



U.S. Small Business Administration

**Arizona District Office  
7a and 504  
2nd Qtr. Fiscal Year 2019 Lender Rankings  
10/1/18 through 3/31/19**

|  |  |   |
|--|--|---|
| <b>No. 1 Lender</b><br><b>JP Morgan Chase Bank</b><br><b>65</b><br><b>\$23,780,000</b> | <b>No. 2. Lender:</b><br><b>Wells Fargo Bank</b><br><b>47 Loans</b><br><b>\$17,970,500</b> | <b>No. 3 Lender:</b><br><b>US Bank</b><br><b>43 Loans</b><br><b>\$2,994,000</b> |
|--|--|---|

| Lender                                | Loans | Volume       | Lender                                  | Loans      | Volume               |
|---------------------------------------|-------|--------------|---|------------|----------------------|
| 4. Business Development Finance       | 39    | \$21,864,000 | 33. State Bank of Arizona               | 4          | \$1,899,400          |
| 5. MidFirst Bank                      | 30    | \$8,688,600  | 34. Cadence Bank, National Association  | 4          | \$1,053,000          |
| 6. CDC Small Business Finance         | 26    | \$19,809,000 | 35. Spirit of Texas Bank, SSB           | 4          | \$897,700            |
| 7. First Home Bank                    | 23    | \$5,611,000  | 36. First Internet Bank of Indiana      | 4          | \$774,000            |
| 8. Zions Bank, A Division of          | 23    | \$1,373,500  | 37. Meadows Bank                        | 3          | \$2,766,900          |
| 9. Seacoast Commerce Bank             | 17    | \$18,651,100 | 38. UMB Bank, National Association      | 3          | \$1,487,000          |
| 10. Celtic Bank Corporation           | 16    | \$10,781,400 | 39. Commerce Bank of Arizona            | 3          | \$1,012,000          |
| 11. Live Oak Banking Company          | 15    | \$19,985,000 | 40. Seacoast National Bank              | 3          | \$950,000            |
| 12. Bank of the West                  | 15    | \$7,583,200  | 41. Mountain America FCU                | 3          | \$275,700            |
| 13. Midwest Regional Bank             | 15    | \$5,309,800  | 42. Accion                              | 3          | \$177,100            |
| 14. Horizon Community Bank            | 14    | \$6,645,500  | 43. Readycap Lending, LLC               | 2          | \$2,987,000          |
| 15. Independence Bank                 | 13    | \$1,850,000  | 44. First Western SBLC, Inc             | 2          | \$2,005,000          |
| 16. Compass Bank                      | 12    | \$8,004,200  | 45. First Savings Bank                  | 2          | \$1,551,900          |
| 17. Stearns Bank National Association | 11    | \$3,912,500  | 46. Umpqua Bank                         | 2          | \$1,466,000          |
| 18. Pinnacle Bank                     | 10    | \$8,782,000  | 47. Citizens Bank                       | 2          | \$1,313,600          |
| 19. Bridge Bank                       | 10    | \$4,043,000  | 48. Enterprise Bank & Trust             | 2          | \$1,200,000          |
| 20. Comerica Bank                     | 9     | \$4,250,000  | 49. Five Star Bank                      | 2          | \$600,000            |
| 21. Southwestern Business Financing   | 8     | \$7,584,000  | 50. Byline Bank                         | 2          | \$550,000            |
| 22. Bank of America                   | 8     | \$6,679,000  | 51. Arizona Bank & Trust                | 1          | \$5,000,000          |
| 23. Arizona Business Bank             | 7     | \$3,281,000  | 52. Cathay Bank                         | 1          | \$3,332,000          |
| 24. Bank of Hope                      | 6     | \$12,325,500 | 53. Johnson Bank                        | 1          | \$3,100,000          |
| 25. Radius Bank                       | 6     | \$3,354,500  | 54. Customers Bank                      | 1          | \$3,052,000          |
| 26. Newtek Small Business Finance     | 6     | \$3,153,700  | 55. T Bank, National Association        | 1          | \$2,730,000          |
| 27. United Midwest Savings Bank       | 6     | \$1,881,000  | 56. NexBank, SSB                        | 1          | \$2,420,000          |
| 28. Metro Phoenix Bank                | 5     | \$4,784,000  | 57. Crossroads Small Business Solutions | 1          | \$1,438,000          |
| 29. BNC National Bank                 | 5     | \$1,360,000  | 58. First Chatham Bank                  | 1          | \$1,342,000          |
| 30. Poppy Bank                        | 4     | \$11,899,000 | 59. First Financial Bank                | 1          | \$1,300,000          |
| 31. First Bank                        | 4     | \$4,115,600  | 60. US Metro Bank                       | 1          | \$900,000            |
| 32. Pacific Western Bank              | 4     | \$3,271,000  | All Others (page 2)                     | 13         | \$3,897,300          |
| <b>Grand Total:</b>                   |       |              |   | <b>595</b> | <b>\$317,054,200</b> |

Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/az> In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at [Arizona@sba.gov](mailto:Arizona@sba.gov) Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004.

ALL SBA PROGRAMS AND SERVICES INCLUDING LOAN PRODUCTS ARE PROVIDED ON A NONDISCRIMINATORY BASIS.

|   |   |           |
|---|---|-----------|
| 61. Harvest Small Business Finance, LLC | 1 | \$665,000 |
| 62. Republic Bank of Arizona            | 1 | \$647,900 |
| 63. Paragon Bank                        | 1 | \$450,000 |
| 64. Sunwest Bank                        | 1 | \$360,000 |
| 65. Atlantic Capital Bank               | 1 | \$350,900 |
| 66. Patriot Bank, National Association  | 1 | \$300,000 |
| 67. Pacific Premier Bank                | 1 | \$266,000 |
| 68. West Valley National Bank           | 1 | \$239,000 |
| 69. Commonwealth Business Bank          | 1 | \$150,000 |
| 70. Prestamos CDFI, LLC                 | 1 | \$143,500 |
| 71. Bankers Trust Company               | 1 | \$125,000 |
| 72. South Carolina Community Bank       | 1 | \$100,000 |
| 73. Starion Bank                        | 1 | \$100,000 |

|                     |            |                      |
|---------------------|------------|----------------------|
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