



**Arizona District Office**  
**7a and 504**  
**4th Qtr. Fiscal Year 2016 Lender Rankings**  
**10/1/15 through 9/30/2016**

|  |   |   |
|--|---|---|
| <b>No. 1 Lender</b><br><b>Wells Fargo Bank</b><br><b>310 Loans</b><br><b>\$100,931,100</b> | <b>No. 2. Lender:</b><br><b>Compass Bank</b><br><b>156 Loans</b><br><b>\$17,704,800</b> | <b>No. 3 Lender:</b><br><b>JP Morgan Chase</b><br><b>128 Loans</b><br><b>\$43,200,800</b> |
|--|---|---|

| Lender                         | Loans | Volume       | Lender                            | Loans        | Volume               |
|--------------------------------|-------|--------------|-----------------------------------|--------------|----------------------|
| 4. BUSINESS DEVEL FINAN CORP   | 88    | \$40,662,600 | 33. BANK OF HOPE                  | 5            | \$9,274,000          |
| 5. U.S. BANK NATIONAL ASSOC    | 69    | \$17,737,200 | 34. WEST TOWN BANK & TRUST        | 5            | \$5,155,800          |
| 6. STEARNS BK NATL ASSOC       | 47    | \$15,348,800 | 35. T BANK, NATIONAL ASSOCIATION  | 5            | \$5,100,100          |
| 7. CDC SMALL BUS. FINAN CORP   | 44    | \$33,353,100 | 36. UMB BANK, NATIONAL ASSOC      | 5            | \$2,806,000          |
| 8. PINNACLE BANK               | 31    | \$30,673,000 | 37. INDEPENDENCE BANK             | 5            | \$675,000            |
| 9. ARIZONA BUSINESS BANK       | 31    | \$15,255,500 | 38. COMMONWEALTH BUSINESS BANK    | 4            | \$8,080,000          |
| 10. CELTIC BANK CORPORATION    | 29    | \$9,053,700  | 39. BANK 34                       | 4            | \$4,184,000          |
| 11. LIVE OAK BANKING COMPANY   | 27    | \$33,506,000 | 40. FIRST-CITIZENS BK & TR CO     | 3            | \$12,488,000         |
| 12. MIDWEST REGIONAL BANK      | 26    | \$31,481,500 | 41. PACIFIC ENTERPRISE BANK       | 3            | \$6,085,000          |
| 13. SEACOAST COMMERCE BANK     | 26    | \$18,325,200 | 42. FIRST BANK FINANCIAL CENTRE   | 3            | \$2,685,000          |
| 14. BNC NATIONAL BANK          | 26    | \$14,385,100 | 43. BANC OF CALIFORNIA NA         | 3            | \$2,540,000          |
| 15. BANK OF THE WEST           | 25    | \$18,469,800 | 44. CITIZENS BANK                 | 3            | \$2,447,400          |
| 16. WESTERN ALLIANCE BANK      | 23    | \$11,133,000 | 45. BANKUNITED, NATIONAL ASSOC    | 3            | \$1,896,700          |
| 17. COMERICA BANK              | 20    | \$7,689,900  | 46. BRIDGE BANK NA                | 3            | \$1,652,600          |
| 18. BANK OF AMERICA NATL ASSOC | 19    | \$14,553,300 | 47. MOUNTAIN AMERICA FCU          | 3            | \$1,302,700          |
| 19. FIRST HOME BANK            | 16    | \$3,785,000  | 48. READYCAP LENDING, LLC         | 3            | \$755,100            |
| 20. MIDFIRST BANK              | 15    | \$12,998,900 | 49. PROFICIO BANK                 | 3            | \$682,000            |
| 21. MEADOWS BANK               | 12    | \$6,547,700  | 50. UNITED MIDWEST SAVINGS BANK   | 2            | \$3,130,000          |
| 22. NEWTEK SMALL BUS. FIN.     | 12    | \$3,744,900  | 51. ARIZONA BANK & TRUST          | 2            | \$2,815,000          |
| 23. METRO PHOENIX BANK         | 11    | \$9,840,600  | 52. YADKIN BANK                   | 2            | \$1,629,400          |
| 24. HORIZON COMMUNITY BANK     | 11    | \$3,056,100  | 53. BMO HARRIS BK NATL ASSOC      | 2            | \$1,005,000          |
| 25. ZIONS BANK, A DIVISION OF  | 11    | \$2,644,100  | 54. MOUNTAIN W. SMALL BUS. FINAN  | 2            | \$719,000            |
| 26. PACIFIC WESTERN BANK       | 10    | \$10,028,800 | 55. 1ST SOURCE BANK               | 2            | \$529,300            |
| 27. THE BANCORP BANK           | 10    | \$6,443,000  | 56. ONEAZ CU                      | 2            | \$511,900            |
| 28. SPIRIT OF TEXAS BANK, SSB  | 10    | \$3,049,600  | 57. PREMIER VALLEY BANK           | 2            | \$457,700            |
| 29. FIRST COMMUNITY BANK       | 8     | \$13,072,500 | 58. FIRST FIDEL. BANK NATL ASSOC  | 2            | \$220,000            |
| 30. RADIUS BANK                | 8     | \$4,793,600  | 59. CENTERSTONE SBA LENDING, INC. | 1            | \$4,850,000          |
| 31. SOUTHWESTERN BUS. FIN.     | 7     | \$2,528,000  | 60. HANA SMALL BUS. LENDING INC.  | 1            | \$4,034,000          |
| 32. PACIFIC PREMIER BANK       | 6     | \$10,165,000 | 61. PACIFIC CITY BANK             | 1            | \$3,710,000          |
|                                |       |              | All Others                        | 31           | 23,811,300           |
| <b>Grand Total:</b>            |       |              |                                   | <b>1,387</b> | <b>\$681,393,200</b> |

Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/az> In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at [Arizona@sba.gov](mailto:Arizona@sba.gov) Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004.

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