

**Minnesota Lender Activity  
FY 2018 as of 9/30/2018**

LENDERS	DOLLAR VALUE
Wells Fargo Bank, National Assn	\$47,490,500
Twin Cities-Metro Certified Develop*	\$46,181,000
Minnesota Business Finance Corp*	\$41,214,000
SPEDCO*	\$32,699,000
BankVista	\$23,941,600
Choice Financial Group	\$22,644,500
Platinum Bank	\$20,479,000
Central Minnesota Development Co*	\$20,346,000
U.S. Bank, National Association	\$17,146,300
Highland Bank	\$16,436,600
21st Century Bank	\$14,784,500
Southeastern Minnesota 504 Develop*	\$14,300,000
Old National Bank	\$13,316,100
Live Oak Banking Company	\$12,988,000
Bremer Bank, National Association	\$11,530,000
Sunrise Banks, National Association	\$11,266,400
Frandsen Bank & Trust	\$8,334,300
KleinBank	\$8,220,800
North American State Bank	\$7,658,400
Minnwest Bank	\$7,509,500
Byline Bank	\$7,455,500
Central Minnesota CU	\$7,242,300
Prairieland Economic Development*	\$6,902,000
Stearns Bank National Association	\$6,870,300
The Bank of Elk River	\$5,580,500

LENDERS	# OF LOANS
Wells Fargo Bank, National Assn	130
U.S. Bank, National Association	130
Minnesota Business Finance Corp*	92
Sunrise Banks, National Association	61
Twin Cities-Metro Certified Develop*	59
BankVista	59
KleinBank	56
21st Century Bank	54
Choice Financial Group	48
SPEDCO*	45
Highland Bank	38
Frandsen Bank & Trust	38
Associated Bank, National Association	37
Bremer Bank, National Association	29
Northeast Entrepreneur Fund, Inc.	29
Stearns Bank National Association	27
Central Minnesota Development Co*	26
Platinum Bank	24
Southeastern Minnesota 504 Develop*	23
Old National Bank	21
Woodlands National Bank	21
Independence Bank	19
Minnwest Bank	17
Central Minnesota CU	17
Prairieland Economic Development*	17

\* 504 companies (all others are 7(a) guaranteed loans)

**Active Lenders**

47 lenders have one loan  
 22 lenders have two loans  
 16 lenders have three loans  
 11 lenders have four loans  
 77 lenders have five or more loans  
 173 lenders have loan guarantees

**Active Microlenders**

The eight microlenders that service Minnesota made 180 loans year-to-date. The total dollars loaned is \$3,554,708.12 with an average loan size of \$19,748.38.

Loan Program	Number	Dollar
<b>504</b>		
Sec. 504 - Loan Guarantees - Private Sector Financed	258	\$158,394,000.00
504 REFINANCE PROGRAM	13	\$6,544,000.00
Sec. 504 - Premier Certified Lender Program	1	\$642,000.00
<b>504 Total</b>	<b>272</b>	<b>\$165,580,000</b>
<b>7A</b>		
Community Advantage Initiative	23	\$3,134,200
FA\$TRK (Small Loan Express)	686	\$52,077,100
Guaranty	770	\$354,657,900
Revolving Line of Credit Exports - Sec. 7(a) (14)	9	\$20,850,000
Seasonal Line of Credit	1	\$700,000
Standard Asset Based	10	\$7,892,500
Contract Guaranty	1	\$125,000
International Trade - Sec, 7(a) (16)	2	\$4,358,000
<b>7A Total</b>	<b>1502</b>	<b>\$443,794,700</b>
<b>Grand Total</b>	<b>1774</b>	<b>\$609,374,700</b>