



U.S. Small Business Administration

**Arizona District Office  
7a and 504  
4<sup>th</sup> Qtr. Fiscal Year 2019 Lender Rankings  
10/1/18 through 9/30/19**

<b>No. 1 Lender</b> <b>JP Morgan Chase Bank</b> <b>113</b> <b>\$44,646,000</b>	<b>No. 2. Lender:</b> <b>Wells Fargo Bank</b> <b>104 Loans</b> <b>\$27,662,800</b>	<b>No. 3 Lender:</b> <b>US Bank</b> <b>83 Loans</b> <b>\$6,932,300</b>
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<b>Lender</b>	<b>Loans</b>	<b>Volume</b>	<b>Lender</b>	<b>Loans</b>	<b>Volume</b>
4. Business Development Finance	73	\$41,769,000	33. BOKF	7	\$3,281,000
5. CDC Small Business Finance	65	\$55,217,000	34. Commerce Bank of Arizona	7	\$3,079,000
6. MidFirst Bank	51	\$14,248,000	35. Bank 34	7	\$2,822,500
7. First Home Bank	43	\$10,277,100	36. State Bank of Arizona	7	\$2,642,800
8. Zions Bank	39	\$10,100,900	37. UMB Bank	7	\$1,885,000
9. Celtic Bank	36	\$28,077,900	38. Spirit of Texas Bank	7	\$1,820,300
10. Seacoast Commerce Bank	33	\$33,470,200	39. Poppy Bank	6	\$16,699,000
11. Midwest Regional Bank	32	\$14,408,600	40. T Bank	6	\$12,421,000
12. Live Oak Banking Company	31	\$42,715,000	41. United Community Bank	6	\$5,020,000
13. Stearns Bank	27	\$9,396,300	42. Pacific Western Bank	6	\$4,617,900
14. Horizon Community Bank	25	\$17,587,300	43. Cadence Bank	6	\$1,358,000
15. Bank of the West	25	\$13,323,800	44. St. Louis Bank	5	\$9,857,000
16. BBVA USA	22	\$20,547,400	45. Readycap Lending, LLC	5	\$8,775,000
17. Comerica Bank	22	\$5,250,000	46. Umpqua Bank	5	\$6,021,200
18. Pinnacle Bank	18	\$13,684,000	47. First Savings Bank	5	\$5,075,800
19. Southwestern Business Financing	17	\$20,620,000	48. First Bank	5	\$4,315,600
20. Western Alliance Bank	17	\$4,628,000	49. America First FCU	5	\$2,240,800
21. Bank of America	15	\$14,362,000	50. Mountain America FCU	5	\$1,844,900
22. Independence Bank	15	\$2,150,000	51. Texas Capital Bank	4	\$3,822,000
23. Newtek Small Business Finance, Inc.	14	\$7,358,700	52. Optus Bank	4	\$675,000
24. BNC National Bank	13	\$7,893,000	53. Arizona Bank & Trust	3	\$6,050,000
25. United Midwest Savings Bank	13	\$3,487,500	54. First-Citizens Bank & Trust Company	3	\$2,818,000
26. First Internet Bank of Indiana	11	\$3,856,000	55. Atlantic Capital Bank	3	\$2,032,500
27. Metro Phoenix Bank	10	\$7,480,200	56. Citizens Bank	3	\$1,942,600
28. Bank of Hope	9	\$15,378,500	57. Harvest Small Business Finance, LLC	3	\$1,234,500
29. Five Star Bank	9	\$1,985,000	58. Seacoast National Bank	3	\$950,000
30. Byline Bank	8	\$10,147,400	59. Sunflower Bank	3	\$832,600
31. Meadows Bank	7	\$8,313,200	60. Accion	3	\$177,100
32. Radius Bank	7	\$4,471,500	All Others (page 2)	54	\$54,267,700
<b>Grand Total:</b>				<b>1194</b>	<b>\$690,023,400</b>

Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/az> In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at [Arizona@sba.gov](mailto:Arizona@sba.gov) Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004.

ALL SBA PROGRAMS AND SERVICES INCLUDING LOAN PRODUCTS ARE PROVIDED ON A NONDISCRIMINATORY BASIS.

<b>LENDER</b>	<b>Loans</b>	<b>Volume</b>
61. Customers Bank	2	\$3,577,000
62. Great Western Bank	2	\$3,236,000
63. First Western SBLC, Inc	2	\$2,005,000
64. US Eagle FCU	2	\$1,550,000
65. Enterprise Bank & Trust	2	\$1,200,000
66. Ameris Bank	2	\$1,037,800
67. Hana Small Business Lending, Inc.	1	\$4,370,000
68. Cathay Bank	1	\$3,332,000
69. Johnson Bank	1	\$3,100,000
70. NexBank, SSB	1	\$2,420,000
71. Greater Nevada CU	1	\$2,000,000
72. City National Bank	1	\$1,964,000
73. Shinhan Bank America	1	\$1,900,000
74. American National Bank	1	\$1,887,000
75. Florida Business Development	1	\$1,826,000
76. KeyBank National Association	1	\$1,782,500
77. American Business Bank	1	\$1,595,000
78. Crossroads Small Business Solutions	1	\$1,438,000
79. First Chatham Bank	1	\$1,342,000
80. First Financial Bank	1	\$1,300,000
81. FirstBank	1	\$1,217,000
82. Compass Bank	1	\$1,153,800
83. First Choice Bank	1	\$1,130,000
84. United Business Bank	1	\$1,100,000
85. AMPAC Tri-State CDC, Inc.	1	\$1,026,000
86. US Metro Bank	1	\$900,000
87. Republic Bank of Arizona	1	\$647,900
88. Pacific City Bank	1	\$595,000

<b>Grand Total:</b>	<b>876 \$476,055,900</b>
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