

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2019 LENDER RANKINGS
AS OF 12/31/18**



U.S. Small Business
Administration

TOP 3 LENDERS

#1 U.S. BANK, N.A.
45
\$12,433,300

#2 WELLS FARGO BANK, N.A.
34
\$15,657,700

#3 JPMORGAN CHASE BANK, N.A.
25
\$9,571,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. Bank, National Association	45	\$12,433,300	\$276,296
2	Wells Fargo Bank, National Association	34	\$15,657,700	\$460,521
3	JPMorgan Chase Bank, National Association	25	\$9,571,000	\$382,840
4	CDC Small Business Finance Corporation	21	\$11,767,700	\$560,367
5	Bank of the West	15	\$7,434,500	\$495,633
6	Bank of Hope	14	\$5,413,000	\$386,643
7	Business Finance Capital	12	\$8,231,000	\$685,917
8	First Home Bank	12	\$2,840,000	\$236,667
9	MUFG Union Bank, National Association	9	\$13,134,800	\$1,459,422
10	Southland Economic Development Corporation	8	\$7,312,000	\$914,000
11	California Statewide Certified Development	8	\$7,272,000	\$909,000
12	Celtic Bank Corporation	8	\$1,612,300	\$201,538
13	First Choice Bank	7	\$10,981,000	\$1,568,714
14	AMPAC Tri-State CDC, Inc.	7	\$10,204,000	\$1,457,714
15	Commonwealth Business Bank	7	\$8,122,000	\$1,160,286
16	Zions Bancorporation, N.A. dba California Bank & Trust	7	\$686,000	\$98,000
17	Mortgage Capital Development Corporation dba TMC Financing	6	\$6,628,000	\$1,104,667
18	Harvest Small Business Finance, LLC	6	\$6,203,100	\$1,033,850
19	Live Oak Banking Company	6	\$5,527,500	\$921,250
20	Seacoast Commerce Bank	6	\$4,597,900	\$766,317
21	Bank of America, National Association	6	\$3,305,800	\$550,967
22	American Business Bank	6	\$3,168,500	\$528,083
23	Hanmi Bank	6	\$479,000	\$79,833
24	Pacific Enterprise Bank	5	\$1,880,000	\$376,000
25	BSD Capital, LLC dba Lendistry	5	\$1,100,000	\$220,000
26	US Metro Bank	4	\$4,541,000	\$1,135,250
27	So Cal CDC	4	\$4,502,000	\$1,125,500
28	Byline Bank	4	\$4,365,000	\$1,091,250
29	CalPrivate Bank	4	\$3,848,800	\$962,200
30	Crossroads Small Business Solutions, LLC	4	\$3,031,000	\$757,750
31	Uniti Bank	4	\$1,592,000	\$398,000
32	State Bank and Trust Company	4	\$960,000	\$240,000
33	United Midwest Savings Bank, National Association	4	\$600,000	\$150,000
34	Independence Bank	4	\$375,000	\$93,750
35	Advantage Certified Development Corporation	3	\$5,699,000	\$1,899,667
36	Centerstone SBA Lending, Inc.	3	\$4,242,000	\$1,414,000
37	Readycap Lending, LLC	3	\$3,936,000	\$1,312,000
38	Pacific City Bank	3	\$3,766,000	\$1,255,333
39	California International Bank, A National Banking Association	3	\$3,329,000	\$1,109,667
40	Manufacturers Bank	3	\$3,100,000	\$1,033,333
41	Pacific West Certified Development Corporation	3	\$2,772,000	\$924,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	BankUnited, National Association	3	\$1,759,000	\$586,333
43	Stearns Bank National Association	3	\$1,295,000	\$431,667
44	Open Bank	3	\$1,247,500	\$415,833
45	EverTrust Bank	3	\$1,044,000	\$348,000
46	Newtek Small Business Finance, Inc.	3	\$920,000	\$306,667
47	Five Star Bank	3	\$700,000	\$233,333
48	Kinecta FCU	3	\$606,000	\$202,000
49	First General Bank	3	\$580,000	\$193,333
50	Comerica Bank	3	\$450,000	\$150,000
51	NOA Bank	2	\$6,060,000	\$3,030,000
52	Sunwest Bank	2	\$5,914,000	\$2,957,000
53	Shinhan Bank America	2	\$4,283,000	\$2,141,500
54	Hana Small Business Lending, Inc.	2	\$4,058,000	\$2,029,000
55	Poppy Bank	2	\$3,810,000	\$1,905,000
56	Pinnacle Bank	2	\$3,200,000	\$1,600,000
57	Beacon Business Bank, National Association	2	\$2,917,000	\$1,458,500
58	New Omni Bank, National Association	2	\$2,580,000	\$1,290,000
59	Berkshire Bank	2	\$2,380,000	\$1,190,000
60	Enterprise Funding Corporation	2	\$1,888,000	\$944,000
61	CRF Small Business Loan Company, LLC	2	\$1,763,000	\$881,500
62	Pacific Premier Bank	2	\$1,668,500	\$834,250
63	Cathay Bank	2	\$1,325,000	\$662,500
64	East West Bank	2	\$1,150,000	\$575,000
65	Umpqua Bank	2	\$991,400	\$495,700
66	Pacific Mercantile Bank	2	\$840,000	\$420,000
67	GBC International Bank	2	\$754,000	\$377,000
68	City National Bank	2	\$511,000	\$255,500
69	Commercial Bank of California	1	\$4,975,000	\$4,975,000
70	Bay Area Employment Development Company	1	\$3,280,000	\$3,280,000
71	Pacific Western Bank	1	\$2,861,100	\$2,861,100
72	American Continental Bank	1	\$2,185,000	\$2,185,000
73	Pacific Alliance Bank	1	\$1,985,000	\$1,985,000
74	First Bank	1	\$1,054,200	\$1,054,200
75	Citizens Business Bank	1	\$823,000	\$823,000
76	International City Bank	1	\$710,000	\$710,000
77	HomeStar Bank and Financial Services	1	\$670,000	\$670,000
78	First Financial Bank	1	\$550,000	\$550,000
79	Stone Bank	1	\$488,800	\$488,800
80	Citizens Bank	1	\$381,700	\$381,700
81	Florida Capital Bank, National Association	1	\$350,000	\$350,000
82	HomeStreet Bank	1	\$340,000	\$340,000
83	First Chatham Bank	1	\$262,000	\$262,000
84	Mission Valley Bank	1	\$250,000	\$250,000
85	CommerceWest Bank	1	\$150,000	\$150,000
86	Banner Bank	1	\$70,000	\$70,000
87	Citibank, N.A.	1	\$17,000	\$17,000
	<i>TOTALS:</i>	<i>430</i>	<i>\$292,318,100</i>	<i>\$679,810</i>