

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 12/31/17**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
50
\$19,826,200

**#2 JP MORGAN CHASE BANK
NATL ASSOC**
38
\$17,904,700

#3 U.S. BANK NATIONAL ASSOC
32
\$5,965,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Wells Fargo Bank, National Association	50	\$19,826,200	\$396,524
2	JPMorgan Chase Bank, National Association	38	\$17,904,700	\$471,176
3	U.S. Bank National Association	32	\$5,965,500	\$186,422
4	Community Bank	21	\$16,077,800	\$765,610
5	Compass Bank	19	\$5,157,000	\$271,421
6	CDC Small Business Finance Corporation	17	\$7,573,000	\$445,471
7	Bank of Hope	14	\$10,152,000	\$725,143
8	Business Finance Capital	13	\$14,593,000	\$1,122,538
9	Pacific West Certified Development Corporat	13	\$10,568,000	\$812,923
10	First Home Bank	13	\$3,005,000	\$231,154
11	Live Oak Banking Company	11	\$18,085,500	\$1,644,136
12	Harvest Small Business Finance, LLC	11	\$15,520,200	\$1,410,927
13	Bank of the West	11	\$13,367,600	\$1,215,236
14	Pacific Premier Bank	10	\$10,791,000	\$1,079,100
15	Seacoast Commerce Bank	9	\$10,769,200	\$1,196,578
16	BSD Capital, LLC dba Lendistry	9	\$1,440,000	\$160,000
17	US Metro Bank	8	\$11,550,500	\$1,443,813
18	California Statewide Certified Development	8	\$8,441,000	\$1,055,125
19	East West Bank	8	\$3,569,000	\$446,125
20	Hanmi Bank	7	\$2,913,000	\$416,143
21	Celtic Bank Corporation	7	\$1,825,300	\$260,757
22	First Choice Bank	6	\$11,607,800	\$1,934,633
23	Cathay Bank	6	\$8,349,500	\$1,391,583
24	Mortgage Capital Development Corporation	6	\$5,854,000	\$975,667
25	Readycap Lending, LLC	6	\$4,679,800	\$779,967
26	Kinecta FCU	5	\$5,416,400	\$1,083,280
27	Zions Bank, A Division of	5	\$3,519,000	\$703,800
28	Manufacturers Bank	5	\$3,279,000	\$655,800
29	Partners Bank of California	5	\$3,000,000	\$600,000
30	Enterprise Funding Corporation	4	\$6,588,000	\$1,647,000
31	Pacific City Bank	4	\$4,060,000	\$1,015,000
32	Banc of California, National Association	4	\$3,973,000	\$993,250
33	Southland Economic Development Corporation	4	\$3,590,000	\$897,500
34	Bank of Southern California, National Assoc	4	\$3,510,300	\$877,575
35	Commercial Bank of California	4	\$3,411,500	\$852,875
36	Commonwealth Business Bank	4	\$2,245,000	\$561,250
37	Stearns Bank National Association	4	\$1,922,200	\$480,550
38	Banner Bank	4	\$1,784,900	\$446,225
39	Newtek Small Business Finance, Inc.	4	\$1,711,700	\$427,925
40	Uniti Bank	4	\$1,142,000	\$285,500
41	First Bank	3	\$4,398,300	\$1,466,100

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	MUFG Union Bank, National Association	3	\$4,360,000	\$1,453,333
43	Bank of America, National Association	3	\$3,891,700	\$1,297,233
44	Pacific Enterprise Bank	3	\$2,567,000	\$855,667
45	Open Bank	3	\$2,494,000	\$831,333
46	AMPAC Tri-State CDC, Inc.	3	\$1,438,000	\$479,333
47	CenterStone SBA Lending, Inc.	2	\$4,900,000	\$2,450,000
48	Citibank, N.A.	2	\$3,015,000	\$1,507,500
49	Pacific Western Bank	2	\$1,349,500	\$674,750
50	Citizens Bank	2	\$1,267,500	\$633,750
51	Umpqua Bank	2	\$1,035,000	\$517,500
52	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
53	United Community Bank	2	\$917,000	\$458,500
54	Hana Small Business Lending, Inc.	2	\$600,000	\$300,000
55	United Midwest Savings Bank	2	\$573,000	\$286,500
56	Woori America Bank	2	\$530,000	\$265,000
57	First Foundation Bank	2	\$400,000	\$200,000
58	Spirit of Texas Bank, SSB	2	\$235,500	\$117,750
59	United Pacific Bank	1	\$5,000,000	\$5,000,000
60	Byline Bank	1	\$4,900,000	\$4,900,000
61	Meadows Bank	1	\$3,987,800	\$3,987,800
62	Shinhan Bank America	1	\$2,060,000	\$2,060,000
63	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
64	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
65	Pacific Alliance Bank	1	\$1,200,000	\$1,200,000
66	Opus Bank	1	\$940,000	\$940,000
67	Trans-Pacific National Bank	1	\$933,000	\$933,000
68	GBC International Bank	1	\$816,000	\$816,000
69	EverTrust Bank	1	\$600,000	\$600,000
70	First General Bank	1	\$600,000	\$600,000
71	Community Commerce Bank	1	\$569,000	\$569,000
72	International City Bank	1	\$475,000	\$475,000
73	California CU	1	\$465,000	\$465,000
74	San Diego Private Bank	1	\$350,000	\$350,000
75	City National Bank	1	\$312,100	\$312,100
76	State Bank and Trust Company	1	\$276,000	\$276,000
77	Rabobank, National Association	1	\$200,000	\$200,000
78	Community Valley Bank	1	\$150,000	\$150,000
79	New Omni Bank, National Association	1	\$150,000	\$150,000
80	American Business Bank	1	\$125,000	\$125,000
81	American Continental Bank	1	\$120,000	\$120,000
82	Bridge Bank, A Division of	1	\$100,000	\$100,000
83	Comerica Bank	1	\$80,000	\$80,000
	TOTALS:	484	\$351,298,000	\$725,822