

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2020 LENDER RANKINGS
AS OF 11/30/19**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
32
\$2,892,600

#2 WELLS FARGO BANK, N.A.
17
\$5,324,500

#3 BANK OF HOPE
17
\$2,549,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	32	\$2,892,600	\$90,394
2	Wells Fargo Bank, National Association	17	\$5,324,500	\$313,206
3	Bank of Hope	17	\$2,549,500	\$149,971
4	CDC Small Business Finance Corporation	14	\$9,638,500	\$688,464
5	JPMorgan Chase Bank, National Association	12	\$1,680,300	\$140,025
6	Business Finance Capital	11	\$10,763,000	\$978,455
7	Bank of the West	9	\$4,117,600	\$457,511
8	California Statewide Certified Development	8	\$5,197,000	\$649,625
9	Five Star Bank	8	\$2,200,000	\$275,000
10	Bank of America, National Association	7	\$886,900	\$126,700
11	CalPrivate Bank	6	\$6,092,000	\$1,015,333
12	American Business Bank	6	\$4,192,500	\$698,750
13	MUFG Union Bank, National Association	5	\$8,750,000	\$1,750,000
14	Mortgage Capital Development Corporation dba TMC Financing	5	\$8,621,000	\$1,724,200
15	Hanmi Bank	5	\$3,683,000	\$736,600
16	Newtek Small Business Finance, Inc.	5	\$2,212,800	\$442,560
17	Stearns Bank National Association	5	\$1,171,700	\$234,340
18	Live Oak Banking Company	4	\$5,315,000	\$1,328,750
19	Southland Economic Development Corporation	4	\$3,710,000	\$927,500
20	AMPAC Tri-State CDC, Inc.	4	\$2,666,000	\$666,500
21	GBC International Bank	4	\$2,574,600	\$643,650
22	US Metro Bank	4	\$1,709,000	\$427,250
23	Commonwealth Business Bank	4	\$1,073,000	\$268,250
24	First Home Bank	4	\$1,015,000	\$253,750
25	Seacoast Commerce Bank	3	\$8,654,800	\$2,884,933
26	VelocitySBA, LLC	3	\$5,590,000	\$1,863,333
27	Umpqua Bank	3	\$5,542,200	\$1,847,400
28	Commercial Bank of California	3	\$2,545,000	\$848,333
29	Readycap Lending, LLC	3	\$2,373,800	\$791,267
30	Main Street Launch	3	\$700,000	\$233,333
31	Comerica Bank	3	\$415,000	\$138,333
32	Celtic Bank Corporation	3	\$380,000	\$126,667
33	Harvest Small Business Finance, LLC	2	\$4,753,100	\$2,376,550
34	First Choice Bank	2	\$2,551,000	\$1,275,500
35	Enterprise Funding Corporation	2	\$2,315,000	\$1,157,500
36	IncredibleBank	2	\$2,185,200	\$1,092,600
37	Compass Bank	2	\$1,410,000	\$705,000
38	Cathay Bank	2	\$929,000	\$464,500
39	Cadence Bank, National Association	2	\$460,000	\$230,000
40	American Continental Bank	2	\$385,000	\$192,500
41	Citibank, N.A.	2	\$135,000	\$67,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Summit State Bank	1	\$5,000,000	\$5,000,000
43	United Community Bank	1	\$3,400,000	\$3,400,000
44	CTBC Bank Corp. (USA).	1	\$3,020,000	\$3,020,000
45	Sunwest Bank	1	\$2,445,000	\$2,445,000
46	First General Bank	1	\$2,350,000	\$2,350,000
47	Manufacturers Bank	1	\$2,000,000	\$2,000,000
48	Woori America Bank	1	\$1,450,000	\$1,450,000
49	Berkshire Bank	1	\$1,178,000	\$1,178,000
50	Citizens Bank	1	\$1,055,000	\$1,055,000
51	Open Bank	1	\$1,035,000	\$1,035,000
52	East West Bank	1	\$1,000,000	\$1,000,000
53	Mission Valley Bank	1	\$987,600	\$987,600
54	First Bank	1	\$746,900	\$746,900
55	California International Bank, A National B	1	\$500,000	\$500,000
56	Meadows Bank	1	\$450,000	\$450,000
57	Pacific Enterprise Bank	1	\$400,000	\$400,000
58	EH National Bank	1	\$395,000	\$395,000
59	City National Bank	1	\$310,300	\$310,300
60	Shinhan Bank America	1	\$300,000	\$300,000
61	United Business Bank	1	\$250,000	\$250,000
62	Seacoast National Bank	1	\$200,000	\$200,000
63	West Town Bank & Trust	1	\$200,000	\$200,000
64	Fresno First Bank	1	\$169,000	\$169,000
65	First Savings Bank	1	\$150,000	\$150,000
66	United Midwest Savings Bank, National Assoc	1	\$150,000	\$150,000
67	Pacific City Bank	1	\$150,000	\$150,000
68	BSD Capital, LLC dba Lendistry	1	\$105,000	\$105,000
69	Banner Bank	1	\$100,000	\$100,000
<i>TOTALS:</i>		<i>270</i>	<i>\$168,856,400</i>	<i>\$625,394</i>