

**ORANGE COUNTY / INLAND EMPIRE  
DISTRICT OFFICE  
FY 2017 LENDER RANKINGS  
AS OF 9/30/17**



**TOP 3 LENDERS**

**#1 WELLS FARGO BANK, N.A.**  
288  
\$121,267,100

**#2 U.S. BANK NATIONAL ASSOCIATION**  
150  
\$52,729,900

**#3 JP MORGAN CHASE BANK NATL ASSOC**  
130  
\$33,880,500

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>WELLS FARGO BANK NATL ASSOC</b>	288	\$121,267,100	\$421,066
2	<b>U.S. BANK NATIONAL ASSOCIATION</b>	150	\$52,729,900	\$351,533
3	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	130	\$33,880,500	\$260,619
4	CDC SMALL BUS. FINAN CORP	96	\$71,218,000	\$741,854
5	BANK OF HOPE	65	\$24,239,200	\$372,911
6	COMPASS BANK	58	\$11,136,900	\$192,016
7	BUSINESS FINANCE CAPITAL	55	\$58,826,000	\$1,069,564
8	COMMUNITY BANK	52	\$37,780,100	\$726,540
9	PACIFIC PREMIER BANK	51	\$13,426,700	\$263,269
10	COMMONWEALTH BUSINESS BANK	40	\$24,154,000	\$603,850
11	CELTIC BANK CORPORATION	40	\$15,033,800	\$375,845
12	EAST WEST BANK	38	\$24,398,500	\$642,066
13	Seacoast Commerce Bank	34	\$33,644,100	\$989,532
14	FIRST HOME BANK	33	\$8,341,000	\$252,758
15	Mortgage Capital Development Corporation	31	\$27,831,000	\$897,774
16	CALIFORNIA STATEWIDE CERT. DEV	30	\$31,358,000	\$1,045,267
17	MUFG Union Bank, National Association	29	\$36,588,100	\$1,261,659
18	HARVEST SMALL BUS. FINANCE LLC	28	\$36,398,300	\$1,299,939
19	US METRO BANK	28	\$31,720,600	\$1,132,879
20	HANMI BANK	27	\$14,780,000	\$547,407
21	FIRST CHOICE BANK	24	\$34,986,900	\$1,457,788
22	BANK OF THE WEST	24	\$22,261,600	\$927,567
23	AMPAC TRI-STATE CDC, INC.	22	\$20,316,000	\$923,455
24	Pacific West Certified Development Corporat	22	\$18,279,000	\$830,864
25	OPEN BANK	21	\$26,010,100	\$1,238,576
26	UNITI BANK	21	\$16,675,000	\$794,048
27	PACIFIC CITY BANK	20	\$15,324,500	\$766,225
28	BANNER BANK	20	\$1,839,900	\$91,995
29	Southland Economic Development Corporation	19	\$19,478,000	\$1,025,158
30	LIVE OAK BANKING COMPANY	19	\$17,555,000	\$923,947
31	COMERICA BANK	19	\$2,075,000	\$109,211
32	Stearns Bank National Association	18	\$3,420,300	\$190,017
33	READYCAP LENDING, LLC	17	\$21,684,000	\$1,275,529
34	FIVE STAR BANK	17	\$8,911,000	\$524,176
35	CALIFORNIA UNITED BANK	15	\$8,035,000	\$535,667
36	CENTERSTONE SBA LENDING, INC.	14	\$16,564,000	\$1,183,143
37	NEWTEK SMALL BUS. FINANCE INC.	14	\$10,240,500	\$731,464
38	CITIBANK, N.A.	14	\$4,648,000	\$332,000
39	Bank of America, National Association	13	\$10,963,900	\$843,377
40	PLAZA BANK	12	\$16,055,000	\$1,337,917
41	HANA SMALL BUS. LENDING INC.	12	\$9,649,000	\$804,083

