

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE  
LENDER RANKING BY TOTAL **DOLLARS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020		10/01/2019-2/29/2020			
1	Live Oak Banking Company	11	\$ 15,910,000	64	Pacific City Bank	1	\$ 200,000
2	Truist Bank	14	\$ 10,093,600	65	Hanmi Bank	1	\$ 192,000
3	Bank of America, National Association	3	\$ 5,395,500	66	HomeTrust Bank	1	\$ 177,000
4	Atlantic Union Bank	13	\$ 4,716,700	67	Bank of Charles Town	1	\$ 160,000
5	United Midwest Savings Bank, National Assoc	4	\$ 4,378,000	68	West Town Bank & Trust	1	\$ 150,000
6	Southern Bank and Trust Company	8	\$ 3,689,000	69	New Horizon Bank, National Association	2	\$ 145,100
7	Firsttrust Savings Bank	1	\$ 3,500,000	70	National Bank of Blacksburg	1	\$ 140,000
8	Bank of Clarke County	1	\$ 3,165,000	71	Freedom First FCU	1	\$ 125,000
9	Bank of George	2	\$ 3,090,000	72	Celtic Bank Corporation	1	\$ 100,000
10	MINT National Bank	1	\$ 2,950,000	73	Pendleton Community Bank, Inc.	1	\$ 100,000
11	Customers Bank	1	\$ 2,876,000	74	Central Virginia FCU	2	\$ 90,000
12	BankUnited, National Association	2	\$ 2,780,000	75	University of Virginia Community CU, Inc.	1	\$ 65,000
13	Newtek Small Business Finance, Inc.	7	\$ 2,648,200	76	TD Bank, National Association	1	\$ 50,000
14	Readycap Lending, LLC	2	\$ 2,610,000	77	Spirit of Texas Bank, SSB	1	\$ 30,000
15	First Internet Bank of Indiana	1	\$ 2,565,000	<b>TOTALS</b>		<b>226</b>	<b>\$118,898,400</b>
16	Community Bank of Chesapeake	1	\$ 2,498,000				
17	Towne Bank	6	\$ 2,236,000	<b>TOP LENDERS BY TOTAL DOLLRS (all lenders)</b>		<b>#</b>	<b>\$</b>
18	Skyline National Bank	2	\$ 2,021,500	1.	Live Oak Banking Company	11	\$ 15,910,000
19	Citizens Bank	1	\$ 2,005,000	2.	Truist Bank	14	\$ 10,093,600
20	First Home Bank	7	\$ 1,892,000	3.	Bank of America, National Association	3	\$ 5,395,500
21	Atlantic Capital Bank, National Association	4	\$ 1,880,000	4.	Atlantic Union Bank	13	\$ 4,716,700
22	VCC Bank	3	\$ 1,850,000	5.	United Midwest Savings Bank, National Assoc	4	\$ 4,378,000
23	First Bank and Trust Company	7	\$ 1,838,500				
24	Blue Ridge Bank, National Association	4	\$ 1,740,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		<b>#</b>	<b>\$</b>
25	Sonabank	6	\$ 1,737,800	1.	United Midwest Savings Bank, National Assoc	4	\$ 4,378,000
26	Five Star Bank	5	\$ 1,575,000	2.	Bank of George	2	\$ 3,090,000
27	First Chatham Bank	1	\$ 1,510,000	3.	MINT National Bank	1	\$ 2,950,000
28	John Marshall Bank	1	\$ 1,465,000	4.	First Home Bank	7	\$ 1,892,000
29	Chesapeake Bank	5	\$ 1,457,000	5.	VCC Bank	3	\$ 1,850,000
30	Wells Fargo Bank, National Association	21	\$ 1,430,100				
31	National Cooperative Bank, National Associa	1	\$ 1,400,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		<b>#</b>	<b>\$</b>
32	First Western SBLC, Inc	1	\$ 1,052,000	1.	Southern Bank and Trust Company	8	\$ 3,689,000
33	Umpqua Bank	1	\$ 1,015,500	2.	Bank of Clarke County	1	\$ 3,165,000
34	Stearns Bank National Association	8	\$ 1,008,000	3.	Community Bank of Chesapeake	1	\$ 2,498,000
35	Bayport Credit Union	5	\$ 1,006,000	4.	Skyline National Bank	2	\$ 2,021,500
36	Hana Small Business Lending, Inc.	1	\$ 1,000,000	5.	Atlantic Capital Bank, National Association	4	\$ 1,880,000
37	Manufacturers and Traders Trust Company	10	\$ 988,000				
38	Bancorp Bank	2	\$ 905,400	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		<b>#</b>	<b>\$</b>
39	Bank of Hope	2	\$ 810,000	1.	Live Oak Banking Company	11	\$ 15,910,000
40	Village Bank	4	\$ 793,900	2.	Truist Bank	14	\$ 10,093,600
41	Pinnacle Financial Partners, Inc.	1	\$ 791,000	3.	Bank of America, National Association	3	\$ 5,395,500
42	Greater Community Bank	1	\$ 607,000	4.	Atlantic Union Bank	13	\$ 4,716,700
43	Langley FCU	2	\$ 604,000	5.	Firsttrust Savings Bank	1	\$ 3,500,000
44	1st Advantage FCU	2	\$ 591,000				
45	FVCbank	1	\$ 578,000	<b>CREDIT UNIONS</b>		<b>#</b>	<b>\$</b>
46	Uwharrie Bank	1	\$ 536,300	1.	Bayport Credit Union	5	\$ 1,006,000
47	Old Point National Bank of Phoebus	1	\$ 504,000	2.	Langley FCU	2	\$ 604,000
48	Virginia National Bank	1	\$ 486,000	3.	1st Advantage FCU	2	\$ 591,000
49	First National Bank (Altavista)	1	\$ 455,000	4.	DuPont Community CU	1	\$ 290,000
50	MVB Bank, Inc.	3	\$ 430,300	5.	Virginia CU, Inc.	1	\$ 249,000
51	Citizens and Farmers Bank	1	\$ 424,000				
52	Cadence Bank, National Association	2	\$ 400,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by DOLLRS)</b>		<b>#</b>	<b>\$</b>
53	Bay Port State Bank	1	\$ 373,000	1.	Business Finance Group, Inc.	23	\$22,612,000
54	Capital Bank, National Association	1	\$ 350,000	2.	504 Capital Corporation	26	\$10,194,000
55	Pinnacle Bank	1	\$ 350,000	3.	Rappahannock Economic Development Corporati	6	\$4,681,000
56	PNC Bank, National Association	1	\$ 340,000				
57	Fulton Bank, National Association	2	\$ 318,000	<b>504 - FIRST TRUST LENDERS (by DOLLRS)</b>		<b>#</b>	<b>\$</b>
58	Virginia Partners Bank	1	\$ 300,000	1.	Bank of America, National Association	1	\$6,300,000
59	DuPont Community CU	1	\$ 290,000	2.	Atlantic Union Bank	7	\$5,027,500
60	Seacoast National Bank	1	\$ 275,000	3.	Southern Bank and Trust Company	8	\$4,565,550
61	Virginia CU, Inc.	1	\$ 249,000	4.	Bank of Clarke County	1	\$4,400,000
62	Pioneer Bank	1	\$ 236,000	5.	Community Bank of the Chesapeake	1	\$4,050,000
63	First Savings Bank	2	\$ 205,000				