

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 1/31/18**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
57
\$26,493,600

#2 U.S. BANK NATIONAL ASSOC
47
\$7,680,900

#3 JP MORGAN CHASE BANK NATL ASSOC
43
\$18,362,700

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Wells Fargo Bank, National Association	57	\$26,493,600	\$464,800
2	U.S. Bank National Association	47	\$7,680,900	\$163,423
3	JPMorgan Chase Bank, National Association	43	\$18,362,700	\$427,040
4	CDC Small Business Finance Corporation	26	\$16,384,000	\$630,154
5	Bank of Hope	25	\$11,723,000	\$468,920
6	Community Bank	23	\$16,951,800	\$737,035
7	Compass Bank	23	\$6,701,000	\$291,348
8	Business Finance Capital	20	\$19,489,000	\$974,450
9	First Home Bank	17	\$4,385,000	\$257,941
10	Pacific West Certified Development Corporat	15	\$13,831,000	\$922,067
11	Harvest Small Business Finance, LLC	14	\$19,424,000	\$1,387,429
12	Pacific Premier Bank	14	\$11,581,000	\$827,214
13	Celtic Bank Corporation	14	\$6,188,300	\$442,021
14	Live Oak Banking Company	13	\$19,060,500	\$1,466,192
15	Bank of the West	13	\$13,630,100	\$1,048,469
16	US Metro Bank	12	\$16,209,200	\$1,350,767
17	BSD Capital, LLC dba Lendistry	12	\$2,038,800	\$169,900
18	East West Bank	11	\$8,082,000	\$734,727
19	Seacoast Commerce Bank	9	\$10,769,200	\$1,196,578
20	Mortgage Capital Development Corporation	9	\$8,712,000	\$968,000
21	Cathay Bank	8	\$10,763,300	\$1,345,413
22	California Statewide Certified Development	8	\$8,441,000	\$1,055,125
23	Hanmi Bank	8	\$3,375,000	\$421,875
24	Commercial Bank of California	7	\$7,999,300	\$1,142,757
25	Bank of Southern California, National Assoc	7	\$7,426,600	\$1,060,943
26	AMPAC Tri-State CDC, Inc.	7	\$3,107,000	\$443,857
27	Uniti Bank	7	\$2,581,000	\$368,714
28	First Choice Bank	6	\$11,607,800	\$1,934,633
29	MUFG Union Bank, National Association	6	\$7,672,000	\$1,278,667
30	Kinecta FCU	6	\$5,666,400	\$944,400
31	Southland Economic Development Corporation	6	\$5,582,000	\$930,333
32	Readycap Lending, LLC	6	\$4,679,800	\$779,967
33	Open Bank	6	\$4,114,000	\$685,667
34	Partners Bank of California	6	\$3,647,700	\$607,950
35	Zions Bank, A Division of	6	\$3,544,000	\$590,667
36	Newtek Small Business Finance, Inc.	6	\$2,721,700	\$453,617
37	Stearns Bank National Association	6	\$2,417,200	\$402,867
38	Banner Bank	6	\$2,234,900	\$372,483
39	Enterprise Funding Corporation	5	\$8,694,000	\$1,738,800
40	Pacific City Bank	5	\$4,893,000	\$978,600
41	Citibank, N.A.	5	\$3,888,000	\$777,600
42	Manufacturers Bank	5	\$3,279,000	\$655,800

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
43	Commonwealth Business Bank	5	\$2,495,000	\$499,000
44	First Bank	4	\$5,113,300	\$1,278,325
45	Banc of California, National Association	4	\$3,973,000	\$993,250
46	Pacific Enterprise Bank	4	\$2,967,000	\$741,750
47	American Business Bank	4	\$1,310,000	\$327,500
48	First Foundation Bank	4	\$900,000	\$225,000
49	United Pacific Bank	3	\$8,700,000	\$2,900,000
50	CenterStone SBA Lending, Inc.	3	\$8,044,000	\$2,681,333
51	Bank of America, National Association	3	\$3,891,700	\$1,297,233
52	City National Bank	3	\$1,895,500	\$631,833
53	Citizens Bank	3	\$1,524,500	\$508,167
54	United Midwest Savings Bank	3	\$723,000	\$241,000
55	Commerce Bank of Temecula Valley	3	\$700,000	\$233,333
56	Comerica Bank	3	\$580,000	\$193,333
57	Premier Business Bank	2	\$2,230,000	\$1,115,000
58	Pacific Western Bank	2	\$1,349,500	\$674,750
59	American Continental Bank	2	\$1,170,000	\$585,000
60	Umpqua Bank	2	\$1,035,000	\$517,500
61	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
62	United Community Bank	2	\$917,000	\$458,500
63	FinWise Bank	2	\$750,000	\$375,000
64	International City Bank	2	\$605,000	\$302,500
65	Hana Small Business Lending, Inc.	2	\$600,000	\$300,000
66	Woori America Bank	2	\$530,000	\$265,000
67	Spirit of Texas Bank, SSB	2	\$235,500	\$117,750
68	Byline Bank	1	\$4,900,000	\$4,900,000
69	Meadows Bank	1	\$3,987,800	\$3,987,800
70	Crossroads Small Business Solutions, LLC	1	\$2,219,000	\$2,219,000
71	United Business Bank	1	\$2,150,000	\$2,150,000
72	Shinhan Bank America	1	\$2,060,000	\$2,060,000
73	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
74	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
75	Pacific Alliance Bank	1	\$1,200,000	\$1,200,000
76	West Valley National Bank	1	\$1,000,000	\$1,000,000
77	Opus Bank	1	\$940,000	\$940,000
78	Trans-Pacific National Bank	1	\$933,000	\$933,000
79	GBC International Bank	1	\$816,000	\$816,000
80	Suncrest Bank	1	\$813,500	\$813,500
81	EverTrust Bank	1	\$600,000	\$600,000
82	First General Bank	1	\$600,000	\$600,000
83	Community Commerce Bank	1	\$569,000	\$569,000
84	California CU	1	\$465,000	\$465,000
85	Five Star Bank	1	\$350,000	\$350,000
86	San Diego Private Bank	1	\$350,000	\$350,000
87	State Bank and Trust Company	1	\$276,000	\$276,000
88	Rabobank, National Association	1	\$200,000	\$200,000
89	Seacoast National Bank	1	\$150,000	\$150,000
90	Community Valley Bank	1	\$150,000	\$150,000
91	New Omni Bank, National Association	1	\$150,000	\$150,000
92	Main Street Launch	1	\$150,000	\$150,000
93	Sunwest Bank	1	\$125,000	\$125,000
94	Bridge Bank, A Division of	1	\$100,000	\$100,000
TOTALS:		653	\$457,704,100	\$700,925