

**Minnesota Lender Activity
FY 2019 as of 3/31/2019**

LENDERS	DOLLAR VALUE
Twin Cities-Metro Certified Develop*	\$27,779,000
SPEDCO*	\$25,049,000
Live Oak Banking Company	\$23,987,000
Minnesota Business Finance Corp*	\$18,275,000
21st Century Bank	\$17,068,200
Old National Bank	\$15,021,300
Wells Fargo Bank, National Assn	\$14,340,300
BankVista	\$14,122,500
Byline Bank	\$11,141,500
U.S. Bank, National Association	\$10,779,400
Choice Financial Group	\$9,880,800
Sunrise Banks, National Association	\$9,061,300
Central Minnesota Development Co*	\$6,723,000
Platinum Bank	\$6,710,000
Newtek Small Business Finance, Inc.	\$6,516,000
Falcon National Bank	\$6,406,100
Bremer Bank, National Association	\$6,140,800
Pioneer Bank	\$5,100,000
Southeastern Minnesota 504 Develop*	\$4,173,000
First Home Bank	\$3,700,000
Highland Bank	\$3,565,000
NOA Bank	\$3,450,000
Northeast Entrepreneur Fund, Inc.	\$3,345,000
Stearns Bank National Association	\$2,965,000
Security Bank USA	\$2,849,500

LENDERS	# OF LOANS
U.S. Bank, National Association	76
Wells Fargo Bank, National Assn	64
Minnesota Business Finance Corp*	36
Old National Bank	36
Twin Cities-Metro Certified Develop*	32
Sunrise Banks, National Association	26
BankVista	25
Choice Financial Group	25
21st Century Bank	24
Northeast Entrepreneur Fund, Inc.	24
SPEDCO*	19
Bremer Bank, National Association	17
Security Bank USA	17
Falcon National Bank	15
Stearns Bank National Association	15
Highland Bank	14
Live Oak Banking Company	13
First Home Bank	13
Independence Bank	12
Members Cooperative CU	11
Frandsen Bank & Trust	10
Associated Bank, National Association	10
Platinum Bank	9
Minnwest Bank	9
Byline Bank	8

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

49	lenders have one loan
23	lenders have two loans
12	lenders have three loans
4	lenders have four loans
38	lenders have five or more loans
126	lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 82 loans year-to-date. The total dollars loaned is \$1,866,996.03 with an average loan size of \$22,768.24. The average interest rate is 7.04% and the average loan maturity is 64.91 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	111	\$84,054,000.00
504 REFINANCE PROGRAM	2	\$1,810,000.00
504 Total	113	\$85,864,000
7A		
Community Advantage Initiative	9	\$1,394,100
FA\$TRK (Small Loan Express)	311	\$24,959,400
Guaranty	346	\$195,014,500
Revolving Line of Credit Exports - Sec. 7(a) (14)	3	\$4,250,000
Small General Contractors - Sec. 7(a) (9)	1	\$1,000,000
Standard Asset Based	5	\$3,050,000
7A Total	675	\$229,668,000
Grand Total	788	\$315,532,000