SBA ONE

LOAN ORIGINATION SOLUTION

LOS May 26, 2017 Release 3.3 Highlights

Eligibility

- The *Eligibility* section is no longer auto-unchecked if the *View Application* link of a completed loan application is selected on the *Documents* tab.

Revised Franchise Procedures

- The following changes have been implemented in SBA One arising out of the SBA Information Notice (5000-1941) regarding revisions to the franchise review process:
    - For each application involving an applicant franchisee for non-delegated loans:
        - Either *SBA Form 2462 Addendum to Franchise Agreement* or *SBA Form 2463 Franchisor Certification* should be uploaded;
        - *SBA Negotiated Addendum* should be uploaded before submission to E-Tran;
    - The *Franchisor Certification* document may be system generated (or manually uploaded) and supports the following user actions:
        - document edit
        - document download for manual signature
        - document upload for 'Completed' status;
    - *SBA Form 2462 Addendum to Franchise Agreement* and *SBA Negotiated Addendum* documents are not system generated and need to be manually uploaded.

Financial Needs

- The same questions for use of proceeds *Pay Notes Payable – Same Institution Debt* will now be presented under the *Expert* and *Guided Paths* for Community Advantage loans.

Lender Contact Information

- A Lender or LSP contact that is no longer associated with the institution can now be removed by following the below steps:
    - Go to the *Lender Contact Menu*
    - Select *Delete Existing Contact* and then select *Continue*
    - On the next page, select the *Delete* icon (🗑) for the contact which needs to be removed
    - A pop up message will display, select *Yes*.
    - If additional contacts need to be removed, follow the above steps.
    - When finished, select *Continue* at the bottom of the page.
- If the CLS profile of the logged in User ID in E-TRAN is that of an LSP, then the response to the question "Contact for any Clarifications?" should be selected as "LSP". E-TRAN will return an error if the user is an LSP

and this option is not selected.

Collateral Summary

- Collateral *Lien Position* up to 7th level can now be selected. If *7th lien position* is selected, prior lien balances from *6th to 1st lien position* will need to be entered.

Collateral Details

- On the *Collateral Details Window* (), in the *Collateral Address*, if "Add a New Address" is selected, "Location/Street Address" is required to be entered before the "Zip Code" can be input.
- If the response to the question "Is the business/collateral located on leased premises?" is "Yes", then on the next page below questions are displayed:
    - "Is lender obtaining a collateral assignment of lease?" If the response this question is "No", then the below question is displayed:
        - "Is Lender obtaining a landlord's lien waiver in the form of a written agreement from all lessors (including sublessors) agreeing to (1) subordinate the lessor's interest, if any, in this property; (2) provide lender written notice of default under the lease and reasonable opportunity to cure the default; and (3) allow lender the right to take possession and dispose of or remove the collateral?"

Life Insurance

- "Insured Type" (such as "Principals/Guarantors" or "Other") is required to be selected before the "Insured Individual Name" can be input. If "Insured Type" is "Principals/Guarantors", the "Insured Individual Name" should be selected from the available "Principals/Guarantors."

Documents

- User with *SBAONEREAD* role can select the *View Loan Submission Log* link on the *Documents tab* to view the loan submission history.
- Form 1920
    - Loan details mapping to Form 1920 have been updated for the below loan details:
        - "Will the proceeds be used to improve space occupied 100% by applicant?"
        - "Buyer's Equity Contribution" is checked only if the amount is greater than zero
        - The loan proceeds will not pay off an SBA guaranteed loan
        - The purchase price of the business does not include intangible assets in excess of $500,000; this is including, but not limited to, "goodwill, client/customer lists, patents, copyrights, trademarks and agreements not to compete"
        - "Owners Tax Ids" for the "Principal Entities"
        - "Tax Ids" are formatted depending on business or person tax id type
        - Loan will not repay third party financing for any existing 504 project
        - Lender contact email address is not truncated
        - "Business Valuation Requirements" questions.

- Draft Authorization Document
  - The system generated *Draft Authorization* will only include the "Landlord Waiver clause" if the response to "Is the business/collateral located on leased premises?" is "Yes" AND the response to the question "Is Lender obtaining a landlord's lien waiver in the form of a written agreement from all lessors (including sublessors) agreeing to (1) subordinate the lessor's interest, if any, in this property; (2) provide lender written notice of default under the lease and reasonable opportunity to cure the default; and (3) allow lender the right to take possession and dispose of or remove the collateral?" is "Yes".
  - If the collateral "Lien Position" is behind "Line of Credit", the system generated *Draft Authorization* includes the below details:
    - "Are any of the prior liens on this Leasehold Instrument revolving?"
    - "Current Balance of this revolving loan"
    - "Name of Lienholder".
  - Resolved an issue with an incorrect collateral owner name being included in the *Authorization Document*.
- Form 147 (Note)
  - The "maturity period" in the system generated *Form 147 (Note)* is now identical to that included in the system generated *Draft Authorization Document*.

E-TRAN XSD 5.0

- Expanded *Submit to E-TRAN* standards to include additional optional data elements from SBA's XSD 5.0/5.1 schema.
- "LSP contact details" are included if the response to the question "Contact for any Clarifications?" is "LSP"
- Currently mapped "LoanTermStartType" tag value in E-TRAN XML to "date of Disbursement" even if on the "Loan Terms" page, "date of Note" is selected. This will be reviewed in a future release.

PARRiS

- *PARRiS* data has been updated with the February 2017 data files.