

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2020 LENDER RANKINGS  
AS OF 12/31/19**



U.S. Small Business  
Administration

**TOP 3 LENDERS**

**#1 U.S. BANK, N.A.**  
49  
\$4,303,300

**#2 WELLS FARGO BANK, N.A.**  
24  
\$7,310,300

**#3 CDC SMALL BUSINESS FINANCE**  
22  
\$18,029,500

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>U.S. Bank, National Association</b>	49	\$4,303,300	\$87,822
2	<b>Wells Fargo Bank, National Association</b>	24	\$7,310,300	\$304,596
3	<b>CDC Small Business Finance Corporation</b>	22	\$18,029,500	\$819,523
4	JPMorgan Chase Bank, National Association	20	\$2,966,200	\$148,310
5	Bank of Hope	19	\$2,619,500	\$137,868
6	Business Finance Capital	17	\$16,553,000	\$973,706
7	Bank of the West	15	\$8,000,900	\$533,393
8	Bank of America, National Association	12	\$3,389,300	\$282,442
9	California Statewide Certified Development	10	\$7,048,000	\$704,800
10	Five Star Bank	10	\$2,450,000	\$245,000
11	Mortgage Capital Development Corporation dba TMC Financing	9	\$14,437,000	\$1,604,111
12	Seacoast Commerce Bank	8	\$13,843,000	\$1,730,375
13	American Business Bank	8	\$4,647,500	\$580,938
14	Commonwealth Business Bank	8	\$3,102,000	\$387,750
15	Southland Economic Development Corporation	7	\$10,968,000	\$1,566,857
16	MUFG Union Bank, National Association	7	\$10,100,900	\$1,442,986
17	AMPAC Tri-State CDC, Inc.	7	\$7,374,000	\$1,053,429
18	Hanmi Bank	7	\$6,055,000	\$865,000
19	CalPrivate Bank	6	\$6,092,000	\$1,015,333
20	Newtek Small Business Finance, Inc.	6	\$3,500,600	\$583,433
21	Live Oak Banking Company	5	\$9,315,000	\$1,863,000
22	Umpqua Bank	5	\$8,351,700	\$1,670,340
23	Celtic Bank Corporation	5	\$3,621,700	\$724,340
24	US Metro Bank	5	\$2,222,000	\$444,400
25	First Home Bank	5	\$1,215,000	\$243,000
26	Stearns Bank National Association	5	\$1,171,700	\$234,340
27	VelocitySBA, LLC	4	\$6,180,000	\$1,545,000
28	First Choice Bank	4	\$3,631,000	\$907,750
29	GBC International Bank	4	\$2,574,600	\$643,650
30	Comerica Bank	4	\$505,000	\$126,250
31	Harvest Small Business Finance, LLC	3	\$7,600,600	\$2,533,533
32	So Cal CDC	3	\$5,226,000	\$1,742,000
33	Commercial Bank of California	3	\$2,545,000	\$848,333
34	Readycap Lending, LLC	3	\$2,373,800	\$791,267
35	BBVA USA	3	\$1,460,000	\$486,667
36	First Bank	3	\$1,408,100	\$469,367
37	East West Bank	3	\$1,350,000	\$450,000
38	Shinhan Bank America	3	\$860,000	\$286,667
39	Banner Bank	3	\$780,800	\$260,267
40	First Savings Bank	3	\$712,500	\$237,500
41	Main Street Launch	3	\$700,000	\$233,333

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	BSD Capital, LLC dba Lendistry	3	\$455,000	\$151,667
43	Sunwest Bank	2	\$2,795,000	\$1,397,500
44	Pacific Western Bank	2	\$2,475,000	\$1,237,500
45	Enterprise Funding Corporation	2	\$2,315,000	\$1,157,500
46	IncredibleBank	2	\$2,185,200	\$1,092,600
47	Zions Bancorporation, N.A. dba California Bank & Trust	2	\$1,693,000	\$846,500
48	Berkshire Bank	2	\$1,626,000	\$813,000
49	Fresno First Bank	2	\$1,381,000	\$690,500
50	Pacific Enterprise Bank	2	\$1,035,000	\$517,500
51	Cathay Bank	2	\$929,000	\$464,500
52	EH National Bank	2	\$662,500	\$331,250
53	Cadence Bank, National Association	2	\$460,000	\$230,000
54	Pacific City Bank	2	\$423,000	\$211,500
55	American Continental Bank	2	\$385,000	\$192,500
56	Citibank, N.A.	2	\$135,000	\$67,500
57	Summit State Bank	1	\$5,000,000	\$5,000,000
58	Hana Small Business Lending, Inc.	1	\$5,000,000	\$5,000,000
59	United Community Bank	1	\$3,400,000	\$3,400,000
60	Byline Bank	1	\$3,106,000	\$3,106,000
61	CTBC Bank Corp. (USA).	1	\$3,020,000	\$3,020,000
62	First General Bank	1	\$2,350,000	\$2,350,000
63	Manufacturers Bank	1	\$2,000,000	\$2,000,000
64	CIT Bank	1	\$1,994,100	\$1,994,100
65	Woori America Bank	1	\$1,450,000	\$1,450,000
66	Golden Bank, National Association	1	\$1,360,000	\$1,360,000
67	Citizens Bank	1	\$1,055,000	\$1,055,000
68	Open Bank	1	\$1,035,000	\$1,035,000
69	Mission Valley Bank	1	\$987,600	\$987,600
70	California International Bank, A National Banking Association	1	\$500,000	\$500,000
71	Meadows Bank	1	\$450,000	\$450,000
72	Partners Bank of California	1	\$391,500	\$391,500
73	CRF Small Business Loan Company, LLC	1	\$345,000	\$345,000
74	City National Bank	1	\$310,300	\$310,300
75	Patriot Bank, National Association	1	\$285,000	\$285,000
76	United Business Bank	1	\$250,000	\$250,000
77	Bank Rhode Island	1	\$220,000	\$220,000
78	Seacoast National Bank	1	\$200,000	\$200,000
79	West Town Bank & Trust	1	\$200,000	\$200,000
80	United Midwest Savings Bank, National Association	1	\$150,000	\$150,000
81	Grow America Fund, Incorporated	1	\$120,000	\$120,000
<b>TOTALS:</b>		<b>406</b>	<b>\$270,728,700</b>	<b>\$666,819</b>