newtek Small Business Finance, Inc.	1	\$250,000	\$250,000
67	Mission Valley Bank	1	\$250,000	\$250,000
68	State Bank and Trust Company	1	\$250,000	\$250,000
69	Shinhan Bank America	1	\$173,000	\$173,000
70	City National Bank	1	\$100,000	\$100,000
71	Banner Bank	1	\$70,000	\$70,000
72	Citibank, N.A.	1	\$17,000	\$17,000
	<i>TOTALS:</i>	<i>265</i>	<i>\$158,457,400</i>	<i>\$597,952</i>