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	ENTERPRISE FUNDING CORPORATION	12	\$6,620,000	\$551,667
43	FIRST GENERAL BANK	12	\$3,450,000	\$287,500
44	CAPITAL BANK	11	\$9,465,700	\$860,518
45	ZIONS BANK, A DIVISION OF	11	\$4,567,600	\$415,236
46	SPIRIT OF TEXAS BANK, SSB	10	\$3,088,100	\$308,810
47	KINECTA FCU	10	\$3,040,000	\$304,000
48	UNITED BUSINESS BANK	8	\$12,620,500	\$1,577,563
49	FIRST BANK	8	\$6,784,800	\$848,100
50	SO CAL CDC	8	\$6,023,000	\$752,875
51	WOORI AMERICA BANK	8	\$5,730,000	\$716,250
52	HOMESTREET BANK	7	\$10,449,000	\$1,492,714
53	Commercial Bank of California	7	\$9,692,500	\$1,384,643
54	MANUFACTURERS BANK	7	\$3,739,000	\$534,143
55	FIRST FOUNDATION BANK	7	\$3,700,000	\$528,571
56	PACIFIC ENTERPRISE BANK	6	\$11,350,000	\$1,891,667
57	CITY NATIONAL BANK	6	\$4,440,000	\$740,000
58	PACIFIC COMMERCE BANK	6	\$2,173,600	\$362,267
59	ROYAL BUSINESS BANK	5	\$9,760,000	\$1,952,000
60	CATHAY BANK	5	\$8,800,000	\$1,760,000
61	EVERTRUST BANK	5	\$8,379,000	\$1,675,800
62	COMMUNITY VALLEY BANK	5	\$6,846,400	\$1,369,280
63	Pacific Western Bank	5	\$6,680,500	\$1,336,100
64	ADVANTAGE CERT. DEVEL CORP	5	\$4,100,000	\$820,000
65	UNITED MIDWEST SAVINGS BANK	5	\$1,000,000	\$200,000
66	COMMERCEWEST BANK	5	\$600,000	\$120,000
67	WEST VALLEY NATIONAL BANK	4	\$3,946,000	\$986,500
68	BANC OF CALIFORNIA NATL ASSOC	4	\$3,273,000	\$818,250
69	BYLINE BANK	4	\$2,555,000	\$638,750
70	BANK OF SOUTHERN CALIFORNIA NA	4	\$2,329,000	\$582,250
71	CRF SMALL BUS. LOAN COMPANY LL	4	\$1,117,500	\$279,375
72	SHINHAN BANK AMERICA	4	\$1,088,000	\$272,000
73	PREMIER BUSINESS BANK	3	\$4,564,800	\$1,521,600
74	Commerce Bank of Temecula Valley	3	\$2,084,000	\$694,667
75	The Bancorp Bank	3	\$1,889,000	\$629,667
76	GBC INTERNATIONAL BANK	3	\$1,000,000	\$333,333
77	MISSION VALLEY BANK	2	\$4,600,000	\$2,300,000
78	Bay Area Employment Development Company	2	\$2,934,000	\$1,467,000
79	Horizon Community Bank	2	\$2,741,000	\$1,370,500
80	First-Citizens Bank & Trust Company	2	\$2,237,000	\$1,118,500
81	CUSTOMERS BANK	2	\$2,176,500	\$1,088,250
82	CAPITAL ACCESS GROUP, INC.	2	\$1,125,000	\$562,500
83	Ventura County CU	2	\$1,035,000	\$517,500
84	MEADOWS BANK	2	\$971,000	\$485,500
85	United Community Bank	2	\$913,000	\$456,500
86	SIMMONS BANK	2	\$672,000	\$336,000
87	SYNOVUS BANK	2	\$600,000	\$300,000
88	CITIZENS BANK	2	\$546,000	\$273,000
89	Valley Economic Development Corp.	2	\$461,000	\$230,500
90	RABOBANK, NATIONAL ASSOCIATION	2	\$400,000	\$200,000
91	HERITAGE BANK OF COMMERCE	2	\$250,000	\$125,000
92	T Bank, National Association	1	\$5,000,000	\$5,000,000
93	PINNACLE BANK	1	\$5,000,000	\$5,000,000
94	SAN DIEGO PRIVATE BANK	1	\$2,400,000	\$2,400,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
95	NORTHEAST BANK	1	\$2,380,000	\$2,380,000
96	UNITED PACIFIC BANK	1	\$2,136,000	\$2,136,000
97	TRANS-PACIFIC NATIONAL BANK	1	\$1,957,000	\$1,957,000
98	FirstBank	1	\$1,854,000	\$1,854,000
99	FIRST NATL BK OF PENNSYLVANIA	1	\$1,537,900	\$1,537,900
100	NOA BANK	1	\$1,305,000	\$1,305,000
101	LEGENCE BANK	1	\$915,000	\$915,000
102	First Savings Bank	1	\$820,000	\$820,000
103	AMERICAN BUSINESS LENDING, INC	1	\$715,000	\$715,000
104	Technology CU	1	\$715,000	\$715,000
105	CBC National Bank	1	\$685,100	\$685,100
106	FIRST CHATHAM BANK	1	\$450,000	\$450,000
107	AltaPacific Bank	1	\$385,000	\$385,000
108	Umpqua Bank	1	\$348,700	\$348,700
109	COLUMBUS FIRST BANK	1	\$340,000	\$340,000
110	CoBiz Bank	1	\$302,000	\$302,000
111	STATE BANK AND TRUST COMPANY	1	\$300,000	\$300,000
112	American Business Bank	1	\$260,000	\$260,000
113	Beneficial Bank	1	\$258,000	\$258,000
114	COMMUNITY DEVEL TRANSPORTATION	1	\$250,000	\$250,000
115	Bank of Hawaii	1	\$150,000	\$150,000
116	PCR SMALL BUSINESS DEVELOPMENT	1	\$150,000	\$150,000
117	Wallis State Bank	1	\$100,000	\$100,000
118	Sunwest Bank	1	\$95,000	\$95,000
119	BSD CAPITAL, LLC DBA LENDISTRY	1	\$65,000	\$65,000
120	COMMERCE BANK OF TEMECULA VALL	1	\$58,000	\$58,000
	<b>TOTALS:</b>	<b>1,959</b>	<b>\$1,243,262,700</b>	<b>\$634,642</b>