

**ORANGE COUNTY / INLAND EMPIRE
DISTRICT OFFICE
FY 2018 LENDER RANKINGS
AS OF 2/28/18**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
73
\$30,768,400

#2 U.S. BANK NATIONAL ASSOC
61
\$12,585,800

#3 JP MORGAN CHASE BANK
49
\$19,761,600

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Wells Fargo Bank, National Association	73	\$30,768,400	\$421,485
2	U.S. Bank National Association	61	\$12,585,800	\$206,325
3	JPMorgan Chase Bank, National Association	49	\$19,761,600	\$403,298
4	CDC Small Business Finance Corporation	37	\$25,313,500	\$684,149
5	Bank of Hope	30	\$12,753,000	\$425,100
6	Community Bank	27	\$20,162,800	\$746,770
7	Compass Bank	26	\$6,786,000	\$261,000
8	Business Finance Capital	21	\$19,983,000	\$951,571
9	Pacific West Certified Development Corporat	18	\$18,187,000	\$1,010,389
10	Celtic Bank Corporation	18	\$6,763,300	\$375,739
11	Pacific Premier Bank	17	\$12,831,000	\$754,765
12	First Home Bank	17	\$4,385,000	\$257,941
13	Harvest Small Business Finance, LLC	15	\$20,373,500	\$1,358,233
14	Bank of the West	14	\$15,162,400	\$1,083,029
15	Live Oak Banking Company	13	\$19,060,500	\$1,466,192
16	US Metro Bank	12	\$16,209,200	\$1,350,767
17	East West Bank	12	\$10,182,000	\$848,500
18	BSD Capital, LLC dba Lendistry	12	\$2,038,800	\$169,900
19	California Statewide Certified Development	11	\$11,568,000	\$1,051,636
20	Mortgage Capital Development Corporation	11	\$10,113,000	\$919,364
21	Hanmi Bank	11	\$3,505,000	\$318,636
22	Seacoast Commerce Bank	10	\$12,180,200	\$1,218,020
23	Bank of Southern California, National Assoc	9	\$8,784,100	\$976,011
24	Cathay Bank	8	\$10,763,300	\$1,345,413
25	AMPAC Tri-State CDC, Inc.	8	\$3,465,000	\$433,125
26	Uniti Bank	8	\$3,057,000	\$382,125
27	Stearns Bank National Association	8	\$2,864,200	\$358,025
28	MUFG Union Bank, National Association	7	\$8,022,000	\$1,146,000
29	Commercial Bank of California	7	\$7,999,300	\$1,142,757
30	Southland Economic Development Corporation	7	\$7,454,000	\$1,064,857
31	Readycap Lending, LLC	7	\$5,354,800	\$764,971
32	Manufacturers Bank	7	\$5,279,000	\$754,143
33	Open Bank	7	\$4,212,000	\$601,714
34	Zions Bank, A Division of	7	\$3,594,000	\$513,429
35	Banner Bank	7	\$3,234,900	\$462,129
36	Spirit of Texas Bank, SSB	7	\$1,400,900	\$200,129
37	First Choice Bank	6	\$11,607,800	\$1,934,633
38	Pacific City Bank	6	\$5,793,000	\$965,500
39	Kinecta FCU	6	\$5,666,400	\$944,400
40	Citibank, N.A.	6	\$3,898,000	\$649,667
41	Partners Bank of California	6	\$3,647,700	\$607,950
42	Newtek Small Business Finance, Inc.	6	\$2,721,700	\$453,617

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
43	American Business Bank	6	\$2,690,000	\$448,333
44	Enterprise Funding Corporation	5	\$8,694,000	\$1,738,800
45	City National Bank	5	\$4,185,500	\$837,100
46	Commonwealth Business Bank	5	\$2,495,000	\$499,000
47	First Bank	4	\$5,113,300	\$1,278,325
48	Bank of America, National Association	4	\$4,035,700	\$1,008,925
49	Banc of California, National Association	4	\$3,973,000	\$993,250
50	Pacific Enterprise Bank	4	\$2,967,000	\$741,750
51	GBC International Bank	4	\$2,332,700	\$583,175
52	First Foundation Bank	4	\$900,000	\$225,000
53	United Pacific Bank	3	\$8,700,000	\$2,900,000
54	CenterStone SBA Lending, Inc.	3	\$8,044,000	\$2,681,333
55	Hana Small Business Lending, Inc.	3	\$2,250,000	\$750,000
56	Citizens Bank	3	\$1,524,500	\$508,167
57	Bridge Bank, A Division of	3	\$1,512,000	\$504,000
58	New Omni Bank, National Association	3	\$850,000	\$283,333
59	United Midwest Savings Bank	3	\$723,000	\$241,000
60	Commerce Bank of Temecula Valley	3	\$700,000	\$233,333
61	Comerica Bank	3	\$580,000	\$193,333
62	Premier Business Bank	2	\$2,230,000	\$1,115,000
63	Pacific Western Bank	2	\$1,349,500	\$674,750
64	American Continental Bank	2	\$1,170,000	\$585,000
65	Umpqua Bank	2	\$1,035,000	\$517,500
66	First-Citizens Bank & Trust Company	2	\$996,000	\$498,000
67	United Community Bank	2	\$917,000	\$458,500
68	Sunwest Bank	2	\$792,600	\$396,300
69	FinWise Bank	2	\$750,000	\$375,000
70	International City Bank	2	\$605,000	\$302,500
71	Woori America Bank	2	\$530,000	\$265,000
72	Five Star Bank	2	\$450,000	\$225,000
73	Byline Bank	1	\$4,900,000	\$4,900,000
74	Meadows Bank	1	\$3,987,800	\$3,987,800
75	Crossroads Small Business Solutions, LLC	1	\$2,219,000	\$2,219,000
76	United Business Bank	1	\$2,150,000	\$2,150,000
77	Shinhan Bank America	1	\$2,060,000	\$2,060,000
78	CRF Small Business Loan Company, LLC	1	\$1,755,000	\$1,755,000
79	Success Capital Expansion & Development Cor	1	\$1,428,000	\$1,428,000
80	Pacific Alliance Bank	1	\$1,200,000	\$1,200,000
81	West Valley National Bank	1	\$1,000,000	\$1,000,000
82	Opus Bank	1	\$940,000	\$940,000
83	Beacon Business Bank, National Association	1	\$933,000	\$933,000
84	Suncrest Bank	1	\$813,500	\$813,500
85	CommerceWest Bank	1	\$707,000	\$707,000
86	First Bank Financial Centre	1	\$671,200	\$671,200
87	EverTrust Bank	1	\$600,000	\$600,000
88	First General Bank	1	\$600,000	\$600,000
89	Community Commerce Bank	1	\$569,000	\$569,000
90	Wallis State Bank	1	\$474,000	\$474,000
91	Blue Gate Bank	1	\$467,500	\$467,500
92	California CU	1	\$465,000	\$465,000
93	San Diego Private Bank	1	\$350,000	\$350,000
94	State Bank and Trust Company	1	\$276,000	\$276,000
95	West Town Bank & Trust	1	\$215,000	\$215,000
96	Crestmark Bank	1	\$215,000	\$215,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
97	Rabobank, National Association	1	\$200,000	\$200,000
98	Seacoast National Bank	1	\$150,000	\$150,000
99	Community Valley Bank	1	\$150,000	\$150,000
100	Main Street Launch	1	\$150,000	\$150,000
	<i>TOTALS:</i>	<i>777</i>	<i>\$522,232,900</i>	<i>\$672,114</i>